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Mission: Strengthen Mastery, Collaboration, High Expectations, and Success for All Students.

John Troy Assistant Superintendent & General Counsel

Date: November 18, 2025

To: Board of Education

Dr. Robert Schiffbauer, Superintendent

Subject: Snow Removal Bid

Late this fall our contractor for snow removal, Roberts Snowplowing, informed us that the owner is retiring and the company is no longer doing snow removal. As a consequence, the district published a bid for the snow removal and salting services for the district. Although several contractors did a pre-bid walkthrough and two (2) chose to submit a bid. Everest Snow Management and Seasons.

The following chart details the results of the bid, for comparison I included our pricing last year from Roberts. Roberts did not do transportation last year.

South, Central, and Admin Building Combined, (Transportation separate)

, ,	•		7 or more		Salt truck hourly
	1-3 in	4-6 in	in	Treated Salt	rate
Roberts	\$3,830	\$5,745	\$7,660	\$159	\$109
Seasons	\$2,785	\$3,885	\$5,585	\$250	\$300
Seasons					
(Transportation)	\$975	\$1,495	\$1,9,75	\$250	\$300
Everest*	N/A	N/A	N/A	N/A	N/A

*Everest's bid was non-conforming, it provided a total price as follows: South Campus \$59,360; Central Campus \$83,795; Admin Building \$6,402; Transportation \$41,392. This far exceeds our total cost of snow removal in the past several years.

After reviewing the bids, the administration recommends awarding a 1-year contract with 2 renewal years for the district's snow removal and salting services to Seasons. They come recommended from District 201 who has used them in the past but are now going in-house. Furthermore, Seasons own their own equipment, whereas Everest subcontracts the work.