

Lakeland Joint School District #272

5506 N. Washington St.

Rathdrum, ID 83858

208-687-0431



**LJSD Vision: A community committed to academic excellence ...
dedicated to student success.**

Board Agenda Item **Request**

AGENDA ITEM: Approve/Deny LMS Bleacher Quote

MEETING DATE: March 19, 2025

PREPARED BY: Jessica Grantham, Tim Haag

INFORMATIONAL SUMMARY:

At the March 14, 2024 meeting, the Board of Trustees allocated funds out of the Plant Facility Levy to replace the wooden bleachers at Lakeland Middle School. Our Facilities Director, following Policy 7400 - Miscellaneous Procurement Standards, requested three written quotes for purchase and installation. Tim contacted numerous companies, but many of them only offer outdoor bleachers.

Vendor	Quote	Co-Op Purchase
Vibetech Specialties	\$98,758.75	Yes - KCDA
Norcon Industries	\$141,750.00	No
NW School Equipment	N/A - Does not sell in Idaho	No

RECOMMENDATION:

Our recommendation is to approve the purchase of bleachers from Vibetech Specialties for \$98,758.75. This rate includes a performance & payment bond. This quote comes in under the budgeted line item of \$105,000. The company is also able to install this summer in tandem with the refinishing of the gym floor.



March 7, 2025

Tim Haag
Lakeland Joint School District

LAKELAND MIDDLE SCHOOL – TELESCOPIC BLEACHER PROPOSAL – REV. 3

Dear Tim,

Here is current pricing for you on new telescopic bleachers by Kodiak for Lakeland Middle School. I have changed the proposal to doing all three bleacher banks per your previous email. We will be doing the installation of the new bleachers. I have taken out the removal and disposal of the existing bleachers, as you thought your team would handle that work.

I had not heard back from you on the performance bond and if you are needing one. If you are needing one, please add 2.5% for the items listed below that you are needing. Our price will remain firm for 30 days. Our bleachers are available off the KCDA contract if you are wanting to go that route.

Manual Telescopic Bleachers By Kodiak

Two Sideline Bleacher Banks

1 Bank

55' 0" X 5 rows
Forward-Fold, Manual Operation
Wall-Attached
Extra Last Row Posts
5/8" Panelam Decking
10-1/4" Rise
24" Spacing
Contoured 10" Plastic Seat Modules (Standard Colors)
2 ADA Wheel Chair Spaces, Non-Recoverable
Self-Storing End Rails on one end
2-Deck level aisles w/ P-Rails
Intermediate Steps
Pendant Controller
Front Steps
Factory Installed Wheels
5 Year Warranty

1 Bank

88' 0" X 5 rows
Forward-Fold, Manual Operation
Wall-Attached
Extra Last Row Posts
5/8" Panelam Decking
10-1/4" Rise
24" Spacing
Contoured 10" Plastic Seat Modules (Standard Colors)

2 ADA Wheel Chair Spaces, Non-Recoverable
No End Rails, Wall to Wall
3-Deck level aisles w/ P-Rails
Intermediate Steps
Pendant Controller
Front Steps
Factory Installed Wheels
5 Year Warranty

Total Seating Capacity for 2 banks above: 409 + 4 ADA

Baseline Bleacher Bank

1 Bank

48' 0" X 4 rows
Forward-Fold, Manual Operation
Wall-Attached
Extra Last Row Posts
5/8" Panelam Decking
10-1/4" Rise
24" Spacing
Contoured 10" Plastic Seat Modules (Standard Colors)
2 ADA Wheel Chair Spaces, Non-Recoverable
Self-Storing End Rails
2-Deck level aisles w/ P-Rails
Intermediate Steps
Pendant Controller
Front Steps
Factory Installed Wheels
5 Year Warranty

Total Seating Capacity: 102 + 2 ADA

FURNISHED & INSTALLED.....\$96,350.00

EXCLUSIONS:

Removal/Disposal of existing bleachers, Performance & Payment Bond.

CLARIFICATIONS:

Pricing is based upon a Summer 2025 delivery and installation.

Please add 2.5% to the above price if you are needing a performance & payment bond.

Jordan Severson

Jordan Severson
jordan@vibetechspecialties.com
503-869-4900

Idaho Public Works Contract License # 022097-C-4



March 14, 2025

LAKELAND MIDDLE SCHOOL

15601 N Hwy. 41 Rathdrum, ID 83858

PROJECT: Middle School Gym Bleacher Replacements

SUBJECT: Replacement Gym Bleacher Proposal

Dear Mr. Haag,

Norcon Industries, Inc. is pleased to provide this proposal in response to the above-mentioned Request for Proposal.

NORCON INDUSTRIES, INC. HISTORY/QUALIFICATIONS

Founded by brothers Ned and Tim Norris in July 1986, Norcon boasts 38 years of experience and is a seasoned company that originated in Arizona. With our main office located in Guadalupe, AZ, we also have satellite offices in Tucson, AZ; Albuquerque, NM; Aurora, CO; and Eagle Mountain, UT. Throughout the years, Norcon has extensively operated within Arizona and other territories, establishing a reputation for adeptly handling projects in remote areas. Our early focus revolved around designing, fabricating, and installing modular buildings for educational and government institutions.

