



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Consideration for approval of Bids, Proposals, and Qualifications

Submitted by: Ms. Cordelia Flores-Jackson of: Purchasing Department

Approved for transmittal to school board: June 17, 2009

Recommendations:

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

Bids/Proposals/Qualifications

District Wide:

RFP 004-2009 Automotive Lifts & Equipment for United High School Auto Shop

RFP 014-2009 District Wide Library Book Replacement Initiative

RFP 027-2009 General Merchandise/Groceries/Film Development

Facilities & Maintenance:

RFP 039-2009 Safety Equipment & Supplies

RFP 041-2009 Architectural Signs

RFP 042-2009 Heavy Equipment Rental Services

Renewals:

RFP 2008-033 Athletic Supplies & Equipment

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

The budget includes the funds for these purchases

Board Policy Reference and Compliance

CH local – purchasing and acquisition

Texas education code 44.031

Summary of Recommendation(s)

Bids/ Proposals/ Qualifications

District Wide

RFP 004-2009

Automotive Lifts & Equipment for United High School Auto Shop

Recommended Vendor(s)

Affordable Auto Equipment Inc. \$1,989.00
 Arnold Oil Company \$16,887.00
 Carl Turner Equipment \$5,690.00
 Midwest Technology \$5,068.20
 Northstar Equipment \$39,880.00
 PSI \$1,525.00

RFP 014-2009

District Wide Library Book Replacement Initiative

Recommended Vendor(s)

Follett Book Co (books for secondary libraries)
 \$691,712.30
 Mackin Company (books for elementary libraries)
 \$520,126.00

RFP 027-2009

General Merchandise/Groceries/Film Development

Recommended Vendor(s)

Casa Guero Downtown
 Denco Photo
 HEB Grocery
 Sam's Club
 Wal-mart

Facilities & Maintenance

RFP 039-2009

Safety Equipment & Supplies

Recommended Vendor(s)

Primary Vendors

Alamo Iron Works
 JJJ International

Secondary Vendor

Airgas
 Fisher Science Education
See Attached Tabulation

RFP 041-2009

Architectural Signs

Recommended Vendor(s)

Primary Vendor

Vulcan Signs

Secondary Vendor

JJJ International
See Attached Tabulation

RFP 042-2009

Heavy Equipment Rental Service

Recommended Vendor(s)

RSC Equipment Rentals Services
See Attached Tabulation

Renewals

RFP 2008-033

Athletic Supplies & Equipment

Recommended Vendor(s)

Aluminum Athletic Equipment Co.
 Adolph Kiefer & Assoc.
 Alert Services
 Bakka Sports
 Bill Guthrie Sports
 Clarke Distributing Co
 Fast Dry Corp
 Flaghouse
 Goldmedal Sports
 GTM Sportswear
 Gilman Gear
 Medco Supply
 Leslie G
 Henry Schein
 The Neff Company
 Pro Look Sports
 Riddell Sports
 School Health
 Sports Decals
 Sports Supply Group
 Swimshops of the Southwest
 Team Sports of Texas
 The Sports Center of Laredo
 Toledo Physical Education Supply
 T-Shirt Gallery & Sports
 Woody's Sporting Goods
 Bill Fritz Sports
See Attached Tabulation

Board Approval
Awarding of Bids/Proposals
JUNE 17, 2009

RFP 004-2009 Automotive Lifts & Equipment for United High School Autoshop

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor</u>	<u>Amount</u>
Affordable Auto Equipment Inc.	\$1,989.00
Arnold Oil Company	\$39,880.00
Carl Turner Equipment	\$5,690.00
Midwest Technology	\$5,068.20
Northstar Equipment	\$39,880.00
PSI	\$1,525.00

Administration distributed seventeen (17) proposals and advertised on April 5, 2009 and April 12, 2009. Seven (7) proposals were received on April 27, 2009 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget information:

2009-2010 District-Wide New United High School Budget	\$128,419.37
2008- PERSONAL PROPERTY FINANCIAL CONTRACTUAL OBLIGATION (PPFCO) PROCEEDS	\$26,990.80

Resource personnel:

Rodolfo Segovia, United High School Auto Tech Instructor
Sam Sanchez, CTE Coordinatro
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager
Karina Mendoza Guerra, Procurement Officer



Alicia G. Carrillo, Director
Career and Technical Education

To: Cordelia Flores Jackson, *Purchasing Director*
From: Alicia G. Carrillo, *Career and Technical Education Director* **AGC**
Date: June 3, 2009
Subject: Automotive Lift and Auto Shop Equipment for United High School

On June 1, 2009 at 8:30 a.m., the committee met to discuss the bids for the automotive lift and auto shop equipment for United High School. All items were awarded to the lowest bidder meeting specifications with the exception of items 2-5. These items were awarded to the second lowest bidder because of additional warranty coverage the bidder is providing which is a value added to the District. There were no bidders for item six b. UISD's Purchasing department will prepare an RFCQ to procure that kit. Based on the information gathered by the purchasing department and with input from the committee, we have selected the following vendors.

Arnold Oil Company	\$16,887.00
Northstar Equipment	\$39,880.00
Midwest Technology	\$5,068.20
Affordable Auto Equipment Inc.	\$1,989.00
PSI	\$1,525.00
Carl Turner Equipment	\$5,690.00

The committee members consisted of:

Rodolfo Segovia, *United High School Auto Tech Instructor*
Sam Sanchez, *CTE Coordinator*
Karina Mendoza, *Purchasing Buyer*
Cordelia Jackson, *Purchasing Director*

United Independent School District
RFP 004-2009
Automotive Lifts and Auto Shop Equipment for United High School

Vendors	Affordable Auto Equipment Inc.			Arnold Oil Company			Carl Turner Equipment			Myers Tire Supply			Midwest Technology			PSI			Northstar Equipment				
	Description	Est. Qty	Price	Extension	Model Proposed	Price	Extension	Model Proposed	Price	Extension	Model Proposed	Price	Extension	Model Proposed	Price	Extension	Model Proposed	Price	Extension	Model Proposed			
1	4-Post Complete True Alignment w/8LBs Center Rolling Jack Ref: Hunter L421	1	#####	\$20,592.00	As Specified	\$ 16,887.00	\$16,887	As Specified	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	#####	\$ 18,762.00	Hunter L421-43	\$ 17,550.00	\$ 17,550.00	As Specified			
2	4-Post Service Lift with 2 Center Sliding Jack 8 Lbs (#S100077) Ref: Rotary SMO14L	1	\$7,525.00	\$7,525.00	HD-14X Blue	\$10,812.00	#####	As Specified	\$ 11,552.00	#####	As Specified	#####	#####	As Specified	No Bid	No Bid	No Bid	\$6,760.28	\$ 6,760.28	As Specified	\$ 7,900.00	\$ 7,900.00	Challenger
3	2-Post Surface Mount Symmetrical Lift Ref: Rotary SPO12	1	\$5,145.00	\$5,145.00	XPR-12C Blue	\$ 5,885.00	\$5,885.00	As Specified	\$ 6,345.00	\$6,345.00	As Specified	\$6,267.00	\$6,267.00	As Specified	No Bid	No Bid	No Bid	\$6,868.00	\$ 6,868.00	As Specified	\$ 5,500.00	\$ 5,500.00	Challenger
4	2-Post Surface Mount Symmetrical Lift Ref: Rotary SPO10	1	\$3,245.00	\$3,245.00	XPR-10CX Blue	\$ 4,040.00	\$4,040.00	As Specified	\$ 4,547.00	\$4,547.00	As Specified	\$3,912.00	\$3,912.00	As Specified	No Bid	No Bid	No Bid	\$4,075.00	\$ 4,075.00	As Specified	\$ 3,395.00	\$ 3,395.00	Challenger
5	2-Post Surface Mount Asymmetrical Lift Ref: Rotary SPOA10	1	\$3,250.00	\$3,250.00	XPR-10ACX Blue	\$ 4,040.00	\$4,040.00	As Specified	\$ 4,547.00	\$4,547.00	As Specified	\$3,912.00	\$3,912.00	As Specified	No Bid	No Bid	No Bid	\$4,075.00	\$ 4,075.00	As Specified	\$ 3,395.00	\$ 3,395.00	Challenger
6	Stick Welding Package Ref: Miller Dialarc 250 AC/DC	3	\$2,049.00	\$6,147.00	As Specified	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$1,338.62	\$4,015.86	Miller 907-017	No Bid	No Bid	No Bid	\$ 1,825.00	\$ 5,475.00	As Specified
6A	Running Gear for stick welder Ref: 041-580	3	\$ 330.00	\$990.00	As Specified	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$ 257.40	\$ 772.20	As Specified	No Bid	No Bid	No Bid	\$ 355.00	\$ 1,065.00	As Specified
6B	Accessory Kit for Welder	3	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
7	Industrial Duty Abrasive Blast Cabinet Ref: Dee Blast Model 50	1	\$1,989.00	\$1,989.00	ALC40413	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$3,744.00	\$3,744.00	Dee Blast DB050	No Bid	No Bid	No Bid	\$ 4,070.00	\$ 4,070.00	As Specified
8	Coolant System Service Center Ref: Viper Coolant System Service Center VPRAF325	1	\$1,945.00	\$1,945.00	As Specified	No Bid	No Bid	No Bid	\$ 1,925.00	\$1,925.00	As Specified	\$2,150.00	\$2,150.00	GloPyn Rawvac3	No Bid	No Bid	No Bid	\$1,525.00	\$ 1,525.00	Robinaircool tech 75700	\$ 2,100.00	\$ 2,100.00	As Specified
9	Disc Drum Lathe Package Ref: Hunter BL505D-AB & 20-1667-1 QuickChuck Level III	1	\$7,449.00	\$7,449.00	As Specified	\$ 6,580.00	\$6,580.00	As Specified	\$ 5,690.00	\$5,690	Ammco Lathe Pack	\$5,728.00	\$5,728.00	Ammco 4000B-SP w/Kit	No Bid	No Bid	No Bid	\$6,843.43	\$ 6,843.43	Hunter BL505D-AB820-1667-1	\$ 6,400.00	\$ 6,400.00	As Specified
10	Ref:Hobart Handler 125	1	\$ 711.00	\$711.00	FPW 1444-0308	No Bid	No Bid	No Bid	\$ 450.00	\$ 450.00	As Specified	No Bid	No Bid	No Bid	\$ 280.14	\$ 280.14	As Specified	No Bid	No Bid	No Bid	\$ 380.00	\$ 380.00	As Specified
11	Hand Held Diagnostic Machine for Scan, Gas, and Scope with Heavy	1	\$7,415.00	\$7,415.00	As Specified	No Bid	No Bid	No Bid	DNMS	DNMS	DNMS	\$6,848.00	\$6,848.00	ONE-3780,3864,3421-94,3421-54	No Bid	No Bid	No Bid	\$8,788.75	\$ 8,788.75	As Specified	\$ 5,990.00	\$ 5,990.00	As Specified
12	Alignment Kit Ref: Hunter #20-2177-1	1	\$4,333.00	\$4,333.00	As Specified	\$ 3,750.00	\$3,750.00	As Specified	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$3,770.00	\$ 3,770.00	As Specified	\$ 3,600.00	\$ 3,600.00	As Specified
13	Wall Mounts Sensor Camera Kit Ref: Hunter #H-5401WM	1	#####	\$11,600.00	As Specified	\$10,271.00	#####	As Specified	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	#####	\$ 10,407.00	As Specified	\$ 10,100.00	\$ 10,100.00	As Specified

