



509 Burcham Drive, East Lansing, MI 48823
Technology & Media Services Department
(517) 333-7418 Phone (517) 333-7404 Fax

East Lansing
Public Schools

September 22, 2025

To: Board of Education
From: Christian Palasty, Director of Technology & Media Services

Subj: INFORMATION ITEM – MULTIMEDIA RENOVATIONS

The District has contracted with Communications By Design (CBD) to assist with the technology aspects of the security bond. This Information Item pertains to a specific project that included the purchase and installation of multimedia equipment to support the use of the Board of Education room and meeting/conference rooms in the Central Administration building currently under construction.

CBD drafted the bid document (Attachment A is the shortened copy of that document, the original document being 92 pages) and it was released on August 20, 2025. The bid document requested pricing for a multimedia solution for the Board room and other conference rooms and also included low voltage ethernet cabling for the central administration building. This Information Item is only for the multimedia solution and meeting/conference rooms.

We received five (5) bids (Attachment B) for the multimedia solution portion of the project. The low bid from BLUUM was retracted due to an error in their bid. See Attachment C for the Bid Review Report drafted by CBD. We will be recommending that the Board of Education approve the second lowest bid from MOSS in the amount of \$135,030.84. Please see Attachment D for a copy of their bid proposal.

Funding for this project has been budgeted within the technology category of the bond.

Attachments:

- A. ELPS Request for Proposal
- B. Bid Tabulation
- C. Bid Review Report
- D. Technology Solutions Unlimited Bid

East Lansing Public Schools

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DIVISION 00 – BIDDING & CONTRACT REQUIREMENTS

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DIVISION 27 – TECHNOLOGY SYSTEMS

<u>Section</u>	<u>Description</u>
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27 41 16	Multimedia Systems

APPENDICES

<u>Section</u>	<u>Description</u>
A	FIRST FLOOR COMPOSITE PLAN REFERENCE
B	BUILDING SECTION REFERENCE
C	INTERIOR ELEVATION REFERENCE
D	FIRST FLOOR REFLECTED CEILING PLAN REFERENCE

END OF SECTION

SECTION 00 01 15
LIST OF DRAWINGS

<u>File/Name</u>	<u>Description</u>
T-100	TECHNOLOGY COVER SHEET
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T-200	MULTIMEDIA SYSTEM PLAN
T-600	SPECIAL CONFIGURATION A - BOARD ROOM 105 SCHEMATIC
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T-602	SPECIAL CONFIGURATION C – LOBBY WAITING AREA SCHEMATIC & SPECIAL CONFIGURATION D – OFFICE ROOM 122 SCHEMATIC

END OF SECTION

SECTION 00 11 16
INVITATION TO BID

PART 1 - GENERAL

1.01 WORK INCLUDED: MULTIMEDIA ADDITIONS

- A. East Lansing Public Schools (Owner) is seeking bids for purchase and installation of associated equipment and installation related multimedia systems. Proposed systems shall be configured and installed to service Owner's New Administration Building as described herein.
- B. Project: ADMINISTRATION BUILDING MULTIMEDIA ADDITIONS
- C. Owner: East Lansing Public Schools
501 Burcham Drive
East Lansing, Michigan 48823
- D. Designer: Communications by Design, Inc.
- E. Sites of Work:
 - 1. EAST LANSING PUBLIC SCHOOLS
6160 TOWAR AVENUE
EAST LANSING, MICHIGAN 48823

1.02 GENERAL DESCRIPTION OF PROJECT SEQUENCE

- A. Sequences and dates specified herein are for information only and indicate the plan and intent of the Owner. Actual dates shall be established based on final award of project.
- B. Sequence of operations shall be established by the Contractor within the guidelines established by the Owner as required to meet schedules.
- C. Schedule:
 - 1. Request for Bid Distributed: August 20, 2025
 - 2. Pre-Bid Meeting: August 27, 2025 at 4:00PM
 - 3. Intent to Bids Due: August 29, 2025 by 5:00pm
 - 4. Question and Clarification Deadline: September 1, 2025 by 5:00pm
 - 5. Public Bids Due: September 10, 2025 at 2:00PM

1.03 TYPES OF BIDS

- A. Bids shall be submitted in total and with required detail for each item bid and as is required herein, and include all portions of the work identified for the individual bid package as specified herein. Bids shall be made on unaltered bid forms as included herein. Bidder shall fill in all blank spaces and the bid shall be signed by a legal officer or agent authorized to bind the bidder to a contract.

1.04 PRE-BID CONFERENCE

- A. A pre-bid conference will be held. A discussion of the project and review of bid documents will be followed by a site review and an opportunity to ask questions. Attendance is highly encouraged for all contractors interested in bidding on any components or portions of this project. Attendance at the pre-bid conference will be a factor considered during evaluation of bids.
- B. Time: August 27, 2025 at 4:00PM
- C. Location:
 - 1. Central Administration Office
501 Burcham Drive
East Lansing, Michigan 48823
- D. Any drawings identified in the table of contents herein will be distributed and reviewed at this conference.
- E. Physical building inspections of sites of work will be provided for at this time.

1.05 TIME AND PLACE OF BID RECEPTION

- A. Physically sealed bids for the base bid work will be received at the district office and read aloud at a public opening. Bids arriving after the appointed time as determined by the Owner's representative conducting the public opening, shall be returned unopened. Bids will be accepted beginning forty-eight (48) hours prior to the appointed opening time provided they are in sealed packages and addressed as specified herein.
- B. Bid Receipt Deadline: September 10, 2025 at 2:00PM
- C. Bid Opening Location:
 - 1. Central Administration Office
501 Burcham Drive
East Lansing, Michigan 48823
- D. Faxed or electronically delivered bids will not be accepted.

