

April 16, 2025

To Whom It May Concern Celina Ind School District 205 S Colorado St Celina, TX 75009

Dear To Whom It May Concern,

HMH Education Company (HMH) is pleased to offer our Multi-Program Incentive for the following products:

Program	Price	Cost Proposal #	Coupon Code
Into Science K-8 subtotat	\$238,162.00	009285891	PRODPB20
Writable	\$128,448.00	009286408	PRODPB25
Multi-Program Incentive	(\$79,744.40)		
Total without S&H	\$286,865.60		
S&H with Incentive	\$0.00		
Grand Total (includes S&H)	\$286,865.60		

Please attach this letter to your purchase order for proof of incentive. Purchase orders for all programs must be submitted together and must be submitted directly to HMH. Order must be placed via Disbursement to be eligible for the Multi-Program incentive. No returns, substitutions, or cancellations are allowed.

HMH has been serving the educational needs of students, teachers, and schools since 1832. Our rich history as a global education company and extensive corporate resources allow our organization to offer a comprehensive set of needs-based solutions that help educators ensure every student is learning to high standards. Our system implementations and high-quality training ensure that educators will find success with our solutions.

Should you have any questions or if you would like additional information about this proposal, please contact the following HMH professional:

Brianna Neumann Account Executive via email at Brianna.neumann@hmhco.com.

Sincerely,

Kali DePaolo

Kali DePaolo Southwest Sales Ops Manager HMH Sales Operations

# HMH

# Proposal #009285891 Prepared For Celina Ind School District

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com

For the Purchase of:

# Into Science K-5 Texas I-2024

Prepared By Brianna Neumann brianna.neumann@hmhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for Professional Services purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here: <u>http://www.hmhco.com/common/terms-conditions</u>

Send <u>Check Payments</u> to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693

009285891

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com Send <u>Orders</u> to: orders@hmhco.com FAX: 800-269-5232

	ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
S	<u>Gi</u> tudent Resource	rade K e Package					
1860781	Also includes:	nce Student License 4 Year Digital Grade K eacher Resource Package (4yr digital) with purchase of 18 Texas	C	\$56.20	448	\$25,177.60	
Т	otal for Student	Resource Package		\$25,177.60			
T	eacher Resourc	e Package				23	
1861127	9780358900177 Package Includes Texas Into Scien	Texas Into Science Digital Teacher Resource Package 4 Year Grade K : nee Teacher License 4 Year Digital Grade K	c	\$360.00			23
Т	otal for Teacher	Resource Package		\$0.00			
<u>Total fo</u>	er Grade K			\$25,177.60			

Grade 1 Student Resource Package

1860851	9780358900498 Package Includes Texas Into Scie	Texas Into Science Digital Student Resource Package 4 Year Grade 1 c nce Student License 4 Year Digital Grade 1	c	\$56.20	423	\$23,772.60
		eacher Resource Package (4yr digital) with purchase of 22 Texas source Packages				
Т	otal for Student	Resource Package		\$23,772.60		
Т	eacher Resourc	e Package				
1860859	9780358900573 Package Includes Texas Into Scien	Texas Into Science Digital Teacher Resource Package 4 Year Grade 1 : nce Teacher License 4 Year Digital Grade 1	c	\$360.00		
Т	otal for Teacher	Resource Package		\$0.00		

Send <u>Check Payments</u> to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com Send Orders to: orders@hmhco.com FAX: 800-269-5232 22

