

EAGLE PASS

INDEPENDENT SCHOOL DISTRICT

Quarterly Delinquent Tax Collection Report



Linebarger Goggan Blair & Sampson, LLP

Travis Park Building, 711 Navarro, Suite 300, San Antonio, Texas 78205
(210) 225-6763 (800) 876-6144 Fax (210) 225-6410

January – March 2016

LINEBARGER GOGGAN BLAIR & SAMPSON, LLP
ATTORNEYS AT LAW
711 NAVARRO, SUITE 300
SAN ANTONIO, TEXAS 78205
(210) 225-6763
FAX (210) 225-6410

OLIVER S. HEARD, JR.
CO-FOUNDING PARTNER
1943-2000

April 27, 2016

School Board of Trustees
Eagle Pass ISD
1420 Eidson Road
Eagle Pass, Texas 78852

RE: January – March 2016 Quarterly Delinquent Tax Collection Report

Dear Trustees:

We are pleased to present this quarterly report for the period of January - March 2016 summarizing the delinquent tax collection services we have provided Eagle Pass ISD. Our work plan and activity reports reflect a consistent effort by the firm to maximize results. While we work to collect all eligible accounts referred to the firm, we are mindful to expedite the collection of the District's largest accounts as quickly as possible. Our technology and experienced professionals enable us to work and monitor every delinquent account. The aggressive, but fair approach we take continues to receive good response from taxpayers. Recognizing that legal enforcement is a last resort option, we encourage payment plans for those needing such arrangements to meet their obligations to the District. We want to assure you that while our program is fair and aggressive, we continue to place a high priority on providing professional courteous taxpayer assistance to help those taxpayers that are experiencing financial hardship during these tough economic times.

Our entire staff remains focused on delivering services with the high degree of excellence that you have come to expect from our firm. If you, the school board, or other administrative personnel have any questions about this report or the services we provide Eagle Pass ISD, please contact us.

Kindest regards,



SONIA A. GONZALEZ
Partner

CFD&SG /dt

cc: Gilberto Gonzalez, Superintendent of Schools
Ismael Mijares, Assistant Superintendent for Business & Finance
Susana Perez, Risk Management Director
Rolando Martinez, Tax Assessor Collector

TABLE OF CONTENTS

Cover Letter

I. Collection Process

Collection Process Flowchart	4
Eagle Pass ISD Work plan	5
Activity Summary	6

II. Delinquent Collection Activity

Mass Mailings	7
Targeted Mailings	7
Sample Letter	8
Telephone/Personal Contact	9

III. Taxpayer Assistance

Taxpayer Inquiries	10
Payment Arrangements	11

IV. Research

Address and Ownership Research	12
Title Research	13

V. Litigation

Trial Judgments	14
BPP Enforcement	15
Trial Settings	16
Bankruptcy Filings	20
Tax Suit Procedures	21
Bankruptcy Flow Chart	22

VI. Collection Results

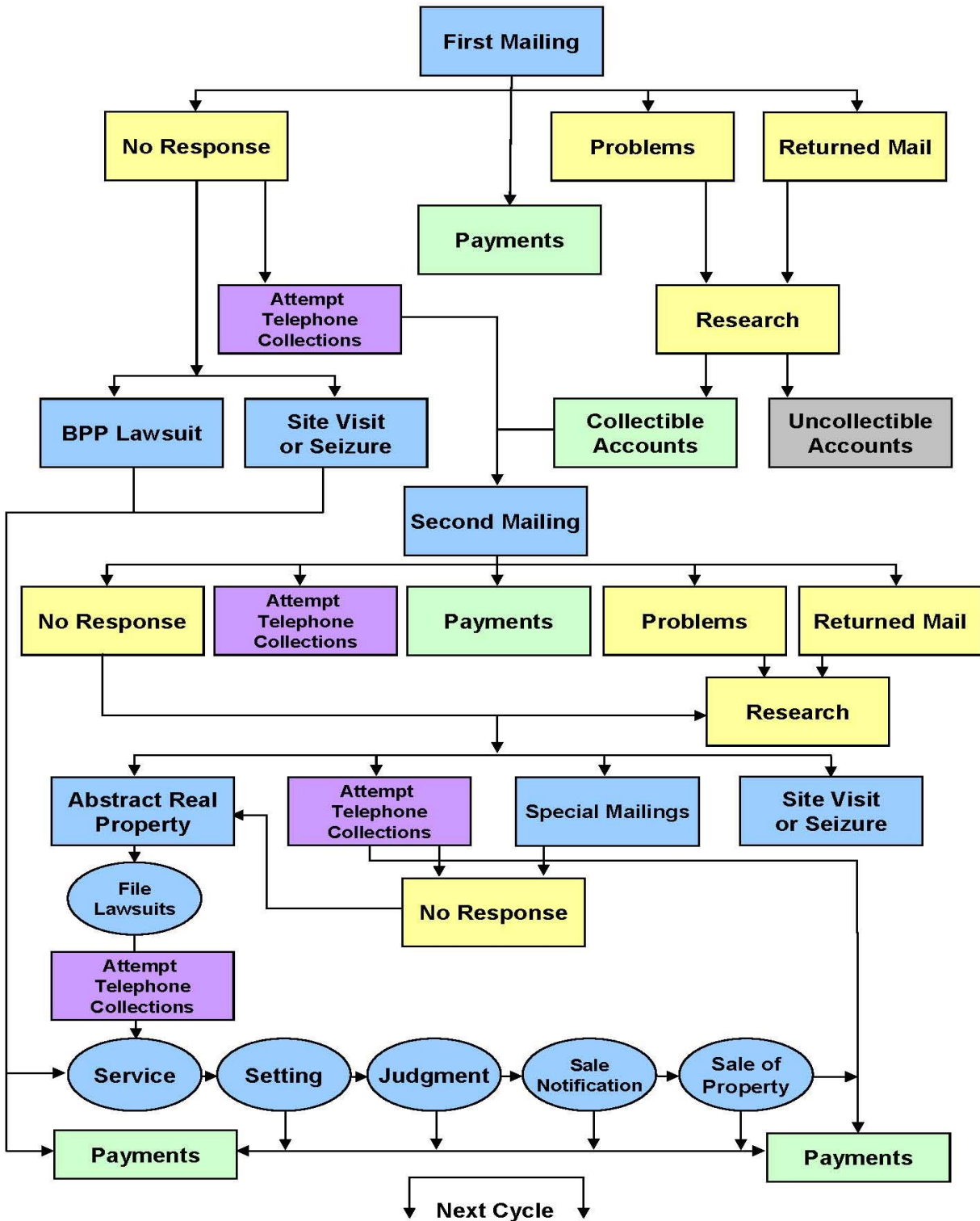
Delinquent Tax Collections	23
----------------------------	----

