

RFP 4037 CE Truck Driving Training Services

Supplier Proposal Summary

	<u>Supplier</u>	<u>Supplier</u>
<u>Evaluation Criteria</u>	Sage Truck Driving	Aspire Truck Driving
Completeness of proposal, inc adherence to the directives within the RFP	Thorough proposal with curriculum.	Thorough proposal with curriculum.
Overall depth of knowledge and expertise within the knowledgebase	Robust knowledgebase, in-depth curriculum.	Robust knowledgebase, in-depth curriculum.
Strength and flexibility to customize services/products and provide/create assessments as needed	Unable to begin detailed discussion for implementation of services until late Spring 2017 with earliest potential classes in Summer 2017, very likely Fall 2018 (September 2017).	Flexible to meet the needs of the college. Can provide instruction for classes in February 2017.
Demonstrated experience as evidenced in reference checks	Submitted required references to include higher education and technical schools.	Adequate references. Limited experience but very positive reviews from students as well as employers who have hired students.
Cost and requirements of the proposed services	Extensive and costly requirements for the college to include (in addition to classrooms): office space, computers and phone lines for three Sage staff, a practice driving range for use during driver instruction courses and a specified (not yet determined) amount of marketing dollars to be spent on program by college.	Met pricing objectives. Has own location locally where trucks are parked. No additional facilities outside of classroom to be provided by college. Will provide support in recruiting students at no additional cost.