* One Vendor submitted a "No Bid on the Items listed above

**UNITED INDEPENDENT SCHOOL DISTRICT
AUTO LIFTS & EQUIPMENT FOR UNITED HIGH SCHOOL AUTO SHOP
RFP 004-2009**

A.O.C.

ACCETYLENE OXYGEN COMPANY

501 MARKET ST.
LAREDO, TEXAS 78043
PHONE:956.725.3289
FAX:956.725.5224
PATRICK H. ALEXANDER, JR.
pat@aoctx.com

AIRGAS

2519 GUADALUPE
LAREDO, TEXAS 78043
PHONE:956.723.9313
FAX:956.723.2855
PETE HERNANDEZ
pete.hernandez@airgas.com

ALAMO IRON WORKS

943 SBC CENTER PARKWAY
SAN ANTONIO< TX 78219
PHONE: 210.704.8295
FAX: 210.704.8351
ATTN: ISAAC SANTOS
southwest@aiwnet.com
fescamilla@aiwnet.com

BP BEND PAK, INC.

1645 LEMONWOOD DR.
SANTA PAULA, CA 93060
PHONE: 800-253-2363
FAX: 805-933-9160
sales@bendpak.com

CARL TURNER EQUIPMENT INC

ROTARY LIFT
5427 BREWSTER
SAN ANTONIO, TEXAS 78233
PHONE: 210-590-8111
TOLL FREE: 800-925-2770
FAX: 210-590-8199
bturner@carlturnerequipment.com
baddude@carlturnerequipment.com

GUERRA TOWING & AUTOMOTIVE

107 FLECHA LANE
LAREDO, TEXAS 78045
PHONE: 956-723-6461
PHONE: 956-723-6233
PHONE: 956-722-7702
FAX: 956-717-8535
CONTACT: PETE GUERRA
CONTACT: JOE GUERRA
guerraauto@aol.com

LONE STAR STEEL & SUPPLY INC

3202 WILLOW ST
LAREDO, TX 78043
PHONE: 956.723.5663
FAX: 956.796.9989
OMAR RODRIGUEZ/JOE ORTIZ
lonestarsteel@gmail.com
joe_lone_star@yahoo.com

MATHESON TRI*GAS

2820 LOOP 20
LAREDO, TEXAS 78043
PHONE:956.727.1559
FAX: 956.727.2787
earredondo@matheson-trigas.com

MIDWEST SHOP SUPPLIES INC DBA MIDWEST

TECHNOLOGY PRODUCTS & SERVICES
P.O. BOX 3717
SIOUX CITY, IA 51102
PHONE: 800.831.5904
FAX: 800.285.7054
AL RYAN
akennedy@midwesttechnology.com

MODERN MACHINE SHOP

2000 BLAINE
LAREDO, TEXAS 78043
PHONE:956.722.4656
FAX: 956.722.3262
phyllis@modern-laredo.com

**UNITED INDEPENDENT SCHOOL DISTRICT
AUTO LIFTS & EQUIPMENT FOR UNITED HIGH SCHOOL AUTO SHOP
RFP 004-2009**

PETROLEUM SOLUTIONS INC.

P.O. BOX 2346
3109 N. MCCOLL ROAD
MCALLEN, TEXAS 78502
PHONE: 956-686-9582
FAX: 956-686-0070
rkluck@petroleumsolutionsinc.com

MORALES MACHINE SHOP

HWY 359 RT 3 BOX 20 MMC
LAREDO, TEXAS 78043
PHONE:956.722.4485
FAX: 956.722.5406
morales@moralesmachineshop.com

MOKAWK RESOURCES LTD.

JOE MULONE
SALES REPRESENTATIVE
PHONE: 1-800-833-2006
FAX: 518-842-1289
jmulone@mohawklifts.com

ROTARY LIFT

2700 LANIER DRIVE
MADISON, IN 47250
PHONE: 1-800-640-5438 x. 655
FAX: 1-800-578-5438
CHRIS BILZ
userlink@rotarylif.com

SMITH ROY WELDING EQUIPMENT

2201 CONSTANTINOPLE ST.
LAREDO, TEXAS 78040
PHONE:956.723.1487
FAX: 956.723.9752
jesse.galarza@rscmain.com

TEJAS EQUIPMENT SALES

1212 N. 23RD ST
MCALLEN, TX 78501
PHONE: 956.682.1312
FAX: 956.686.8579
PETER M. CASAS
pcasas@tejasequipment.com

NORTH STAR EQUIPMENT

johnpeek@me.com
JOHN PEEK

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
JUNE 17, 2009

RFP 014-2009 DISTRICT WIDE LIBRARY BOOK REPLACEMENT INITIATIVE

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

<u>VENDORS</u>	<u>EST. AMOUNT</u>
FOLLETT BOOK COMPANY (TO SUPPLY THE BOOKS FOR THE SECONDARY LIBRARIES)	\$691,712.30
MACKIN COMPANY (TO SUPPLY THE BOOKS FOR THE ELEMENTARY LIBRARIES)	\$520,126.00

ADMINISTRATION DISTRIBUTED SIXTEEN (16) PROPOSALS AND ADVERTISED ON APRIL 11, 2009 AND APRIL 12, 2009. FOUR (4) PROPOSALS WERE RECEIVED ON APRIL 22, 2009 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2008- PERSONAL PROPERTY FINANCIAL CONTRACTUAL OBLIGATION (PPFCO) PROCEEDS

RESOURCE PERSONNEL:

NIDIA RODRIGUEZ, UNITED HIGH SCHOOL LIBRARIAN
LAURA GONZALEZ, WASHINGTON MIDDLE SCHOOL LIBRARIAN
ANALINE JOHNSON, CENTENO ELEMENTARY SCHOOL LIBRARIAN
SANDRA BENAVIDES, LIBRARIAN SCIENCE DIRECTOR
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER
KARINA MENDOZA, PROCURMENT OFFICER



Sandra G. Benavides
Professional & Staff Development, Library Science & Special Projects

To: Cordelia Flores Jackson
Purchasing Director

From: Sandra Guillén Benavides
Professional & Staff Development, Library Science & Special Projects

Date: June 3, 2009

Subject: Library Book Replacement Plan Bid Award

The District's financial investment in the Library Book Replacement Plan is going to contribute to enhanced library collections and the success of our students.

On May 25, 2009, the committee heard the vendor's presentations. Based on the presentations and the scope of their inventory the committee has selected the following two vendors.

Follett Book Company-to supply the books for the secondary libraries
Mackin Compnay-to supply the books for the elementary libraries

The two vendors met all the specifications of the bid and provide the best value.

The committee members consisted of:

Nidia Rodriguez, *United High School Librarian*
Laura Gonzalez, *Washington Middle School Librarian*
Analine Johnson, *Centeno Elementary School Librarian*
Sandra Benavides, *Library Science Director*
Karina Mendoza, *Purchasing Buyer*
Cordelia Jackson, *Purchasing Director*

United Independent School District
RFP 014-2009
District Wide Library Book Replacement Initiative

Vendor	Bound to Stay Bound	Follet Library Resources	Gumdrop Books	Mackin Library
Catalog Discount	BTSB Catalog Price Reflects 30% Discount from publisher list price, plus prebinding charge	Follett Library Resources, Inc. online cataloging prices reflect up to 45% discount off publisher's list prices, with an average 15% discount. Our online catalog, reflects discounted net prices for books.	10%	Add 8% off already discounted of up to 40%