VII. Management and Support Team

24

CHAPTER I

Collection Process



EAGLE PASS ISD WORK PLAN

Notifications

- Mail BPP notice of intent to seize when necessary
- Mail second notification and 1st follow-up notice in September
- Mail 3rd notice and 2nd follow-up notice in December
- Mail special, targeted communications monthly depending on account status each month

Litigation

- Randomly file lawsuits, with focus on high dollar, chronic accounts each month
- Take necessary steps to move all pending cases through the court system each month
- Conduct bi-yearly Sheriff sales
- File proof of claims in bankruptcy courts throughout the United States where taxes are due the District, and take actions necessary to secure taxes in the discharge of the bankruptcy

Research

- Conduct skip tracing research on all accounts flagged with bad address
- Secure an abstract of title on property before filing suit on delinquent accounts
- Conduct follow-up research on defendants where citations have not been successfully served
- Initiate any other title or ownership research necessary to expedite resolution and payment of accounts

Taxpayer Communication

- Initiate contact with Real and business personal property accounts to expedite payment
- Set up payment plans as authorized by the Tax Office
- Remain available during all business hours to assist taxpayers by phone or in person
- Respond to incoming correspondence within three business days

Other Workplan Goals

- Maintain communication with all governmental departments (ie: Tax Office, Appraisal District, District Clerks Office, Sheriffs Department, and Judiciary) involved in the collection process to ensure the collection program remains as efficient as possible and serves to maximize collections while serving the needs of taxpayers
- Provide reports and information whenever necessary to the District

EAGLE PASS ISD

JANUARY - MARCH 2016 ACTIVITY SUMMARY

Taxpayer Notifications:

Mass Mailing Activity			
Letter Date	Letter Type	Account	Dollar Amount
February 2016	First Notice	2,410	\$3,383,702.92
TOTAL		2,410	\$3,383,702.92

Target Mailing Activity:

Target Mailing Activity		
Time Period	Number of Letters	Dollar Amount
January – March 2016	133	\$583,853.16

Taxpayer Assistance and Payment Arrangements:

January – March 2016		
	Number of Accounts	Dollar Amount
Outbound Collection Calls	366	\$1,597,838.53
Taxpayer Walk Ins	404	\$1,085,633.08
In Bound Phone Inquiries & Correspondence	318	\$940,882.86
Law Firm Payment Holds	15	\$33,363.11
Tax Office Payment Arrangements	3	\$9,272.01

Research and Litigation:

January – March 2016		
Activity	Number of Accounts	Dollar Amount
Abstracts of Title and Ownership Research	227	N/A
Lawsuits Filed	N/A	N/A
Judgments Entered	22	\$67,900.10

CHAPTER II

Delinquent Collection Activity

A. Mass Mailings

We mail personalized letters to all accounts on the tax roll that are not involved in litigation or have a condition that would prevent immediate legal action such as a payment arrangement, exemption, age or disability deferral, appraisal dispute, or other conditions that negate legal action. The mailing initiated on February 2016 is reflected below.

MASS MAILING ACTIVITY			
Letter Date	Letter Type	Account	Dollar Amount
February 2016	First Notice	2,410	\$3,383,702.92
TOTAL		2,410	\$3,383,702.92

Sample letter can be found on the following page.

B. Targeted Mailing

Each week the Firm mails personalized letters to groups of taxpayers based on the status of the account. The letters include Notice of Default, Trial Notice, Notice of Court Costs Due, Notice of Intent to Enforce Judgment, Notice of Seizure, Notice of Tax Foreclosure, Notice of Non-Suit Letters, and Notice of Lawsuit Dismissal.

