

Region One Education Service Center
Child Nutrition Program - South Texas Cooperative
Cafeteria Dining Décor and Service RFP 16-01-06-E2
Effective Date: March 1, 2019 - February 29, 2020 with no extension options
Tabulation

The Region One ESC Child Nutrition Program - South Texas Cooperative (CNP-STC) has selected multiple vendors offering the best value for Cafeteria Dining Decor. A percentage discount from catalog price list and/or fixed pricing is provided below. Catalogs and price lists have been provided by each vendor enclosed; each cooperative member must conduct a cost or price analysis for the procurement of the specific goods and/or services being requested within the scope of services offered this RFP. Purchases will be made on an "as needed" basis.

	ISITE Software, LLC		Lozz Quatezz, LLC dba The Sign Depot		Palmer Hamilton, LLC		Pasco Brokerage, Inc.		Shipping Depot, LLC dba The Print Shop at Shipping Depot		The Edu-Source Corporation		Young & Kenady Inc., dba Descon	
Categories:	% Discount or Fixed Price	Applies to:	% Discount or Fixed Price	Applies to:	% Discount or Fixed Price	Applies to:	% Discount or Fixed Price	Applies to:	% Discount or Fixed Price	Applies to:	% Discount or Fixed Price	Applies to:	% Discount or Fixed Price	Applies to:
Mobile Folding Tables with Seating Units:														
	No bid		No bid		30%	Palmer Hamilton Price List for mobile tables. Additional discounts may be available based on models, quantities and freight savings.	Various, see attachment	Published price list/catalog	N/A		25%	Price List Catalog	Not Offered	
Mobile Folding Tables:														
	No bid		No bid		30%	Palmer Hamilton Price List for mobile tables. Additional discounts may be available based on models, quantities and freight savings.	Various, see attachment	Published price list/catalog	N/A		25%	Price List Catalog	Not Offered	
Other Tables:														
	No bid		No bid		30%	Palmer Hamilton and Nomad Flexible Furniture Price Lists. Additional discounts may be available based on models, quantities and freight savings.	Various, see attachment	Published price list/catalog	N/A		25%	Price List Catalog	Not Offered	
Chairs and Seating:														
	No bid		No bid		30%	Palmer Hamilton and Nomad Flexible Furniture Price Lists, chairs and seating. Additional discounts may be available based on models, quantities and freight savings.	Various, see attachment	Published price list/catalog	N/A		25%	Price List Catalog	Not Offered	
Food Court Products:														
	No bid		No bid		30%	Palmer Hamilton and Nomad Flexible Furniture Price Lists. Additional discounts may be available based on models, quantities and freight savings.	Various, see attachment	Published price list/catalog	N/A		25%	Price List Catalog	Not Offered	
Mobile Kiosks, Carts, and Feeding Units:														
	No bid		No bid		N/A		Various, see attachment	Published price list/catalog	N/A		25%	Price List Catalog	Not Offered	
Menu Boards - Non-Digital:														
	10%	Catalog, Website, Direct Mail. Dry Erase Boards.	25%	All signs, banners, flags, etc.	30%	Palmer Hamilton Décor Elements Price List, 11-2017. Additional discounts may be available based on models, quantities and freight savings.	Various, see attachment	Published price list/catalog	15%	Catalog	25%	Price List Catalog	12%	All items, all orders, applied at end of quote. Secondary & Primary versions, custom graphics, EZ-Display holders, wet erase.
Menu Boards - Digital														
	10%	Catalog, Website, Direct Mail. Digital Menu Display Boards.	No bid		N/A		Various, see attachment	Published price list/catalog	15%	Catalog	5%	Price List Catalog	Not Offered	
Signage:														
	5%	Catalog, Website, Direct Mail. Indoor/outdoor, window, wall.	25%	All signs, banners, flags, etc.	30%	Palmer Hamilton Décor Elements Price List, 11-2017. Additional discounts may be available based on models, quantities and freight savings.	Various, see attachment	Published price list/catalog	15%	Catalog	25%	Price List Catalog	12%	All items, all orders, applied at end of quote. Secondary & Primary versions, custom graphics - shapes - colors - text, Main Line signs, change art, etc.
Outdoor Furniture:														
	No bid		No bid		30%	Palmer Hamilton 2018 Price List. Additional discounts may be available based on models, quantities and freight savings.	Various, see attachment	Published price list/catalog	N/A		10%	Price List Catalog	Not Offered	