Vendor	Bound to Stay Bound	Follet Library Resources	Gumdrop Books	Mackin Library
Value Added Services	<ul style="list-style-type: none"> *Free Shipping *Free MARC records *Free Order Typing Service *Collection Development Assistance *Collection Analysis Review *Duplicate Check Service *Free Theft Detection *Assistance in shelving 	<ul style="list-style-type: none"> *Automated Processing & Cataloging with theft detection offered at no charge - this is a \$1.28 per book savings *Enhanced MARC records for every title including the 526 reading program tag *Application of Barcode with protective label attached *Protective Mylar on books with dust jackets attached *Spine Label with protective label attached *Theft Detection *Free Shipping *Prices are guaranteed for 60 days *Local representation *Free MARC records electronically to each school *Free Funding Source name in the MARC record at the 852 tag *AR labels will contain the author, reading level, point value and quiz number *No Separate fee for prebinding books *Free training for ordering online, collection development *No additional fees for books not normally carried in inventory, titles with little or no discount or small publishers *Free replacement of any book at no charge that is damaged in shipment or otherwise not in compliance with the order *No minimum order requirement *No restocking charge *Can provide lists of titles that have received recommendations and/or awards, apart from their regular catalog *Free stamping in each book as specified by each campus *Free Kapco covers on all paperback books *Folletbounds are unconditional lifetime guaranteed. *Free replacements if librarian is unhappy with book *Fill rate of 98% based on historical data *Assistance in shelving *Free Lexile Levels *9th Grade campus will receive 20 free play away audiobooks *New Ebook Reader Training at no cost *New Ebook Reader (free program installed at all libraries and will be installed at all campuses over the summer 	<ul style="list-style-type: none"> *Free processing on bid items *Free Shipping *Free Theft Detection *Free Kapco covers for paperbacks 	<ul style="list-style-type: none"> *Free processing, shelf ready. Free basic plus cataloging and processing services. This includes a full MARC record on disk or via email, and applied barcode label, applied spine label, reading program label, mylar covers on all jacketed books and one property label applied to each item. *Free theft detections *Free shipping and delivery *Free stamping in a designated area as specified by librarians *Free Kapco covers for paperbacks *Will have crew to assist with shelving

UNITED INDEPENDENT SCHOOL DISTRICT
District Wide Library Book Replacement Initiative
RFP 014-2009

Baker & Taylor, Inc
2550 WEST TYVOLA RD STE 300
CHARLOTTE, NC 28217
PHONE: 800.775.1800
FAX: 704.998.3260
bids@btol.com

Bearport Publishing
101 FIFTH AVE 6TH FLOOR
NEW YORK, NY 10003
PHONE: 800.676.2093
FAX: 800.301.4040
GREG ESCUE

Bound to Stay Bound
1880 W. MORTON
JACKSONVILLE, IL 62650
PHONE: 800.637.6586
FAX: 800.747.2872
BEVERLY HART
btsb@btsb.com

Brodart Books
500 ARCH ST
WILLIAMSPORT, PA 17705
PHONE: 800.233.8467
CELL: 281.445.4503
FAX: 800.283.6087
BARBARA JANNER
janner@brodart.com

Children's Plus
3353 HOLEMAN AVE
SOUTH CHICAGO HEIGHTS, IL 60411-5559
PHONE: 800.230.1279
CELL: 956.533.1593
FAX: 800.896.7213
CARLOS "CHARLIE" MADRIGAL
kathytinker@childrensplusinc.com
johnw@childrensplusinc.com

Escue & Associates
32711 TEAL ST
BROOKSHIRE, TX 77423
PHONE: 800.676.2093
FAX: 800.301.4040
GREG ESCUE
greg@escuebooks.com

Follet Library Resources
1340 RIDGEVIEW DR
MCHENRY, IL 60050
PHONE: 888.511.5114 x 779
FAX: 800.852.5458
Lisa.McCorquodale@fir.follett.com

Grolier Scholastic Library Publishing
3009 HAWK AVE
MCALLEN, TX 78504
PHONE: 956.631.1277
FAX: 956.661.1780
VOICEMAIL: 800.825.4579 *4581
MIKE BELL
mbell@scholasticlibrary.com

Ingram Library Services
ONE INGRAM BLVD
LA VERGNE, TN 37806
PHONE: 800.937.5300 x 3573
FAX: 615.213.5196
LISA JOHNSON
ANTHONY TREPKA
Lisa.Johnson@ingrambook.com

Mackin Library Media
14300 W. BURNSVILLE PKWY
BURNSVILLE, MN 55306
PHONE: 800.245.9540
FAX: 800.369.5490
DEANN HOFF
deann@mackin.com

Perma Bound Books
617 E. VANDALIA RD
JACKSONVILLE, IL 62650
PHONE: 800.637.6581 x 223
PHONE: 217.243.5451
FAX: 800.551.1169 / 217.243.7505
JENNIFER ALAN
books@perma-bound.com

Rainbow Book Co.
500 E. MAIN ST
LAKE ZURICK, IL 60047
PHONE: 800.255.0965
PHONE: 847.726.9930
FAX: 847.726.9935
mike@rainbowbookcompany.com

Sagebrush Education Resources

3601 MINNEAPOLIS DR
MINNEAPOLIS, MI 55435
PHONE: 800.328.2923
FAX: 952.656.2993
VANESSA ROMANSON
biddepartment@sagebrushcorp.com

**Scholastic Library
Publishing Co.**

90 OLD SHERMAN TURNPIKE
DANBURY, CT 06816
PHONE: 800.621.1115
FAX: 866.783.4361
KATHY BROWN
kbrown@scholasticlibrary.com

Thompson Gale

27500 DRAKE ROAD
FARMINGTON HILLS, MI 48331-3535
PHONE: 800.877.4253
FAX: 248.699.8048
LUANN HARRISON
luann.harrison@thompson.com
galeprintbids@thompson.com

GUMDROP BOOKS

PHONE: 1-800-821-7199
CELL PHONE: 210-323-7417
brett@gumdropbooks.com
www.gumdropbooks.com
BRETT FITZGERALD

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
JUNE 17, 2009

RFP NO. 027-2009 GROCERIES/GENERAL MERCHANDISE/FILM PROCESSING

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

APPROVED VENDORS

CASA GUERO - DOWNTOWN
DENCO PHOTE
H.E.B. GROCERY CO
SAM'S CLUB
WALMART

SEE TABULATION

ADMINISTRATION DISTRIBUTED EIGHT (8) PROPOSALS AND ADVERTISED ON APRIL 05, 2009 AND APRIL 12, 2009. FIVE (5) PROPOSALS WERE RECEIVED ON APRIL 22, 2009 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2009-2010 DISTRICT WIDE

RESOURCE PERSONNEL:

CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER
KARINA MENDOZA, PROCURMENT OFFICER



UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos
Superintendent

MEMORANDUM

TO: United ISD Board of Trustees
FROM: Hector G. Cavazos, Purchasing Manager *HGC*
THRU: Cordelia Flores Jackson, Director of Purchasing
DATE: June 17, 2009
RE: Recommendation to Award RFP 027-2009 "Groceries/General
Merchandise/Film Development"

Staff is recommending the award of RFP 027-2009 "Groceries/General Merchandise/Film Development" for the 2009-2010 School-year to the following vendors meeting specifications:

Casa Guero – Downtown
Denco Photo
H-E-B Grocery
Sam's Club
Wal-Mart

This proposal will provide all campuses/departments with various general merchandise items as well groceries and film development services. The Purchasing Department polled Campuses and Departments regarding satisfaction of services and goods and has received positive feedback regarding the vendors being recommended. If you have questions, please do not hesitate to contact our department.

Purchasing Department
Cordelia Flores Jackson, Director

3501 E. Saunders Rd. - Laredo, Texas 78041 - (956) 473-7921 - Fax (956) 473-7950

UNITED INDEPENDENT SCHOOL DISTRICT
RFP 027-2009
GROCERIES / GENERAL MERCHANDISE / FILM DEVELOPMENT

VENDORS	CASA GUERO - DOWNTOWN	DENCO PHOTO	HEB GROCERY	SAMS CLUB	WALMART
PERCENTAGE DISCOUNT					
% Off Shelf Price	0-15%	0%	0%	0%	0%

NOTES

Discount on General Merchandise:

Amt of Items that need to be purchased	% Discount
0-249	0%
250-499	5%
500-999	10%
1,000 or more	15%

**UNITED INDEPENDENT SCHOOL DISTRICT
GROCERIES/ GENERAL MERCHANDISE/ FILM PROCESSING
RFP 027-2009**

DENCO PHOTO

1119 TAYLOR ST
LAREDO, TEXAS 78041
PHONE: 956-791-8126
FAX: 956-725-3686
CONTACT: FRANK MEURER
denco1@sbcglobal.net

H.E.B.

646 S. MAIN
SAN ANTONIO, TEXAS 78204
PHONE: 210-938-8527
FAX: 210-938-7501
CONTACT: ERIC LOPEZ
lopez.eric@heb.com

H.E.B.

1301 GUADALUPE STREET
LAREDO, TEXAS 78041
PHONE: 956-724-1126

LA PELUQUITA - CASA GUERO, INC

1224 ZARAGOZA ST.
LAREDO, TEXAS 78040
PHONE: 956-722-0211
FAX: 956-722-3640
CONTACT: LANCE VILLARREAL
guero@grandecom.net

LA PELUQUITA - CASA GUERO NORTH

906 HILLSIDE RD
PHONE: 956-712-8100
FAX: 956-712-8109 ATTN: GRACIE
CONTACT: GRACIE
CONTACT: DANIEL VILLARREAL
daniel@casaqueroonline.com
Please also send by fax to Gracie.