Date of Proposal: 3/7/2025

# Proposal for Celina Ind School District

	ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
<u>Total f</u>	or Grade 1			\$23,772.60			
ę	<u>G</u> Student Resourc	rade 2 e Package					
1860891	9780358900894	Texas Into Science Digital Student Resource Package 4 Year	с	\$56.20	402	\$22,592.40	
	Package Includes Texas Into Scie	Grade 2 nce Student License 4 Year Digital Grade 2					
	Also includes: 1 Texas Digital T Digital Student Re	eacher Resource Package (4yr digital) with purchase of 22 Texas asource Packages					
١	otal for Student	Resource Package		\$22,592.40			
١	eacher Resourc	e Package					
1860899	9780358900979	Texas Into Science Digital Teacher Resource Package 4 Year Grade 2	с	\$360.00			21
	Package Includes Texas Into Scien						
Т	otal for Teacher	Resource Package		\$0.00			
<u>Total f</u>	or Grade 2			\$22,592.40			
S	<u>Gr</u> tudent Resource	ade 3 Package					
1860931	9780358901297	Texas Into Science Digital Student Resource Package 4 Year	с	\$56.20	392	\$22,030.40	
	Package Includes Texas Into Scier	Grade 3					
	Texas Into Scier Also includes:	Grade 3 ince Student License 4 Year Digital Grade 3 eacher Resource Package (4yr digital) with purchase of 22 Texas					
т	Texas Into Scier Also includes: 1 Texas Digital To Digital Student Re	Grade 3 ince Student License 4 Year Digital Grade 3 eacher Resource Package (4yr digital) with purchase of 22 Texas		\$22,030.40			
	Texas Into Scier Also includes: 1 Texas Digital To Digital Student Re	Grade 3 ince Student License 4 Year Digital Grade 3 eacher Resource Package (4yr digital) with purchase of 22 Texas source Packages Resource Package		\$22,030.40			
	Texas Into Scier Also includes: 1 Texas Digital To Digital Student Re otal for Student I eacher Resource 9780358901372 Package Includes:	Grade 3 ince Student License 4 Year Digital Grade 3 eacher Resource Package (4yr digital) with purchase of 22 Texas source Packages Resource Package Package Texas Into Science Digital Teacher Resource Package 4 Year Grade 3	С	<b>\$22,030.40</b> \$360.00			14

Send Check PaymentsAttention:Send Orders to:HMH Education CompanyElisabeth (Liz) Hustonorders@hmhco.com14046 Collection Center Driveelisabethhuston@celinaisd.comFAX: 800-269-5232Chicago, IL 60693Chicago (Ling)Chicago (Ling)

	ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
т	Total for Teacher	Resource Package		\$0.00			
<u>Total f</u>	or Grade <u>3</u>			\$22,030.40			
s	<u>Gi</u> Student Resource	ade 4 Package					
1860971	9780358901693	Texas Into Science Digital Student Resource Package 4 Year Grade 4	с	\$56.20	427	\$23,997,40	
	Package Includes Texas Into Scie	nce Student License 4 Year Digital Grade 4					
	Also includes: 1 Texas Digital T Digital Student Re	eacher Resource Package (4yr digital) with purchase of 25 Texas source Packages					
Т	otal for Student	Resource Package		\$23,997.40			
T	eacher Resourc	e Package					
1860979		Texas Into Science Digital Teacher Resource Package 4 Year Grade 4	с	\$360.00			12
	Package Includes Texas Into Scier	ice Teacher License 4 Year Digital Grade 4					
Т	otal for Teacher	Resource Package		\$0.00			
<u>Total fo</u>	or Grade 4			\$23,997.40			
SI	<u>Gr</u> tudent Resource	ade 5 Package					
1861011		Texas Into Science Digital Student Resource Package 4 Year Grade 5	с	\$56.20	395	\$22,199.00	
	Package Includes: Texas Into Scien	ce Student License 4 Year Digital Grade 5					
	Also includes 1 Texas Digital Te Digital Student Re	acher Resource Package (4yr digital) with purchase of 25 Texas source Packages					
То	otal for Student I	Resource Package		\$22,199.00			
Te	eacher Resource	Package					
	Check Payments Education Compa		ton			rders to: imhco.com	
14046	Collection Center Jo, IL 60693	Drive elisabethhuston@celina	isd.com			-269-5232	
	009285891	HMH Confidential and P Sold:0000248843 Ship:0000248843 Page 4 of 8	roprietar	y Please submit thi	s form with w		dor

