

Denton ISD Instructional Supplies and Equipment Award 2008

Vendor	K-5	6-12	District Wide	Books	Equip and misc Furn	Fine Arts	Maps and Globes	Supplies	Teaching Aids	Buy Board	Sole Source	Award
ABC School Supply	x				x			x	x			
AccuCut			x							x		dies and die cuts
Aerowave Technology			x		x							radio equipment - walkie talkies
Barnes & Noble			x	x								
Benchmark	x	x		x					x			Sole Source for Benchmark Products
Bright Apple			x							x		
Brodhead Garrett			x							x		
C&H Distributing			x		x			x				Nat'l Busn, Dallas MW, PFI Savety, Browner, C&H (primarily office furniture, not classroom)
Capital Microscope		x							x	x		
Capstone Press	x	x		x				x		x		Library Orders
Carolina Biological	x	x			x			x	x	x		Sole Source Gem Kits
Carrot Ink			x							x		
Cartridge World			x					x				refurbished toner cartridges
Childcraft	x				x			x	x	x		Primarily early childhood thru 1st grade
ComputerLand			x									Audio Visual Equipment/Supplies
CPO Science		x							x	x		
CPW Classroom Products		x							x	x		
Delaney Educational	x			x						x		Bilingual ESL
Delta Education	x	x						x	x	x		Sole Source for Delta Products
Demco	x	x			x			x		x		
Dick Blick	x	x				x		x				
Discount Trophies			x					x				trophies
Down Patt		x				x						dance wear
Dyna Study			x						x			
EAI	x	x						x	x	x		Sole Source for certain items
Education Tech												sole source software
Educator's Outlet	x							x	x	x		Primarily kits

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Ellison	x	x							x			dies and die cuts
ETA Math	x	x							x	x		
ETA Reading	x							x	x			
ETA Science	x	x							x			
Evan Moor			x						x			
Fisher Science		x			x			x	x	x		
Flaghouse									x	x		
Flinn Scientific	x	x			x			x	x	x		
Frey Science	x	x			x			x	x	x		
Heinemann				x							x	
Houghton Mifflin				x						x		
Insect Lore	x										x	
Kaeden Books	x	x		x							x	Sole Source for Kaeden Books
Kamico Instructional	x	x		x								Sole Source for Kamico Instructional Media
Lakeshore Learning	x				x			x	x	x		Primarily early childhood thru 1st grade & Bilingual/ESL
Lerner									x	x		
Lone Star Learning	x	x							x			Teks Target ractice/TAAS Sole Source
The Library Store	x	x							x			
The Markerboard People			x						x			
Music in Motion	x					x				x		
Music is Elementary	x					x						
Nasco	x	x			x			x	x			science, math, home ec. All levels.
Nebraske Scientific		x										
Nystrom Corp	x	x					x	x		x		
Oriental Trading			x						x			
Pasco		x						x				
Paxton Patterson		x			x			x		x		
Pearson Scott Foresman	x	x							x			sole source catalog items
Pearson AGS Globe	x	x							x			
Pearson Learning	x	x		x							x	
Pender's Music	x	x				x						sheet music

Instructional Equipment and Supplies Proposal 2008
Tabulation

Proposer:	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Item	ABC School Supply	AccuCut	Aerowave Tech	Barnes & Noble	Benchmark	Bright Apple	Brodhead Garrett	Capital Microscope	Capstone	Carrot Ink	Carolina Biological	Cartridge World	C&H Distributing	Childcraft	Computerland
Discount being Proposed:	12%	20%	15%	20%	None	None	None	None	25%	20-70%	5%	30%	10%	12%	None
Exceptions:	>\$100.00	Some Products		<\$4,000					Free for new schools					>\$100.00	call for quotes
Shipping/handling/freight charges included above?	>\$100.00	Free	Yes	Yes	No	No	No	Yes	No	Yes	>\$100.00	Yes	No	>\$100.00	Yes
Is Inside Delivery included in above?	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
Does your discount include drop-ship factory direct items?	No	Yes	No	Yes	No	No	Yes	Yes	No	Yes	No	Yes	Yes	No	Yes
All Submissions Included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes
Areas for which to be considered.															
Art	X	X		X											X
Band/Orchestra				X											
Early Childhood	X			X					X						X
Furnishings	X						X						X		X
Language Arts	X			X	X	X			X						X
Math	X	X		X		X			X						X
Music	X			X											X
Science	X	X		X		X		X	X		X				X
Social Studies	X	X		X		X		X	X						X
Other		X	X	X		X	X			X		X	X		X
Cooperative Participation															
BuyBoard	X	X				X	X	X	X	X	X				X
EPCNT															
Tarrant County															
TBPC						X									
TCPN						X			X						X
TIPS						X					X				
TXMAS						X									
U S Communities															
Other									X						
Is your company the sole source for any product?	No	No	No	No	Yes	No	No	No	No	No	Yes	No	No	Yes	No

