Miscellaneous Drop Proposal 081120-1 for 2008-09 Tabulation

	Lazo Technologies		Precision Cabling		Premier Communications		Superior Fiber & Data		Ram Comm Inc			
Per Drop Price:	\$ 189.00		\$ 115.00			\$ 153.26		\$ 125.00		\$ 170.00		
Other:	19"x84" rack furnished and installed	\$ 156.00	Ortronics Cat5e 24-port	\$ 125.		price above is for single cat5e, plenum rated general 5000 cable 150' with one panduit cat 5e jack mounted in a single gang face plate and terminated in an existing patch panel		48 Port Patch Panel	\$ 294.00	Ortronics 24-port	\$	132.81
	48 Port Cat 5e patch panel furn & Installed	\$ 265.00	Ortronics Cat5e 48-port	\$ 260.		Two 3' panduit cate 5e patch cords, J hooks for cable support, labels, misc materials are included		Chatsworth equipment rack	\$ 144.00	Ortronics 48-port	\$	276.25
			Ortronics 19" relay rack	\$ 130.	00	Panduit 24 prot cat5e	\$ 178.32	* \$125 is the Berktek Hyper plus Cat5e plenum rated cable		Ortronics Standard 7x19 relay rack	\$	242.50
			8x3/4" metallic surface wiremold & box for concrete wall	\$ 27.	50	Panduit 48-port	\$ 265.53			Ortronics iMighty Mo Relay Rack	\$1	,053.75
			Trip Charge per school	\$ 35.	00	19"x84" two port rack w/ 36"x12" ladder rack kit Two hr. minimum labor charge per trip	\$ 357.79			Trip Charge for jobs less than 5 cables	\$	45.00

			1	2	3	4	5	
		Total Possible Points	Lazo Technologies	Precision Cabling	Premier Communications	Superior Fiber and Data	Ram Comm Inc.	
1	Cost	60	56	60	58	59	57	
	a. Does the per drop cost fall within the budget?							
	b. Will any exceptions listed impact the total cost?							
2	Experience	10	10	10	10	10	10	
	a. Has the firm successfully completed comparable projects?							
	b. Has it consistently realized its client's program,							
	budget and schedule objectives?							
	c. Does the quality of the firm's completed projects							
	meet the district's objectives? d. Has the firm done like work for other school							
	districts?							
3	Personnel	5	5	5	5	5	5	
	a. Are subs being used?	-	-	-	-			
	b. Does the staff assigned to the project have the requisite capabilities and relevant experience?							
4	Ability to Perform Work	20	20	20	20	20	20	
	Does the company employ sufficient staff to perform the work within the alotted time?							
	b. Is that staff experienced in this type of work?							
5	References	5	5	5	5	5	5	
	Does the firm fulfill its commitments, make scheduled deadlines?							
	b. Did it work well with the district's personnel?							
	c. Was the design work functional and creative?							
	d. Were the documents complete?							
	e. Were budget objectives met?							
	f. Were its personnel responsive, cooperative, supportive, knowledgeable?							
	g. Were change orders necessitated by the							
	problems with the firm's documents?						<u> </u>	
	Possible Points:	100	96	100	98	99	97	
	Final Ranking:		5	1	3	2	4	