TARGET MAILING ACTIVITY		
Time Period	Number of Accounts*	Dollar Amount
January 2016	77	\$216,357.02
February 2016	35	\$297,889.91
March 2016	21	\$69,606.23
TOTAL	133	\$583,853.16

*Targeted Letters are sent to all identified property owners and lien holders associated with the delinquent accounts and any related pending lawsuit.

LINEBARGER GOGGAN BLAIR & SAMPSON, LLP

ATTORNEYS AT LAW
711 Navarro Street, Ste 300
San Antonio, TX 78205

PHONE: (210) 225-4422 FAX: (210) 231-0963
(800) 876-6144

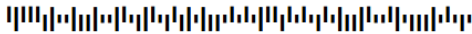
February 12, 2016

Multiple years owed

T0-P0-S49



DELINQUENT TAXES : \$239,128.98
PENALTY/INTEREST : \$752,522.97
TOTAL DUE : \$991,651.95



RE: Acct. # CAD# LOMA LINDA UNIT # BLOCK LOT (AKA PART OF VALLE BONITO, TRACT H) ... and 24 other properties (see attached DELINQUENT ACCOUNT STATEMENTS)

ACCOUNT REFERRED FOR LEGAL ENFORCEMENT

Dear Eagle Pass Independent School District Taxpayer:

This law firm has been retained to institute forced collection procedures to collect your delinquent taxes owed to the Eagle Pass Independent School District Tax Assessor-Collector's Office on the above referenced account. This letter and the detailed tax statement enclosed are your notice that these taxes are delinquent and must be paid immediately to avoid legal enforcement.

You must make payment within ten (10) days from the date of this letter. In order to be fair to the vast majority of people who timely pay their taxes, we are in the process of filing suit against those who remain delinquent. Once a suit is filed, court costs in addition to the taxes must be paid to clear the tax lien.

In order to avoid having a suit filed, you should make payment immediately by returning this letter along with your check payable to:

**Eagle Pass Independent School District Tax Office
PO Box 1530
Eagle Pass, TX 78853
(830) 773-3826**

If you believe this statement is in error, or that you are entitled to an exemption, or if you do not own the property please **WRITE** this law office at 711 Navarro Street, Ste 300, San Antonio, TX 78205 and supply the **ACCOUNT NUMBER** along with your comments.

TEXAS LAW REQUIRES THAT WE NOTIFY YOU THAT IF YOU ARE 65 YEARS OF AGE OR OLDER OR DISABLED, AND YOU OCCUPY THE PROPERTY DESCRIBED IN THIS DOCUMENT AS YOUR RESIDENCE HOMESTEAD, YOU SHOULD CONTACT THE APPRAISAL DISTRICT REGARDING ANY ENTITLEMENT YOU MAY HAVE TO A POSTPONEMENT IN THE PAYMENT OF THESE TAXES.

Sincerely,
LINEBARGER GOGGAN BLAIR & SAMPSON, LLP

Sonia A. Gonzalez
Attorney at Law

H-163A

ESTA CORRESPONDENCIA SE TRATA DE SUS IMPUESTOS Y LA POSIBILIDAD DE UNA DEMANDA ACERCA DE SU PROPIEDAD. SI USTED DESEA ASISTENCIA POR UNA PERSONA QUE HABLA ESPANOL, LLAME USTED A (800)876-6144 Y UNA PERSONA LE AYUDARA

C. Telephone/Personal Contact

The Firm maintains a collections department staffed with professionals who are dedicated to making personal contact to collect taxes due. The volume of calls initiated each month is shown below. A list of accounts who have been contacted can be made available to the District upon request.

OUTBOUND COLLECTION CALLS		
Time Period	Number of Accounts	Dollar Amount
January 2016	110	\$237,609.59
February 2016	107	\$595,771.10
March 2016	149	\$764,457.84
TOTAL	366	\$1,597,838.53

CHAPTER III

Taxpayer Assistance

A. Taxpayer Inquiries

Taxpayers are encouraged to contact the firm to resolve their delinquent accounts. We have experienced bilingual personnel available Monday – Friday from 9:00 am to 5:30 pm to assist taxpayers. Each communication represents an opportunity to resolve problems and facilitate the payment of taxes. In addition, taxpayers may tender payments at our local office located on Monroe Street. Our employees will hand deliver those payments to the respective tax offices that same day. We provide taxpayers with receipts to confirm that payment was tendered. This chapter of the report summarizes our taxpayer assistance efforts based on the origin of the inquiry (phone or correspondence).

TAXPAYER WALK IN INQUIRIES		
Time Period	Number of Accounts	Dollar Amount
January 2016	107	\$275,018.35
February 2016	146	\$411,838.89
March 2016	151	\$398,775.84
TOTAL	404	\$1,085,633.08

IN BOUND CORRESPONDENCE AND PHONE INQUIRIES		
Time Period	Number of Accounts	Dollar Amount
January 2016	76	\$237,436.68
February 2016	133	\$485,041.85
March 2016	109	\$218,404.33
TOTAL	318	\$940,882.86

B. Payment Arrangements

Taxpayers who are unable to pay their delinquent taxes in full are provided payment plan options based on the criteria set forth by the District. We encourage taxpayers who need assistance to utilize this payment opportunity to resolve their delinquent accounts.

