

March 10, 2026

Mr. William Green
 Assistant Superintendent of District Services
 Livonia Public Schools
 15125 Farmington Road
 Livonia, MI 48154

Project Name: Livonia Public Schools
 District-Wide Wireless Network Upgrades
 Livonia, Michigan

IDS Project No.: 21191-1000 BP T16 - Technology

Dear Mr. Green,

Bid specifications and drawings for the District-Wide Wireless Network Upgrades project were issued on February 5, 2026. The bid scope includes the replacement of all existing wireless access point for all district buildings, new access points to resolve gaps in building coverage, and migrate the overall network support systems to a single cloud based tool suite. Mandatory Alternates were requested for extending the licensing and support to a 7 year program, and a separate alternate to replace the existing access points at the Livonia Early Childhood Center. Voluntary Alternates were encouraged, based on the scope of the project, but none were accepted. A Construction Allowance of \$50,000.00 was included in the bid specifications to all bidders, and included in their total bid submissions. A "Basis of Design" was established for all potential bidders. This design criteria was intended to preserve the existing network compatibility and system administration tools and resources the District already employs, thus sustaining the current investment in both physical assets and knowledge capital of the technical support staffs..

A pre-bid conference was conducted on February 12, 2026. The pre-bid conference was not mandatory. Two (2) bids were received on March 5, 2026, as follows:

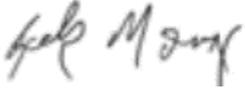
Bidder	Base Bid	MA #1 – 7 Yr.	MA #2 – 10 Yr.	MA #3b - LECC
People Driven Technologies	\$2,003,406.74	\$135,531.20	NO BID	\$63,791.00
Sentinel Technologies	\$2,382,720.40	\$204,584.00	NO BID	\$74,004.84

As the low-apparent bidder, People Driven Technologies' bid submission did not meet the criteria for the "Basis of Design", however further information was requested. A post-bid interview was conducted to evaluate their alternate solution, and the bid was summarily rejected. The bid submitted by Sentinel Technologies was evaluated and contained competitive pricing and complete compliance with the Basis of Design. A post-bid interview was conducted to evaluate other voluntary alternate options, but none were deemed to be of significance.

IDS recommends the project award of the District-Wide Wireless Network Access Upgrades to Sentinel Technologies for their base bid amount of \$2,382,720.40, inclusion of Mandatory Alternate #1 (7-year licensing and support) for \$204,584.00 and Mandatory Alternate #3b (Livonia Early Childhood Center wireless network refresh) for \$74,004.84, as the low apparent and compliant bidder, and the inclusion of a Construction Contingency of \$150,000.00.

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Respectfully,

A handwritten signature in black ink, appearing to read "Rock Morey". The signature is written in a cursive, slightly slanted style.

Rock Morey
Project Manager
Integrated Design Solutions, LLC

ec: T. Klan, LPS
B. Weber, PMR
File