

SIDE-BY-SIDE EDUCATIONAL CONSULTING, INC. AGREEMENT FOR CONSULTING SERVICES

THIS AGREEMENT FOR CONSULTING SERVICES ("<u>Agreement</u>") is effective as of August 1, 2020 (the "<u>Effective Date</u>") by and between Browning School District located in Browning, Montana (the "<u>District</u>"), and Side-by-Side Educational Consulting, Inc., a Montana Corporation ("<u>Consultant</u>").

BACKGROUND

- A. The Consultant has expertise in the Field of curriculum and instruction, evidence-based literacy practices as defined in the Every Student Succeeds Act (ESSA), the Montana Common Core Standards, and the Montana Comprehensive Literacy School Development Project (MCLSDP). Within the Field, the Consultant will provide support for the MCLSDP which includes, but is not limited to: (1) professional development that leads to significant and improved changes in literacy achievement and educator effectiveness; (2) high quality professional development aligned to the Montana Literacy Plan and MultI-Tiered Systems of Support (MTSS); (3) implementation of targeted strategies that close achievement gaps across all student subgroups; (4) implementation of culturally responsive curriculum, instruction, and assessment system with data-based decision making for MTSS; (7) facilitation of on-site school visits, including job-embedded coaching techniques for classroom application; (8) building and implementing instructional frameworks; (9) conducting instructional walkthroughs to monitor current implementation and determine next steps for change; and (10) meeting with the School Leadership Team to support teachers and administrators in action planning for continuous improvement.
- B. The District is a subgrantee under the Montana Comprehensive Literacy School Development Project ("Grant") administered by Montana's Office of Public Instruction ("OPI").
- C. Pursuant to Grant requirements, the District desires to obtain services of Consultant, and Consultant wishes to provide such services in the Field, all on the terms and conditions set forth herein.

NOW, THEREFORE, in consideration of the foregoing recitals, the mutual promises contained herein, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

AGREEMENT

- 1. <u>Consultant</u>: Side-by-Side Educational Consulting, Inc., a Montana-based corporation approved by the OPI as part of its administration of the MCLSDP grant.
- <u>Field:</u> Implementation of evidence-based literacy practices across all content areas as connected to the state and district MCLSDP grant application, Montana Common Core Standards for English Language Arts and technical subjects, evidence-based literacy practices as defined in ESSA, job-embedded coaching techniques for classroom application, the Montana Literacy Plan, and practices to improve academic achievement for all students, particularly disadvantaged students in high poverty schools.
- 3. <u>Services</u>: The services to be provided by Consultant pursuant to Grant requirements (the "<u>Services</u>"), and the dates for the performance of such Services, are described on <u>Exhibit A</u> hereto.
 - a. In the era of the COVID-19 pandemic, on-site contracted days may be changed to virtual support at the request of either the District or Consultant, as desired by either party or if indicated by the public health guidance in the district, county, or state of service.