1.06 EXAMINATION AND PROCUREMENT OF DOCUMENTS

- A. Specifications and any relevant Drawings may be obtained from the Technology Designer. Contractors may obtain copies by documented request to Communications by Design, Attn: Rebecca Szilagy. Requests may be made by:

1. Writing – 4101 Sparks Drive, Grand Rapids, Michigan 49456
2. Email – rszilagy@cbdconsulting.com

1.07 BID SECURITY

- A. Bid security equal to five percent (5%) of the total bid amount, must accompany each base bid in accordance with the Instruction to Bidders.
- B. Bid security shall be either a Bid Bond issued by a company licensed in the State of Michigan to furnish bid security or Certified Check made payable to the Owner.

1.08 PERFORMANCE BOND COVERAGE

- A. Selected Contractor(s) will be required to provide a performance bond and payment bond in an amount equal to one hundred percent (100%) of the bid amount including any accepted alternates at the Owner’s discretion. Such bonds shall be issued by surety licensed by the State of Michigan and acceptable to the Owner.

1.09 OWNER’S RIGHT TO REJECT BIDS

- A. The Owner reserves the right to reject any and/or all bids. The Owner reserves the right to accept a bid, or portion thereof by issuance of a valid purchase order within ninety (90) calendar days following the bid opening. No bids may be withdrawn during this time without the specific approval of the Owner.
- B. Withdrawal of any Bids after the opening time without specific approval by Owner may result in forfeiture of required bid security by Bidder.

1.10 DEFINITIONS

- A. “Owner” is intended to mean East Lansing Public Schools, a general powers school district.
- B. For purposes of this project, the terms “Architect”, “Engineer” and “Designer” are used synonymously to refer to Communications by Design, Inc., a Michigan Corporation.
- C. The term “Bidder” refers to any organization properly and accurately submitting a complete “Intent to Bid Form” prior to the required time

specified herein and subsequently properly submitting completed set of bid documents as specified herein.

- D. The term “Contractor” herein is a reference to the firm(s) eventually selected by the Owner to provide the intended system(s), or any portion thereof, and fulfill the terms of the contract.
- E. The term Contract is a reference to the collective set of documents, drawings, diagrams, Owner’s Purchase Order, Addenda and all other materials as provided for herein defining arrangement between Owner and Contractor.
- F. The term Addenda (or Addendum) are that portion of the Contract consisting of modifications, amendments, deletions or substitutions to the contract documents issued prior to the execution of the Contract.

END OF SECTION



East Lansing Public Schools

Bid Tabulation

Name: Admin Building AV Renovations
Date: September 10, 2025 at 2:00pm

#	Bidder Name	Contract Form (Y/N)	Addendum #1 (Y/N)	Security (Bond/Check)	Familiar Statement (Y/N)	References (Y/N)	Contract Exceptions (Y/N)	Electronic Version (Y/N)	Section 27 10 00 Low Voltage Cabling	Section 27 41 16 Multimedia Systems	NOTES:
1	PRO-TECH	Y	Y	Y	B	Y	Y	Y	\$37,421.24	-	
2	ELECTOROMEDIA	Y	Y	B	Y	Y	Y	Y	\$51,499.90		
3	SSD	Y	Y	B	Y	Y	Y	Y	\$38,742.05		
4	AMCOMM	Y	Y	B	Y	Y	Y	Y	\$41,200.00		
5	TOWN AND COUNTRY	Y	Y	B	Y	Y	Y	Y	\$55,000.00	\$199,700.00	
6	TEL SYSTEMS	Y	Y	B	Y	Y	Y	Y		\$172,814.79	
7	TECHNOLOGY SOLUTIONS UNLIMITED	Y	Y	B	Y	Y	N	Y	\$29,733.62		ALTERNATE CABLING PRICING OF \$33,557.94
8	BLUUM	Y	Y	B	Y	Y	Y	Y		\$122,814.79	DISQUALIFIED DURING POST BID REVIEW
9	RED LETTER	Y	N	B	Y	Y	Y	Y	\$38,850.00	\$141,666.03	
10	MOSS	Y	Y	B	Y	Y	Y	Y	\$17,376.51	\$135,030.84	LOW VOLTAGE CABLING DISQUALIFIED DURING POST BID REVIEW.



Bid Review Report

EAST LANSING PUBLIC SCHOOLS -
 ADMINISTRATION BUILDING
 MULTIMEDIA RENOVATIONS
 Issued: AUGUST 20, 2025
 Opened: SEPTEMBER 10, 2025

Review Date	September 25, 2025
Selected Bidders	MOSS
Contract	\$135,030.84
Designer Approval	Communication By Design
Owner Approval	Christian Palasty

IN REVIEW OF BID(S), THE FOLLOWING DUE DILIGENCE WAS PERFORMED:	
A	Reviewed all bids received for compliance with specifications and contract provisions.
B	Conducted post-bid interview with low bidder on September 19, 2025. Requested and received bid clarifications from bidders on September 19, 2025.
C	Evaluated equipment performance
D	Evaluated overall proposed design
E	Equalized bids to ensure adequate comparison
F	Evaluated the ability for Contractor to complete work within project timeline
G	Contacted bidder references.

Recommendation	Board Motion
	To approve MOSS of Grand Rapids, Michigan (Multimedia) in the amount of \$135,030.84 to be paid with funds from bond proceeds.

