



Contact: Janet Phillips
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PREPARED FOR:
Hays Consolidated Independent School District Jose Parra 21003 Interstate 35 Frontage Road Kyle, TX 78640-4745 jose.parra@hayscisd.net (512) 268-2141

DATE	NUMBER	VER
11/10/2025	022259	1

PROJECT
Network Refresh with third Party Optics

Extreme

ITEM	DESCRIPTION	LIST	PRICE	QTY	TOTAL
5420M-48W-4YE	ExtremeSwitching 5420M 48 10/100/1000BASET FDX/HDX 802.3bt 90W PoE 2 Stacking/SFP-DD 4 10/25G Unpopulated SFP28 MACsec Capable includes Fan Module 2 Unpopulated Modular PSU Slots	\$12,171.00	\$4,856.38	6	\$29,138.28
7520-48Y-8C-AC-F	Extreme 7520-48Y Switch with Front-Back Airflow; Ships with Two AC Power Supplies Six Fans One 4-Post Rack Mount Kit; Supports 48x25/10/1G and 8x100/40G Ports	\$36,358.00	\$14,507.29	2	\$29,014.58
4220-4MW-8P-4X	4220 12-Port Cloud-Managed Stackable Multi-Gigabit Switch (240W PoE) with 4x1G/2.5G/ 5GBaseT 90W PoE Ports 8x10/100/1000BaseT 30W PoE Ports 4x1G/10G SFP + Ports Includes Fans (Silent Mode up to 35oC	\$3,895.00	\$1,554.16	2	\$3,108.32
5420M-16MW-32P-4YE	ExtremeSwitching 5420M 16 100Mb/1Gb/2.5Gb 802.3bt 90W PoE 32 10/100/1000BASET FDX/HDX PoE+ 2 Stacking/SFP-DD 4 10/25G Un-Pop SFP28 MACsec Capable includes Fan Module 2 Un-Pop Modular PSU Slots	\$15,140.00	\$6,041.05	14	\$84,574.70
4220-4MW-20P-4X	4220 24-Port Cloud-Managed Stackable Multi-Gigabit Switch (370W PoE) with 4x1G/2.5G/5GBaseT 90W PoE Ports 20x10/100/1000BaseT 30W PoE Ports 4x1G/10G SFP + Ports Includes Fans 1 Fixed AC PSU with Op	\$5,495.00	\$2,192.58	1	\$2,192.58
XN-ACPWR-1200W-FB	1200W AC Power Supply Front to Back Airflow	\$1,706.00	\$680.71	40	\$27,228.40
10138	Power Cord NEMA 13A 5-15P C13 ST	\$27.00	\$10.78	40	\$431.20
10061	900701-10 Power Cord 10A NEMA 5-15P IEC320-C13	\$19.00	\$7.58	3	\$22.74
10061	900701-10 Power Cord 10A NEMA 5-15P IEC320-C13	\$19.00	\$7.58	4	\$30.32
ESTS01	USB Thermal Sensors used to Augment the Thermal Reporting Capabilities of Switches Which Do Not Have Inlet or Outlet Temperatures	\$390.00	\$155.62	20	\$3,112.40
USK12-STD-A-S-C-EW-5Y	Extreme Platform One Standard Networking for Tier A includes ExtremeWorks Right-to-Use Subscription and TAC OS for One Tier A Device for 5 Years (US K-12)	\$627.00	\$326.04	3	\$978.12
USK12-STD-D-S-C-EW-5Y	Extreme Platform One Standard Networking for Tier D includes ExtremeWorks Right-to-Use Subscription and TAC OS for One Tier D Device for 5 Years (US K-12)	\$4,496.00	\$2,337.92	2	\$4,675.84
USK12-STD-B-S-C-EW-5Y	Extreme Platform One Standard Networking for Tier B includes ExtremeWorks Right-to-Use Subscription and TAC OS for One Tier B Device for 5 Years (US K-12)	\$1,832.00	\$952.64	20	\$19,052.80



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Extreme

ITEM	DESCRIPTION	LIST	PRICE	QTY	TOTAL
20G-DACP-SFPDD1M	20G Passive DAC SFPDD 1m	\$524.00	\$209.08	3	\$627.24
20G-DACP-SFPDDZ5M	SFPDD to SFPDD 20G DAC 0.5M	\$475.00	\$189.53	14	\$2,653.42
TR-EVENT-PASS-USER-CONF	Extreme Connect User Conf Event Pass	\$1,325.00	\$0.00	8	\$0.00
Extreme Subtotal					\$206,840.94