SAMS CLUB

4810 SAN BERNARDO
LAREDO, TEXAS 78041
PHONE: 956-725-5164
FAX: 956-725-0263
CONTACT: ARACELI MATA
agmata.s08156.us@samsclub.com

WAL MART

2320 BOB BULLOCK LOOP
LAREDO, TEXAS 78045
PHONE: 956-791-3303
FAX: 956-791-0264
CONTACT: JOSUE CARILLO

WALGREENS

2219 E. SAUNDERS STREET
1119 GUADALUPE
LAREDO, TEXAS 78043
PHONE: 956-729-7994

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
JUNE 17, 2009

RFP NO. 039-2009 SAFETY EQUIPMENT & SUPPLIES

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

PRIMARY VENDORS

AMOUNT

ALAMO IRON WORKS
JJJ INTERNATIONAL SAFETY

SEE ATTACHED TABULATION

SECONDARY VENDORS

AMOUNT

AIRGAS SOUTHWEST
FISHER SCIENCE EDUCATION

SEE ATTACHED TABULATION

ADMINISTRATION DISTRIBUTED FORTY-SEVEN (47) PROPOSALS AND ADVERTISED ON MAY 16, 2009 AND MAY 17, 2009. NINE (9) PROPOSALS WERE RECEIVED ON MAY 28, 2009 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2009-2010 FACILITIES MAINTENANCE & OPERATIONS DEPARTMENT

RESOURCE PERSONNEL:

JUAN DAVILA, DIRECTOR OF FACILITIES MAINTENANCE & OPERATIONS
CORDELIA FLORES, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER
VENESA NAVARRA, PROCURMENT OFFICER



UNITED INDEPENDENT SCHOOL DISTRICT

Juan A. Davila
Facilities Maintenance and Operations Director

Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing

FROM: Juan A. Davila, Director of Facilities Maintenance & Operations

DATE: June 3, 2009

SUBJECT: SAFETY EQUIPMENT AND SUPPLIES
RFP 039- 2009

P.A. J.L. M

After careful review of the tabulation information provided to me by your staff, for RFP 039-2009 SAFETY EQUIPMENT AND SUPPLIES, I recommend, for your consideration, based on, value to the district, ability to perform or provide the needed services and materials,

PRIMARY VENDORS:
ALAMO IRON WORKS
JJJ INTERNATIONAL

SECONDARY VENDORS:
AIRGAS
FISHER SCIENCE EDUCATION

for the 2009-2010 Fiscal Year.

Please insure that this vendor has met all procurement and bid requirements and that all references have been checked. If any reference checks conflict with the district in any way please notify me to discuss these issues.

If you have any questions, please let me know.

**UNITED INDEPENDENT SCHOOL DISTRICT
SAFETY EQUIPMENT AND SUPPLIES
RFP 039-2009**

VENDORS	AIRGAS		ALAMO IRON WORKS		FISHER SCIENCE EDUCATION		GULF COAST PAPER		JJJ INTERNATIONAL		LOWE'S		SAF-T-GLOVE		SCHOOL NURSE SUPPLY		WEST TEXAS WAREHOUSE							
PERCENTAGE DISCOUNTS																								
% OFF CATALOG PRICE:	-		10% off web prices		20%		40% - 50%		30%		10%		0%		7%		0%							
% OFF LIST PRICE	16%		-		(EXCLUDES 'ND' ITEMS)		0%		-		0%		25%		-		-							
% OFF SHELF PRICE	-		-		-		0%		-		10%		0%		-		-							
BACK SUPPORT BELTS	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND	UNIT PRICE	BRAND						
MEDIUM		E57 11382	\$15.64					Alegro 7130-02										Valeo 2198402						
LARGE	\$10.00	E57 11383	\$13.64	Valeo	\$18.71		\$17.25	Alegro 7130-03			\$12.75	AWP	\$7.10					Valeo 2198403						
XL-LARGE		E57 11384	\$13.11					Alegro 7130-04																
XXL-LARGE		E57 11385		no bid				no bid	\$10.00	JJJ	\$21.74	Valeo	\$7.70	Pyramex Safety	no bid		\$16.20	Valeo 2198404						
XXXL-LARGE	\$10.00	E57 11386		no bid	\$27.97	(detachable suspender straps)		no bid					\$8.36											
WORK GLOVES CLOTH AND LEATHER																								
MEDIUM GLOVES - CLOTH	\$0.36	RAD 64057101	\$0.51	Protective Industrial Products	\$6.44 (12 pk)	P.I.P	\$0.37	Anchor 1110	\$8.90	MCR	no bid		\$3.60	Saf-T-Glove	no bid			\$25.00 (12 pk)	Valeo 2865800					
LARGE GLOVES - CLOTH		RAD 64057100			\$6.78 (12 pk)						\$0.80	Wells Lamont	\$3.96											
MEDIUM GLOVES - LEATHER	\$1.00	RAD 64057593	\$1.33		\$23.62 (12 pk)		\$1.31	Anchor 2100	\$14.10		\$9.10	Dura Worx	\$10.80											\$7.25
LARGE GLOVES - LEATHER		RAD 64057594		\$23.62 (12 pk)																				
SAFETY GLASSES EYE PROTECTION CLEAR / TINTED -DARK																								
SAFETY GLASSES - CLEAR	\$0.76	CRE CL110	\$2.03	Radians	\$1.65	Sperian	\$3.31	Bandido S1730	\$2.90	Crews	\$2.50	AO Safety	\$0.68	Pyramex Safety	no bid			\$1.70	Valeo 2811100					
SAFETY GLASSES - DARK		CRE CL112	\$2.48		\$1.81		\$4.00	Bandido S1731	\$9.00		Dewalt	\$0.89												
SAFETY FACE SHIELDS CLEAR / TINTED																								
SAFETY FACE SHIELDS - CLEAR	\$0.91	IWR 3940	\$4.50	Fibre-Metal	\$9.97	Sperian	\$5.00	Huntsman 3000122	\$19.70	MCR	\$12.00	AO Safety	\$0.95	Tru-Vision	no bid			\$8.50	Crews					
SAFETY FACE SHIELDS - TINTED		IWR 394DLG	\$4.67		no bid		\$5.93	Huntsman 3000123	\$20.70		\$16.88	AO Safety	\$2.06											
GENERAL ITEMS																								
HARD HAT (BUMP CAPS)	\$6.60	RAD 64051020	\$11.30	MSA	\$9.53	MSA	\$11.17	MSA 454733	\$12.10	MCR	\$5.45	AO Safety	\$3.30	Pyramex Safety	no bid			\$8.00	Valeo 2851730					
EAR PLUGS FOAM (100/BOX) (NRR-32)	\$17.73	HLI LL-30	\$19.43	Howard Light	\$20.99 (200 bx)	Three M	\$18.59 (200 bx)	Moldex 6600	\$29.50		\$12.00 (80 pk)	AO Safety	\$16.25 (laser 30)	Howard Light										
DUST MASK (100 PER BOX)	\$3.43 (50 bx)	CRE RPD1	\$8.68 (50 bx)	SAS	\$8.53 (20 pk)	Three M	\$4.24 (50 bx)	Gerson 316-1501	\$15.30		\$16.00	AO Safety	\$2.90	SAS Safety										
CAUTION TAPE IN ROLL	\$6.35	RAD 64055720	\$9.89	C.H. Hanson	\$24.54	Brady	\$6.75 (1000 ft)	Empire 77-0201	\$11.30		\$6.00 (1000 ft)	EVC	\$7.40	North Safety										
NECK SHADE STANDARD WHITE ELASTIC HEAD BAND STYLE	\$1.55	OCC 971-KHK		no bid	\$5.19	Occunomix		no bid	\$7.90															
CHAIN SAW CHAPS MARMAC BRAND X-LARGE 38" LENGTH	\$49.53	E50 JE9439		no bid	\$114.51	Steel Grip		no bid	\$30.00		\$110.57	Conder	\$85.00	Elvex										
SAFETY GAS CAN 5-GALLON (TYPE 2) ¾" FLEX NOZZLE	\$56.59	JTR 10828		no bid	\$62.80	Just Rite	\$14.31	Blitz 81022	\$37.00		\$111.51	Eagle	\$56.50	Just Rite										
SAFETY GAS CAN 2-GALLON (TYPE 2) 11/32" FLEX NOZZLE	\$61.59	JTR 10527		no bid	\$69.09	Just Rite	\$8.51 (1.4 gal & 3/4)	Blitz 81005	\$29.00		\$108.47	Eagle	\$61.80											
SAFETY GAS CAN 3-GALLON (TYPE 2) ¾" FLEXIBLE SPOUT	\$55.93	JTR 10728		no bid	\$62.62	Just Rite	\$9.97 (2.8 gal)	Blitz 81010	\$33.00		\$108.89	Justrite	\$55.80											

NOTES

TWO (2) VENDORS SUBMITTED A "NO BID"

UNITED INDEPENDENT SCHOOL DISTRICT
SAFETY EQUIPMENT/SUPPLIES
RFP 039-2009

A & G RESTAURANT SUPPLY INC

1402 SAN BERNARDO
LAREDO, TEXAS 78040
PHONE: 956-725-1366
FAX: 956-725-1371
ALFREDO ACOSTA
aacosta07@hotmail.com

A.O.C.

ACCETYLENE OXYGEN COMPANY

501 MARKET ST.
LAREDO, TEXAS 78043
PHONE: 956.725.3289
FAX: 956.725.5224
PATRICK H. ALEXANDER, JR.
pat@aocx.com

AIRGAS

2519 GUADALUPE
LAREDO, TEXAS 78043
PHONE: 956.723.9313
FAX: 956.723.2855
GILBERT GONZALEZ
gilbert.gonzalez@airgas.com

AMERIPRIDE SERVICES INC

502 MCCAMPBELL ROAD
CORPUS CHRISTI, TEXAS 78408
PHONE: 800-749-1512
FAX: 361-289-5426
BILL LAWRENCE
bill.lawrence@ameripride.org

ALAMO IRON WORKS

943 SBC CENTER PARKWAY
SAN ANTONIO, TX 78219
PHONE: 210.223.6161 x371
FAX: 210.704.8351
ROBERT FLORES
southwest@aiwnet.com

ALAMO IRON WORKS

943 SBC CENTER PARKWAY
SAN ANTONIO, TX 78219
PHONE: 210-223-6161
FAX: 210-704-8351
MARY DUNCAN
mduncan@aiwnet.com

AVERY OIL COMPANY

219 DUVAL ST
SAN ANTONIO, TEXAS 78208-1956
PHONE: 210-222-1308
FAX: 210-2221353
JOE FOWLER/EDWARD COBB
averyoil@averyoil.com

BES INDUSTRIES, INC

541 LAKE ROAD
PONTE VEDRA, FL 32082
PHONE: 888.527.6288
FAX: 904.246.2564
PAM GAMMIE
pam@bessales.com

**BODAN INSTITUTIONAL &
INDUSTRIAL PRODUCTS**

2995 LBJ FREEWAY SUITE 200
DALLAS, TEXAS 75234
PHONE: 800-738-1411
FAX: 888-990-1414
LES GARRISON
letex@yahoo.com

**BORDER PAPER & JANITORIAL
SUPPLIES INC**

501 GUADALUPE ST
LAREDO, TEXAS 78040
PHONE: 956-725-2888
FAX: 956-725-2228
CESAR BARRERA
borderpaper@sbcglobal.net

BOWDEN MEDICAL INC.