BID FORM

BID TO: East Lansing Public Schools
Attention: Christian Palasty
501 Burcham Drive
East Lansing, Michigan 48823

BID FROM: MOSS
561 Century Ave SW
Grand Rapids MI 49503

PROJECT: TECHNOLOGY RENOVATIONS
TECHNOLOGY BID #3074

The undersigned, having familiarized themselves with all local conditions affecting the cost of work, and having examined the site and all applicable Bidding Documents herein, and herein referenced, including, but not limited to, all addenda issued thereto, hereby propose to furnish all labor, material, equipment, applicable taxes and services required for proper completion of each of the following categories of this project for the sum of:

Bid Category Section 27 10 00 Title Low Voltage Cabling
Seventeen Thousand Three Hundred Seventy-Six Dollars and Fifty-One Cents Dollars (\$ 17,376.51).
Said amount written above constituting the Base Bid

Bid Category Section 27 41 16 Title Multimedia Systems
One Hundred Thirty-Five Thousand Thirty Dollars and Eighty-Four Cents Dollars (\$ \$135,030.84).
Said amount written above constituting the Base Bid

TAXES:
Bid sum includes all applicable taxes.

ALLOWANCES:
Base bid includes all applicable allowance cost(s) as set forth herein.

COST OF BONDS:
Bid sum includes cost of furnishing a Performance Bond and Labor and Material Payment Bond, each in the amount of one hundred percent (100%) of the bid.

ACKNOWLEDGEMENT OF ADDENDA:
The following addenda have been received, are hereby acknowledged, and their execution is included in both base bid and alternate bids herein.

Addendum No. 1 Dated August 20, 2025 Addendum No. 2 Dated August 20, 2025

ALTERNATES:

Based bid amount may be increased or decreased in accordance with each of the following alternate bids as may be selected, following procedures stated herein. Voluntary Alternates shown below are identified and described in detail on appropriate attachment(s) as referenced herein.

Voluntary Alternate A Middle Atlantic Rackmount Power, 8 Outlet, 15A, Basic Surge Protection - Add \$158.12

Voluntary Alternate B _____

Voluntary Alternate C _____

Voluntary Alternate D _____

Voluntary Alternate E _____

PRINCIPAL SUBCONTRACTORS

As required herein, the following Subcontractors are proposed to be used for this project:

Legal Name: N/A Work Proposed _____

Legal Name: _____ Work Proposed _____

BID SECURITY:

Accompanying this Bid, as required herein, is a bid security in the form of Certified Check/Cashier's Check/Bidder's Bond in the amount of:

5% of Bid Total Dollars (\$ _____),

payable to the Owner, which it is agreed, shall be retained as liquidated damages, not as a penalty, by the Owner, if the undersigned fails to execute the Contract in conformity with the form of Contract incorporated and referenced herein and fails to furnish specified bonds within ten (10) days after date of issuance of a Letter of Intent to the undersigned.

If awarded the Contract, the undersigned agrees to commence work within ten (10) calendar days after date of issuance of a Purchase Order, which shall be considered as the notice to proceed, and agrees to complete the work in accordance with the schedule herein.

FAMILIAL DISCLOSURE:

Accompanying this Bid, as required herein, is a legally executed and notarized Michigan Familial Disclosure Statement.

EXCEPTIONS:

Bidder takes no exception to terms, conditions, specifications and/or any other requirements herein unless expressly noted, and specifically identified as provided for herein on unaltered Contract Exception form accompanying this Bid.

SIGNATORY AUTHORITY:

The undersigned certifies they are an authorized agent of the bidding entity, and legally able to bind the bidding entity to the terms, conditions and responsibilities of this, and all referenced bid documents. Furthermore, the undersigned acknowledges an understanding that non-compliance of this authority or any other bidding requirements may result in forfeiture of bid security, dismissal of consideration of bid submitted, and/or personal liability against the signatory.

AGREEMENT:

The undersigned agree(s) to provide the post-bid information required within ten (10) days after notification of a Letter of Intent and to execute an agreement for work covered by this Bid on the Owner's standard Purchase Order for which terms and conditions are expanded to include all Bidding Documents and subsequent addenda issued thereto.

In submitting this bid, it is understood that the Owner reserves the right to reject any or all bids. It is further agreed that this bid is binding for a period of Ninety (90) days from the opening thereof.

Respectfully submitted,

Date: 9/9/2025

Firm Name: MOSS

By: Tim Loiselle

Signed: *Timothy Loiselle*

Title: Senior Account Executive

Official Address: 561 Century Ave SW

Grand Rapids MI 49503

Telephone Number: 616-451-1967

Primary Contact Email Address: tim.loiselle@mosstele.com

(If Corporation, affix Seal)

Michigan Familial Relationship Disclosure Statement

In accordance with Section 1267 of Michigan Revised School Code this sworn and notarized statement of an authorized representative, discloses any familial relationship between the owner and/or any employee of the Bidder, and any member of the project Owner's governing Board(s) or Superintendent(s).

If any conflict of interest is discovered subsequent to submission of bid, written disclosure shall be submitted to the project Owner within seven (7) days of discovery. The project Owner reserves the right to immediately terminate any contract with Bidder upon notification of a conflict of interest. Upon such termination, the project Owner shall compensate Bidder only for the value of any goods or services provided to the Owner prior to such termination as determined by Designer.

(Check only one Box Below)

It is hereby acknowledged and certified by Bidder that no familial relationship exists between the owner or any employee of the Bidder and any member of the project Owner's governing Board(s) or Superintendent(s).

