

Livonia Public Schools

Business Services

Date: May 17, 2016

To: Andrea Oquist, Superintendent

From: Steve Archibald, Assistant Superintendent for Secondary Programs and District Services
Lisa Abbey, Assistant Superintendent of Business Services

Re: Bid Results for Piano Bids

As part of the 2013 bond issue, we have submitted a Request for Bids (RFB) for Digital, Upright Acoustical, Baby Grand and Grand Pianos. We would like to discuss the responses received for the piano bids at the next Building and Site Committee meeting on May 23, 2016.

The RFB for was made available for the pianos on April 5, 2016. The bid responses were due on April 19, 2016. The following is an analysis of the four separate bid tabulations attached:

Digital Pianos Tabulation:

There were two vendor responses. We are evaluating the responses and will bring this information to the meeting on Monday.

Upright Acoustic Pianos (27) Tabulation:

Three vendors responded to the bid. One vendor did not provide a Bid Bond and was disqualified. Another vendor's equipment did not meet the District's specifications. We are recommending the purchase of 27 upright acoustic pianos from Steinway Piano Gallery at a cost of \$6,860 each for a total cost of \$185,220.

Baby Grand Pianos (3) Tabulation:

Three vendors responded to the bid. One vendor did not provide a Bid Bond and was disqualified. Another vendor's equipment did not meet the District's specifications. We are recommending the purchase of 3 baby grand pianos from Steinway Piano Gallery at a cost of \$26,869.38 each for a total cost of \$80,608.14.

Grand Pianos (3) Tabulation:

Three vendors responded to the bid. One vendor did not provide a Bid Bond and was disqualified. Another vendor's equipment did not meet the District's specifications. We are recommending the purchase of 3 grand pianos from Steinway Piano Gallery at a cost of \$87,026.22 each for a total cost of \$261,078.66.

LA/kp

c: Board of Education