

PROCUREMENT COMPLIANCE MEMO

General Information

Category:	Software/SaaS (IT Security)	Date:	7/1/2024
Supplier/Service Provider:	CDW-Government (Arctic Wolf)	Status:	Proposed Renewal

Purchase Overview

1. The quote being reviewed is an annual renewal for the district's IT Security platform which was implemented following the Request for Quote (RFQ) process conducted to evaluate options in June 2022.
2. The current quote submitted by CDW-Government has been provided utilizing the Cooperative Purchasing Connection "CPC" contract AEPA #22-G. This agreement is Joint-Powers-eligible, meaning it has been pre-bid and can be utilized by the district in lieu of securing multiple bids/quotes for this award.

Summary

The Technology and Media Department's recommendation of moving forward the CDW-Government quote for the 2024-2025 school year utilizing the Cooperative Purchasing Connection "CPC" contract AEPA #22-GEPA (<https://purchasingconnection.org/contract/cdwg/12/>) as this allows the district to maintain continuity in its strategy to reinforce the district's objectives of data privacy and security for staff and students.

The use of the AEPA agreement information should be noted on the Purchase Order to display the procurement compliance method used in the award.

Feel free to reach out to me directly with any questions or clarifications.



Ryan Kleinjan

Managing Partner

Catalyst Sourcing Solutions



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

QUOTE CONFIRMATION

NATHANIEL LINDLEY,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

This quote is subject to CDW's Third Party Cloud Services Order Form Terms and Conditions set forth at <https://www.cdwg.com/content/cdwg/en/terms-conditions/third-party-cloud-services-order-form-terms-and-conditions-.html>

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NWDC302	4/23/2024	ARCTIC WOLF RENEWAL	4079074	\$221,379.11

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
ARCTIC WOLF MDR USER LIC CLD Mfg. Part#: AW-MDR-USER Electronic distribution - NO MEDIA Contract: Minnesota Services Cooperative (022-G)	1359	5839578	\$72.00	\$97,848.00
Arctic Wolf Managed Detection and Response - license - 1 server Mfg. Part#: AW-MDR-SE Electronic distribution - NO MEDIA Contract: Minnesota Services Cooperative (022-G)	88	5744220	\$72.00	\$6,336.00
Arctic Wolf Managed Detection and Response for Microsoft Azure - subscrip Mfg. Part#: AW-MDR-AZS Electronic distribution - NO MEDIA Contract: Minnesota Services Cooperative (022-G)	4	5744222	\$72.00	\$288.00
Arctic Wolf Managed Detection and Response - subscription license - 1 user Mfg. Part#: AW-MDR-LTDUSER Electronic distribution - NO MEDIA Contract: Minnesota Services Cooperative (022-G)	500	6797818	\$7.20	\$3,600.00
Arctic Wolf Managed Detection and Response Log Ret-Subscription Lic- 90days Mfg. Part#: AW-MDR-90DAY Electronic distribution - NO MEDIA Contract: Minnesota Services Cooperative (022-G)	1451	6130144	\$0.01	\$14.51
Arctic Wolf Managed Detection and Response - subscription license - 1 senso	1	5745583	\$1,080.06	\$1,080.06

QUOTE DETAILS (CONT.)

Mfg. Part#: AW-MDR-2XX-S

Electronic distribution - NO MEDIA

Contract: Minnesota Services Cooperative (022-G)

Arctic Wolf Managed Detection and Response for Office 365 - subscription li	1748	5744235	\$8.10	\$14,158.80
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Mfg. Part#: AW-MDR-O365

Electronic distribution - NO MEDIA

Contract: Minnesota Services Cooperative (022-G)

Arctic Wolf Platform - license - 1 access	1451	6773750	\$5.41	\$7,849.91
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Mfg. Part#: AW-PLATFORM

Electronic distribution - NO MEDIA

Contract: Minnesota Services Cooperative (022-G)

Arctic Wolf Platform - Base License - 1 license	1	7040196	\$4,500.23	\$4,500.23
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Mfg. Part#: AW-PLATFORM-BASE

Electronic distribution - NO MEDIA

Contract: Minnesota Services Cooperative (022-G)

ARCTIC WOLF MR USER LIC CLD	1359	5839580	\$36.00	\$48,924.00
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Mfg. Part#: AW-MR-USER

Electronic distribution - NO MEDIA

Contract: Minnesota Services Cooperative (022-G)