A familial relationship exists between the owner or an employee of the Bidder and a member of the project Owner's governing Board(s) or Superintendent(s). The person(s) and the relationship(s) are as follows:

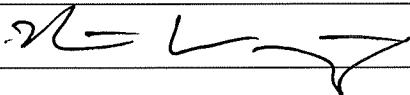
Bidder

Board or Superintendent

None

Bidder Authorized Representative:

Bidder: Moss Audio Corporation

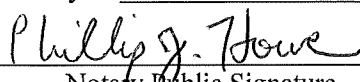
Representative's Signature: 

Print or Type Name: Robert Westdorp

Representative's Title: Chief Financial Officer

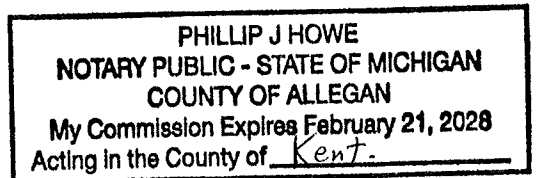
Subscribed and sworn this 9th day of September, 2025.

^{Acting}
In the County of Kent State of Michigan

By 
Notary Public Signature

Seal or Stamp:

My commission expires on: 21-FEB-2028
Commissioned in the County of Allegan.



REFERENCES

Please See Next Page

Customer name: _____
Address: _____
City/State/Zip: _____
Contact name: _____
Contact title: _____
Phone: _____
E-mail: _____
Scope of project: _____

Date of completion: _____

Customer name: _____
Address: _____
City/State/Zip: _____
Contact name: _____
Contact title: _____
Phone: _____
E-mail: _____
Scope of project: _____

Date of completion: _____

Customer name: _____
Address: _____
City/State/Zip: _____
Contact name: _____
Contact title: _____
Phone: _____
E-mail: _____
Scope of project: _____

Date of completion: _____



Making Technology Work

561 Century Avenue S.W.
Grand Rapids, MI 49503

MAIN: 616.451.9933
FAX: 616.451.8187
WEB: mosstele.com

Job References

Grand Rapids Public Schools

Craig Ghareeb
Director of MIS
Email: CGhareebC@grps.org
Phone: 616.819.2499

MOSS has worked with Grand Rapids Public Schools for at least the last 12 years on classroom AV and conference room systems. GRPS and MOSS are currently working on a 747-classroom refresh. GRPS uses the EPSON 1480fi interactive projectors with Pixie Plus control systems and wireless presentation. Additional work included adding ViewSonic 65" Interactive Flat Panels to all conference rooms throughout the district.

Lake Fenton Community Schools:

Brad Reichert
Executive Director of Technology and District Services
Email: Breichert@lakefentonschools.org
Phone: 810-591-2570

MOSS worked with Lake Fenton Community Schools on a classroom refresh. All 120 classrooms in the district had projectors removed and ViewSonic Interactive Flat Panels installed over the board mounts. Additional items like HDBASET TX/RX kits, Lightspeed Mics Systems, and Cameras were part of each classroom setup.

Clare-Gladwin RESA:

Kevin Smalley
Senior Technology Coordinator
Email: ksmalley@cgresd.net
Phone: 989-418-1730

MOSS has updated many classrooms expanding to more than 4 school districts that make up the Clare-Gladwin RESA. These include Harrison Community Schools, Farewell Community Schools, Clare Public Schools, Gladwin Public Schools and the Area School for Clare-Gladwin RESA. All these classrooms received ViewSonic Interactive Flat Panels. Most of the teachers use these displays wirelessly. All 30 displays at the Area School are installed on the over the board mounts.

IRAN LINKED BUSINESS AFFIDAVIT

All Bids shall be accompanied by a sworn statement disclosing any Iran Linked Business relationship that exists within the owners, including its officers, directors and employees.


The undersigned, owner or authorized officer of Moss Audio Corporation (the bidder), pursuant to Michigan Public Act No. 517 of 2012, the "Iran Linked Business" requirement provided in the East Lansing Public Schools Proposals hereby represents and warrants that the bidder, including its officers, directors and employees, is not an "Iran Linked Business" within the meaning of the applicable Public Act, and that in the event bidder is awarded a contract as a result of this RFB, the bidder will not become an "Iran Linked Business" at any time during the course of performing under the contract. The bidder further acknowledges that any person who is found to have submitted a false certification is responsible for a civil penalty of not more than \$250,000.00 or 2 times the amount of the contract or proposed contract for which the false certification was made, whichever is greater, the cost of the District investigation, and reasonable attorney fees, in addition to the fine. Moreover, any person who submitted a false certification shall be ineligible to bid on future Requests for Bids for three (3) years from the date that it is determined that the person has submitted the false certification.

There is not an "Iran Linked Business" that exists within the bidder and/or owner, officers, directors and employees.

Bidder

Moss Audio Corporation

[Company Name]



[Signature]

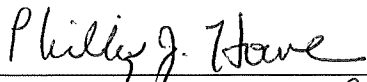
Chief Financial Officer

[Title]

This instrument was acknowledged before me, a Notary Public, acting

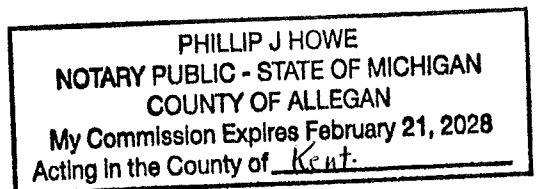
in and for Kent County,

Michigan on this 9th day of September,
2025,


[Notary Public Signature] *Commissioned in the County of Allegan.*

My Commission expires: 21-FEB-2028

Acting in the County of: Kent



CONTRACT EXCEPTIONS

Check one Box

Bidder takes no exception to, and agrees to comply with all sections, terms, conditions and/or requirements of the Contract Documents.

