
BOARD AGENDA ITEM

Information/Discussion _____
Future Action _____
Action X

Item: ESC White Board Purchase

Submitted by: Russell Bray

Date: 12/05/2025

Recommended by: Kevin Philipps *VP*

Board Meeting Date: 12/15/2025

RECOMMENDATION:

It is recommended that the Kent ISD board approve white board purchase for the ESC renovation in the amount of \$41,600.08 from Custer, Inc.

A 5% contingency on this project is recommended to accommodate minor changes and adds to layout and function during installation.

Custer, Inc. Quote	\$39,619.12
5% Contingency	<u>\$1,980.96</u>
Total Approved:	\$41,600.08

BACKGROUND:

Furniture plans were developed with input and approval from multiple departments in cooperation with the Facilities Office: This purchase will furnish white boards for offices, conference rooms, and collaboration spaces through the ESC building.

All white boards are purchased through Omnia Partners, satisfying state bidding requirements, and will be funded through the ESC project budget.

Attachment:

- Custer Quote #251344 for \$39,619.12

**GRAND RAPIDS**

217 Cesar E Chavez SW, Suite 200
Grand Rapids, MI 49503
Phone: 616.458.6322
Fax: 616.458.1117

FORT WAYNE

104 W Superior, Suite A
Fort Wayne, IN 46802
Phone: 260.423.3482

TRAVERSE CITY

10850 E Traverse Highway, Suite 400
Traverse City, MI 49684
Phone: 231.380.9894

KALAMAZOO

155 West Michigan Ave, Suite 1501
Kalamazoo, MI 49007
Phone: 269.342.3819

Quotation: 251344**Quote Date:** 11/03/25**Project** 250976**Customer:** K2375**Terms:** NET DUE WITH INVOICE**Custer Salesperson:** EMILY HEILIG - CMD**Quote To:**

Facilities
KENT INTERMEDIATE SCHOOL DST
2930 KNAPP N.E.
GRAND RAPIDS MI 49505

Ship To:

KENT INTERMEDIATE SCHOOL DST
2930 KNAPP N.E.
GRAND RAPIDS MI 49505

Phone: +1 (616) 365-2201

facilities@kentisd.org

Tax 38-1712500

ESC PH 1&2 markerboards

The prices quoted in this bid are based on current governmental laws and regulations. In the event of any changes in laws, regulations, tariffs, taxes, or other governmental mandates that increase the cost of goods, materials, or services, the seller reserves the right to adjust pricing accordingly. Any such price adjustments will be communicated in writing and supported by relevant documentation. Quote valid for 30 days, subject to change thereafter due to current Supply Chain conditions. This is a special order restocking fees could apply if cancelled/returned. Credit cards will incur 3% processing fee if combined invoices total over \$10,000

Contracts:

STEELCASE - E&I No. EI00140-2021MA

Description		Quantity	Unit Price	Extended Price	
PH 1 markerboards					
1	PVTLBMINI - ToolBar Mini Accessory kit Kit: Standard Marker Kit STEELCASE Tag For PH 1 markerboards MINI TOOLBAR	*	20	85.92	1,718.40
2	PWBWTBRD - Whiteboard-Premium Size Option: Modular Trim Type: Edge Series Height: 48.25000 Width: 48.25000 Surface Finish: Ceramic 7655 - E3 ENVIRONMENTAL CERAMICS Trim Finish: Anodized Aluminum 8043 - CLEAR ANODIZED ALUM Mount Option: Wall Mount	*	11	381.19	4,193.09



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Description		Quantity	Unit Price	Extended Price
2	Tray Option: No Tray Graphic: No Graphic STEELCASE Tag For PH 1 markerboards WB/48.25000/48.25000			
3	PWBWTBRD - Whiteboard-Premium Size Option: Modular Trim Type: Edge Series Height: 48.25000 Width: 72.25000 Surface Finish: Ceramic 7655 - E3 ENVIRONMENTAL CERAMICS Trim Finish: Anodized Aluminum 8043 - CLEAR ANODIZED ALUM Mount Option: Wall Mount Tray Option: No Tray Graphic: No Graphic STEELCASE Tag For PH 1 markerboards WB/72.25000/48.25000	*	5 493.63	2,468.15
4	PWBWTBRD - Whiteboard-Premium Size Option: Modular Trim Type: Edge Series Height: 48.25000 Width: 96.25000 Surface Finish: Ceramic 7655 - E3 ENVIRONMENTAL CERAMICS Trim Finish: Anodized Aluminum 8043 - CLEAR ANODIZED ALUM Mount Option: Wall Mount Tray Option: No Tray Graphic: No Graphic STEELCASE Tag For PH 1 markerboards WB/96.25000/48.25000	*	4 590.68	2,362.72
Sub Total				10,742.36
TAX EXEMPT - GOVERNMENT				0.00
Total				10,742.36
PH 2 markerboards				