ARCTIC WOLF MR SVR LIC CLD	88	5744241	\$36.00	\$3,168.00
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Mfg. Part#: AW-MR-SE

Electronic distribution - NO MEDIA

Contract: Minnesota Services Cooperative (022-G)

ARCTIC WOLF MR AZURE SVR LIC	4	6274927	\$36.00	\$144.00
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Mfg. Part#: AW-MR-AZR

Electronic distribution - NO MEDIA

Contract: Minnesota Services Cooperative (022-G)

ARCTIC WOLF MR AZURE LIC	4	6259938	\$5.41	\$21.64
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Mfg. Part#: AW-MR-AZR-CSPM

Electronic distribution - NO MEDIA

Contract: Minnesota Services Cooperative (022-G)

ARCTIC WOLF MGD AWARENESS CLD	1748	6551659	\$10.82	\$18,913.36
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Mfg. Part#: AW-MSAT-MA

Electronic distribution - NO MEDIA

Contract: Minnesota Services Cooperative (022-G)

Arctic Wolf 1000 Series 4x10G Sensor	4	6415126	\$3,633.15	\$14,532.60
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Mfg. Part#: AW-MDR-10XX-S-10GF

Electronic distribution - NO MEDIA

Contract: Minnesota Services Cooperative (022-G)

These services are considered Third Party Services, and this purchase is subject to CDW's [Third Party Cloud Services Terms and Conditions](#),

unless you have a written agreement with CDW covering your purchase of products and services, in which case this purchase is subject to such other written agreement.

The third-party Service Provider will provide these services directly to you pursuant to the Service Provider's standard terms and conditions or such other terms as agreed upon directly between you and the Service Provider. The Service Provider, not CDW, will be responsible to you for delivery and performance of these services. Except as otherwise set forth in the Service Provider's agreement, these services are non-cancellable, and all fees are non-refundable.

SUBTOTAL	\$221,379.11
SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$221,379.11

PURCHASER BILLING INFO	DELIVER TO
Billing Address: EDINA PUBLIC SCHOOLS - ISD 273 ACCOUNTS PAYABLE 5701 NORMANDALE RD EDINA, MN 55424-2401 Phone: (952) 848-3900 Payment Terms: NET 30 Days-Govt/Ed	Shipping Address: EDINA PUBLIC SCHOOLS - ISD 273 NATHANIEL 5701 NORMANDALE RD EDINA, MN 55424-2401 Phone: (952) 848-3900 Shipping Method: ELECTRONIC DISTRIBUTION
	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



Sales Contact Info

Mayank Srivastava | (866) 626-8519 | mayasri@cdw.com

Need Help?



My Account



Support



Call 800.800.4239

Apple Terms and Conditions

Customer's use of iCloud, the Products or either of their incumbent software or functionality is subject to compliance with all end user licenses agreements ("EULAs"), Product terms and conditions, and iCloud terms and conditions (available at www.apple.com/legal/internet-services/icloud/en/terms.html) and any other terms and conditions provided by Apple. Customer shall not use the Products, iCloud Storage APIs and iCloud service, or any component or function thereof, (i) to create, receive, maintain, or transmit protected health information (as defined at 45 C.F.R § 160.103); or (ii) in any manner that would make Apple or any other third-party distributor, supplier, or provider of those technologies a business associate, as defined under the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") at 45 C.F.R. § 160.103, of the Reseller or any third party. If Customer is purchasing AppleCare, Customer agrees to the following terms and conditions: (i) Service Plan Terms and Conditions. Customer agrees to the Service Plan Terms and Conditions available at www.apple.com/legal/sales-support/applecare/os-reseller-support/; (ii) Customer Responsibilities. Customer must be actively enrolled in AppleCare for Enterprise in order to purchase a Support Incident and receive Support Services thereunder. Customer will cooperate with Reseller when seeking Support Services by providing information necessary to assist Reseller in diagnosing an issue. Customer is responsible for any and all restoration or reconstruction of lost or altered files, data or programs. Customer will maintain and implement a complete data backup and disaster recovery plan. Customer is solely responsible for any and all

security of confidential, proprietary or classified information of Customer and any third parties whose data Customer possesses or processes. Customer will not disclose to Reseller confidential, proprietary or any information that is subject to intellectual property rights that may expose Reseller to liability; and (iii) Data Protection. Customer agrees and understands that it is necessary for Reseller to collect, process and use Customer data in order to perform the service and support obligations under the Support Incident. This may include transferring Customer data to affiliated companies, service providers, and/or Apple.