- 4. <u>Fees</u>: The fees to be paid by the District to Consultant for the Services (the "Fees") are set forth in Exhibit A, attached hereto. Except for the reimbursable expenses specifically described in Section 5 below, the fees are inclusive of all of Consultant's expenses for Services. Eight (8) hours virtual support shall be equivalent to one (1) billable on-site service day. Consultant's invoices for Services will be sent to the address and billing contact set forth in Exhibit A. Payment for Fees shall be made to Consultant within forty-five (45) days of the invoice date.
 - a. The District shall select at the beginning of this agreement from two payment options as indicated in Exhibit A and attached hereto:
 - i. <u>PAYMENT OPTION #1</u>: For the specific school year, the fees will be paid IN ADVANCE to the Consultant by the District for services contained within this agreement, including <u>Exhibit A</u>. In the event the number of days of services for the school year are not fulfilled by the Consultant, as outlined in <u>Exhibit A</u>, Consultant agrees to reimburse District within thirty (30) days of the last day of services for the school year the amount for the number of days services were not performed. Specifically, reimbursement from Consultant to the District shall be calculated based upon the calculation of services contained in <u>Exhibit A</u> of this agreement.
 - ii. <u>PAYMENT OPTION #2</u>: For the specific school year, fees will be paid on a monthly basis to the Consultant by the District for services contained within this agreement, including <u>Exhibit A</u>. Invoices will be submitted at the beginning of each month and the District will pay in full on each invoices on a monthly basis for the services rendered pursuant to this agreement, as in outlined above in <u>Section 4</u>.
 - iii. Selection by the District shall be indicated in written form by **initialing and dating** the chosen payment option in <u>Exhibit A</u>.
- 5. <u>Reimbursable Expenses</u>: In addition to the Fees set forth on <u>Exhibit A</u>, the District shall reimburse Consultant from Grant funds for all non-refundable travel expenses incurred by Consultant in the event that the District cancels or requests the rescheduling of the Services. Such reimbursable expenses shall be invoiced and paid in accordance with <u>Section 4</u> above.
- 6. <u>Copying Costs</u>: Consultant shall send copies of training materials (if applicable) to the District at least one week prior to the commencement of the Services. The District shall be responsible for providing the required number of copies, at the District's sole expense, for purposes of receiving Services.
- 7. <u>Insurance Coverage</u>. Consultant shall maintain throughout the Term, at Consultant's expense, insurance coverage that includes business liability insurance and worker's compensation insurance. Consultant shall provide the District with copies of certificates evidencing such insurance coverage upon request.
- 8. <u>Confidential Information</u>: In the event that the District discloses any tangible confidential information to Consultant, it shall be clearly identified, in writing, as "confidential" (all information so identified, "<u>Confidential Information</u>"). Consultant agrees to hold all Confidential Information disclosed to Consultant by the District in confidence, and Consultant shall neither disclose nor use the Confidential Information for any purpose other than providing the Services as contemplated herein. Upon the termination or expiration of the Term, Consultant agrees to return or destroy all Confidential Information supplied to Consultant by the District.



- 9. No Solicitation of Consultant's Employees and/or Consultants: Except after discussion with and the written approval of Consultant, during the Term and for twelve (12) months after the expiration or termination thereof, the District shall not solicit or initiate contact or communications with the employees or independent contractors of Consultant for the purpose of hiring or causing a third party to hire such persons, or cause or attempt to cause an employee or contractor of Consultant to terminate his, her or its employment or engagement with Consultant. The District agrees that a breach of its obligations under this Section 8 could not reasonably or adequately be compensated in damages in an action at law and that Consultant shall be entitled to injunctive relief, which may include, but shall not be limited to, restraining the District from engaging in any acts that would breach this Section 8. However, the injunctive relief conferred by this Section 8 is not intended to be exclusive of any other remedy that may be available to Consultant, and it shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity.
- 10. <u>Relationship of the Parties</u>: In performing Services, pursuant to this Agreement, Consultant and its agents, employees, and independent contractors, are not employees of the District. Accordingly, although the District may provide input regarding the general nature of the work to be performed and the goals to be met, the details, direction, and control of performing such work and meeting such goals shall be provided by Consultant and the Montana Office of Public Instruction pursuant to Grant requirements.
- 11. <u>Term and Termination</u>: The term of this Agreement (the "<u>Term</u>") shall be from the Effective Date until the date that the Services are completed, or until otherwise terminated in accordance with the terms of this Agreement. Subject to the provisions of <u>Section 12</u> below, either party may terminate this Agreement at any time, for any or no reason, upon written notice delivered to the other party. Upon expiration or termination of this Agreement, the District shall pay Consultant (in accordance with the invoicing and payment procedures set forth in <u>Section 3</u> and <u>Section 4</u> above) all Fees owed for all work performed and shall reimburse Consultant for all reimbursable expenses incurred (in accordance with the procedures set forth in <u>Section 3</u>, <u>Section 4</u>, and <u>Section 5</u> above) as of the date of such expiration or termination.
- 12. Liquidated Damages for Untimely Terminations:
 - a. If the District presents Consultant less than thirty (30) days prior written notice of the District's election to terminate this Agreement, the District shall pay Consultant, as liquidated damages and not as a penalty, the sum of One Thousand Dollars (\$1,000) per day for each day and/or partial day of Services thereby cancelled.
 - b. If Consultant gives the District less than thirty (30) days prior written notice of Consultant's election to terminate this Agreement (for any reason other than the personal illness of Carrie L. Cole or any other individual that Consultant has scheduled to perform the Services on its behalf), Consultant shall pay the District, as liquidated damages and not as a penalty, the sum of One Thousand Dollars (\$1,000); however, Consultant shall not be liable for liquidated damages under the termination of this agreement if termination is due to an emergency, such as, but not limited to personal illness, family illness, and/or natural disasters.
- 13. <u>Severability</u>: Should any valid federal or state law or final determination of any administrative agency or court of competent jurisdiction invalidate or otherwise affect any provision of this Agreement, the provision or provisions so affected shall be conformed automatically and to the extent possible to the law or determination in question, and in all events the remaining provisions of this Agreement shall continue in full force and effect.
- 14. <u>Video Recording</u>: Subject to compliance with the District's policies, a demonstration lesson for teaching and learning provided by Consultant hereunder (if any) may be recorded by the District in a video format, and a copy of the resulting video shall be provided to Consultant free-of-charge. Any videotape or DVD of the demonstration lesson shall not be distributed to any third party without the prior written consent of both parties.