009285891 Sold:0000248843 Ship:0000248843 Page 4 of 8

009285891

# Proposal for Celina Ind School District

	ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
1861019	9780358902171	Texas Into Science Digital Teacher Resource Package 4 Year Grade 5	с	\$360.00			12
	Package Includes Texas Into Scie						
т	otal for Teacher	Resource Package		\$0.00			
Total f	ar Crada E						
Totarn	or Grade 5			\$22,199.00			
s	<u>Gr</u> itudent Resource	ade 6 Package					
<b>186105</b> 1	9780358902492	Texas Into Science Digital Student Resource Package 4 Year Grade 6	с	\$67.30	494	\$33,246,20	
	Package Includes Texas Into Scier						
	Also includes: 1 Texas Digital Te Digital Student Re	eacher Resource Package (4yr digital) with purchase of 75 Texas source Packages	S				
T	otal for Student	Resource Package		\$33,246.20			
T	eacher Resource	e Package					
1861059	9780358902577	Texas Into Science Digital Teacher Resource Package 4 Year Grade 6	с	\$360.00			4
	Package Includes Texas Into Scier	ice Teacher License 4 Year Digital Grade 6					
т	otal for Teacher	Resource Package		\$0.00			
<u>Total fo</u>	or Grade 6			\$33,246.20			
SI	<u>Gra</u> tudent Resource	<u>ade 7</u> Package					
1861075		Texas Into Science Digital Student Resource Package 4 Year Grade 7	с	\$67.30	502	\$33,784.60	
	Package Includes Texas Into Scien	ce Student License 4 Year Digital Grade 7					
	Also includes: 1 Texas Digital Te Digital Student Res	acher Resource Package (4yr digital) with purchase of 75 Texas source Packages	5				
Та	otal for Student I	Resource Package		\$33,784.60			
	Check Payments					rders to:	
14046	Education Compar Collection Center		uston inaisd.com		orders@h	mhco.com -269-5232	
	jo, IL 60693	HMH Confidential and	Proprietary	1			

ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Teacher Resource	e Package					
Package Include:	Texas Into Science Digital Teacher Resource Package 4 Year Grade 7 5: ence Teacher License 4 Year Digital Grade 7	c	\$360.00			4
Total for Teacher	Resource Package		\$0.00			
Total for Grade 7			\$33,784.60			
<u>Gi</u> Student Resource	rade 8 9 Package					
1861099 9780358902973 Package Includes Texas Into Scie	Texas Into Science Digital Student Resource Package 4 Year Grade 8 nce Student License 4 Year Digital Grade 8	c	\$67.30	466	\$31,361.80	
Also includes	eacher Resource Package (4yr digital) with purchase of 75 Texas					
Total for Student	Resource Package		\$31,361.80			
Teacher Resource	e Package					
1861107 9780358903055 Package Includes		с	\$360.00			4
	nce Teacher License 4 Year Digital Grade 8 Resource Package		\$0.00			
Total for Grade 8			\$31,361.80			

### Professional Services - TX Into Science K-5

Implementation Success Plan

1860031 9780358894100 Texas Into Science Getting Started Live Online 2-Hour K-5 This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed.

Send <u>Check Payments</u> to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com Send Orders to:

orders@hmhco.com FAX: 800-269-5232

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Sold:0000248843 Ship:0000248843 Page 6 of 8

9

Free

	ISBN	Title	Price	Quantity	Value of All Material	Materials Quantity
	Getting Started is the initial step toward a successful fi and support will be also provided on Ed. There, teache pathway based on their grade level and implementatio sequence of topics, which includes live sessions, video related resources, will help teachers plan, teach, and a their new HMH program. After teachers complete each certificate of completion.	ers will access a guided learning n timeline. A recommended os, interactive media, and assess student learning using				
<u>Total fo</u>	r Professional Services - TX Into Science	<del>э K-5</del>	\$ 0.00			

otal Cost of Proposal (PO Amount):	\$238,162.00
Sales Tax:	\$0.00
Shipping & Handling:	\$0.00
Subtotal Purchase Amount:	\$238,162.00
Total Savings:	\$41,760.00

009285891

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Page 7 of 8

## Total Cost of Proposal (PO Amount): \$238,162.00

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, highquality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
  - o Email address for Accounts Payable contact
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:	Sold to:
Celina ISD	Celina ISD
205 S Colorado St	205 S Colorado St
Celina, TX 75009-6441	Celina, TX 75009-6441

- Please provide funding start and end dates.
- · Please note HMH bills products and services as they are fulfilled. You may receive multiple invoices for your order.
- HMH reserves the right to transmit documents electronically.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.
- Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: http://www.hmhco.com/common/terms-conditions

### Date of Proposal: 3/7/2025

Proposal Expiration Date: 5/30/2025



Send <u>Check Payments</u> to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693

009285891

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com Send Orders to: orders@hmhco.com FAX: 800-269-5232

# HMH

# Proposal #009286408 **Prepared For Celina Ind School District**

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com

For the Purchase of:

# Writable

**Prepared By** Brianna Neumann brianna.neumann@hmhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for Professional Services purchased, must be submitted at least 30 days before the service event date.