Payment plans help to expedite payment in full by allowing financially challenged taxpayers partial payment options. The Tax Office provides formal payment contracts with specified time periods to pay off the delinquent balance. During the payoff period the account is placed on hold to prevent collection enforcement through legal action. Payment resolutions negotiated by the Firm usually involve business and larger real estate accounts because of the direct contact we initiate to collect the taxes. If partial payments are the only feasible way to resolve the account, we agree to process their partial payments and extend a 30 day hold to make their next payment.

When a payment hold is placed on the account, the Firm will not take legal action to collect the taxes due. All payment holds have a drop date so that collection enforcement can resume as necessary. If an account is already involved in litigation when a payment agreement is made, the litigation process is allowed to continue until a judgment is entered. Efforts to enforce the judgment will not be taken as long as the taxpayer complies with the payment plan.

LAW FIRM PAYMENT HOLDS		
Time Period	Number of Accounts	Amount Remaining Due
January 2016	8	\$18,057.23
February 2016	5	\$12,303.76
March 2016	2	\$3,002.12
TOTAL	15	\$33,363.11

TAX OFFICE PAYMENT ARRANGEMENTS		
Time Period	Number of Accounts	Amount Remaining Due
January 2016	0	\$0.00
February 2016	2	\$1,756.67
March 2016	1	\$7,515.34
TOTAL	3	\$9,272.01

CHAPTER IV

Research

A. Address and Ownership Research

The Firm's research personnel have access to national search engines to update address information on return mail or accounts on the tax roll that have an insufficient address. Our in-house research specialists are also trained to resolve complex ownership errors in the deed records. In some cases the research must go back to the original plats from the 1800's. When a new address or new ownership record is found, we share our findings with the Maverick County Appraisal District so that they may verify the data and update their records.

ADDRESS & OWNERSHIP RESEARCH	
Time Period	Number of Accounts
January 2016	23
February 2016	133
March 2016	70
TOTAL	226

B. Title Research

Prior to the filing of a lawsuit, the Firm will request an abstract of title from our abstractors to ensure that all lien holders are enjoined in the lawsuit. We randomly select accounts for litigation in addition to selecting specific accounts that we have determined require legal action. If title cannot be verified, the Firm's in-house research team will work with our abstractors and Maverick County Appraisal District to complete the title process.

ABSTRACTS OF TITLE PROCESSED		
Time Period	Title Orders Requested	Title Orders Received
January 2016	144	0
February 2016	0	1
March 2016	0	0
TOTAL	144	1

CHAPTER V

Litigation

The Firm will file lawsuits as necessary to collect taxes due the District. When we file lawsuits we will work closely with the Maverick County District Clerk, Sheriff's Department and Judiciary to ensure our litigation procedures help to expedite the prosecution of every lawsuit filed. Dockets will be set regularly in accordance to the Judge's calendar and sheriff sales will be held as often as necessary on the steps of the Maverick County Courthouse.

The Firm is proactive in its efforts to collect taxes involved in bankruptcy. We monitor new bankruptcy filings every week to determine if taxes are due to our clients. Claims are filed immediately and include not only delinquent taxes but also current year taxes that will be due the District.

TRIAL JUDGMENTS			
Suit Number	Judgment Date	Litigation Status	Judgment Amount
14-12-04884-TX	11-Jan-2016	JUDGMENT ENTERED	\$2,504.90
15-07-04996-TX	11-Jan-2016	JUDGMENT ENTERED	\$2,713.62
15-05-04958-TX	11-Jan-2016	HOLD ON FILE	\$3,194.86
15-07-04978-TX	11-Jan-2016	JUDGMENT ENTERED	\$2,215.28
14-12-04892-TX	11-Jan-2016	JUDGMENT ENTERED	\$692.46
14-12-04874-TX	11-Jan-2016	JUDGMENT ENTERED	\$3,353.04
12-05-04588-TX	11-Jan-2016	JUDGMENT ENTERED	\$3,726.57
10-03-04204-TX	11-Jan-2016	JUDGMENT ENTERED	\$6,134.36
09-09-04076-TX	11-Jan-2016	JUDGMENT ENTERED	\$6,556.66
14-12-04891-TXAJA	08-Feb-2016	JUDGMENT ENTERED	\$2,760.38
15-01-04911-TXAJA	08-Feb-2016	JUDGMENT ENTERED	\$3,561.68
15-01-04905-TXAJA	08-Feb-2016	JUDGMENT ENTERED	\$2,222.87
12-01-04533-TXAJA	08-Feb-2016	JUDGMENT ENTERED	\$4,217.98

TRIAL JUDGMENTS CONTINUED			
Suit Number	Judgment Date	Litigation Status	Judgment Amount
10-03-04206-TX	07-Mar-2016	JUDGMENT ENTERED	\$3,463.65
12-11-04646-TX	07-Mar-2016	JUDGMENT ENTERED	\$4,465.96
13-04-04700-TX	07-Mar-2016	JUDGMENT ENTERED	\$3,677.09
14-04-04806-TX	07-Mar-2016	JUDGMENT ENTERED	\$1,590.44
15-01-04930-TX	07-Mar-2016	JUDGMENT ENTERED	\$2,231.90
15-01-04928-TX	07-Mar-2016	JUDGMENT ENTERED	\$2,051.59
15-01-04924-TX	07-Mar-2016	JUDGMENT ENTERED	\$1,863.66
15-05-04956-TX	07-Mar-2016	JUDGMENT ENTERED	\$2,011.03
15-05-04976-TX	07-Mar-2016	JUDGMENT ENTERED	\$2,690.12
TOTAL: 22			\$67,900.10

