



Johnson Controls, Inc.
215 North 1st Avenue East, Room 100
Duluth, MN 55802
Tel 218.722.2636 Fax 218.722,2572

Mr. Kerry Leider
Duluth Public Schools
215 North 1st Avenue East
Duluth, MN 55802

July 12, 2010

Project: Denfeld High School Asbestos Abatement Phase 2, Bid 1197

Subject: Award of Contract

Dear Mr. Leider,

We are writing to provide Duluth Public Schools with our recommendation for awarding a contract for Bid 1197, Denfeld High School Asbestos Abatement Package, Phase 2.

Attached please find our Bid Tabulation. We recommend the award of a contract to Northern Environmental Services, Inc. as follows:

1. Lump Sum Bid \$33,115.00
2. Cut and remove 6,000 lineal feet of piping \$6,000.00
3. Remove sub-flooring in Room 249 \$2,900.00
4. Remove floor tile 1st floor, main office and 2nd floor office area \$800.00

Lump Sum Total Contract \$42,815.00

In addition, we also request acceptance of the items listed below:

1. Unit price of \$100.00(each) to remove and dispose of science tables.
2. TSI unit price of \$10.00 per lineal foot.
3. TSI unit price of \$15.00 per square foot.
4. Radiator cover panel unit price \$10.00 per panel.

5. ACM flooring tiles unit price \$1.00 per square foot.
6. Sink sound deadener unit price \$36.00 per sink.

Please feel free to contact JCI if you have any questions.

Sincerely,

Kevin Strong
Program Manager