> For greater detail, the complete Terms of Purchases may be reviewed here: http://www.hmhco.com/common/terms-conditions

Send Check Payments to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693

009286408

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com

Send Orders to: orders@hmhco.com FAX: 800-269-5232

**HMH Confidential and Proprietary** Sold 0000248843 Ship 0000248843

Page 1 of 4

ISB	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Student I					
1804866 978035 Include Writa Imple	8043 Writable Elementary Student License Digital 4 Year Grades 3-6 Elementary Digital Student Resources 4 Year nation Success	\$48.00	1,214	\$58,272.00	
Total for	Ident Licenses	\$58,272.00			
Teacher I	enses				
	<ul> <li>2020 Writable Elementary Teacher License Digital 4 Year Grades</li> <li>3-6</li> <li>Elementary Digital Teacher Resources 4 Year</li> <li>Teacher's Corner</li> </ul>	\$884.00			37
Total for	acher Licenses	\$0.00			
Total for Writa	e Elementary - Grades 3-6	\$58,272.00			

### Writable Secondary - Grade 6-12 Student Licenses

1804874	9780358528128 Includes: Writable Secon Implementation	Writable Secondary Student License Digital 4 Year Grades 6-12 dary Digital Student Resources 4 Year Success	\$48.00	1,462	\$70,176.00	
Т	otal for Student	Licenses	\$70,176.00			
Т	eacher Licenses	3				
1808394	9780358558033 Includes: Writable Secon Access to Teac	2020 Writable Secondary Teacher License Digital 4 Year Grades 6-12 dary Digital Teacher Resources 4 Year her's Corner	\$884.00			75
Ť	otal for Teacher	Licenses	\$0.00			
<u>Total fo</u>	or Writable Sec	condary - Grade 6-12	\$70,176.00			

Send <u>Check Payments</u> to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693	Attention Elisabeth (Liz) Huston elisabethhuston@celinaisd.com	Send <u>Orders</u> to: orders@hmhco.com FAX: 800-269-5232
	HMH Confidential and Proprietary	

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	ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
	<u>P</u> ז Implementation S	ofessional Services- Writable Success Plan				
174245	This session walk improve writing w incorporate perso This initial session training and supp access a guided t implementation the interactive media their new HMH pr Note: To ensure	3-12 as teachers through how to use Writable in their classroom to ith flexible tools that guide students to develop purposeful drafts, nalized feedback, and produce writing that shines. In is the first step on the way to a successful first 30 days. Additional ort will be provided via Teacher's Corner on Ed. There, teachers will earning pathway based on their HMH program(s), grade level and meline. A recommended sequence of live sessions and on-demand and videos will help teachers plan, teach and assess learning using ogram. a successful training, please schedule this session after teachers are		3		
187261	7 9780358966227 During this one-h of their HMH prog set up teachers fo and student learn Teacher Success	MH teaching and learning platform. Writable Leader Success Live Online 1-Hour Grades 3-12 bur live online session, leaders learn about the design and resources ram. To help leaders develop a plan to guide implementation and or a successful start, HMH Coaches share tools and best teaching ing practices to observe in the classroom. Leaders also preview the Pathways and resources on HMH Ed for ongoing support.		1		
<u>Total</u>	for Professional	Services-Writable	\$ 0.00			

Total Savings: Subtotal Purchase Amount:	\$99,008.00 \$128,448.00
Shipping & Handling:	\$0.00
Sales Tax:	\$0.00
Total Cost of Proposal (PO Amount):	\$128,448.00

Send Check Payments to:
HMH Education Company
14046 Collection Center Drive
Chicago, IL 60693

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com Send <u>Orders</u> to orders@hmhco.com FAX: 800-269-5232

# Total Cost of Proposal (PO Amount): \$128,448.00

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, highquality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
  - o Email address for Accounts Payable contact
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:	Sold to:
Celina ISD	Celina ISD
205 S Colorado St	205 S Colorado St
Celina, TX 75009-6441	Celina, TX 75009-6441