Bidder proposes the following exceptions to the Contract Documents:

<i>Paragraph Number</i>	<i>Explanation</i>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

NOTE:

Exception(s) to any bid sections, terms, conditions and/or requirements deemed excessive for any reason by the Owner and/or Designer may result in disqualification of Bid.

SCHEDULE OF VALUES/BID FORM

(Bidder may submit version of only this form with slight variation. All information in this form is required for each division/category of work being bid. Submit a completed separate form for each division/category of work clearly delineating on the form the division/category of work for that form. Form submitted must materially match below both in content and format. Electronic version of this form for each project section/division/category being bid is required with bid package as Microsoft Excel compatible spreadsheet on a USB drive. Failure to provide appropriate and complete SCHEDULE OF VALUES for each division/category of work, as determined by the Owner and/or Designer, may result in disqualification of Bid.)

Bidder: MOSSMOSS ~~Sease~~ See Attach Quote Bid Division: 27 10 00

ID	Qty	Part Number	Mfg and Description	Unit Cost	Unit Labor Cost	Total Proposed Cost
			PROJECT MANAGEMENT			
			TRAINING			
			BONDS AND INSURANCE			
			GRAND TOTAL (Must match base bid)			

Administration Building Multimedia Renovations

QUOTE #828021226 V1

PREPARED FOR

East Lansing Public Schools

PREPARED BY

Tim Loiselle

September 10, 2025

Administration Building Multimedia Renovations

Quote #828021226 v1



Prepared For:
East Lansing Public Schools
 Christian Palasty
 501 Burcham Dr
 East Lansing, MI 48823-2782
P: (517) 333-7418
E: Christian.Palasty@elps.us

Prepared by:
MOSS
 Tim Loiselle
 561 Century Ave SW
 Grand Rapids, MI 49503
P: 616-451-1967
E: tim.loiselle@mosstele.com

Date Issued:
Sep 10, 2025
Expires:
Sep 22, 2025
ERate SPIN #:

Special Contract Ref. #:
 N/A

Solution Summary

Structured Cabling				
Part #	Description	Price	Qty	Ext. Price
	Cabling Material			
7131100	CAT 6 Plenum, Blue - Data	\$0.38	5000	\$1,900.00
NK688MBU	Cat 6 Jack - Blue - Data	\$6.70	27	\$180.90
NKFS2	2 Position Stainless Steel Wallplate	\$3.84	4	\$15.36
NK2BXWH-A	2 Port Surface Mount Box, White	\$2.35	17	\$39.95
NK6PPG48Y	Cat 6 - 48 Port patch panel frame	\$273.86	1	\$273.86
WMPSE	Horizontal Wire Manager	\$72.20	1	\$72.20
SNE24D-4242-P1	Server Rack rack	\$3,149.24	1	\$3,149.24
BC	Beam Clamps	\$1.79	100	\$179.00
CAT32HP	Caddy J-Hook Medium Steel 60 Cat 6 Cables	\$4.86	100	\$486.00
CBL-project materials-misc	Miscellaneous Materials	\$1,300.00	1	\$1,300.00
	PERMITS	\$280.00	1	\$280.00
	Cabling Material Total			\$7,876.51
	Cabling Labor			
1_CableLabor	Closet installation(LABOR)	\$75.00	8	\$600.00
1_CableLabor	Cat 6 installation(LABOR)	\$75.00	32	\$2,400.00
1_CableLabor	Cat 6 terminations(LABOR)	\$75.00	8	\$600.00
1_CableLabor	Patch panel terminations(LABOR)	\$75.00	4	\$300.00
1_CableLabor	Testing and labling(LABOR)	\$75.00	4	\$300.00
1_CableLabor	Miscellaneous Labor (cable guides, fasteners, hangers, supports, mounting hardware, conduit, labels, kits, tools, hauling, clean-up, as-builts, etc.)	\$75.00	4	\$300.00

Structured Cabling				
Part #	Description	Price	Qty	Ext. Price
	Cabling Labor Total			\$4,500.00
			Subtotal:	\$12,376.51

Structured Cabling Allowance				
Part #	Description	Price	Qty	Ext. Price
CBL-Allowance-misc	Cabling Allowance	\$5,000.00	1	\$5,000.00
			Subtotal:	\$5,000.00

