



Lemont High School

800 Porter Street
Lemont, IL 60439
Phone - (630) 257-5838
Fax - (630) 257-7603
Web - www.lhs210.net
Dr. Mary Ticknor, Superintendent
Eric Michaelsen, Principal



Exemplary High Performing School • 2017 National Blue Ribbon Schools Program

Via Email as requested

April 11, 2025

Kalah Love
21130 Holden Drive
Davenport, IA 52806

klove@postalsource.com

Re: FOIA / PUBLIC RECORDS REQUEST

Dear Ms. Love:

This letter is in response to your Freedom of Information Act (FOIA) request dated April 9, 2025, and received in my office on April 9, 2025.

In your letter you requested the following:

All Lease / Purchase/ Meter Rental/ Maintenance Agreements for Mailing Equipment such as: postage meters, shipping and tracking software, folder/inserters, folding system, address printers, tabbers, addressing software, outsourcing invoices, etc.

Response to request:

Please see the attached.

As Superintendent and one of the FOIA Officers for the District, I am responsible for granting and denying requests for records under the FOIA. The District's responses contained in this letter intend to be fully responsive to your specific request. If I have misinterpreted your request, please clarify your request in writing to me.

If you should have further questions, please do not hesitate to contact me.

Sincerely,

Dr. Mary Ticknor
Superintendent
Lemont High School District 210



Mary Ticknor <mticknor@lhs210.net>

FOIA / PUBLIC RECORDS REQUEST

Kalah Love <klove@postalsource.com>

Wed, Apr 9, 2025 at 9:20 AM

To: "mticknor@lhs210.net" <mticknor@lhs210.net>

Good Morning, Dr. Mary Ticknor,

Happy Wednesday 😊

I apologize for the below I was unable to locate your public records request form online. If the form is required, if you could provide it so I can submit a proper FOIA request.

Requestor's Name:

Kalah Love

Requestor's Address[21130 Holden Drive](#)[Davenport, IA 52806](#)**Requestor's Email:**klove@postalsource.com**Subject:**

Public Records – Request

Commercial Use

The Request:

All Lease / Purchase/ Meter Rental/ Maintenance Agreements for Mailing Equipment such as: postage meters, shipping and tracking software, folder/inserters, folding system, address printers, tabbers, addressing software, outsourcing invoices, etc.

Sincerely,

**Kalah Love***First Impression Officer*

866-204-4700

klove@postalsource.com**Solutions. Start here.*****INNOVATIVE SOLUTIONS for business communications, mailing & shipping.***



Sending
Technology
Solutions

pitney bowes 

Sending Technology Solutions

Proposal for:

Lemont High School

Prepared by:
Reginald Pope
Major Account Manager 4

May 22, 2024



Notice of confidentiality

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The responses provided herein are intended for discussion purposes and nothing contained herein is intended as a binding agreement, which can only be reached by a written agreement entered into by the parties. The information contained in this document and the solution proposed by Pitney Bowes (PB) is proprietary and confidential to PB. These materials can be used solely for the purpose of evaluating a possible transaction between PB and its prospective client. No recipient of these materials may use them for its own commercial advantage. The recipient of these materials must hold them in confidence and shall not distribute them, in whole or in part, to any other individual or entity in any form without the prior written consent of PB.



Financial Overview: Lease Option

Current financials

- SendPro P000 mailing machine folder inserter
- 60 Months
- \$485.00 per month

Solution Option 1 Recommendations

- SendPro® MailCenter 2000 mailing and shipping solution
- Relay® 3500 inserting solution