- Please provide funding start and end dates.
- Please note HMH bills products and services as they are fulfilled. You may receive multiple invoices for your order.
- HMH reserves the right to transmit documents electronically.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.
- Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: http://www.hmhco.com/common/terms-conditions

### Date of Proposal: 3/10/2025

Proposal Expiration Date: 4/24/2025



Send <u>Check Payments</u> to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com Send Orders to: orders@hmhco.com FAX: 800-269-5232



April 17, 2025

To Whom it May Concern Celina Ind School District 205 S Colorado ISD Celina, TX 75009

On behalf of HMH Education Company (HMH), I am pleased to confirm approval of deferred payments to Celina Independent School District (248843) for the following products:

Into Science & Writable (CP 009285891 & 009286408)

\$143,432.80 to be paid October 15, 2025 \$143,432.80 to be paid October 15, 2027

Total Deferral Amount: \$286,865.60

The pricing and extended payment terms outlined in this letter are based on receiving payment in the form of a check, ACH or Wire transfer.

Include a copy of this letter with your purchase order. No returns, substitutions, or cancellations are allowed. All purchase orders related to this offer must be submitted at the same time. **Purchase orders must be submitted for the entire amount of the purchase.** If you are unable to issue a purchase order for the full order amount, a purchase agreement is required. Please contact your Account Executive should you need a purchase agreement. This offer is valid through 5/30/2025.

Please note you may receive system-generated invoices as items are fulfilled. You may retain these for your records or discard them, as your payments will be based on your purchase agreement. Billing documents may be transmitted electronically.

Should you have any questions regarding this response, please feel free to contact the following HMH professional:

Brianna Neumann, Account Executive via e-mail at brianna.neumann@hmhco.com

For payment-related questions or to obtain a copy of your deferred terms invoice, please contact your dedicated <u>Collections Representative</u>.

Sincerely,

Kali DoPapla

Kali DePaolo Manager, Sales Operations

BCC: Deferred Terms Mailbox



April 16, 2025

To Whom It May Concern Celina Ind School District 205 S Colorado St Celina, TX 75009

Dear To Whom It May Concern,

HMH Education Company (HMH) is pleased to offer our Multi-Program Incentive for the following products:

Program	Price	Cost Proposal #	Coupon Code
Into Science K-8 subtotal	<b>\$45,070.11</b>	009311271, 009287711	PRODPB20
Writable	\$12,240.00	009287746	PRODPB25
Multi-Program Incentive	(\$12,074.02)		
Total without S&H	\$45,236.09		
S&H with Incentive	\$1,326.35		
Grand Total (includes S&H)	\$46,562.44		

Please attach this letter to your purchase order for proof of incentive. Purchase orders for all programs must be submitted together and must be submitted directly to HMH. Order must be placed via Disbursement to be eligible for the Multi-Program incentive. No returns, substitutions, or cancellations are allowed.

HMH has been serving the educational needs of students, teachers, and schools since 1832. Our rich history as a global education company and extensive corporate resources allow our organization to offer a comprehensive set of needs-based solutions that help educators ensure every student is learning to high standards. Our system implementations and high-quality training ensure that educators will find success with our solutions.

Should you have any questions or if you would like additional information about this proposal, please contact the following HMH professional:

Brianna Neumann Account Executive via email at Brianna.neumann@hmhco.com.

Sincerely,

Kali DePaolo

Kali DePaolo Southwest Sales Ops Manager HMH Sales Operations



# Proposal #009311271 Prepared For Celina Ind School District

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com

For the Purchase of:

# Into Science K-5 Texas I-2024

Prepared By Brianna Neumann brianna.neumann@hmhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here: <u>http://www.hmhco.com/common/terms-conditions</u>

Send <u>Check Payments</u> to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com Send Orders to: orders@hmhco.com FAX: 800-269-5232

	ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
S	<u>Gi</u> itudent Resource	r <u>ade K</u> e Package					
1860781	Also includes 1 Texas Digital T	Texas Into Science Digital Student Resource Package 4 Year Grade K more Student License 4 Year Digital Grade K eacher Resource Package (4yr digital) with purchase of 18 Texas ssource Packages	с	\$56.20	91	\$5,114.20	
т	otal for Student	Resource Package		\$5,114.20			
т	eacher Resourc	e Package					
1861127	9780358900177 Package Includes Texas Into Scien	Texas Into Science Digital Teacher Resource Package 4 Year Grade K nce Teacher License 4 Year Digital Grade K	с	\$360.00			5
T	otal for Teacher	Resource Package		\$0.00			
<u>Total fo</u>	or Grade K			\$5,114.20			