Multimedia Systems		* Contains Optional Items		
Part #	Description	Price	Qty	Ext. Price
	SPECIAL CONFIGURATION A – Board Room 105			
CDE98G3	ViewSonic 98" 3840 x 2160 LED Presentation Display	\$3,897.37	1	\$3,897.37
SA771PU	Peerless SmartMount Articulating Wall Arm for 46" to 90" Displays - Black	\$458.78	3	\$1,376.34
CDE86G3	ViewSonic 86" 3840 x 2160 LED Presentation Display - Black	\$2,046.43	2	\$4,092.86
EVID C8.2	Electro-Voice 8" two-way coaxial ceiling loudspeaker	\$203.40	8	\$1,627.20
MXA902W-S	Shure Ceiling Array Microphone + Loudspeaker	\$3,028.40	2	\$6,056.80
ULXD4D--G50	Shure Dual-Channel Digital Wireless Receiver	\$2,679.23	1	\$2,679.23
ULXD1--G50	Shure Digital Bodypack Transmitter	\$471.21	1	\$471.21
WL185MB/C-TQG	Shure Low-profile Cardioid Lavalier Microphone	\$120.91	1	\$120.91
ULXD2/B58--G50	Shure Digital Handheld Transmitter with Beta 58A Capsule	\$593.25	1	\$593.25
SBC200	Shure Dual Docking Recharging Station	\$181.93	1	\$181.93
SB900C	Shure Rechargeable Lithium-Ion Battery	\$99.44	2	\$198.88
UA850	Shure Coaxial Cable	\$98.31	1	\$98.31
TM08B	On-Stage Flange Mount (Black)	\$14.63	1	\$14.63
MSA9030-13B	On-Stage Gooseneck	\$10.11	1	\$10.11
Voltera	Bi-Amp Four-channel, 300-watt analog amplifier	\$734.50	1	\$734.50
Core 8 Flex	Q-SYS network I/O processor	\$2,389.95	1	\$2,389.95
SLDAN-32-P	Q-SYS Software-based Dante 32x32 Channel (16x16 Flows) License, Perpetual.	\$667.83	1	\$667.83
SLQBR-P	Q-SYS AV Bridging feature license.	\$488.16	2	\$976.32
TSC-101-G3	QSYS 10" High Definition Touch Screen Controller	\$2,237.40	1	\$2,237.40
TSC-710t-G3	QSC QSYS Table Top Mounting Accessory for 7" and 10" Touchpanels	\$330.86	1	\$330.86
D5100	Visionary Solutions A/V Decoder	\$785.35	4	\$3,141.40
DuetE-5	Visionary Solutions A/V Encoder	\$1,011.35	3	\$3,034.05
HD-TXC-4KZ-101	Crestron DM® Essentials 4K60 4:4:4 Transmitter for HDMI®, RS-232, and IR Signal Extension over CATx Cable	\$242.95	2	\$485.90
HD-RXC-4KZ-101	Crestron DM® Essentials 4K60 4:4:4 Receiver for HDMI®, RS-232, and IR Signal Extension over CATx Cable	\$242.95	2	\$485.90
VIA-GO3	Kramer VIA GO3 Compact & Secure 4K Wireless Presentation Device	\$428.84	1	\$428.84
TC1P2RUC	TriCaster 1 Pro 2RU	\$23,385.92	1	\$23,385.92
FCP	TriCaster Flex NDI 16 button crosspoint control panel with single ME row	\$9,656.42	1	\$9,656.42

Multimedia Systems		* Contains Optional Items		
Part #	Description	Price	Qty	Ext. Price
VPTZ3W	Vizrt PTZ3 PLUS HD NDI HX Camera in White fin	\$3,045.92	3	\$9,137.76
PTUFCP	ProTek Ultra for Flex Control Panel; Non-cancelable. Non-refundable. The coverage will begin upon purchase unless an alternate start date is requested	\$1,164.46	1	\$1,164.46
PTUTC1P2RU	ProTek Ultra for TriCaster 1 Pro 2RU; Non-cancelable. Non-refundable. The coverage will begin upon purchase unless an alternate start date is requested. ProTek will be invoiced immediately	\$2,791.66	1	\$2,791.66
NLP	Protek Live Panel	\$1,011.92	1	\$1,011.92
PSP-8HOUR	8 Hour Professional Services Plan - A minimum of 3 weeks-notice required Non-cancelable. Non-refundable. Expires 12 months after date of purchase. Unused hours have no value following expiration period. These services will be invoiced immediately; The cus	\$2,028.92	1	\$2,028.92
535-2000-290	Vaddio Drop Down Mount for Small PTZ Cameras - Short	\$292.33	3	\$876.99
GSM4230PX-100NAS	Netgear 24 Port Managed Network Switch	\$1,691.61	2	\$3,383.22
AXC761-10000S	Netgear Passive SFP+ Direct Attach Cable	\$46.78	2	\$93.56
CG27151	C2G 3ft Cat6 Snagless Unshielded UTP Ethernet Network Patch Cable - Black	\$2.93	7	\$20.51
CG03983	C2G 6ft Cat6 Snagless Unshielded UTP Ethernet Network Patch Cable - Black	\$3.63	6	\$21.78
C-MHM/MHM-3	Kramer Flexible High-Speed HDMI Cable with Ethernet - 3'	\$10.06	5	\$50.30
C-MHM/MHM-6	Kramer Flexible High-Speed HDMI Cable with Ethernet - 6'	\$12.82	2	\$25.64
C-D9F/OPEN-3	Kramer RS-232, D9(F) to bare end cable - 3'	\$3.28	3	\$9.84
6200UE 010U1000	Belden 16-2 Speaker Cable	\$0.29	1000	\$290.00
MOS001-150123JS-1	RCI Custom MOSS Plate - 1RU	\$0.00	1	\$0.00
AVS-project materials-misc	Project Materials - Shielded Cat6 Cable	\$300.00	1	\$300.00
PD-815R-PL	Middle Atlantic Rackmount Power, 8 Outlet, 15A, Basic Surge Protection	\$158.12	1*	\$158.12
1_AVLabor	AV Labor	\$90.00	60	\$5,400.00
1_AVProgramming	AV Advanced Programming Labor	\$150.00	30	\$4,500.00
	SPECIAL CONFIGURATION A – Board Room 105 Subtotal			\$100,480.88
	SPECIAL CONFIGURATION B - Conference Room 109			
AVS-project materials-misc	Table Cable Cubby provided by others	\$0.00	1	\$0.00
CDE75G3	ViewSonic 75" 3840 x 2160 LED Presentation Display	\$1,324.36	1	\$1,324.36