724 N. MAIN AVE / P.O. BOX 7
MIRANDO CITY, TX 78369
PHONE: 361.586.4700
FAX: 361.586.4456
RICHARD O. BOWDEN
bowden@grandriver.net

BRIGGS EQUIPMENT

8422 TEJAS LOOP
LAREDO, TEXAS 78045
PHONE: 956-795-0100
FAX: 956-795-0184
CONTACT: RALPH HALSTEAD
ralph.halstead@briggsequipment.com

BUCK'S WHEEL & EQUIPMENT

220 COMMERCIAL ST
FORT WORTH, TX 76107
PHONE: 800.433.5613
FAX: 817.338.0505
SANDRA LAXSON
bucks_1@charterinternet.com

CC DISTRIBUTORS

488 REGAL ROW STE 101
BROWNSVILLE, TEXAS 78520
PHONE: 956-350-2465
FAX: 800-221-6487
SYLVIA HERRERA
sherrera@codistributors

UNITED INDEPENDENT SCHOOL DISTRICT
SAFETY EQUIPMENT/SUPPLIES
RFP 039-2009

C & C SAFETY SUPPLY

820 E. WHITEWING
P.O. BOX 4527
MCALLEN, TEXAS 78501
PHONE: 956-687-4852
FAX: 956-682-6096
D.E. DONNELLY
cssafety9703@sbcglobal.net

CARDIAC SCIENCE CORP

3303 MONTE VILLA PARKWAY
BOTHELL, WA 98021
PHONE: 800-426-0337
FAX: 425-402-2005
contactadmin@cardiacscience.com

CLAIMS ADMINISTRATIVE SERVICES

501 SHELLEY DRIVE
TYLER, TEXAS 75701
PHONE: 800-765-2412
FAX: 903-509-1888
BILL COSTANZA/WESLEY SLADE
sdarland@hccas.com
SHEILA DARLAND
sdarland@hccas.com

CLASS UNIFORMS INC

502 W. CALTON ROAD
LAREDO, TEXAS 78041
PHONE: (956) 753-2527
FAX: (956) 753-2527
ATTN: GERARDO PENA
class.uniforms@gmail.com
classlaredo@gmail.com
norava@gmail.com

CLOSNER CONSTRUCTION CO. L.C.

P.O. BOX 2707
LAREDO, TEXAS 78043
PHONE: 956-712-3964
FAX: 956-712-3966
CONTACT: LUIS RAMIREZ
biglou@closnerconstruction.com

CONNEY SAFETY

P.O. BOX 44995
MADISON, WI 53744-4995
PHONE: 800-528-7405
safety@conney.com

DIRECT COMM

4803 SAN BERNARDO STE 2
LAREDO, TEXAS 78041
PHONE: 956-722-5390
FAX: 956-722-2560
RAUL MUNOZ/JOSE GALARZA
mdirectcommunications@yahoo.com

DUTCH-GLO CHEMICAL COMPANY

P.O. BOX 574
DEVINE, TX 78016
PHONE: 830.665.2823
FAX: 830.663.3934
ANN B. CHESSHER
dutchglo@aol.com

EAGLE SALES

P.O. BOX 3745
LAREDO, TEXAS 78044
FERNANDO BALLESTEROS JR.

FASTENAL COMPANY

5320 SANTA MARIA
LAREDO, TX 78041
PHONE: 956.729.7975
FAX: 956.729.7998
MARTIN REYES
txlar@stores.fastenal.com

FISHER SINCENCE EDUCATION

4500 TURNBERRY DR.
HANOVER PARK, IL 60133
PHONE: 800-955-1177
FAX: 800-955-4763
JEAN WOJTYLA
fse.bids@fisheredu.com

G.H.C. GROUP, L.L.C

1303 CALLE DEL NORTE STE 400
LAREDO, TX 78041
PHONE: 956.717.0191
FAX: 956.724.8104
IRMA DEL BARRIO
irmadelbarrio@quakerhouseproducts.com

GULF COAST PAPER CO.

1101 S. PADRE ISLAND DR.
CORPUS CHRISTI, TEXAS 78416
PHONE: 800-460-3393
FAX: 956-712-9455
ABRAHAM ZARATE
abezarate@sbcglobal.net

JJJ INTERNATIONAL IMPORTS, INC.

5411 MCPHERSON RD. STE 301
LAREDO, TEXAS 78041
PHONE: 744-2877
FAX: 753-8267
JUAN SANCHEZ
juansanchez@myway.com

KONCEPT SAFETY

7846 FORTUNE DR
SAN ANTONIO, TX 78250
PHONE: 210.521.1980
FAX: 210.684.5005
SCOTT FREEBORN
scott@konceptsafety.com

**UNITED INDEPENDENT SCHOOL DISTRICT
SAFETY EQUIPMENT/SUPPLIES
RFP 039-2009**

**LAREDO, STEEL &
CONCRETE PRODUCTS, INC.
(RETURNED MAIL)
519 MARKET ST.
LAREDO, TEXAS 78040
PHONE: 729-1650
FAX: 729-1640
RICHARD ROBINSON**

**LIGHTS N SIREN
1091 MOREWOOD AVE
PITTSBURGH, PA 15213
PHONE: 888-453-3544
JARED ROSS
sales@lightsiren.com**

**MATERA PAPER CO. LTD
835 NORTH W.W. WHITE ROAD
SAN ANTONIO, TEXAS 78219
PHONE: 210-892-5101
FAX: 210-892-5174
GERRY MEDINA
gerrymedina@materapaper.com**

**MB TOOLS AND MORE
1319 ITURBIDE ST.
LAREDO, TEXAS 78040
PHONE: 956-795-1911
FAX: 956-727-7400
MOISES BARBA
service@mbtoolsandmore.com**

**POWERS INDUSTRIAL EQUIPMENT LTD
5713 KENWICK
SAN ANTONIO, TEXAS 78238
PHONE: 800-292-1523
FAX: 210-684-7844
LARRY SULSER
larry@powersind.com**

**RSC EQUIPMENT
1013 EMERALD VALLEY DR.
LAREDO, TEXAS 78043
PHONE: 956-523-0179
FAX: 956-523-0293
MAILING ADDRESS FOR PAYMENT
P.O. BOX 840514
DALLAS, TEXAS 75284
luis.lozano@rscrental.com**

**NST UNLIMITED OFFICE SERVICES
1302 CLARK BLVD
LAREDO, TX 78040
PHONE: 956.727.7323
FAX: 956.727.7324
NYDIA S. TIJERINA
nydias@yahoo.com**

**NORTH SAFETY PRODUCTS
308 BELCHER
CLEVELAND, TEXAS 77327
PHONE: 800-603-1645 EXT 4042
FAX: 281-592-2688
PAUL CONSEMIU
paul.consemiu@northsafety.com**

**SAF-T-GLOVE, INC
1121 FOUNTAIN PKWY
GRAND PRAIRIE, TEXAS 75050
PHONE: 972-647-0836
FAX: 972-641-6844
mhughbank@saf-t-glove.com**

**SCHOOL NURSE SUPPLY INC
P.O. BOX 68968
SCHAUMBURG, IL 60168
PHONE: 800.485.2737
FAX: 800.485.2738
VANESSA COLE
vcole@schoolnursesupplyinc.com**

**SCHOOL SPECIALTY
100 PARAGON PARKWAY
MANSFIELD, OH 44903
PHONE: 800-321-6730 X 1759
FAX: 800-232-8776
KIMBERLY BUMPUS
kbumpus@schoolspecialty.com**

**TEJAS EQUIPMENT SALES
1212 N. 23RD ST
MCALLEN, TX 78501
PHONE: 956.682.1312
FAX: 956.686.8579
PETER M. CASAS
pcasas@tejasequipment.com**

**UNITED INDEPENDENT SCHOOL DISTRICT
SAFETY EQUIPMENT/SUPPLIES
RFP 039-2009**

TIM'S

405 BOOMTOWN RD
LAREDO, TX 78043
PHONE: 956.728.1000
FAX: 956.763.0360
CHRIS CARROLL
ccarroll71@aol.com

TRY AUTO PAINTS

202 W. SAUNDERS
LAREDO, TX 78041
PHONE: 956.722.5545 / 956.727.4995
FAX: 956.724.3930
PEDRO PARDO JR.
tryautopaint@sbcglobal.net

VALLEY DITCH WITCH, INC

949 CANTWELL
CORPUS CHRISTI, TX 78407
PHONE: 361.884.3959
FAX: 361.884.8450
CLIFF COFFIN
eccsales@valleyditchwitch.com

W.W. GRAINGER

610 GALE STREET
LAREDO, TEXAS 78041-6005
PHONE: 956-717-0050
FAX: 956-717-2421
ENRIQUE GONZALEZ
MICHAEL CHARLES
michael.charles@grainger.com
enrique.gonzalez@grainger.com