Grade 1 Student Resource Package

1860851	9780358900498 Package Includes Texas Into Scie	Texas Into Science Digital Student Resource Package 4 Year Grade 1 5: Ince Student License 4 Year Digital Grade 1	с	\$56.20	93	\$5,226.60
		eacher Resource Package (4yr digital) with purchase of 22 Texas esource Packages				
Т	otal for Student	Resource Package		\$5,226.60		
Т	eacher Resourc	e Package				
1860859	9780358900573 Package Includes Texas Into Scie	Texas Into Science Digital Teacher Resource Package 4 Year Grade 1 5: nce Teacher License 4 Year Digital Grade 1	c	\$360.00		
Т	otal for Teacher	Resource Package		\$0.00		

Send <u>Check Payments</u> to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693 Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com

Send Orders to: orders@hmhco.com FAX: 800-269-5232 4

Date of Proposal: 4/15/2025

# Proposal for Celina Ind School District

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	ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
<u>Total f</u>	or Grade 1			\$5,226.60			
S	<u>G</u> Student Resourc	rade 2 e Package					
1860891	9780358900894 Package Includes	Texas Into Science Digital Student Resource Package 4 Year Grade 2	c	\$56.20	82	\$4,608.40	
	Texas Into Scie	nce Student License 4 Year Digital Grade 2					
	Also includes: 1 Texas Digital T Digital Student Re	eacher Resource Package (4yr digital) with purchase of 22 Texas asource Packages					
т	otal for Student	Resource Package		\$4,608.40			
т	eacher Resourc	e Package					
1860899	9780358900979	Texas Into Science Digital Teacher Resource Package 4 Year Grade 2	c	\$360.00			3
	Package Includes Texas Into Scie	s: nce Teacher License 4 Year Digital Grade 2					
Т	otal for Teacher	Resource Package		\$0.00			
<u>Total fo</u>	or Grade 2			\$4,608.40			
	<u>Gr</u> tudent Resource 9780358901297	-	c	\$56.20	83	\$4,664.60	
	Package Includes	Grade 3	· ·	900 20	0.3	84 <u>,004</u> ,0U	
		eacher Resource Package (4yr digital) with purchase of 22 Texas source Packages					
Т	otal for Student	Resource Package		\$4,664.60			
Те	eacher Resource	e Package					
1860939	Package Includes	Grade 3	c	\$360.00			3
HMH E 14046	Check Payments Education Compa Collection Cente Jo, IL 60693	ny Elisabeth (Liz) Hu r Drive elisabethhuston@celin	aisd.com			r <u>ders</u> to: mhco.com •269-5232	
		HMH Confidential and E	Proprietany				

ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
Total for Teache	r Resource Package		\$0.00			
Total for Grade 3			\$4,664.60			
<u>G</u> Student Resourc	rade 4 e Package					
1860971 9780358901693 Package Include Texas Into Scie	Texas Into Science Digital Student Resource Package 4 Year Grade 4 S: ence Student License 4 Year Digital Grade 4	c	\$56.20	87	\$4,889.40	
Also includes: 1 Texas Digital 1 Digital Student R	Feacher Resource Package (4yr digital) with purchase of 25 Texas esource Packages					
Total for Student	Resource Package		\$4,889.40			
Teacher Resource	e Package					
1860979 9780358901778 Package Includes Texas Into Scie	Texas Into Science Digital Teacher Resource Package 4 Year Grade 4 Science Teacher License 4 Year Digital Grade 4	с	\$360.00			3
Total for Teacher	· Resource Package		\$0.00			
Total for Grade 4			\$4,889.40			
<u>Gi</u> Student Resource	r <u>ade 5</u> e Package					
1861011 9780358902096 Package Includes	Texas Into Science Digital Student Resource Package 4 Year Grade 5	c	\$56.20	85	\$4,777.00	
Also includes: 1 Texas Digital T	nce Student License 4 Year Digital Grade 5 eacher Resource Package (4yr digital) with purchase of 25 Texas					
Total for Student	Resource Package		\$4,777.00			
Teacher Resourc	e Package					
Send <u>Check Payments</u> HMH Education Compa 14046 Collection Cente	Elisabeth (Liz) Hu			orders@h	<u>rders</u> to: mhco.com -269-5232	
Chicago, IL 60693	HMH Confidential and					
009311271	Sold 0000248843 Ship:0000248843 Page 4 of 7		Please submit th	is form with y	our purchase o	rder