- 15. <u>Governing Law</u>: This Agreement has been entered into under the laws of the State of Montana and the parties hereto agree that it shall be interpreted and all disputes arising hereunder shall be resolved in accordance with Montana law. The parties acknowledge and agree that the provisions of this <u>Section 14</u> are reasonable because Consultant is a Montana Corporation, Consultant has significant operations in Montana, and Consultant has a need for consistency in the interpretation of its contracts with independent contractors, and, therefore, Montana has a substantial relationship to the District's engagement by Consultant pursuant to this Agreement, and Montana has a material interest in the determination and resolution of any issues or disputes arising under this Agreement. This Agreement has been entered into and has been executed by Consultant in Montana following its execution by the District. Exclusive jurisdiction and venue for any dispute arising hereunder shall be with the state or federal courts located in the County of Lincoln, State of Montana.
- 16. <u>Amendments</u>. Any amendment or modification to this Agreement shall be valid only in writing and signed by both parties.
- 17. <u>Notices</u>: Any notice, request, demand or other communication hereunder shall be in writing and shall be deemed to be duly given (i) when personally delivered to Consultant or to the District, as the case may be, (ii) three (3) days after deposit with the U.S. Postal Service, certified mail, return receipt requested, with postage prepaid, or (iii) two (2) days after deposit with a reputable overnight delivery service, delivery fees prepaid. Such notices shall be addressed as follows:
 - a. If to Consultant:
 Side-by-Side Educational Consulting, Inc.
 322 Cottonwood Lane
 Libby, MT 59923
 Attn: Carrie L. Cole
 - b. If to the District: To the address for notices set forth on the signature page of this Agreement.

Each party may specify a different address for notices by giving notice of such changed address to the other party in accordance with this <u>Section 16</u>.

- 18. <u>Entire Agreement</u>. This Agreement constitutes the entire agreement between the parties respecting the Services, and there are no representations, warranties or commitments which may be relied upon by either party except as expressly set forth in this Agreement. This Agreement supersedes all prior or contemporaneous agreements, commitments, representations, writings, and discussions between the parties, whether oral or written. This Agreement may be amended only by an instrument in writing executed by both of the parties hereto.
- 19. <u>Acknowledgments</u>. The District expressly acknowledges that it has read the terms of this Agreement, has had the opportunity to discuss those terms with its own legal counsel, and understands that this is a legally binding contract.
- 20. <u>Assignment</u>. This Agreement shall be binding on and shall inure to the benefit of the parties' respective successors and permitted assigns. Neither party shall assign its rights or obligations under this Agreement without the prior written consent of the other party, which consent shall not be unreasonably conditioned, withheld or delayed. Notwithstanding the foregoing, Consultant may engage one or more subcontractors to perform the Services contemplated herein.
- 21. <u>Mediation of Disputes</u>. In the event of a dispute relating to the parties' performance hereunder or the interpretation of this Agreement, prior to instituting any legal action other than injunctive relief, the parties agree to mediate in good faith before a mutually selected, neutral third party. Notwithstanding the foregoing, neither party shall have any obligation to mediate under this <u>Section 20</u> for more than forty-five (45) days after the date that a dispute first arose.