**WEST TEXAS WAREHOUSE
EQUIPMENT & SUPPLY**

125 B FLECHA LANE
LAREDO, TEXAS 78045
PHONE: 956-753-0722
FAX: 956-753-0744
JAMES BISHOP/LETTY CAMPBELL
westtexaswhse@yahoo.com

XPEDX

5903 NORTHWEST PARKWAY
SAN ANTONIO, TEXAS 78249
PHONE: 210-561-3285/800-292-7850
FAX: 210-561-3275
GEORGE GORENA
george.gorena@ipaper.com

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
JUNE 17, 2009

RFP 041-2009 ARCHITECTURAL SIGNS

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

<u>PRIMARY VENDOR</u>	<u>AMOUNT</u>
VULCAN SIGNS	SEE TABULATION
<u>SECONDARY VENDOR</u>	<u>AMOUNT</u>
JJJ INTERNATIONAL	SEE TABULATION

ADMINISTRATION DISTRIBUTED THIRTY-TWO (32) PROPOSALS AND ADVERTISED ON MAY 16, 2009 AND MAY 17, 2009. THREE (3) PROPOSALS WERE RECEIVED ON MAY 28, 2009 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2009-2010 FACILITIES & OPERATIONS

RESOURCE PERSONNEL:

JUAN A. DAVILA, DIRECTOR OF FACILITIES MAINTENANCE & OPERATIONS
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER
VENESA NAVARRO, PROCURMENT OFFICER



UNITED INDEPENDENT SCHOOL DISTRICT

Juan A. Davila
Facilities Maintenance and Operations Director

Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing

FROM: Juan A. Davila, Director of Facilities Maintenance & Operations

DATE: June 3, 2009

SUBJECT: ARCHITECTURAL SIGNS
RFP 041- 2009

P.A. J-J. Me

After careful review of the tabulation information provided to me by your staff, for RFP 041-2009 ARCHITECTURAL SIGNS, I recommend, for your consideration, based on, value to the district, ability to perform or provide the needed services and materials,

PRIMARY VENDORS:
VULCAN SIGNS

SECONDARY VENDORS:
JJJ INTERNATIONAL

for the 2009-2010 Fiscal Year.

Please insure that this vendor has met all procurement and bid requirements and that all references have been checked. If any reference checks conflict with the district in any way please notify me to discuss these issues.

If you have any questions, please let me know.

UNITED INDEPENDENT SCHOOL DISTRICT
ARCHITECTURAL SIGNS
RFP 041-2009
TABULATION

VENDORS		JJJ INTERNATIONAL	NU-TECH IMAGE	VULCAN SIGNS
SECTION I: PERCENTAGE DISCOUNTS				
% OFF CATALOG PRICE		30%	0%	5%
% OFF LIST PRICE				
% OFF SHELF PRICE				
SECTION II. INDICATIVE ALUMINUM SIGNS	EST QTY			
12"X18" PARKING RESERVED PERMIT	75	\$12.70	\$25.00	\$9.10
12"X18" NO PARKING SIGN	75	\$11.70	\$25.00	\$8.26
12"X 18" RESERVED PARKING SIGN	75	\$12.70	\$28.00	\$9.10
18"X18" CUSTOM SIGN 2 COLOR ALUMINUM	20	\$14.70	\$29.00	\$17.35
18"X24" BILINGUAL 3 COLOR WARNING SIGN	50	\$22.70	\$30.00	\$28.16
24"X30" SPEED LIMIT SIGN	50	\$24.70	\$42.00	\$30.10
24" STOP DIAMOND SIGN	40	\$18.70	\$58.00	\$33.75
POST 12 GA 11 FT	150	\$19.00	\$26.50	\$28.90 (13 gauge post/bundles of 37)
U CLAMP EXTRUDED	300	\$4.29	\$7.00	\$2.50

TWO (2) VENDORS SUBMITTED A NO BID

UNITED INDEPENDENT SCHOOL DISTRICT
ARCHITECTURAL SIGNS
RFP 041-2009

BLEIER INDUSTRIES, LTD
9650 W ROOSEVELT ST
TOLLESON, AZ 85353
PHONE: 602-944-3117
FAX: 602-395-0753
PAUL BLEIER
pbleier@bleierindustries.com

CORPUS CHRISTI STAMP WORKS
109 N CHAPARRAL ST
CORPUS CHRISTI, TX 78401
PHONE: 361-884-4801
FAX: 361-884-1038
SHEILA GOETZEL
sheila.goetzelt@ccstampworks.com

CUSTOM PRODUCTS CORP
P.O. BOX 54091
JACKSON, MS 39288-4091
PHONE: 800-367-1492
FAX: 800-206-3444
HEIDI MCGEE
heidid@cpcsigns.com

C & S SAFETY SUPPLY
820 E. WHITEWING
P.O. BOX 4527
MCALLEN, TEXAS 78501
PHONE: (956) 687-4852
FAX: (956) 682-6096
cssafety9703sbcbglobal.net

COLONIAL BRASS COMPANY
42 CONNIE STREET
TAUNTON, MA 02780
PHONE: 800-549-8670
FAX: 508-821-3504
DAN MORIARTY
dan@colonialbrass.com

GABLE SIGN & GRAPHICS
7440 FORT SMALLWOOD RD
BALTIMORE, MD 21226
PHONE: 443-817-0303
FAX: 410-437-5336
ERIC CROWE
eric.crowe@gablesigns.com

HALL SIGNS, INC.
P.O. BOX 515
BLOOMINGTON, IN 47402
PHONE: 1-800-284-7446
FAX: 1-888-329-7446
BRITTANY WALTERS
bids@hallsigns.com

**HAMILTON JEWELRY
& TROPHY HOUSE**
1320 GARDEN
LAREDO, TX 78041
PHONE: (956) 724-9990
picked up on 05/20/09

IDENTITY BUSINESS
218 E. DALLAS RD STE 100
GRAPEVINE, TEXAS 76051
PHONE: 817-912-0039 X 100
FAX: 817-914-2920
KIRK STATESON
kstateson@identitybusiness.com

**INNERFACE ARCHITECTURAL
SIGNAGE INC**
ATLANTA, GA
PHONE: 800-445-4796
GENDAY CANNON/CHIP FLOYD
cfloyd@innerfacesign.com

INTERSIGN CORP
2156 AMNICOLA HWY
CHATTANOOGA, TN 37406
PHONE: 800-322-8426
FAX: 423-698-2864
JIM CHAPMAN
jc@intersigncorp.com

**INTERPERTIVE GRAPHICS
SIGNS & SYSTEMS**
3590 SUMMER HILL DRIVE
SALT LAKE, UT 84121
PHONE: 801-942-5812
FAX: 801-943-6008
BONNIE THOMAS
bonnie@interpretivegraphics.com

FRANKLIN BRONZE PLAQUES
191 HOWARD ST
FRANKLIN, PA 16323
PHONE: 866-405-6623 X 100
BERNIE BECKER
bernie@franklinbronzeplaques.com

JJJ INTERNATIONAL IMPORTS, INC.
5411 MCPHERSON RD., STE. 301
LAREDO, TEXAS 78041
PHONE: (956) 744-2877
FAX: (956) 795-0559
JUAN SANCHEZ
juansanchez@myway.com

JUST SIGNS
1808 COMMERCE STE 2
LAREDO, TX 78045
PHONE: 956-725-4495
FAX: 956-725-4445
OSCAR MARTINEZ JR
/MICHELLE WHITLOCK
justsigns@live.com

KONCEPT SAFETY
7846 FORTURNE DR.
SAN ANTONIO, TEXAS 78250
PHONE: (210) 521-1980
FAX: (210) 704-8399
JILL FREEBURN
scott@konceptsafety.com

MARKETING DEPOT

519 FARRAGUT ST. STE F
LAREDO, TEXAS 78040
PHONE:
FAX: 956-218-8036
CONTACT: SERGIO FRIAS
art.montoya@yahoo.com

NEVCO SCOREBOARD CO

EDWARDSVILLE, IL
PHONE: 618-664-0360
PHONE II: 618-6640371
DAN PHALEN
dphalen@nevco.com

NU TECH IMAGE

201 W HILLSIDE STE 14
LAREDO, TEXAS 78041
PHONE: 956-725-4100
FAX: 956-725-4418
CONTACT: LUCY QUINTANILLA
sales@ny-techimage.com
lucy.quintanilla@nu-techimage.com

QUALITY SIGNS

310 CHIHUAHUA
LAREDO, TEXAS 78040
PHONE: 956-728-9524
qualitysignstx@hotmail.com

ROBSON CORP.

2231 WHITFIELD PARK LOOP
SARASOTA, FL 34243
PHONE: 800-770-8585
FAX: 941-756-8912
richardr@robsoncorp.com
www.robsoncorp.com

ROCAL, INC.