Instructional Equipment and Supplies Proposal 2008
Tabulation

Proposer:	16	17	18	19	20	21	22	23	24	25	26	27	28	29	29	29
Item	CPO Science	CPW- Classroom Products	Delaney Educational	Delta Education	Demco, Inc	Dick Blick	Discount Trophies	Down Patt	Dyna Study	EAI	Educational Tech Learning	Educator's Outlet	Ellison Educational Equip	ETA Math	ETA Science	ETA Reading
Discount being Proposed:	None	10%	0-30%	Varies	15%	20%	10-50%	None	None	15%	10-40%	18%	15%	18%	10%	6%
Exceptions:		TI & CASI		0-249=List Price	Security Products	Quantity Pricing				Calc,Peripherals		Calculators		Web Products	Web Products	Web Products
				250-499.99=5%		Drop Ship Items						Express				
				500-999.99=10%												
Shipping/handling/freight charges included above?	No	Yes	Yes	No	Yes	>\$200.00 = Free	Free	No	\$5-8%	>\$100.00	Yes	Yes	6% of Order	Yes	Yes	Yes
Is Inside Delivery included in above?	No	Yes	Yes	Yes	Yes	No	Yes	Yes	\$5-8%	Yes		Yes	Yes			
Does your discount include drop-ship factory direct items?	Yes	No	Yes	Yes	Yes	No	Yes	No	\$5-8%	Yes	Yes	No	Yes	Yes	Yes	Yes
All Submissions Included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Areas for which to be considered.																
Art					X	X	X						X			
Band/Orchestra							X									
Early Childhood			X	X	X								X			
Furnishings					X											
Language Arts			X				X		X	X	X	X	X			X
Math	X	X	X				X		X	X	X	X	X	X		
Music							X									
Science	X		X	X			X		X	X	X	X			X	
Social Studies			X				X		X	X	X					
Other			X		X		X	X	X		X					X
Cooperative Participation																
BuyBoard	X	X	X	X	X					X		X	X	X	X	X
EPCNT			X						X					X	X	X
Tarrant County																
TBPC			X													
TCPN					X											
TIPS			X													
TXMAS																
U S Communities																
Other		X							X		X			X	X	X
Is your company the sole source for any product?	No	No	No	Yes	No	No	No	No	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes

Instructional Equipment and Supplies Proposal 2008
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Proposer:	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45
Item	Evan-Moor	Fisher, Science	Flaghouse	Flinn	Frey	Heinemann	Houghton Mifflin	Insect Lore	Kaeden Books	KAMICO	Lakeshore	Lerner	Lone Star Learning	The Library Store	The Markerboard People	Music in Motion
Discount being Proposed:	5%	22%	10%	10%	25%	None	25%	See Below	Included in catalog	See Below	5%	25%	None	12%	None	None
Exceptions:		Catalog items w/ "ND"		Live Material	Promo's		Trade & Ref mat. 35%	Q 12-24 = 10%			10% ship. For bk & games	Already discounted items		Furniture		
				Furniture	Haz Mat			Q 25-100 = 15%						Check pt & 3m Security items		
				Technology				Q 100+ = 20%						Roll Laminator		
Shipping/handling/freight charges included above?	Yes	>\$200.00	Yes	Yes	Yes	No	No	See Attached	No	No	>\$500.00	Yes	10% off Order	Supplies	10% Total Order	See Attached
Is Inside Delivery included in above?	Yes	Yes	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	No	Yes	No
Does your discount include drop-ship factory direct items?	No	Yes	Yes	Yes	Yes	Yes	NA	No	Yes	NA	No	Yes	No	No	NO	Yes
All Submissions Included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Areas for which to be considered.																
Art	X						X				X			X		
Band/Orchestra															X	X
Early Childhood	X						X	X			X				X	
Furnishings		X	X						X		X			X	X	
Language Arts	X					X	X			X	X		X		X	
Math	X				X	X	X			X	X		X		X	
Music											X				X	X
Science	X	X		X	X		X	X		X	X		X		X	
Social Studies	X						X			X	X				X	
Other	X		X				X			X	X	X		X	X	
Cooperative Participation																
BuyBoard		X	X	X	X		X			X	X	X		X		X
EPCNT		X														
Tarrant County																
TBPC														X		
TCPN							X				X			X		
TIPS											X					
TXMAS																
U S Communities																
Other	X	X			X	X			X							
Is your company the sole source for any product?	Yes	No	No	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes

Instructional Equipment and Supplies Proposal 2008
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Proposer:	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62
Item	Music is Elementary	NASCO	Nebraska Scientific	Nystrom-Herff Jones	Oriental Trading	PASCO	Paxton Patterson	Pearson-Scott Foresman	Pearson-AGS Globe	Pearson Learning	Pender's	Premier Agendas	Private Eye Project	Pyramid School Product	QEP	Quality Audio Visual	Really Good Stuff
Discount being Proposed:	5%	10%	10%	0-10%	5%	5%	3%	None	None	None	10%	None	None	20%	10%	15-45%	None
Exceptions:	Studio 49 Instr	Science 15%	Living Spec	Secondary Atlas and Prgms	Factory Direct		Furniture							>\$50.00	>\$100.00		
		Arts & Crafts 20%	Curric. Prod				Misc Items							5% on Furniture			
			Promo Items														
Shipping/handling/freight charges included above?	Yes	>\$50.00	No	>\$1,000.00/0/	>\$150.00	No	>\$100.00	Yes	Yes	Yes	No	Yes	No	Yes	No	Yes	None
Is Inside Delivery included in above?	Yes	No	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	No	No	Yes		Yes	Yes	No
Does your discount include drop-ship factory direct items?		Yes	Yes	Yes	No	Yes		Yes	Yes	Yes	No	No	Yes	Yes	W/Quote	Yes	Yes
All Submissions Included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Areas for which to be considered.																	
Art		X			X			X					X	X			X
Band/Orchestra											X						
Early Childhood	X	X								X			X	X	X		X
Furnishings														X			X
Language Arts		X						X	X	X			X	X	X		X
Math		X						X	X	X			X	X	X		X
Music	X							X			X		X	X			X
Science		X				X		X	X				X	X	X		X
Social Studies		X		X				X	X				X	X	X		X
Other		X	X		X		X	X	X	X		X		X		X	X
Cooperative Participation																	
BuyBoard					X		X				X	X		X	X		
EPCNT	X														X		
Tarrant County																	
TBPC							X							X			
TCPN						X	X										
TIPS																	
TXMAS																	
U S Communities																	
Other							X					X	X	X			
Is your company the sole source for any product?	No	No	No	Yes	No	No	No	Yes	No	Yes	No	Yes	Yes	No	No	No	Yes