Date of Proposal: 4/15/2025

### **Proposal for Celina Ind School District**

	ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity	
1861019	9780358902171	Texas Into Science Digital Teacher Resource Package 4 Year Grade 5	с	\$360.00			3	
	Package Includes Texas Into Scie							
т	otal for Teacher	Resource Package		\$0.00				
<u>Total f</u>	or Grade 5			\$4,777.00				

### Professional Services - TX Into Science K-5 Implementation Success Plan

1860031 9780358894100 Texas Into Science Getting Started Live Online 2-Hour K-5 This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed. HMH's teaching and learning platform, and the professional learning pathway on Ed.

> Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.

### Total for Professional Services - TX Into Science K-5

\$ 0.00

2

Total Savings:	\$7,560.00
Subtotal Purchase Amount:	\$29,280.20
Shipping & Handling:	\$0.00
Sales Tax:	\$0.00
otal Cost of Proposal (PO Amount):	\$29,280.20

Send Check Payments to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com

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Free Materials Value of All **ISBN** Title Price Quantity Material Quantity

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## Total Cost of Proposal (PO Amount): \$29,280.20

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, highquality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
  - o Email address for Accounts Payable contact
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:	Sold to:
Celina ISD	Celina ISD
205 S Colorado St	205 S Colorado St
Celina, TX 75009-6441	Celina, TX 75009-6441

- Please provide funding start and end dates.
- Please note HMH bills products and services as they are fulfilled. You may receive multiple invoices for your order.
- HMH reserves the right to transmit documents electronically.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.
- Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

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### Date of Proposal: 4/15/2025

Proposal Expiration Date: 5/30/2025



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# HMH

# Proposal #009287746 **Prepared For Celina Ind School District**

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com

For the Purchase of:

# **Writable**

Prepared By **Brianna Neumann** brianna.neumann@hmhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for Professional Services purchased, must be submitted at least 30 days before the service event date.

> For greater detail, the complete Terms of Purchases may be reviewed here: http://www.hmhco.com/common/terms-conditions

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009287746

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com

Send Orders to: orders@hmhco.com FAX: 800-269-5232

HMH Confidential and Proprietary Sold:0000248843 Ship:0000248843

Page 1 of 3

Please submit this form with your purchase order

	ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
s	<u>W</u> tudent Licenses	ritable Elementary - Grades 3-6				
1804866	9780358528043 Includes: Writable Eleme Implementation	Writable Elementary Student License Digital 4 Year Grades 3-6 Intary Digital Student Resources 4 Year Success	\$48.00	255	\$12,240.00	
T	otal for Student	Licenses	\$12,240.00			
Т	eacher Licenses	S				
1808386	9780358557951 Includes: Writable Eleme Access to Teac	2020 Writable Elementary Teacher License Digital 4 Year Grades 3-6 ntary Digital Teacher Resources 4 Year her's Corner	\$884.00			24
т	otal for Teacher	Licenses	\$0.00			
<u>Total fo</u>	r Writable Ele	mentary - Grades 3-6	\$12,240.00			

Sales Tax:				otal Cost of Proposal (PO Amount):
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Send Check Payments to:
HMH Education Company
14046 Collection Center Drive
Chicago, IL 60693

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com Send <u>Orders</u> to: orders@hmhco.com FAX: 800-269-5232

## Total Cost of Proposal (PO Amount): \$12,240.00

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  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
  - o Email address for Accounts Payable contact
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:	Sold to:
Celina ISD	Celina ISD
205 S Colorado St	205 S Colorado St
Celina, TX 75009-6441	Celina, TX 75009-6441

- Please provide funding start and end dates.
- · Please note HMH bills products and services as they are fulfilled. You may receive multiple invoices for your order.
- HMH reserves the right to transmit documents electronically.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.
- Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: http://www.hmhco.com/common/terms-conditions

### Date of Proposal: 3/11/2025

Proposal Expiration Date: 4/25/2025



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Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com Send Orders to: orders@hmhco.com FAX: 800-269-5232

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Page 3 of 3

# HMH

# Proposal #009287711 **Prepared For Celina Ind School District**

Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com

For the Purchase of:

# Into Science K-5 Texas I-2024

**Prepared By Brianna Neumann** brianna.neumann@hmhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for Professional Services purchased, must be submitted at least 30 days before the service event date.