Lease pricing

12 Months	\$519.10 / mo.
48 Months	\$706.46 / mo.

Solution Option 2 Recommendations

- SendPro® C Auto mailing system
- Relay® 3500 inserting solution

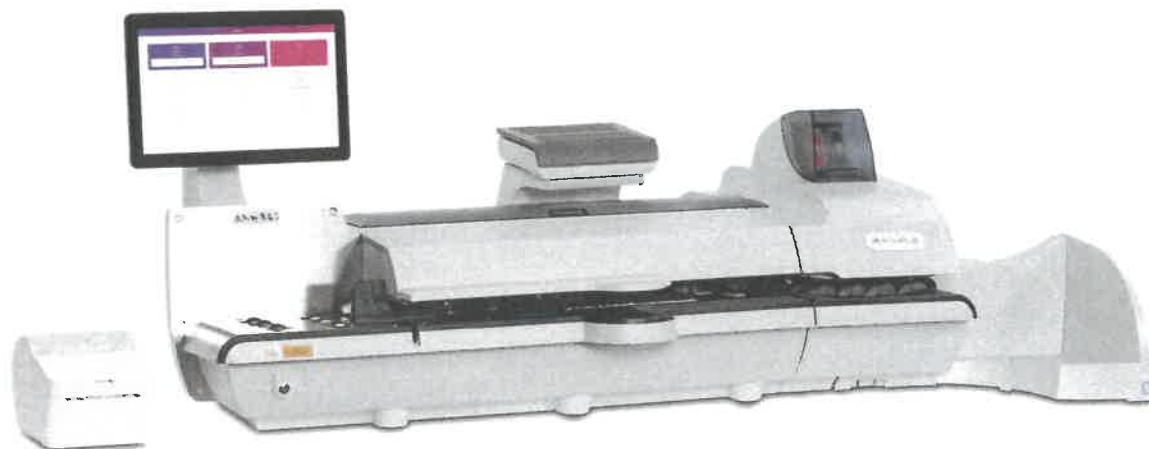


Lease pricing

12 Months	\$408.71 / mo.
48 Months	\$540.70 / mo.

- All pricing includes Delivery, installation, and training
- Pricing does not include applicable sales tax
- Pricing is valid until 5/31/2024

SendPro® MailCenter 2000 mailing & shipping system



Mailing
Solutions



SaaS Shipping
Solutions



Lockers & Receiving
Solutions



Business Communication
Automation



Financial
Services

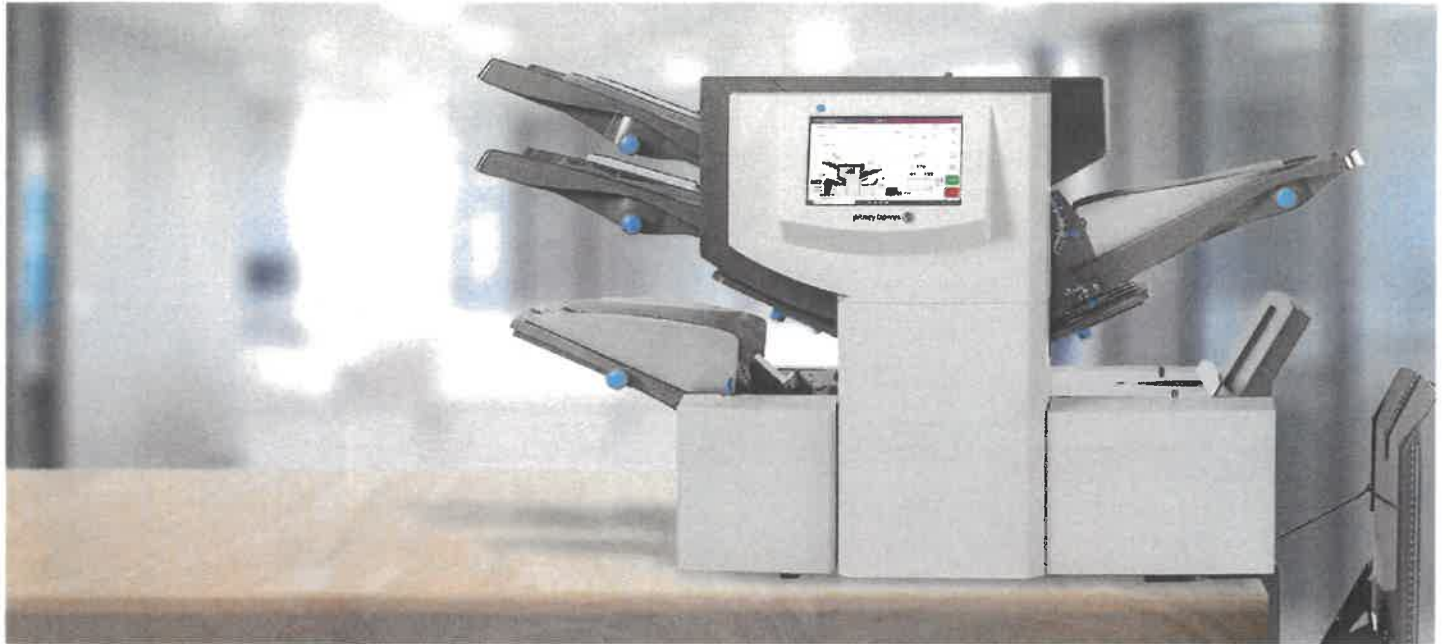


Client Enablement
Services

Key features

- Simplify all your sending processes by integrating mailing and shipping into a single solution.
 - Weigh-on-the-Way module accurately rates mail based on the weight and dimensions of each envelope at speeds up to 115 letters per minute.
 - Minimize interruptions with proven self-aligning, reverse separation technology.
 - Accurately weigh envelopes and packages with an integrated weighing options
 - Gain access to the same shipping capabilities at your desktop PC with PitneyShip™, powered by the Shipping 360™ platform
 - For letter mail, the SendPro MailCenter 2000 can automatically process up to 5/8" thick at up to 180 letters per minute.
 - Closed-flap sealing for envelopes up to 5/8" thick with advanced pump-fed pad, complete with moisture adjustments at a job-level.
 - Print return addresses, envelope graphics or marketing messages at the same time it prints indicia
 - Multicarrier shipping makes it easy to compare services and costs for USPS, FedEx® and UPS®, access special discounted rates and track shipments and spend all in one place.
 - Complies with all current USPS® regulations including Intelligent Mail Indicia® (IMI)*, Dimensional Weighing® (DIM) and Intelligent Mail Package Barcode® (IMpb) when using compliant trackable label.
-