BUSINESS PERSONAL PROPERTY ENFORCEMENT JANUARY – MARCH 2016		
Activity	Number of Accounts	Dollar Amount
Walk and Talk Campaign	5	\$10,712.54
Property Inspection	1	\$3,365.78
Notices of Seizure	1	\$3,365.78

Trial Settings January 2016

Trial Date	Trial Activity
January 11, 2016 (293 rd)	12 Lawsuits Set for Trial:
	9 Judgments Entered Totaling \$30,091.75 09-09-04076-TX Maverick County, et al vs. Gustavo Correa \$6,556.66 judgment entered 10-03-04204-TX Maverick County, et al vs. Ervey Herrera, et al \$6,134.36 judgment entered 12-05-04588-TX Maverick County, et al vs. Angelica Carrizales \$3,726.57 judgment entered 14-12-04874-TX Maverick County, et al vs. Martin Garza, Doing Business As United Construction Fencing & Welding \$3,353.04 judgment entered 14-12-04884-TX Maverick County, et al vs. Francisco Sanchez, Doing Business As Sanchez Quick Auto Shop & Car Wash \$2,504.90 judgment entered 14-12-04892-TX Maverick County, et al vs. Ervey F. Balderas, et al \$692.46 judgment entered 15-05-04958-TX Maverick County, et al vs. Ramon Solis, Doing Business As Solis AC & Electrical Services \$3,194.86 judgment entered 15-07-04978-TX Maverick County, et al vs. Eduardo Casares, et al \$2,215.28 judgment entered 15-07-04996-TX Maverick County, et al vs. AGS Logistics, LLC \$2,713.62 judgment entered
	1 Lawsuit passed (Appraisal District issue) 15-07-04988-TX Maverick County, et al vs. Joe Ruiz, aka Jose Ruiz, Doing Business As Maverick Parts Supply \$3,277.62 Appraisal District issue
	1 Lawsuit passed (Defendant's Attorney request) 15-07-05002-TX Maverick County, et al vs. Joaquin L. Rodriguez \$5,567.42 Defendant's request (Reset by Court 03/07/2016)
	1 Lawsuit passed (payment agreement) 14-12-04900-TX Maverick County, et al vs. Kathryn Ritchie Cotter \$5,707.09 Tract #1 and \$13,839.41 Tract #2 payment agreement

Trial Settings February 2016

Trial Date	Trial Activity
February 8, 2016 (365 th)	11 Lawsuits Set for Trial:
	<p>4 Judgments Entered Totaling \$12,762.91</p> <p>14-12-04891-TXAJA Eagle Pass ISD vs. Jorge Trevino, et al \$2,760.38 judgment entered</p> <p>15-01-04905-TXAJA Maverick County, et al vs. Hector Saucedo, et al \$2,222.87 judgment entered</p> <p>15-01-04911-TXAJA Maverick County, et al vs. Juan Perez, et al \$3,561.68 judgment entered</p> <p>12-01-04533-TXAJA Maverick County, et al vs. Joel Vasquez, et al \$4,217.98 judgment entered</p>
	<p>1 Lawsuit passed (Appraisal District issue)</p> <p>10-04-04231-TXAJA Maverick County, et al vs. Rio Entertainment, Inc., et al \$6,013.43 Appraisal District issue</p>
	<p>1 Lawsuit passed (Attorney Ad Litem request)</p> <p>05-09-03279-TXAJA Eagle Pass ISD, Maverick County vs. Antonio C. Cantu \$10,192.01 Attorney Ad Litem request</p>
	<p>1 Lawsuit passed (nonsuit)</p> <p>06-02-03347-TXAJA Eagle Pass ISD, Maverick County, City of Eagle Pass vs. Dionicio Ortiz, et al \$2,884.18 Nonsuit</p>
	<p>1 Lawsuit passed (payment agreement)</p> <p>15-05-04973-TXAJA Maverick County, et al vs. Byrdie Franco \$1,916.55 payment agreement</p>

Trial Settings February 2016 Continued

Trial Date	Trial Activity
February 8, 2016 (365th)	11 Lawsuits Set for Trial Cont.:
	<p>2 Lawsuits passed (perfect notice)</p> <p>14-01-04797-TXAJA Maverick County, et al vs. Luis Arturo Cardenas, et al \$6,738.21 perfect notice</p> <p>15-03-04947-TXAJA Maverick County, et al vs. Rafael G. Garcia Leos, et al \$8,128.90 perfect notice</p>
	<p>1 Lawsuit passed (Defendant's Attorney request)</p> <p>09-06-03907-TXAJA Maverick County, et al vs. Francisco Alfaro, Jr., Doing Business As Eagle Warehouse Grocery & Meat Market #2 \$9,142.02 Defendant's Attorney request</p>

