WEST ORANGE COVE-CONSOLIDATED INDEPENDENT SCHOOL DISTRICT P.O. BOX 1107 **ORANGE, TEXAS 77630**

Date:

May 29, 2009

To:

Board of Trustees

From:

Dr. O. Taylor Collins

Subject: RECOMMENDATION TO APPROVE PROPOSAL FOR MUSIC AND

MUSIC RELATED MATERIALS

Proposals were opened May 19, 2009 for Music and Music Related Materials. The Purchasing Department mailed eleven invitations for proposals and received eleven responses. The proposal tabulation is attached for your review.

INTERSTATE MUSIC

SHAR PRODUCTS CO

NATIONAL EDU MUSIC CO

SOUTHERN MUSIC CO

PENDER'S MUSIC COMPANY

SUZUKI MUSICAL INSTRUMENTS

J.W. PEPPER & SON, INC

SWICEGOOD MUSIC CO

RBC MUSIC COMPANY, INC.

TAYLOR MUSIC, INC.

RHYTHM BAND INSTRUMENTS, INC

It is recommended that the Board award a multi-vendor contract for Music and Music related materials at the prices submitted.

Respectfully Submitted:

Dr. O. Taylor Collins Dr. O. Taylor Collins

Superintendent

Melinda James **Business Manager**

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PROPOSAL FOR

MUSIC AND MUSIC RELATED MATERIALS

FOR PERIOD COVERING July 1, 2009 THROUGH June 30, 2010 SCHOOL YEAR

VENDOR	MUSIC % SHELF PRICE	MUSIC RELATED MATERIALS % SHELF PRICE
INTERSTATE MUSIC	0%	0%
NAT'L EDU MUSIC CO	N/A	20-50% list price
PENDER'S MUSIC	0%	0%
JW PEPPER & SON, INC	0%	0%
RBC MUSIC	10%	10%
RHYTHM BAND	5%	5%
SHAR PRODUCTS CO	20%	10%
SOUTHERN MUSIC CO	10%	10%
SUZUKI MUSIC INST	15%	15%
SWICEGOOD MUSIC	0%	20%
TAYLOR MUSIC INC	0%	0%