IN WITNESS WHEREOF, the parties have duly executed this Agreement as of the Effective Date.

<u>Consultant</u>	Program - Browning School District	
SIDE-BY-SIDE EDUCATIONAL CONSULTING, INC.	(KW Bergan and Vina Chattin Schools)	
By: Carrie L. Cole	Ву:	
Title: President	Title:	
Signature:	Signature:	
Date:	Date:	
Address for Notices:	Address for Notices:	
Side-by-Side Educational Consulting		
ATTN: Carrie Cole		
322 Cottonwood Lane LIBBY, MT 59923		
	Primary Contact Person for Invoicing:	
	Name:	
	Email:	
	Phone:	

EXHIBIT A

Browning School District (KW Bergan and Vina Chattin Schools)

August 1, 2020 – June 30, 2021

DATE	PROFESSIONAL DEVELOPMENT SERVICES	PRESENTER	
1 consulting day per month x 7 months = 7 days per school year	The Consultant, in conjunction with the School Leadership Team, will serve as an on-site support person for the Montana Comprehensive Literacy School Development Project (MCLSDP). This support shall include, but is not limited to, implementation of evidence-based literacy practices across all content areas as connected to the state and district MCLSDP grant application, Montana Common Core Standards for English Language Arts and technical subjects, evidence-based literacy practices, and practices to improve academic achievement for all students, particularly disadvantaged students in high poverty schools. In the era of the COVID-19 pandemic, on-site contracted days may be changed to virtual support at the request of either the District or Consultant, as desired by either party or if indicated by the public health guidance in the district, county, or state of service. Eight (8) hours virtual support shall be equivalent to one (1) billable on-site service day.	Marci Parks	
PAYMENT			
SCHEDULE FEE TERMS AS OUTLINED IN SECTION 4 OF AGREEMENT (CHOOSE ONE OPTION)			
(CHOOSE <u>ONE</u> OPTION)			
Payment For the specified school year of this agreement, the fees will be paid <i>IN ADVANCE</i> to Consultant by the District for services contained within this agreement, including Exhibit A. In the event the number of days of services for the school year are not fulfilled by the Consultant, as outlined below in Expenditure of Exhibit A, Consultant agrees to reimburse District within thirty (30) days of the last day of services for the school year the amount for the number of days services were not performed. Selection of this option by the District shall be indicated in written form by initialing and dating the chosen payment option in Section 4 of the agreement. In the event the number of days of services for the school year are not fulfilled by the Consultant, as outlined in Exhibit			
	A, Consultant agrees to reimburse District within thirty (30) days of the last day of services for the school year the amount for the		
number of days services were not performed.			
OR Payment For the specific school year, fees will be paid on a MONTHLY BASIS to Consultant by the District for services contained within Option #2 this agreement, including Exhibit A. Invoices will be submitted at the beginning of each month and the District will pay in full on each invoice on a monthly basis for the services rendered pursuant to this agreement, as in outlined above in Section 4. Initial Selection of this option by the District shall be indicated in written form by initialing and dating the chosen payment option in Date Date Section 4 of the agreement.			
TOTAL EXPENDITURE			
Services for Consultant for 7 days @ \$2,500.00 per day = \$17,500.00. All expenses included, as outlined in Section 4, Section 5, and Section 6 of this agreement. For a total of \$17,500.00 per school year, as outlined in the starting date and ending date of this agreement.			