Trial Settings March 2016

Trial Date	Trial Activity
March 7, 2016 (293rd)	13 Lawsuits Set for Trial:
	<p>9 Judgments Entered Totaling \$24,045.44</p> <p>10-03-04206-TX Maverick County, et al vs. Ramona Ramirez \$3,463.65 judgment entered</p> <p>12-11-04646-TX Maverick County, et al vs. Merejilda Hernandez, et al \$4,465.96 judgment entered</p> <p>13-04-04700-TX Maverick County, et al vs. Juan Flores, et al \$3,677.09 judgment entered</p> <p>14-04-04806-TX Maverick County, et al vs. Juan Flores, et al \$1,590.44 judgment entered</p> <p>15-01-04924-TX Maverick County, et al vs. Graciela Longoria, Doing Business as Segunda Del Centro \$1,863.66 judgment entered</p> <p>15-01-04928-TX Maverick County, et al vs. Joe Garza, Jr. \$2,051.59 judgment entered</p> <p>15-01-04930-TX Maverick County, et al vs. Evangelina R. Rodriguez, Doing Business as D & R Nursery \$2,231.90 judgment entered</p> <p>15-05-04956-TX Maverick County, et al vs. Carlos Castillo, Doing Business as Castillo Auto Repair \$2,011.03 judgment entered</p> <p>15-05-04976-TX Maverick County, et al vs. Martha Rosa Ardila \$2,690.12 judgment entered</p>
	<p>2 Lawsuits passed (paid in full)</p> <p>07-03-03636-TX Eagle Pass ISD, Maverick County vs. Hilda Garza \$1,301.14 paid in full</p> <p>14-12-04872-TX Maverick County, et al vs. David Martinez \$2,482.84 paid in full</p>

**Trial Settings
March 2016 Continued**

Trial Date	Trial Activity
March 7, 2016 (293rd)	13 Lawsuits Set for Trial Cont.:
	1 Lawsuit passed (perfect service) 09-06-03926-TX Maverick County, et al vs. Juanita Cho \$3,098.53 perfect service
	1 Lawsuit passed (Defendant's Attorney request) 15-07-05002-TX Maverick County, et al vs. Joaquin Rodriguez \$6,699.72 Defendant's Motion and Order for Continuance

BANKRUPTCY FILINGS

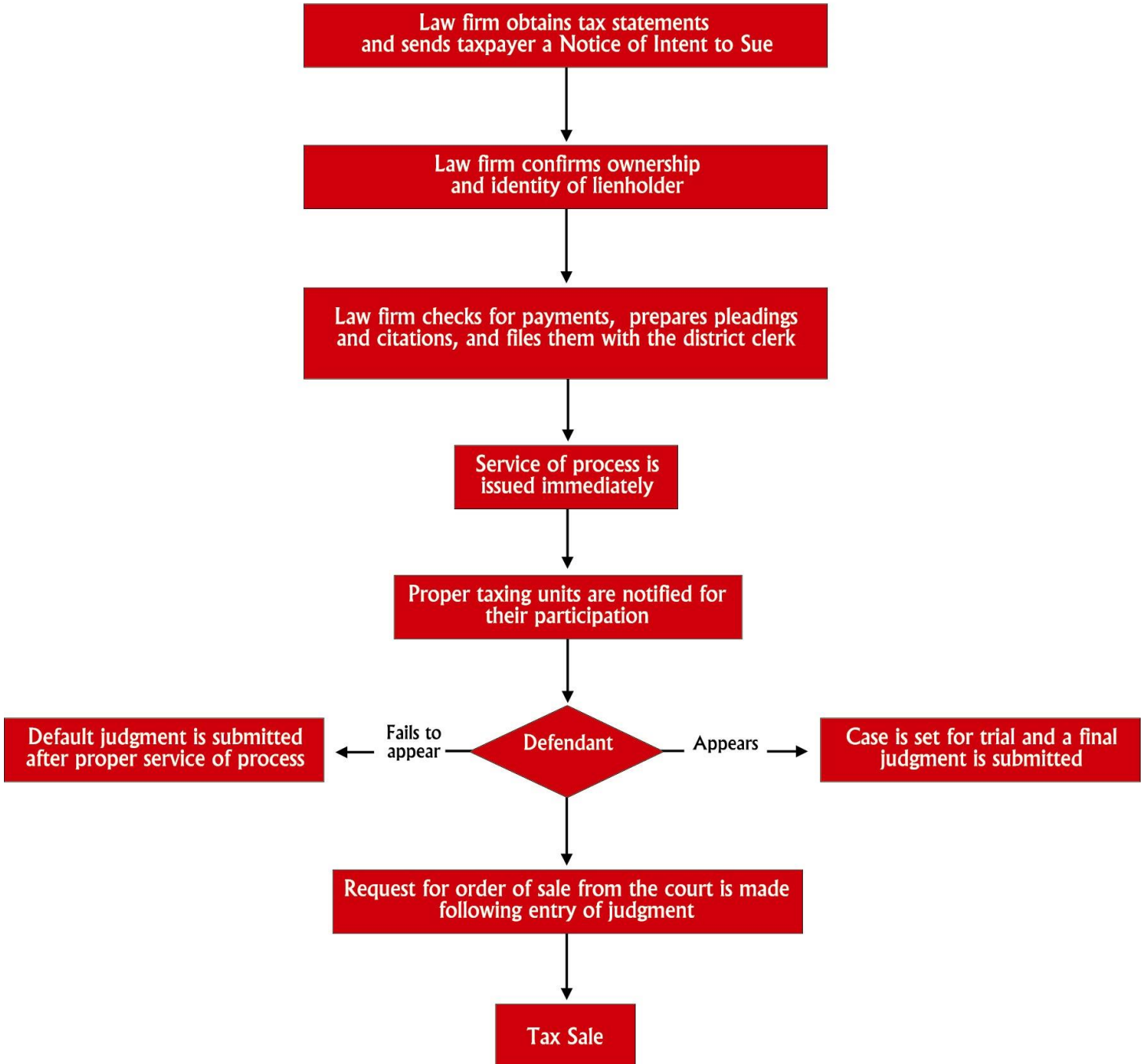
CLAIMS FILED INVOLVING EAGLE PASS ISD TAX DEBT