P.O. BOX 640
FRANKFORT, OH 45628
PHONE: (740) 998-2073
FAX: (740) 998-2073
DAVID R. LIGHTLE
dlightle@rocal.com

SIEMENS BUILDING TECHNOLOGIES

12001 NETWORK BLVD. #318
SAN ANTONIO, TX 78249
PHONE: (210) 663-5559
FAX: (210) 641-2922
george.i.fernandez@siemens.com

STATE INDUSTRIAL PRODUCTS

3100 HAMILTON AVE
CLEVELAND, OH 44114
PHONE: (800) 782-2436
FAX: (888) 771-9670
JIM VINSON
jvinson@stateindustrial.com

SIGNS PACIFIC

311 HEARST DR.
OXNARD, CA 93030
PHONE: 805-983-7446
FAX: 805-983-2057
DAVID SALZMAN
signspacific1@aol.com

SIGNS PLUS

4242 MCINTOSH LANE
SARASOTA, FL 34232
PHONE: 800-848-4262
FAX: 941-378-4062
SHAWN KLINGER
info@signsplussigns.com
shawnklinger@signsplussigns.com
www.signsplussigns.com

SPECTRUM CORP

10048 EASTHAVEN BLVD
HOUSTON, TX 77075
PHONE: 713-944-6200
FAX: 713-944-1290
JASON BISHOP
jason@speccorp.com
www.speccorp.com

STEWART SIGNS

2201 CANTU CT STE 215
SARASOTA, FL 34232
PHONE: 800-237-3928
CHIP GOUDREAU/PAMELA SCHAETZEL
pschaetzel@stewartsigns.com
cgoudreau@stewartsigns.com
www.stewartsigns.com

VULCAN, INC. (DBA VULCAN SIGNS)

P.O. BOX 1850
FOLEY, AL 36536-18500
PHONE: 1-800-633-6845
FAX: (251) 943-1544
ERICK L. CROSBY/DAVID B BEVIACQUA
vulcan3@vulcaninc.com

WEST TEXAS WAREHOUSE

EQUIP. & SUPPLY
125B FLECHA LANE
LAREDO, TX 78045
PHONE: (956) 753-0722
FAX: (956) 753-0744
LETTY CAMPBELL
westtexaswhse@yahoo.com

W. W. GRAINGER

1400 LOMA LAND
EL PASO, TEXAS 79935
PHONE: (915) 598-1180
FAX: (915) 598-1170
JAMES VELASUEZ
pat.santore@grainger.com

W.W. GRAINGER

610 GALE STREET
LAREDO, TEXAS 78041-6005
PHONE: 956-717-0050
FAX: 956-717-2421
ENRIQUE GONZALEZ
MICHAEL CHARLES
michael.charles@grainger.com
enrique.gonzalez@grainger.com

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
JUNE 17, 2009

RFP NO. 042-2009 HEAVY EQUIPMENT RENTAL SERVICES

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

<u>RECOMMENDED VENDOR</u>	<u>EST. ANNUAL AMOUNT</u>
RSC EQUIPMENT RENTALS SERVICES	SEE TABULATION

ADMINISTRATION DISTRIBUTED TWENTY-ONE (21) PROPOSALS AND ADVERTISED ON MAY 16, 2009 AND MAY 17, 2009. ONE (1) PROPOSAL WAS RECEIVED ON MAY 28, 2009 @ 3:00 P.M. AT THE USD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2009-2010 FACILITIES MAINTENANCE & OPERATIONS DEPARTMENT

RESOURCE PERSONNEL:

JUAN DAVILA, DIRECTOR OF FACILITIES MAINTENANCE & OPERATIONS DEPARTMENT
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER
VENESSA NAVARRO, PROCUREMENT OFFICER



UNITED INDEPENDENT SCHOOL DISTRICT

Juan A. Davila
Facilities Maintenance and Operations Director

Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing

FROM: Juan A. Davila, Director of Facilities Maintenance & Operations

DATE: June 03, 2009

SUBJECT: RFP 042 – 2009 HEAVY EQUIPMENT RENTAL SERVICES.

P.A. J. S. M

After careful review of the tabulation information provided to me by your staff, for RFP 042- 2009 HEAVY EQUIPMENT RENTAL SERVICES, I recommend, for your consideration, based on, value to the district, ability to perform or provide the needed services and materials,

RSC EQUIPMENT RENTALS SERVICES.

for the 2009-2010 Fiscal Year.

Please insure that all procurement and bid requirements have been met and that all references have been checked on the vendor/s listed above. If any reference checks conflict with the district in any way please notify me to discuss these issues.

If you have any questions, please let me know.

**UNITED INDEPENDENT SCHOOL DISTRICT
HEAVY EQUIPMENT RENTAL SERVICES
RFP 042-2009**

VENDOR	RSC EQUIPMENT RENTAL	
SECTION I: PERCENTAGE DISCOUNTS		
% off CATALOG PRICE	0% (have no published price lists)	
% off LIST PRICE		
% off SHELF PRICE		
SECTION II: GENERAL EQUIPMENT		
SECTION II: GENERAL EQUIPMENT	COST PER WEEK	COST PER MONTH
Automatic Level #AX-1 for Elevation w/ Legs	\$150.00	\$375.00
Concrete Finisher 48"	\$200.00	\$400.00
Dozer STD Track 70 HP	\$975.00	\$2,750.00
Air Pavement Breaker 30# w/ Moil Boint 1" X 4 1/4"	\$112.00	\$225.00
Concrete Finisher 36"	\$200.00	\$400.00
Saw Concrete 13 HP	\$150.00	\$400.00
Push Around Manlift (GENIE) 23" to 25"	\$275.00 (25 ft)	\$450.00
Push Around Manlift (GENIE) 30" to 33"	\$300.00 (30 ft)	\$550.00
#MP 60 FH (BOOM) 60" Lift	\$900.00 (60 ft)	\$2,200.00
Motorgrader #730 A	no bid	
Ditchwitch Trencher #4500	\$650.00 (RT 40)	\$1,700.00
# L 35 Backhole Tractor	\$600.00 (Std Case 580L)	\$1,395.00
Dump Truck 6 1/2 yd	\$900.00	\$2,000.00
Motorgrader #710 A	no bid	
#460 Trencher UIT 4" BOOM	case version of Ditchwitch (4 ft)	
Front End Loader Mod #821 13 CAB-H & A 3.5-Y	\$1500.00 (JD 544)	\$3,900.00
20" to 30"Height Manlift (GENIE)	Scissor: 20 ft \$275.00 / 30 ft \$290.00	20 ft \$390.00 / 30 ft \$460.00

UNITED INDEPENDENT SCHOOL DISTRICT
HEAVY EQUIPMENT RENTAL SERVICE
RFP NO. 042-2009

B-C EQUIPMENT SALES, INC.
P.O. BOX 10345
CORPUS CHRISTI, TEXAS 78460
PHONE: 800.329.9314
FAX: 361.289.6774
MARK ROSS
mross@bc-equipment.com

BARBEE NEUHAUS IMPLEMENT
2000 E. EXPRESSWAY 83
WESLACO, TX 78596
PHONE: 956.968.7502
FAX: 956.968.4173
R.D MACHEN
rdm@neuhausco.com

BRIGGS EQUIPMENT
8422 TEJAS LOOP
LAREDO, TEXAS 78045
PHONE: 956.795.0100
FAX: 956.795.0184
MARU MARTINEZ
rene.zuniga@briggsequipment.com

BRIGGS EQUIPMENT
8422 TEJAS LOOP
LAREDO, TEXAS 78045
PHONE: 956.795.0100
FAX: 956.795.0184
RALPH HALSTEAD
ralph.halstead@briggsequipment.com
elborio.cortez@briggsequipment.com
www.briggsequipment.com

CANTU ELECTRIC
1717 BOB BULLOCK
LAREDO, TX 78043
PHONE: 956.723.3062
FAX: 956.722.3422
RUBEN CANTU
cantuelectric@cantuelectric.com

EQUIPMENT DEPOT
8210 B SAN GABRIEL
LAREDO, TX 78041
PHONE: 956-725-8540
WILLIAM VEVE
william.veve@eddepot.com
williamv@eddepot.com

FRED'S AIR CONDITIONING & HEATING
5208 BREWSTER DRIVE
LAREDO, TEXAS 78045
PHONE: 237-9510
FAX: 726-1217
VICTOR ALFREDO FLORES
fredsaircon@yahoo.com

HERTZ EQUIPMENT RENTAL CORP
201 E. EXPRESSWAY 83
LA FERIA, TEXAS 75599
PHONE: (956) 797-4747
FAX: (956) 797-4808
ANTHONY GONNELLA
hercsales@hertz.com
www.hertzequip.com

HOLT CAT
14300 FM 1472
LAREDO, TEXAS 78045
PHONE: 956.722.0075
FAX: 956.722.6349
CELL: (956) 286-4494
ARTURO AGUERO
arturo.aguero@holtcat.com

HOUSE OF RENTALS
3901 MCPHERSON RD.
LAREDO, TEXAS 78041
PHONE: 956.723.2971
FAX: 956.712.8660
JUAN MANUEL
jmsenties@aol.com

J.V. EQUIPMENT, INC.
4211 E. SAUNDERS
LAREDO, TEXAS 78044
PHONE: 956.727.8861
FAX: 956.753.3541
MOBILE 956.237.1454
service_laredo@jvequipment.com

NUECES POWER EQUIPMENT
101 OIL PATCH RD
LAREDO, TEXAS 78043
PHONE: 956.725.0066
FAX: 956.725.6466
RAQUEL CANALES
raquel@npetex.com
www.nuecespower.com

RUSH-TRUCK CENTER
10216 UNION PACIFIC BLVD
LAREDO, TX 78045
PHONE: 956.724.7383
FAX: 956.717.1709
CINDY MARTINEZ
martinezclar@rush-enterprises.com

RDO EQUIPMENT
5615 STATE HWY 359
LAREDO, TX 78043
PHONE: 956-718-1909
JERRY GONZALEZ
jgonzalez@rdoequipment.com

RSC EQUIPMENT
6929 E. GREENWAY PKY STE 200
SCOTTSDALE, AZ 85254
PHONE: 480-281-6903
SONIA GREGORY
sonia.gregory@rscrental.com

RSC EQUIPMENT
1013 EMERALD VALLEY DR.
LAREDO, TEXAS 78043
PHONE: 956-523-0179
FAX: 956-523-0293
MAILING ADDRESS FOR PAYMENT
P.O. BOX 840514
DALLAS, TEXAS 75284
luis.lozano@rscrental.com

TRC COMPUTER SERVICES
11933 NETWORK BLVD
SAN ANTONIO, TX 78249
PHONE: 210.696.8556
FAX: 210.696.5488
LUIS BARRAGAN
luisb@hts-tx.com

UNIPAK CORP
P.O. BOX 300027
BROOKLYN, NY 11230
PHONE: 888.808.5120
FAX: 718.677.9371
KENNY BOYLE
unipakcorp@aol.com