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Description	Quantity	Unit Price	Extended Price
5 PVTLBMINI - ToolBar Mini Accessory kit *	29	85.92	2,491.68
Kit: Standard Marker Kit			
STEELCASE			
Tag For PH 2 markerboards			
MINI TOOLBAR			
6 PWBWTBRD - Whiteboard-Premium *	16	381.19	6,099.04
Size Option: Modular			
Trim Type: Edge Series			
Height: 48.25000			
Width: 48.25000			
Surface Finish: Ceramic 7655 - E3 ENVIRONMENTAL			
CERAMICS			
Trim Finish: Anodized Aluminum 8043 - CLEAR ANODIZED			
ALUM			
Mount Option: Wall Mount			
Tray Option: No Tray			
Graphic: No Graphic			
STEELCASE			
Tag For PH 2 markerboards			
WB/48.25000/48.25000			
7 PWBWTBRD - Whiteboard-Premium *	7	493.63	3,455.41
Size Option: Modular			
Trim Type: Edge Series			
Height: 48.25000			
Width: 72.25000			
Surface Finish: Ceramic 7655 - E3 ENVIRONMENTAL			
CERAMICS			
Trim Finish: Anodized Aluminum 8043 - CLEAR ANODIZED			
ALUM			
Mount Option: Wall Mount			
Tray Option: No Tray			
Graphic: No Graphic			
STEELCASE			
Tag For PH 2 markerboards			
WB/72.25000/48.25000			
8 PWBWTBRD - Whiteboard-Premium *	6	590.68	3,544.08
Size Option: Modular			
Trim Type: Edge Series			
Height: 48.25000			
Width: 96.25000			



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Description	Quantity	Unit Price	Extended Price
8 Surface Finish: Ceramic 7655 - E3 ENVIRONMENTAL CERAMICS Trim Finish: Anodized Aluminum 8043 - CLEAR ANODIZED ALUM Mount Option: Wall Mount Tray Option: No Tray Graphic: No Graphic STEELCASE Tag For PH 2 markerboards WB/96.25000/48.25000			
Sub Total			15,590.21
TAX EXEMPT - GOVERNMENT			0.00
Total			15,590.21
9 CUSTER SERVICES FOR DESIGN, PROJECT MANAGEMENT, DELIV & INSTALLATION OF THE ABOVE PRODUCT AT CLIENT FACILITY.	1	10,874.00	10,874.00
TO BE DONE DURING NORMAL BUSINESS HOURS. (LOT)			

Quotation Totals			
Sub Total			37,206.57
STEELCASE Steelcase SURCHARGE			1,359.24
Warehouse Handling Fee			789.98
Recycle/Refuse Fee			263.33
TAX EXEMPT - GOVERNMENT			0.00
MICHIGAN - NON TAXABLE			0.00
Grand Total			39,619.12

* Steelcase Surcharge

End of Quotation



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Quotes are subject to the Terms and Conditions found on our website custerinc.com/terms.

These terms are considered to be the most recent and take precedent over any other previously written or implied terms. By proceeding, you acknowledge that you have read and agree to the terms.

Job site will be clean and clear of all obstructions prior to installation. Buyer will provide adequate facilities and space for unloading, staging, moving, handling and storing product at job site. Buyer will furnish electrical current, heating, lighting, and elevator service at job site without charge to Seller. If the job site is not available on the mutually agreed upon customer required date, charges will be assessed to the Buyer for additional handling or redirecting of product at standard hourly rates or actual charges if performed by a third party. Any special packaging, handling, or storage at other than Seller's warehouse that is required, but that had not been provided in the quotation, will be invoiced to Buyer.

Name

Title

Signature

Date