Instructional Equipment and Supplies Proposal 2008
Tabulation

Proposer:	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78
Item	Remedia Publications	Renaissance learning	Resources for Reading	Reynolds Mfg	RM Acquisition Rand McNally	Sargent-Welch	Sax Arts & Crafts	Scholastic	School Specialty	Science Kit	S&S Worldwide	Standard Stionery	Sundance/N ewbridge	Super Duper Publ	TEKSING Toward TAKS	Texas Pottery Supply
Discount being Proposed:	None	None	None	10%	22%	20%	25%	0-40%	25%	15%	14%	5%	20-30%	None	10-15%	0-25%
Exceptions:					Some Products		Some Products		10% on Furniture	Some Products	Sales	<\$50.00	Sundance Picks Only	S&H Free		Only on Factory Equip
											Promo					
Shipping/handling/freight charges included above?	No	No	Yes	>\$1,000	Yes	Yes	>\$50.00	No	Yes	No	Yes	>\$50.00	No	Yes	>\$2,000	No
Is Inside Delivery included in above?	Yes	No	Yes	Yes	Yes	Yes	Yes	No		Yes	Yes	No	Yes	Yes		Yes
Does your discount include drop-ship factory direct items?	No	No	Yes	Yes	Yes	Yes	No	No	No	Yes	Yes	No	No	No		Yes
All Submissions Included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
Areas for which to be considered.																
Art							X		X		X					X
Band/Orchestra																
Early Childhood		X	X	X				X	X		X		X	X		
Furnishings				X		X			X		X					
Language Arts		X	X		X			X	X		X		X			
Math	X	X						X	X		X		X		X	
Music									X		X					
Science	X					X		X	X	X	X		X			
Social Studies	X				X			X	X		X		X			
Other	X	X	X		X	X		X	X		X			X		
Cooperative Participation																
BuyBoard	X	X		X	X	X	X		X	X	X					
EPCNT				X		X	X									
Tarrant County																
TBPC	X															
TCPN	X	X		X		X	X		X							
TIPS	X					X				X						
TXMAS	X															
U S Communities																
Other			X													
Is your company the sole source for any product?	Yes	Yes	Yes	Yes	Yes	No	No	Yes	No	No	No	No	Yes	No	Yes	No

Instructional Equipment and Supplies Proposal 2008
Tabulation

Proposer:	79	80	81	82
Item	Vanderburg Drafting	Vernier Software	Wards	Wenger
Discount being Proposed:	30%	Quantity Disc	10%	None
Exceptions:	Certain Dollar Value Not Listed		Vernier	
			Pasport	
			Kodak	
Shipping/handling/freight charges included above?	No	Yes	>\$100.00	No
Is Inside Delivery included in above?	No	Yes	Yes	No
Does your discount include drop- ship factory direct items?	Yes	No	Yes	
All Submissions Included	Yes	Yes	Yes	Yes
Areas for which to be considered.				
Art				
Band/Orchestra				X
Early Childhood				
Furnishings			X	
Language Arts				
Math		X		
Music				
Science		X	X	
Social Studies				
Other	X			
Cooperative Participation				
BuyBoard		X	X	X
EPCNT				
Tarrant County	X			
TBPC		X		
TCPN		X		X
TIPS				
TXMAS				
U S Communities				
Other		X		
Is your company the sole source for any product?	No	No	No	Yes

2008 Instructional Equipment and Supply Vendor List

Vendors

ABC School Supply
AccuCut
Aerowave Technologies
Barnes and Noble
Benchmark
Bright Apple
Brodhead Garrett
Capital Microscope
Capstone
Carrot Ink
Carolina Biological
Cartridge World
C&H Distributing
Childcraft Educational
Computerland Texas
CPO Science
CPW Classroom Products
Delaney Educational
Delta Education
Demco
Dick Blick
Discount Trophies
Down Patt
Dyna Study
EAI
Educational Tech Learning
Educator's Outlet
Ellison Educational
ETA
Evan Moor
Fisher Science
Flaghouse
Flinn Scientific
Frey
Heinemann
Houghton Mifflin
Insect Lore
Kaeden Books
Kamico
Lakeshore Learning
Lerner
Lone Star Learning
The Library Store
The Markerboard People
Music in Motion
Music is Elementary
Nasco
Nebraske Scientific
Nystrom/Herff Jones
Oriental Trading
Pasco
Paxton Patterson
Pearson-Scott Foresman
Pearson AGS Globe
Pearson Learning
Pender's Music
Premier Agendas
Private Eye Project
Pyramid School Products
QEP
Quality AV
Really Good stuff
Remedia Publications

2008 Instructional Equipment and Supply Vendor List

Vendors

Renaissance Learning
Resources for Reading
Reynolds Mfg
RM Acquisition Rand McNally
Sargent Welch
Sax Arts and Crafts
Scholastic
School Specialty
Science Kit
S&S Worldwide
Standard Stationery
Sundance Newbridge
Super Duper Publications
Teksing Toward TAKS
Texas Pottery Supply
Vanderburg Drafting
Vernier Software
Wards Science
Wenger