JANUARY – MARCH 2016

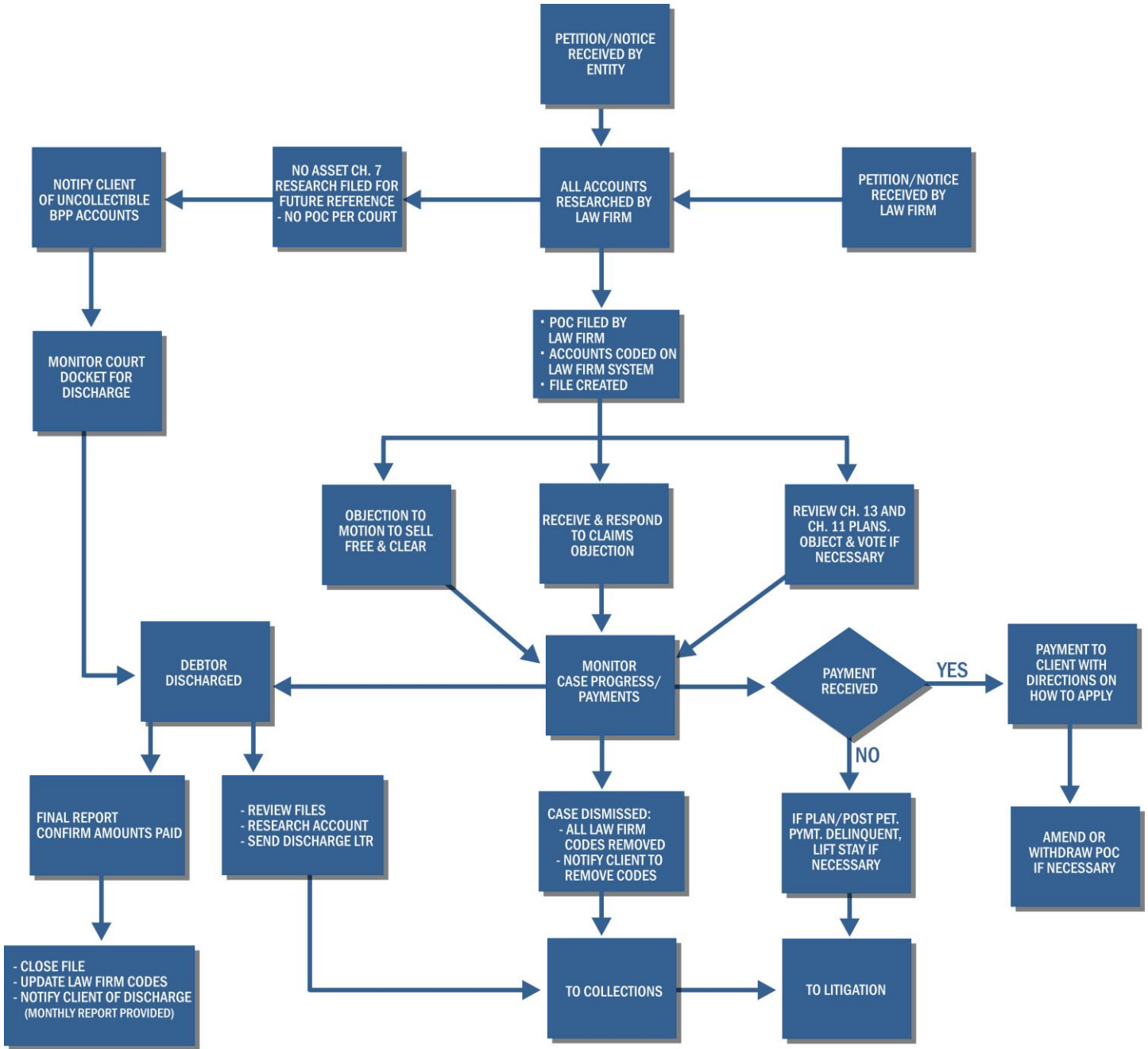
Bankruptcy Number	Account Number	Debtor Name	CLAIM AMOUNT
15-52853	12277	ROSALINA GUTIERREZ	\$400.27
15-52860	19909	MARGARITA R MENDIOLA	\$4,259.21
Cases: 2	Accts: 2		Total Claims: \$4,659.48

AS OF APRIL 2016 THERE ARE 12 EAGLE PASS ISD ACCOUNTS INVOLVED IN ACTIVE BANKRUPTCY PROCEEDINGS WITH DELINQUENT PROPERTY TAXES TOTALING \$60,470.75

TAX SUIT PROCEDURES



LINEBARGER GOGGAN BLAIR & SAMPSON, LLP BANKRUPTCY PROCEDURES



CHAPTER VI

Collection Results

Linebarger Goggan reports collections based on information provided to the Firm from the Tax Office. The table below reflects delinquent tax collection results based on monthly reports from The Eagle Pass ISD Tax Assessor Collector.