> For greater detail, the complete Terms of Purchases may be reviewed here: http://www.hmhco.com/common/terms-conditions

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Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.com

Send Orders to: orders@hmhco.com FAX: 800-269-5232

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Page 1 of 4

Please submit this form with your purchase order

Date of Proposal: 3/11/2025	Proposal for Celina Ind School [	District		Expiration	n Date: 4/2
ISBN	Title		Price	Quantity	Value o Mater
<u>Grade K</u> A la Carte Items Available for	Purchase				
1860604 9780358899105 Texas Into Sc	ience Non-Consumable Equipment Kit Grade K	с	\$441_03	5	\$2,20
Total for A la Carte Items Avai		Ū			<i><b>W</b>6,20</i>
Total for Grade K			\$2,205.15		
<u>Grade 1</u> A la Carte Items Available for	Purchase				
1860622 9780358899198 Texas Into Sc	ience Non-Consumable Equipment Kit Grade 1	с	\$683.68	5	\$3,418
Total for A la Carte Items Avai				-	
Total for Grade 1			\$3,418.40		
<u>Grade 2</u> A la Carte Items Available for	Purchase				
1860640 9780358899280 Texas Into Sc	ence Non-Consumable Equipment Kit Grade 2	с	\$698.40	4	\$2,793
Total for A la Carte Items Avai	lable for Purchase				
Total for Grade 2			\$2,793.60		
<u>Grade 3</u> A la Carte Items Available for l	Purchase				
1860658 9780358899372 Texas Into Sci	ence Non-Consumable Equipment Kit Grade 3	c	\$915.63	2	\$1,831
Total for A la Carte Items Avai	able for Purchase				
Total for Grade 3			\$1,831.26	_	
Grade 4 A la Carte Items Available for I	Purchase				
1860676 9780358899464 Texas Into Sci	ence Non-Consumable Equipment Kit Grade 4	c	\$923.15	2	\$1.846
Total for A la Carte Items Avail			476W-1V		Ψ1 <u>0</u> 40
Total for Grade 4			\$1,846.30		
<u>Grade 5</u> A la Carte Items Available for F	Purchase				
1860694 9780358899556 Texas Into Sci	ence Non-Consumable Equipment Kit Grade 5	с	\$1,847.60	2	\$3.695
Total for A la Carte Items Avail					10,000
Send <u>Check Payments</u> to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693	Attention: Elisabeth (Liz) Huston elisabethhuston@celinaisd.co	m	orde	nd <u>Orders</u> to: rs@hmhco.cor 800-269-5232	m 2
CIIIC490 IF 00043	HMH Confidential and Proprie				

### Date of Proposal: 3/11/2025

**ISBN** 

### Proposal for Celina Ind School District

Expiration Date: 4/25/2025

Title Pri

Quantity

Value of All Materials

Total for Grade 5

\$3,695.20

Price

Total Savings: Subtotal Purchase Amount: Shipping & Handling: \$0.00 \$15,789.91 \$1,657.94

Total Cost of Proposal (PO Amount):

\$17,447.85

\*\*Please add proper sales tax to your order\*\*

Send <u>Check Payments</u> to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693

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009287711 Sold:0000248843 Ship:0000248843

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# Total Cost of Proposal (PO Amount): \$17,447.85

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    - o Point of Contact for Digital materials
    - o Point of Contact for Scheduling Professional Development
    - o Email address for Accounts Payable contact
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Ship to:	Sold to:
Celina ISD	Celina ISD
205 S Colorado St	205 S Colorado St
Celina, TX 75009-6441	Celina, TX 75009-6441

- Please provide funding start and end dates.
- · Please note HMH bills products and services as they are fulfilled. You may receive multiple invoices for your order.
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- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
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Date of Proposal: 3/11/2025

Proposal Expiration Date: 4/25/2025



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