UNITED RENTALS
4317 SAN DARIO AVE.
LAREDO, TEXAS 78041
PHONE: 956.724.7368
FAX: 956.724.1238
ddelao@ur.com
mvallejo@ur.com
www.unitedrentals.com

VALLEY DITCH WITCH, INC
949 CANTWELL
CORPUS CHRISTI, TX 78407
PHONE: 361.884.3959
FAX: 361.884.8450
CLIFF COFFIN
eccsales@valleyditchwitch.com

WAUKESHA - PIERCE
201 WEST HWY 83
SAN JUAN, TEXAS 78589
PHONE: 956-243-6936
FAX: 956-787-0348
DARRYL WOODS
dwoods@wpi.com

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
JUNE 17, 2009

RFP NO. 2008-033 ATHLETIC SUPPLIES RENEWALS

RECOMMENDATION:

REQUESTING APPROVAL TO PURCHASE FROM THE BEST BIDDER(S)/ OFFER(S) MEETING SPECIFICATIONS AS FOLLOWS:

VENDORS:

ALUMINUM ATHLETIC EQUIPMENT (AAE)	ADOLPH KIEFER & ASSOCIATES
ALERT SERVICES	BAKKA SPORTS
BILL FRITZ SPORTS	BILL GUTHRIE SPORTS
CLARK DISTRIBUTING CO	FAST DRY CORPORATION
FLAGHOUSE	GILMAN GEAR
GOLD METAL SPORTS	GTM SPORTSWEAR
HENRY SCHEIN	LESLIE G
MEDCO SUPPLY CO	THE NEFF COMPANY
PRO LOOK SPORTS	RIDDELL SPORTS
SCHOOL HEALTH	SPORTDECALS
SPORT SUPPLY GROUP	SWIM SHOPS OF THE SOUTHWEST
TEAM SPORTS OF TEXAS	THE SPORTS CENTER OF LAREDO
TOLEDO PHYSICAL EDUCATION SUPPLY	T-SHIRT GALLERY & SPORTS
	WOODY'S SPORTING GOODS

SEE TABULATION

ADMINISTRATION DISTRIBUTED ONE HUNDRED AND EIGHTEEN (118) PROPOSALS AND ADVERTISED ON MAY 31, 2008 AND JUNE 1, 2008. THIRTY TWO (32) PROPOSALS WERE RECEIVED ON JUNE 11, 2008 @ 3:00 P.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2009-2010 ATHLETIC DEPARTMENT

RESOURCE PERSONNEL:

ROBERTO CRUZ, DIRECTOR OF ATHLETICS
CORDELIA FLORES JACKSON, DIRECTOR OF PURCHASING
HECTOR CAVAZOS, PURCHASING MANAGER
KARINA MENDOZA, PROCUREMENT OFFICER
VENESA NAVARRO, PROCUREMENT OFFICER



**J. B. ALEXANDER
HIGH SCHOOL
"BULLDOGS"
DISTRICT
29-AAAAA**

**L. B. JOHNSON
HIGH SCHOOL
"WOLVES"
DISTRICT
31-AAAA**

**UNITED
HIGH SCHOOL
"LONGHORNS"
DISTRICT
29-AAAAA**

**UNITED SOUTH
HIGH SCHOOL
"PANTHERS"
DISTRICT
29-AAAAA**

ATHLETIC DEPARTMENT

**BOBBY CRUZ
DIRECTOR OF ATHLETICS**

TO: Mrs. Cordelia Flores-Jackson – Director of Purchasing
 FROM: Ms. Esther Guerrero – Secretary to the Director of Athletics *eg*
 THRU: Ms. Lisa Haberkorn – Asst. Director of Athletics *LH*
 SUBJECT: RFP 2008-033
 DATE: June 3, 2009

I am recommending that we renew RFP 2008-033 Athletic Supplies to:

AAE	Gilman Gear	School Health
Adolf Kieser	Gold Medal Sports	The Sports Center
Alert Services	GTM Sportswear	Sports Decals
Bakka	Medco	Sport Supply Goods
Bill Fritz	Leslie G	Swim Shop of Southwest
Bill Guthrie	Henry Schein	Team Sports
Clark Distributing	The Neff Co	Toledo Phy. Ed. Supply
Fast Dry Corp	Pro Look Sports	T Shirt Gallery
Flaghouse	Riddell	Woody's Sporting Goods

If you have any questions, please contact my office.

LH/eg

xc: Mr. Bobby Cruz – Director of Athletics
 Mr. Eduardo Zuniga – Assoc. Supt. for Support Services
 Mr. Roberto J. Santos – Superintendent

5208 STA. CLAUDIA LN. * LAREDO, TX 78043 * PHONE (956) 473-7100 * FAX (956) 473-7120

UNITED INDEPENDENT SCHOOL DISTRICT
 ATHLETIC SUPPLIES & EQUIPMENTS
 RFP 2008-033
 PERCENTAGE DISCOUNTS

VENDORS	AAE	Adolph Kiefer	Alert Services	Bakka Sports	Bill Guthrie	Bill Fritz	Clarke Distributing Corporation	Fast Dry Corporation	Flaghouse
% OFF SHELF PRICE	-	-	-	-	15%	-	-	-	-
% OFF LIST PRICE	-	-	-	-	15%	-	-	-	-
% OFF CATALOG PRICE	10% w/ exceptions	7%	20%	10%	15%	10% w/ exceptions	0%	5%	10%

VENDORS	Gold Metal Sports	GTM Sportswear	Gilman Gear	Medco	Leslie G	Henry Schein	The Neff Co	Pro Look Sports	Riddell	School Health
% OFF SHELF PRICE	-	0%	-	n/a	All goods are custom made to order. Lowest possible prices are always offered, based upon what is chosen.	0%	-	0%	-	-
% OFF LIST PRICE	-	0%	-	n/a		0%	-	0%	-	-
% OFF CATALOG PRICE	5%-20%	0%	0%	10%		15%	10%	call for pricing	1%-23%	12% (exclusions apply)

VENDORS	Sport Decals	Sport Supply Group	Swim Shops of the Southwest	Team Sports of Texas	The Sports Center of Laredo	Toledo	T-Shirt Gallery	Woody's Sporting Goods
% OFF SHELF PRICE	n/a	-	-	-	50%	-	between 1%-25% for all school pricing	25%
% OFF LIST PRICE	n/a	-	20%-25% off retail	-	-	-	-	25%
% OFF CATALOG PRICE	0%	10% (exceptions apply)	-	50%	-	10%	-	25%

UNITED INDEPENDENT SCHOOL DISTRICT
ATHLETIC SUPPLIES & EQUIPMENT
RFP 2008-033

ABC CUSTOM ADVERTISING
1006 S 10TH STE #4
MCALLEN, TX 78501
PHONE: 956-631-3131
FAX: 956-631-3150
sales@abccustom.com

A & G RESTAURANT SUPPLY
1402 SAN BERNARDO
LAREDO, TX 78040
PHONE: 956-725-1366
FAX: 956-725-1371
ALFREDO ACOSTA
sacosla07@hotmail.com

ALPHA SPORTS, INC
7208 MCNEIL DR. STE 207
AUSTIN, TX 78729
PHONE: 512-250-1499
FAX: 512-279-9454
info@alphatennis.com

ADOLPH KIEFER
1700 KIEFER DR
ZION, IL 60099-4093
PHONE: 847-872-8866

AALCO ATHLETIC EQUIPMENT
1650 AVENUE
ST. LOUIS, MO 63125
PHONE: 800.537.1259
FAX: 314.544.4300
esimating@aalcomfg.com

ALUMINUM ATHLETIC EQUIPMENT, CO.
1000 ENTERPRISE DRIVE
ROYESFORD, PA 19468
PHONE: 800.523.5471 x111
FAX: 610.825.2378
E. MERRITT LENTZ
merrilll@aagesports.com

ATHLETES WORLD
3949 SHERWOOD WAY
SAN ANGELO, TEXAS 76901
PHONE: 800-541-8326
FAX: 325-944-0792
JERRY LAY
ski@athletesworldusa.com
athletesworld@wcc.net

ARNOLD'S ZONE
2201 MARKET ST
LAREDO, TEXAS 78043
PHONE: 956-753-9663
FAX: 956-724-6846
ARNOLD CANTU
arnoldzone@sbcglobal.net

ASTRAL POOL
8525 MALLORY RD
JACKSONVILLE, FL 3220
PHONE: 904-378-4486
KEVIN WRUBLUSKI
kevin@astral-pool.com
www.astralpoolcatalog.com

BARCELONA SPORTING GOODS
10210 OLDY KATY ROAD
HOUSTON, TX 77043
PHONE: 713.464.8313
FAX: 713.464.0968
JOHN TRISKA
barcelonasports@aol.com
b-jav@verizon.net

BILL GUTHRIE SPORTS
5701 W EXPRESSWAY 83
P.O. BOX 349
HARLINGEN, TEXAS 78552
PHONE: 956-428-6462
FAX: 956-428-7074
sguthrie4@aol.com
wgul752265@aol.com

ALERT SERVICES
P.O. BOX 1088
SAN MARCOS, TEXAS 78667
PHONE: 830.372.3333
FAX: 830.372.1447
SHARON MORIN
sharonm@alertservices.com

ACADEMIC SPECIALTIES TEXAS, INC
6830 N ELDRIDGE PARKWAY #311
HOUSTON, TEXAS 77041
PHONE: 713-937-7878
FAX: 713-937-7890
KEVIN HANE BUTH
tony@astexas.com

AMERICAN HOME PATIENTS
1605 HILLSIDE #2
LAREDO, TEXAS 78041
PHONE: 956.725.5066
FAX: 956-725-6916

ANTHEM SPORTS
12 ALICE COURT
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