Multimedia Systems		* Contains Optional Items		
Part #	Description	Price	Qty	Ext. Price
SA771PU	Peerless SmartMount Articulating Wall Arm for 46" to 90" Displays - Black	\$458.78	3	\$1,376.34
HD-DA2-4KZ-E	Crestron 1:2 HDMI® Distribution Amplifier w/4K60 4:4:4 & HDR Support	\$249.73	1	\$249.73
HD-TXC-4KZ-101	Crestron DM® Essentials 4K60 4:4:4 Transmitter for HDMI®, RS-232, and IR Signal Extension over CATx Cable	\$242.95	1	\$242.95
HD-RXC-4KZ-101	Crestron DM® Essentials 4K60 4:4:4 Receiver for HDMI®, RS-232, and IR Signal Extension over CATx Cable	\$242.95	1	\$242.95
VIA-CONNECT2	Kramer Wireless Content Sharing Collaborate Conferencing	\$801.74	1	\$801.74
MTW405-1000	Owl Labs Meeting Owl 4+ UHD 4K 360° Smart Video Conference Camera	\$2,258.87	1	\$2,258.87
12962	Monoprice 4K High Speed HDMI Cable - 4K@60Hz, 18Gbps, HDR, CL2 In-Wall Rated, Active, 50ft, Black	\$94.29	1	\$94.29
C-MHM/MHM-3	Kramer Flexible High-Speed HDMI Cable with Ethernet - 3'	\$10.06	4	\$40.24
C-MHM/MHM-6	Kramer Flexible High-Speed HDMI Cable with Ethernet - 6'	\$12.82	2	\$25.64
CG43167	C2G 50 ft Cat6 Snagless Solid Shielded Ethernet Network Patch Cable - Blue	\$46.80	1	\$46.80
CG27151	C2G 3ft Cat6 Snagless Unshielded UTP Ethernet Network Patch Cable - Black	\$2.93	2	\$5.86
1_AVLabor	AV Labor	\$90.00	4	\$360.00
	SPECIAL CONFIGURATION B - Conference Room 109 Subtotal			\$7,069.77
	SPECIAL CONFIGURATION C - Lobby Waiting Area			
CDE65G3	ViewSonic 65" 3840 x 2160 LED Presentation Display - Black	\$1,185.37	1	\$1,185.37
SA771PU	Peerless SmartMount Articulating Wall Arm for 46" to 90" Displays - Black	\$458.78	1	\$458.78
C-MHM/MHM-3	Kramer Flexible High-Speed HDMI Cable with Ethernet - 3'	\$10.06	1	\$10.06
CG27151	C2G 3ft Cat6 Snagless Unshielded UTP Ethernet Network Patch Cable - Black	\$2.93	2	\$5.86
1_AVLabor	AV Labor	\$90.00	2	\$180.00
	SPECIAL CONFIGURATION C - Lobby Waiting Area Subtotal			\$1,840.07
	SPECIAL CONFIGURATION D - Office Room 122			
CDE65G3	ViewSonic 65" 3840 x 2160 LED Presentation Display - Black	\$1,185.37	1	\$1,185.37
SA771PU	Peerless SmartMount Articulating Wall Arm for 46" to 90" Displays - Black	\$458.78	1	\$458.78
C-MHM/MHM-3	Kramer Flexible High-Speed HDMI Cable with Ethernet - 3'	\$10.06	2	\$20.12

Multimedia Systems * Contains Optional Items				
Part #	Description	Price	Qty	Ext. Price
VIA GO3	Kramer Compact & Secure 4K Wireless Presentation Device	\$436.42	1	\$436.42
CG27151	C2G 3ft Cat6 Snagless Unshielded UTP Ethernet Network Patch Cable - Black	\$2.93	4	\$11.72
1_AVLabor	AV Labor	\$90.00	2	\$180.00
SPECIAL CONFIGURATION D - Office Room 122 Subtotal				\$2,292.41
1_Travel Expenses	Travel Per Diem	\$2,396.71	1	\$2,396.71
* Optional Subtotal:				\$158.12
Subtotal:				\$114,079.84

Allowances and Warranty				
Part #	Description	Price	Qty	Ext. Price
AVS-Allowance	Consultants line item on projects for misc allowances	\$15,000.00	1	\$15,000.00
MOSS 3yr SRV Warranty	MOSS Base 3yr Extended support service for warranty work	\$3,800.00	1	\$3,800.00
Subtotal:				\$18,800.00

PLM Bond - AV				
Part #	Description	Price	Qty	Ext. Price
AVS-performance bond-misc	PLM Bond	\$1,089.68	1	\$1,089.68
<i>It is expressly understood and agreed by the parties to this Contract that notwithstanding anything to the contrary in the Contract, the Surety's liability under its performance bond with respect to the maintenance and warranty obligations shall be limited to a one year maintenance period which shall commence when Owner accepts delivery or makes final payment in accordance with the terms of the Contract. In the event the Contractor has any maintenance or warranty obligations beyond the limited period stated above, such extended obligations shall not be covered by the Surety bond. Nothing in this addendum is intended to limit or modify any extended maintenance or warranty obligations of the Contractor that continue beyond the limited maintenance period stated above.</i>				
Subtotal:				\$1,089.68

Quote Summary	Amount
Structured Cabling	\$12,376.51
Structured Cabling Allowance	\$5,000.00
Multimedia Systems	\$114,079.84
Allowances and Warranty	\$18,800.00
PLM Bond - AV	\$1,089.68
Support Terms	\$0.00
Subtotal:	\$151,346.03
Shipping:	\$1,513.45
Total:	\$152,859.48