Relay® 3500 inserting solution



Mailing
Solutions



SaaS Shipping
Solutions



Lockers & Receiving
Solutions



Business Communication
Automation



Financial
Services



Client Enablement
Services

Key features

- Improve productivity with cycle speeds of up to 3000 per hour.
- Increased flexibility and productivity with the additional sheet feed tray.
- Touch screen user interface provides ease of use and convenience with up to 20 programmable jobs.
- Insert nesting allows additional inserts to be nested inside folded document to ensure all contents are being viewed.
- Handle multiple fold types, page sizes and outer envelope sizes, including #10 and 6" x 9.5" envelopes.
- Proven, reliable design handles up to 20,000 finished envelopes per month.
- 325 sheet feeder capacity provides greater productivity.
- Increased flexibility and productivity with the additional sheet feed tray.
- Manual feed mode provides increased productivity by allowing clients to manually feed stapled or unique sets.
- Automate variable page documents with 2D barcode scanning that also adds security by ensuring that only the correct pages are inserted into the envelope.

SendPro® C Auto mailing system



Mailing
Solutions



SaaS Shipping
Solutions



Lockers & Receiving
Solutions



Business Communication
Automation



Financial
Services



Client Enablement
Services

Key features

- Improve productivity by automatically processing mail batches up to 120 letters per minute and up to 5/16" thick.
- The 7" color touchscreen display makes selecting sending options quick and easy.
- Weigh mail and packages up to 15 pounds with integrated weighing platform.
- Cost accounting options track postage spend across departments for precise mailing and USPS shipping history.
- Add multi-carrier shipping to easily compare rates across multiple carriers — USPS®, UPS® and FedEx®.
- Includes access SendPro Online from any PC, so you can mail and ship via USPS® anytime, anywhere.
- Save on First Class Packages, Priority Mail and Priority Mail Express by printing IMpb labels from included SendPro Online account.
- Get automatic rate change updates with built-in internet connectivity.
- Add USPS special services, including optional Electronic Return Receipt for Certified mail.
- Complies with all current USPS® regulations including Intelligent Mail Indicia® (IMI), Dimensional Weighing® (DIM) and Intelligent Mail Package Barcode® (IMpb) when using compliant trackable label.

About Us

Pitney Bowes is a global shipping and mailing company that provides technology, logistics, and financial services to more than 90 percent of the Fortune 500. Small business, retail, enterprise, and government clients around the world rely on Pitney Bowes to remove the complexity of sending mail and parcels.



Business Initiative Solutions

Enable Remote Work



Empower employees to mail and ship from anywhere, even from home.

Deliver Contactless Pickup



Provide convenient safe, secure, and flexible options for parcel delivery.

Optimize Cashflow



Consolidated carrier payments, innovative postage funding, and flexible financing.

Automate With API Integrations



Improve shipping operations, better manage cash flow, and reduce costs.

Leverage Managed Services



Focus on your core business by outsourcing all or parts of your mailing process.

Ensure Regulatory Compliance



Mitigate risk and protect private information in mailing and shipping workflows.



Trust and Expertise

Recognized by JD Power 2 years in a row

- 2020 Certified Assisted Technical Support (tele support)
- 2021 Certified Technical Support and Service (tele, field, self service delivery)

97% overall customer satisfaction rating



Local Partner

US-based with headquarters in Stamford, CT

Direct sales and service with local partner channel to support you everywhere you do business.



100+ Years of Experience and Innovation

Market leader in mailing and shipping

Over 3000 active patents



Environmental sustainability

2020 Climate Leadership Award for Excellence in Greenhouse Gas Management from The Center for Climate Solutions and The Climate Registry.

Reduced our electricity consumption by 11% in 2020

Achieve Carbon Neutrality by 2040



Global reach

11,000 employees with 2,500 dedicated Global Service staff

Support over 750,000 businesses around the world including 90% of the Fortune 500

Awards and Recognition

“We do the right thing, the right way.”