[About Us](#) | [Privacy Policy](#) | [Terms and Conditions](#)

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at

<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager.

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Association of Educational
PURCHASING AGENCIES

Acceptance of Solicitation & Contract

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Respondent is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	<u>CDW Government LLC</u>	Date	<u>9/13/21</u>
Address	<u>230 N. Milwaukee Ave.</u>	City, State Zip	<u>Vernon Hills, IL 60061</u>
Contact Person	<u>Dario Bertocchi</u>	Title	<u>Director, Program Sales</u>
Authorized Signature	<u><i>David C Hutchins</i></u>	Title	<u>VP Strategic Programs</u>
Email	<u>dariber@cdw.com</u>	Phone	<u>203.851.7049</u>

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2023, unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, it may be extended month by month up to six (6) months by an AEPA state.

Awarding Agency	<u>Cooperative Purchasing Connection (MN)</u>		
Authorized Representative	<u>Jane Eastes, Deputy Executive Director</u>		
Awarded this	<u>18th</u>	day of	<u>February, 2022</u>
Contract to commence			<u>Contract Number 022-G</u>
(Member Agency to select)		<u>3/1/2022</u>	<u>02</u>



Association of Educational
PURCHASING AGENCIES

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Business Name	<u>CDW Government LLC</u>	Date	<u>9/13/21</u>
Address	<u>230 N. Milwaukee Ave.</u>	City, State Zip	<u>Vernon Hills, IL 60061</u>
Contact Person	<u>Dario Bertocchi</u>	Title	<u>Director, Program Sales</u>
Authorized Signature	<u><i>David C Hutchins</i></u>	Title	<u>VP Strategic Programs</u>
Email	<u>dariber@cdw.com</u>	Phone	<u>203.851.7049</u>

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Awarding Agency	<u>North Dakota Educators Service Cooperative</u>		
Authorized Representative	<u>Jane Eastes, Deputy Executive Director</u>	 <small>6D9BB132BB3040A...</small>	
Awarded this	<u>18th</u>	day of	<u>February, 2022</u>
Contract to commence			<u>022-G</u>
(Member Agency to select)		<u>3/1/2022</u>	<u>or</u>

AEPA #22-G Technology Catalog

EXTENSION OF AGREEMENT

made by and between

CDW Government, LLC (Vendor)

and

Cooperative Purchasing Connection (Member)

AEPA has approved the extension of this Agreement. The Member and Vendor hereby agree to extend the Agreement for an additional contract term, which will begin immediately upon the expiration of the previous contract term. Upon the execution from authorized officers of the Member and the Vendor, this Agreement is hereby extended. This extension shall be subject to the same Terms and Conditions as contained in the original AEPA solicitation, and subject to the Bylaws, Policies and Procedures of AEPA in addition to the Member Terms and Conditions.

Contract Term: March 1, 2023, through February 29, 2024

The Vendor hereby agrees to provide complete information of any deleted and new products or prices as allowed under headings (Product Addition/Discontinuation) and (New Catalogs/Price Changes) of the AEPA solicitation.

Member

DocuSigned by:
Jane Eastes
6D9BB132BB3040A...

Authorized Signature _____ Title Deputy Executive Director

Typed Name Jane Eastes Date January 19, 2023 | 5:53 PM CST

Vendor

DocuSigned by:
Anup Sreedharan
11554A0EA2574F3...

Authorized Signature _____ Title Sr. Manager, Program Management

Typed Name Anup Sreedharan Date January 23, 2023 | 11:29 AM CST

Discontinue: We, the Vendor, desire to discontinue the contract.

Authorized Signature _____ Title _____

Typed Name _____ Date _____

AEPA #22-G Technology Catalog

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Member

DocuSigned by:
Jane Eastes
6D9BB132BB3040A...

Authorized Signature _____ Title Deputy Executive Director

Typed Name Jane Eastes Date January 19, 2023 | 5:53 PM CST

Vendor

DocuSigned by:
Anup Sreedharan
11554A0EA2574F3...

Authorized Signature _____ Title Sr. Manager, Program Management

Typed Name Anup Sreedharan Date January 23, 2023 | 11:29 AM CST

Discontinue: We, the Vendor, desire to discontinue the contract.

Authorized Signature _____ Title _____

Typed Name _____ Date _____