*Optional Expenses	One-Time
Multimedia Systems	\$158.12
Optional Subtotal:	\$158.12

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

E-Signature Confirmation

MOSS

East Lansing Public Schools

Tim Loiselle

Signature / Name
09/10/2025

Date

Christian Palasty

Signature / Name Initials
1/1/0001 12:00:00 AM

Date

BID BOND - PUBLIC

KNOW ALL MEN BY THESE PRESENTS: That we, Moss Audio Corporation, 561 Century Avenue SW, Grand Rapids, MI 49503, Principal, and Western Surety Company, Surety, are held and firmly bound unto,

**East Lansing Public Schools
501 Burcham Drive
East Lansing, MI 48823**

in the sum of **Five percent of accompanying bid**.....Dollars (**5% of Bid**) for the payment of which we bind ourselves, our legal representatives, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, Principal has submitted or is about to submit a proposal to Obligee on a contract for

East Lansing Public Schools Administration Building Multimedia Renovations

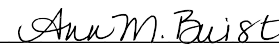
NOW, THEREFORE, if the said contract be awarded to Principal and Principal shall, within such time as may be specified, enter into the contract in writing and give such bond or bonds as may be specified in the bidding or contract documents with surety acceptable to Obligee; or if Principal shall fail to do so, pay to Obligee the damages which Obligee may suffer by reason of such failure not exceeding the penalty of this bond, then this obligation shall be void; otherwise to remain in full force and effect.

Signed, sealed and dated this 9th day of September 2025.

Moss Audio Corporation
(Principal)

by  (Seal)

Western Surety Company
(Surety)

by 
Ann M. Buist, Attorney-in-Fact

Western Surety Company

POWER OF ATTORNEY APPOINTING INDIVIDUAL ATTORNEY-IN-FACT

Know All Men By These Presents, That WESTERN SURETY COMPANY, a South Dakota corporation, is a duly organized and existing corporation having its principal office in the City of Sioux Falls, and State of South Dakota, and that it does by virtue of the signature and seal herein affixed hereby make, constitute and appoint

Ann M Buist, Susan H Zielinski, James Ryskamp, Zachery VandenBerg, Mitch Reatini, Brittany Scott, Individually

of Grandville, MI, its true and lawful Attorney(s)-in-Fact with full power and authority hereby conferred to sign, seal and execute for and on its behalf bonds, undertakings and other obligatory instruments of similar nature

- In Unlimited Amounts -

and to bind it thereby as fully and to the same extent as if such instruments were signed by a duly authorized officer of the corporation and all the acts of said Attorney, pursuant to the authority hereby given, are hereby ratified and confirmed.

This Power of Attorney is made and executed pursuant to and by authority of the Authorizing By-Laws and Resolutions printed at the bottom of this page, duly adopted, as indicated, by the shareholders of the corporation.

In Witness Whereof, WESTERN SURETY COMPANY has caused these presents to be signed by its Vice President and its corporate seal to be hereto affixed on this 4th day of September, 2025.



WESTERN SURETY COMPANY

Larry Kasten, Vice President

State of South Dakota }
County of Minnehaha } ss

On this 4th day of September, 2025, before me personally came Larry Kasten, to me known, who, being by me duly sworn, did depose and say: that he resides in the City of Sioux Falls, State of South Dakota; that he is a Vice President of WESTERN SURETY COMPANY described in and which executed the above instrument; that he knows the seal of said corporation; that the seal affixed to the said instrument is such corporate seal; that it was so affixed pursuant to authority given by the Board of Directors of said corporation and that he signed his name thereto pursuant to like authority, and acknowledges same to be the act and deed of said corporation.

My commission expires

March 2, 2026



M. Bent, Notary Public

CERTIFICATE

I, Paula Kolsrud, Assistant Secretary of WESTERN SURETY COMPANY do hereby certify that the Power of Attorney hereinabove set forth is still in force, and further certify that the By-Laws and Resolutions of the corporation printed below this certificate are still in force. In testimony whereof I have hereunto subscribed my name and affixed the seal of the said corporation this 9th day of September, 2025.



WESTERN SURETY COMPANY

Paula Kolsrud, Assistant Secretary

Authorizing By-Laws and Resolutions

ADOPTED BY THE SHAREHOLDERS OF WESTERN SURETY COMPANY

This Power of Attorney is made and executed pursuant to and by authority of the following By-Law duly adopted by the shareholders of the Company.

Section 7. All bonds, policies, undertakings, Powers of Attorney, or other obligations of the corporation shall be executed in the corporate name of the Company by the President, Secretary, and Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or agents who shall have authority to issue bonds, policies, or undertakings in the name of the Company. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation. The signature of any such officer and the corporate seal may be printed by facsimile.

This Power of Attorney is signed by Larry Kasten, Vice President, who has been authorized pursuant to the above Bylaw to execute power of attorneys on behalf of Western Surety Company.

This Power of Attorney may be signed by digital signature and sealed by a digital or otherwise electronic-formatted corporate seal under and by the authority of the following Resolution adopted by the Board of Directors of the Company by unanimous written consent dated the 27th day of April, 2022:

“RESOLVED: That it is in the best interest of the Company to periodically ratify and confirm any corporate documents signed by digital signatures and to ratify and confirm the use of a digital or otherwise electronic-formatted corporate seal, each to be considered the act and deed of the Company.”

Go to www.cnasurety.com > Owner / Obligee Services > Validate Bond Coverage, if you want to verify bond authenticity.