

227 N. Fourth Street  
Geneva, Illinois 60134  
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630/463-3020  
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**Scott K. Ney**  
Director, Facility Operations

**Community Unit  
School District 304**

TO: Dr. Kent Mutchler  
FROM: Scott Ney  
RE: 2018-19 Access Control System Bid Summary  
DATE: May 8, 2018

The GE Diamond II Access Control System hardware will no longer be supported this year. Therefore, we are required to engage in the bidding process for an updated replacement.

Bids were publicly posted on Thursday, April 5, 2018 in the Kane County Chronicle. On Thursday, April 19, 2018 at 3:00 pm, bids were opened and read aloud for the district-wide Access Control System replacement.

Nine (9) contractors were invited to bid. Four (4) contractors responded. The results are shown below. The low bidder is highlighted.

The contractors submitting bids were:  
Johnson Controls – Milwaukee, WI  
Siemens Industry Inc. – Mt. Prospect, IL  
Pentegra Systems – Addison, IL  
Esscoe, LLC – Lake Zurich, IL

Results are as follows:

<b><u>CONTRACTOR</u></b>	<b><u>Bid Bond</u></b>	<b><u>Addenda 1</u></b>	<b><u>Addenda 2</u></b>	<b><u>2017-18 Base Bid</u></b>	<b><u>Alternate #1</u></b>
Johnson Controls	X	X	X	\$207,750	\$215,820
Siemens Industry Inc.	X	X	X	\$680,651	\$436,985
Pentegra Systems	X	X	X	\$178,615	No Bid
<b>Esscoe, LLC</b>	X	X	X	\$201,000	<b>\$201,000</b>

It is my recommendation that Esscoe, LLC be awarded Alternate #1, the Lenel OnGuard Access Control System, for \$201,000.



COMMUNITY UNIT SCHOOL DISTRICT #304  
 227 NORTH FOURTH STREET  
 GENEVA, ILLINOIS 60134  
 630.463.3020

Access Control System RFP Bid Tabulation 2018-19					
Date/Time/Place:		Thursday April 19, 2018 / CESC - Garden Room / 3:00 pm			
Contractor	Bid Bond	Addenda 1	Addenda 2	Base Bid 2018-19	Alternate #1
Johnson Controls	X	X	X	\$207,750	\$215,820
Siemens Industry Inc.	X	X	X	\$680,651	\$436,985
Pentegra Systems	X	X	X	\$178,615	No Bid
Esscoe, LLC	X	X	X	\$201,000	\$201,000



May 2, 2018

Mr. Scott Ney  
Geneva CUSD 304  
227 N 4th Street  
Geneva, IL 60134

Re: Bid Analysis and Contractor Recommendation for:  
Access Control System RFP at Geneva CUSD 304 Schools

CS2 Job No.: 819-V-1

Dear Mr. Ney:

At your direction, CS2 Design Group (CS2) prepared a full set of access control system upgrade documents and placed them out for bids on Thursday, April 5, 2018. A total of nine access control system contractors attended the pre-bid conference with four bids submitted and received by Geneva Consolidated Unit School District 304 on Thursday, April 19, 2018.

The apparent qualified low bidder for the Access Control System RFP Base Bid was Essco, LLC with a base bid of \$201,000.00 for Genetec, Synergis Enterprise Access Control System. The base bid includes a \$40,000.00 contingency allowance.

The Bid also included an Alternate Bid in the amount of \$201,000.00 for work to add a Lenel, OnGuard Access Control System, this Alternate Bid also includes a \$40,000.00 contingency allowance.

CS2 has reviewed the project scope and submitted bid amounts with Mr. Mike Cook, Principal at Essco, LLC and he has stated that they are comfortable with their bid submission. A letter of Essco's confirmation is attached. CS2 also has experience working with and finds no reason not to award to them as the lowest responsible bidder.

There was a low base bid amount of \$178,615.00 submitted by Pentegra Systems which was disqualified for not conforming to the specifications including the pre-bid conference discussions and addendums.

On Thursday, April 26, 2018 the Base Bid and Alternate Bid access control system manufacturer representatives met with Geneva CUSD 304 and CS2 Design Group to review each systems features and benefits. Based on the input from the school district, the access control manufactures presentations, the bids, and all the other information received and reviewed it is our recommendation that the Alternate Bid - Lenel, OnGuard Access Control System as submitted for a total contract sum of \$201,000.00 be awarded to Essco, LLC. The preceding recommendation represents our interpretation and understanding of the bids submitted.

CS2 will await your direction for the final award of this project. Upon acceptance by the School Board, CS2 will prepare a contract for signatures and begin the preconstruction process.

If you have any questions please do not hesitate to contact me.

Sincerely,

CS2 Design Group, LLC



Robert M. Siil, LEED AP

RMS/eb

April 24, 2018

Mr. Scott Ney  
Geneva Community Unit School District 304  
227 N. Fourth Street  
Geneva, IL 60134

Esscoe, LLC has reviewed our submitted Base Bid (Genetec, Synergis) of \$201,000.00, this amount includes a \$40,000.00 contingency allowance. The Bid also includes an Alternate Bid (Lenel, OnGuard) in the amount of \$201,000.00, this Alternate Bid also includes a \$40,000.00 contingency allowance. We understand the school district has selected to move forward with the one of the following Base Bid (Genetec, Synergis) or Alternate Bid (Lenel, OnGuard) systems and we will be notified of the decision after the meeting on 4-26-18. We are ready to begin work on June 10, 2017 and shall achieve Substantial Completion no later than Friday, July 31, 2018. We also understand this is a prevailing wage project and will be providing certified payrolls as required. Esscoe, LLC is prepared to enter into a contract with Geneva Community Consolidated School District 304."

Sincerely:



Michael S. Cook  
Principal