2020 Best Corporations for
Veteran's Business Enterprises



CLIMATE
LEADERSHIP
AWARDS 2021
Excellence in Greenhouse Gas Management
(Gold Achievement Award) Recipient



Customer Satisfaction Guarantee

Pitney Bowes Sending Technology Solutions is committed to providing our customers with the finest products backed by the highest quality care and service. As long as you continually maintain coverage with a Pitney Bowes Service Level Agreement for hardware and a software maintenance agreement for software after warranty, Pitney Bowes promises to provide you the following:

Guaranteed product performance

For all new and remanufactured Pitney Bowes branded products provided by Pitney Bowes in the U.S., we guarantee performance to our specifications for the initial term of the lease or three years if purchased. If, during that period, the product does not perform to our specifications, and we cannot repair it, we will replace it with a comparable product. If during the first ninety days after installation the replacement product does not perform as specified, you will be entitled to a refund of payments made to us for the replacement product. If the original or replacement product fails to perform due to the use of a non-Pitney Bowes consumable supply or unapproved software/hardware modification, this guarantee will not apply.

Guaranteed nationwide service

Our nationwide service force will respond to service and preventative maintenance requests as part of your maintenance agreement for hardware. If we find that we cannot return your Pitney Bowes branded equipment to a satisfactory operating condition within a reasonable time, where appropriate, we will provide you with a loaner at no additional cost.

Help line support

For customers with products that are supported through our Diagnostics Center, toll-free telephone technical assistance is available Monday through Friday, 8:00am until 8:00pm ET exclusive of holidays.

Rate change protection

With our ability to accommodate a wide range of carriers, we are your rate data source. Also, should you select any of our plans that include software rate protection, we guarantee that you will not be charged for unexpected rate changes within the scope of your plan.

Operator productivity and training excellence

For all products that we install, our skilled professionals will effectively deliver the agreed upon installation and training services.

Purchase Power® service

The Pitney Bowes Bank, Inc. provides postage advances to all qualified customers in good standing. You will not have to pay for postage in advance. You can mail now and pay later when you get your bill.

At Pitney Bowes, we are committed to maintaining long-term partnerships with our customers. If our sales and service support team has been unable to satisfy you, I would like to hear from you. Please call my office at 800 622 2296.

We won't be satisfied until you are satisfied.



Harris Warsaw
Senior Vice President Global Sales, Global Sending Technology Solutions

Agreement Number

366004402

0011563102

jsmuksta@lhs210.net

0011563102

SendPro C Auto Pro Mailing

1	CAAB	Basic Cost Accounting
1	ERB4	eReturn Receipt Subscription - C Series
1	F9DD	USPS Special Services Welcome Kit
1	F9PG2	PowerGuard LE Service Package
1	ME1A	Meter Equipment - C Series
1	PAB1	C Series Premium App Bundle
1	PTJ1	SendPro Online-PitneyShip
1	PTJA	SPO-PitneyShip Basic 1 User
1	PTJN	Single User Access
1	PTK1	Web Browser Integration
1	PTK2	SendPro C Series Shipping Integration
1	SJS2	Softguard For SendPro C500
1	STDSLA	Standard SLA-Equipment Service Agreement (for SendPro C Auto)
1	ZH24	Manual Weight Entry
1	ZHC5	SendPro C500 Base System Identifier
1	ZHD5	USPS Rates with Metered Letter
1	ZHD7	E Conf Services for Metered LTR, BDL
1	ZHD8	Electronic Return Receipt
1	ZHD9	Retail Ground LOR

Your Payment Plan

Initial Term: 60 months	Initial Payment Amount:	
Number of Months	Monthly Amount	Billed Quarterly at*
12	\$ 416.72	\$ 1,250.16
48	\$ 564.99	\$ 1,694.97

*Does not include any applicable sales, use, or property taxes which will be billed separately.
If the equipment listed above is replacing your current meter, your current meter will be taken out of service once this lease commences.

- () Tax Exempt Certificate Attached
() Tax Exempt Certificate Not Required
(X) Purchase Power[®] transaction fees included
() Purchase Power[®] transaction fees extra

Your Signature Below

By signing below, you agree to be bound by your State's/Entity's/Cooperative's contract, which is available at <http://www.pb.com/states> and is incorporated by reference. The terms and conditions of this contract will govern this transaction and be binding on us after we have completed our credit and documentation approval process and have signed below. If software is included in the Order, additional terms apply which are either (i) included in your State's contract which is available at <http://www.pb.com/states> or (ii) available by clicking on the hyperlink for that software located at https://www.naspovaluepoint.org/search/?term=pitney-bowes&page_ref=contractors. Those additional terms are incorporated by reference.

NASPO VALUEPOINT CTR058808: 23-510CPOGS-CPOGS-R-143571

State/Entity's Contract#

K-D

Lessee Signature

KEN PARLICH

Print Name

CSBO

Title

6-20-24

Date

Email Address

Pitney Bowes Signature

Print Name

Title

Date

Sales Information

Reginald Pope

reginald.pope@pb.com

Account Rep Name

Email Address

PBGFS Acceptance