	ISITE Software, LLC		Lozz Quatezz, LLC dba The Sign Depot		Palmer Hamilton, LLC		Pasco Brokerage, Inc.		Shipping Depot, LLC dba The Print Shop at Shipping Depot		The Edu-Source Corporation		Young & Kenady Inc., dba Descon	
Categories:	% Discount or Fixed Price	Applies to:	% Discount or Fixed Price	Applies to:	% Discount or Fixed Price	Applies to:	% Discount or Fixed Price	Applies to:	% Discount or Fixed Price	Applies to:	% Discount or Fixed Price	Applies to:	% Discount or Fixed Price	Applies to:
Outdoor Shade Sails:														
	No bid		No bid		N/A		Various, see attachment	Published price list/catalog	N/A		5%	Price List Catalog	Not Offered	
Lighting:														
	No bid		No bid		N/A		Various, see attachment	Published price list/catalog	N/A		5%	Price List Catalog	Not Offered	
Flooring:														
	5%	Catalog, Website, Direct Mail. Vinyl wall stickers, wall banners & posters.	No bid		N/A		Various, see attachment	Published price list/catalog	N/A		N/A		Not Offered	
Wall Art:														
	No bid		25%	All signs, banners, flags, etc.	30%	Palmer Hamilton Décor Price Lists 11-2017. Additional discounts may be available based on models, quantities and freight savings.	Various, see attachment	Published price list/catalog	15%	Catalog	25%	Price List Catalog	12%	All items, all orders, applied at end of quote. Secondary & Primary versions, nutrition murals, fitness murals, school spirit, etc.
Other Artwork and Decor:														
	5%	Catalog or customer	25%	All signs, banners, flags, etc.	30%	Palmer Hamilton Decor Price List 11-2017. Additional discounts may be available based on models, quantities and freight savings.	Various, see attachment	Published price list/catalog	15%	Catalog	25%	Price List Catalog	12%	All items, all orders, applied at end of quote. Custom made solutions for any spot in the school or cafeteria, banners.
Design/Consulting Services:														
	No bid		25%	All designs/artwork	Tiered Design Services, palmerHAMILTONDesign - PH Design Fees, effective November 2017. Full Design Agreement: \$5500 per project or \$3500 for multiple schools in one district - 2 revisions; \$150/hr for additional revisions; Mini Design: No design fee - 1 revision, additional revisions \$150/hr; Black & White Layout: no charge; Custom Art & Graphics Only: \$150/hr.		Various, see attachment	Published price list/catalog	\$25 / Hour		No Charge		\$75 / hour	Projects which necessitate design or artwork or consulting. Available as needed in-person or via submission of photos, just for graphics / artwork design consulting, available for both old existing and new or remodeled cafes.
Other Products and Services:														
	No bid		No bid		30%	Palmer Hamilton 2017 Price Lists. Additional discounts may be available based on models, quantities and freight savings.	Various, see attachment	Published price list/catalog	15%	Catalog, Floor Vinyl Graphics	10%	Price List Catalog	12%	All items, all orders, applied at end of quote. EZ-Tags, Health Link nutrition education, Explain-A-Meal regulatory signs.
Evalutaion Score:	93		83		89		84		98		100		86	
Website:	www.SchoolNutritionAndFitness.com , www.SchoolNutritionNetwork.com		http://thesigndepot.com/		www.palmerhamilton.com		www.pascoinc.net		www.shippingdepotgrv.com		www.edusourcecorp.com		www.desconinc.com	
Catalog:	www.SchoolNutritionAndFitness.com , www.SchoolNutritionNetwork.com		The Sign Depot Pricing Catalog 2016		Palmer Hamilton Price Lists and Nomad Flexible Furniture by Palmer Hamilton Price Lists, enclosed.		www.pascoinc.net		The Print Shop at Shipping Depot Pricing Booklet		Website and Webcoat		http://www.desconinc.com/pdf/Product_Pages/Descon_Product_Catalog-Web.pdf	
Delivery Terms:	Ground		Free local delivery (Brownsville to Mission)		FOB Destination, freight included, tailgate delivered.		Dependent on product		15 Business Days		Net 30-45 days		All products are shipped from our facility in Indiana.	
Shipping Via:	UPS		Company truck or UPS		Products ship via logistic, air-ride blanket-wrap carriers.		Common Carrier		Company Truck		Common Carrier and Truckload		UPS	
Shipping & Handling Fees:	Included		TBD		Freight is included in pricing. Please note, pricing is tailgate delivered.		Included		N/A		Included in total		Depends upon order, maximum is 10% of total order cost.	
Lead time once order has been placed:	approximately 14 days		2-4 days from proof approval.		may vary from 3-8 weeks dependent upon products, artwork, color approvals, production schedule, at time of receipt.		Dependent on product		15 Business Days		30-45 days		2-4 weeks depending upon size and difficulty. Some orders can ship in under 5 days.	
Installation:	self-installation, supported installation, or sub-contracted		\$45/hr		Due to the wide variety of products, off-loading, inside delivery and installation will be quoted on a case-by-case basis.		Available for an additional charge		5 Business Days		Included in total		Descon staff are available for large projects but most items can be self installed by school maintenance staff. Instructions and all hardware are included on every order.	
Cancellation/Return Policy:	Return labels provided for any item requiring return		100% refund or replacement - depending on product.		Merchandise purchased through Palmer Hamilton may be returned for a refund of the cost of the merchandise on QuickShip product only. No returns are accepted on other products, upholstered furniture or custom products. Product must be in sellable condition without damage. A 25% restocking fee will be incurred. Purchaser to prepay freight charges upon return. Any orders cancelled after 14 days will be subject to a 50% cancellation fee. Orders for special designs, construction, materials or non-standard colors may not be cancelled after confirmation. See enclosed Palmer Hamilton Return and Order Cancellation Policy.		Dependent upon manufacturer		N/A		20% restocking and freight		All items are custom made to order, POs are obtained and artwork is approved by customer before manufacturer, and so returns are not accepted. Replacement is available if damaged in shipping.	
Warranty:	Digital Menu Display hardware using NUCs is 3 year.		Most products for 1 year.		See enclosed product warranty 11082017		Dependent upon manufacturer.		One year normal wear and tear not including vandalism or extreme weather		See attached document		One year warranty against defects in quality of materials and workmanship	
Deviations	None		None		The pricing submitted includes freight, tailgate delivered. Due to the wide variety of products off-loading, inside delivery, and installation will be quoted on a case-by-case basis.		None		None		None		None	