Third Party Optics

ITEM	DESCRIPTION	LIST	PRICE	QTY	TOTAL
10503-EXT	Customized 25GBASE-ESR SFP28 850nm 300m DOM Duplex LC/UPC MMF Optical Transceiver Module Compatible Brands:Extreme	\$2,498.00	\$87.88	6	\$527.28
10522-EXT	Customized 25G SFP28 Passive Direct Attach Copper Twinax Cable Compatible Brands:Extreme Cable Length:5m (16ft)	\$620.00	\$85.20	8	\$681.60
25G-LR-SFP10KM	Extreme 25G-LR-SFP10KM Compatible 25GBASE-LR SFP28 1310nm 10km Duplex LC/UPC SMF DOM Optical Transceiver Module	\$2,059.00	\$87.88	8	\$703.04
25G-SR-SFP100M	Extreme 25G-SR-SFP100M Compatible 25GBASE-SR SFP28 850nm 100m DOM Duplex LC/UPC MMF Optical Transceiver Module	\$1,198.00	\$58.19	16	\$931.04
10437	20m (66ft) Extreme Networks Compatible 100G QSFP28 Active Optical Cable	\$7,368.00	\$292.12	1	\$292.12
SRWALLBRKT2U	Eaton Tripp Lite Series SmartRack 2U Vertical Wall-Mount Rack Bracket - Provides open, unrestricted access to equipment and cabling	\$116.16	\$71.15	6	\$426.90
Third Party Optics Subtotal					\$3,561.98

Block of 12 Hours

ITEM	DESCRIPTION	LIST	PRICE	QTY	TOTAL
SRV-SIT-B4	Solid IT Network Installation Block of 12 Hours for misc. Services	\$3,150.00	\$2,520.00	1	\$2,520.00
Block of 12 Hours Subtotal					\$2,520.00



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Quote Totals

SECTION		TOTAL
Extreme		\$206,840.94
Third Party Optics		\$3,561.98
Block of 12 Hours		\$2,520.00
Total		\$212,922.92

1) AGREEMENT - By ordering or accepting the goods described herein, Buyer agrees to the terms and conditions set forth herein and in any attachments hereto, none of which may be added to, modified, superseded or otherwise altered except by a written instrument signed by an authorized representative of Seller and delivered to Buyer.

2) TERMS OF PAYMENT/PENALTY. Invoices are issued as of the date of delivery covering deliveries from our stocks and as of the date of shipment covering direct shipments and are due and payable in lawful money of the United States of America upon the issuance thereof unless otherwise specifically agreed in writing. All unpaid items will be charged a 10% late penalty beginning the 10th day the invoice is deemed late, such charges not to exceed the maximum charge permitted by law.

3) BUYER'S DUTY TO INSPECT. Buyer must immediately inspect all material for shortages, conformity with order and defects. If goods appear not to conform to the contract between Buyer and Seller, Buyer shall discontinue their use and immediately notify Seller of such condition and afford Seller a reasonable opportunity to inspect the same. Claims for shortage or deductions for erroneous charges must be presented within fifteen (15) days after receipt of the goods or they will not be allowed. No material will be taken back and credited or replaced unless arrangements for return have been made with Seller. Seller may, at its option, replace those products proven defective or allow credit for an amount not exceeding the sum of the original purchase price thereof. Manufacturer and Distribution warranty, cancellation, and return policies will apply.

4) PRICES, TAXES & LCP PRICING – Unless otherwise indicated, prices are exclusive of all city, state and federal taxes. Any taxes which Seller may be required to collect under any existing law upon or with respect to the sale, purchase delivery, storage, processing, use or consumption of any of the material covered hereby, including taxes upon or measured by the receipts from the sale, thereof, shall be for the account of Buyer and Buyer shall promptly pay the amount thereof to Seller upon request. Product, inventory, and pricing data are updated frequently and subject to change without notice. Please consult your Solid IT Networks sales representative for timely, updated pricing prior to placing an order.

5) SHIPPING AND CREDIT CARD CHARGES - Additional shipping charges may apply. Payments by credit card will be subject to an additional 4% processing fee.

6) CONFIDENTIALITY - Solid IT Networks, Inc. asserts the information submitted in connection with this quotation is confidential, and if released, may give advantage to a competitor, and therefore should not be disclosed to third parties. In addition, Solid IT asserts the information submitted contains internal proprietary methods in preparing the network configuration and implementation of the work and also may constitute trade secrets which should not be disclosed.

7) Due to the ongoing tariff volatility, pricing is subject to change without notice. All pricing and quotes provided are valid for 7 days after issue and must be reconfirmed at the time of purchase.

Signature

Date