Expanding our operations in 1991, we added site development and underground utility installation for residential and commercial modular buildings. The following year, in 1992, we introduced several architectural specialty product lines, including Hussey Seating Company, to accommodate the varying building cycles associated with school construction. As a result of our growth and dedication to excellence, Norcon holds multiple contracting licenses in various states and regions, including Arizona, Idaho, Utah, Wyoming, Colorado, El Paso, Texas, and New Mexico. Norcon has evolved into a specialty product distributor/contractor with diverse capabilities and are happy to provide current financial statements upon request.

HUSSEY SEATING COMPANY HISTORY

We propose the installation of Hussey Maxam telescopic bleachers, manufactured by Hussey Seating Company in North Berwick, Maine. As a seventh-generation, family-owned business, Hussey Seating has remained in its original location for 190 years, demonstrating a long-standing commitment to quality and innovation. Originally specializing in plow manufacturing, the company has continuously evolved, maintaining metal as a core component in its products. For the past 94 years, Hussey has been a leading manufacturer of bleachers and auditorium seating. Their longevity and industry expertise ensure reliability, with a proven track record of standing behind their products and warranties.

PROPOSED BLEACHER SYSTEM

Maxam bleachers are exclusively installed by certified Hussey installers, ensuring the highest standards of quality and safety. This certification allows us to offer an industry-leading, five-year warranty that covers both parts and labor—an unprecedented level of protection. To maintain warranty coverage, the bleachers must undergo inspections and servicing at year two and four years after installation. These inspections may be conducted by the District, a certified bleacher repair company, or Norcon.

5412 E CALLE CERRITOS	GUADALUPE, AZ 85283	PHONE: (480) 839-2324
2410 W RUTHRAUFF RD, STE. 110M	TUCSON, AZ 85705	PHONE: (520) 812-7285
7717 N RIVERWOOD WAY	EAGLE MOUNTAIN, UT 84005	PHONE: (385) 510-6835
Send all remittances & secure documents to:		
Norcon Industries, Inc.	P.O. Box 61988	Phoenix, AZ 85082-1988



PROJECT: Lakeland Middle School Replacement Gym Bleachers

School: Lakeland Middle School

Address: 15601 ID-41 Rathdrum, ID 83858

Attention: Tim Haag

Phone: 503-473-7681

Email: tim.haag@lakeland272.org

WE ARE PLEASED TO OFFER BUDGET PRICING FOR THE ABOVE PROJECT AS FOLLOWS:

– Telescoping Manual Bleachers by Hussey Seating	
<u>One (1) ea. Bank A – 54’6” W x 5-Tier Maxam 26 Manual Telescoping Bleacher</u>	
- 180 Gross Seats / 140 Net Seats	- 24” Row Spacing, 9-5/8” Row Rise
- 10” Courtside Plastic Seats, Color: 627 Legend Green	- Self-Storing End Rails
- Manual Operation	- Hinged Front Aisle Steps “Sure Steps”
- Standard P Aisle Rails	- Intermediate Aisle Steps
- Clear Finish Decking	- Seating as per Code – IBC 2021
<u>One (1) ea. Bank B – 86’ W x 5-Tier Maxam 26 Manual Telescoping Bleacher</u>	
- 285 Gross Seats / 245 Net Seats	- 24” Row Spacing, 9-5/8” Row Rise
- 10” Courtside Plastic Seats, Color: 627 Legend Green	- Self-Storing End Rails
- Manual Operation	- Hinged Front Aisle Steps “Sure Steps”
- Standard P Aisle Rails	- Intermediate Aisle Steps
- Clear Finish Decking	- Seating as per Code – IBC 2021
<u>One (1) ea. Bank C – 47’6” W x 5-Tier Maxam 26 Manual Telescoping Bleacher</u>	
- 120 Gross Seats / 102 Net Seats	- 24” Row Spacing, 9-5/8” Row Rise
- 10” Courtside Plastic Seats, Color: 627 Legend Green	- Self-Storing End Rails
- Manual Operation	- Hinged Front Aisle Steps “Sure Steps”
- Standard P Aisle Rails	- Intermediate Aisle Steps
- Clear Finish Decking	- Seating as per Code – IBC 2021
- Total 585 Gross Seats – 487 Net Seats	
<u>ADD Options:</u>	
- Courtside Graphic	- Xtreme Graphic Logo
- Power Assist Dolly	
Maxam 26 Telescopic Bleachers as noted herein, Demo, Removal of Old, Furnished & Installed: ... \$150,650.00	
The District Provides its own Demo and Removal. - Deduct \$8,900.00	
EXCLUSIONS: When Required, Delegated Design and/or Engineering Calculations and Seals are Provided by Third Parties and are Not Included under Norcon’s Insurance Coverage.	
CLARIFICATIONS: A processing fee of \$150.00 will charged if an order is canceled prior to and after ordering of material. <u>3% Fee of Total for Credit Card Transaction.</u> The above does not include; any quantities/sizes/options/products other than those listed above, storage/storage fees, protection after delivery/during storage/after installation, permits, bonds, and taxes.	

Pricing is Good for 30 Days

Colton Craghead
Norcon Industries Inc.
385-510-6835
coltc@norconindustries.net

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