EAGLE PASS ISD Delinquent Tax Collections						
	Tax Year 2015-2016	Tax Year 2014-2015	Tax Year 2013-2014	Tax Year 2012-2013	Tax Year 2011-2012	Tax Year 2010-2011
September	\$188,495.24	\$193,855.12	\$145,947.96	\$164,451.89	\$180,904.98	\$178,485.18
October	\$143,756.14	\$211,315.28	\$145,887.36	\$177,362.65	\$184,123.27	\$180,424.61
November	\$63,182.62	\$112,645.02	\$132,149.31	\$191,811.25	\$111,649.02	\$108,583.52
December	\$173,064.84	\$121,153.11	\$119,078.04	\$174,795.75	\$138,720.26	\$131,818.54
January	\$61,975.81	\$153,108.95	\$131,426.94	\$90,690.80	\$138,436.12	\$159,029.88
February	\$141,230.70	\$193,834.49	\$163,508.41	\$123,990.39	\$160,445.05	\$130,899.11
March	\$114,705.08	\$171,836.53	\$123,217.22	\$98,169.47	\$154,352.22	\$216,510.19
April		\$101,490.17	\$75,694.88	\$104,298.58	\$105,957.24	\$92,352.71
May		\$104,059.54	\$97,028.53	\$73,283.93	\$176,993.05	\$83,453.98
June		\$99,460.75	\$100,312.59	\$101,793.29	\$114,638.94	\$103,338.34
July		\$243,696.59	\$322,081.86	\$270,169.69	\$203,433.86	\$215,762.41
August		\$196,864.02	\$288,126.34	\$158,512.88	\$219,242.76	\$208,371.91
TOTAL	\$886,410.43	\$1,903,319.57	\$1,844,459.44	\$1,729,330.57	\$1,888,896.77	\$1,809,030.38

CHAPTER VII

Management and Support Team



Clif Douglass, III
Managing Partner/San Antonio
Joined in 1986



David Aelvoet
Managing
Partner/Bankruptcy
Joined in 1993



Lilia Ledesma
Partner
Joined in 2003



Ronald Rocha
Partner
Joined in 1994



Sonia Gonzalez
Partner
Joined in 2007



Carri Baker Wells
Director of Operations
Joined in 1985



Don Stecker
Partner
Joined in 2008



Brad Balderrama
Attorney
Joined in 2009



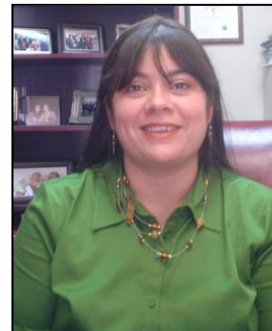
Darbey Wehrle
Financial Reporting
Manager
Joined in 1988



Elaine Mika
Operations Manager
Joined in 1987



Nadine Quintanilla
Assistant Operations
Manager/Regional
Supervisor
Joined in 1994



Ana Cantu
Collections Manager
Joined in 2009
Eagle Pass Office



Sara Garza
Bankruptcy Manager
Joined in 1983



Lorena De Hoyos
Office & IT Administrator
Joined in 2000



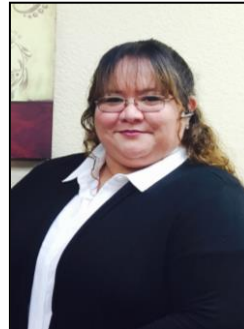
Baudi Cepeda
Client Reporting Manager
Joined in 2006



John Fry
Collection Manager
Joined in 2004



Rosa Cruz
Litigation Assistant
Joined in 2011
Eagle Pass Office



Cecilia Chance
Litigation Assistant
Joined in 2013
Eagle Pass Office



Leticia Crespín
Litigation Assistant
Joined in 2002



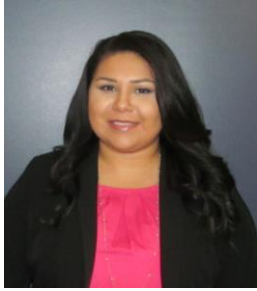
Irene Castillo
Lawsuit Production
Joined in 1998



Cecilia Villarreal
Litigation Assistant
Joined in 2009



Alison McConnon
Litigation Assistant/
Research Analyst
Joined in 2015



Laura Ibarra
Litigation Assistant
Joined in 2015



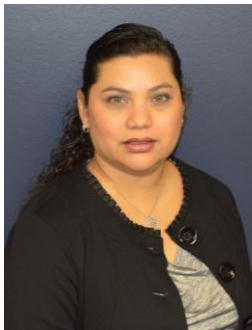
Tamika Temple
Litigation Assistant
Joined in 2015



Zane Goodspeed
Collector
Joined in 2011



Lindsay Moy
Assistant Operations
Manager
Joined in 2002



Maria Hunter
Bankruptcy Assistant
Joined in 2013



Veronica Gomez
Bankruptcy Assistant
Joined in 2001



Yvette Balderas
Bankruptcy Assistant
Joined in 2010