



Lori Ade <lade@panaschools.com>

RE: Follow Up

1 message

Herr, Kerry <kherr@ameresco.com>

Fri, Apr 15, 2016 at 9:34 AM

To: Lori Ade <lade@panaschools.com>, "Mackey, Gene" <gmackey@ameresco.com>

Cc: "Bauerle, Shaun" <sbauerle@ameresco.com>

Lori, below is our breakout of the six items requested during the call with Dr. Lett and yourself. I hope this additional information helps the District with their decision to select a Performance Contracting partner. I have also attached a security camera layout to show the approximate locations of the security cameras. While the attached doesn't reflect any additional cameras, we are willing to work with the district in locating these new camera when that time comes.

Pana School District Scope Phase 1				
FIM Number	Description of ECM / FIM	Phase 1: Summer 2016		Notes
		Installation Costs	Estimated Utility & Maintenance Savings (per	
1	Cafeteria -ACM	\$ 56,400	\$ -	1
2	Cafeteria - New Epoxy Flooring w/leveler	\$ 120,920	\$ -	1,2
3	Cafeteria -Wall Painting (above tile included)	\$ 4,680	\$ -	3,4
4	Jr. High - BMS	\$ 88,400	\$ 2,180	7
5	High School - Boilers	\$ 137,160	\$ 5,990	5
6	District Wide - Security Cameras	\$ 140,205	\$ 2,100	6
Totals		\$ 547,765	\$ 10,270	

Notes:

- 1 Based on 4,000sf which is the same amount to be abated by Triple A
- 2 The floor will be leveled and the large concrete crack by the exit door repaired prior to new flooring being installed
- 3 As requested, the kitchen wall tile is excluded in this estimate however, can be added if requested. (See Note #4)
- 4 The cost to paint the wall tile will be approximately \$10,000 . If this is done at the same time as the main corridors this cost will less
- 5 Two (2)new 93% efficient condensing boilers and correct the primary boiler pumping piping layout.
- 6 New security system will reuse the existing Cat5 camera cabling and locations.
- 7 BMS will be new web-based utilizing existing controllers. New classroom sensors will be added along with new smoke detectors to reduce false alarms. This is not just a software upgrade to the existing system, this is a new BMS system

Shaun and I look forward to working with you and the District personally on these and other projects.

Thanks again for your time and if you have any questions or need additional information please don't hesitate with calling me on my cell.

Kerry Herr P.E. CEM, LEED BD&C, BEAP

Development Engineer



Direct Dial: 508-598-4647

Fax: 314-727-0286

Cell: 314-603-1237

Email: kherr@ameresco.com

9890 Clayton Road, Suite 220

St. Louis, MO 63124

www.ameresco.com

From: Lori Ade [mailto:lade@panaschools.com]

Sent: Thursday, April 14, 2016 10:58 AM

To: Mackey, Gene; Herr, Kerry

Subject: Follow Up

Good morning...again.

First and foremost, thanks again for your time and efforts--very much appreciated.

Per our phone conversation, here is what we'd like to see:

Pricing for these individual projects with the bottom line, turnkey pricing.

Phase 1 (0-2 Year Priority):

Jr. High - Cafeteria/total abatement, floor restoration with new epoxy covering, painting of walls

Jr. High - HVAC Controls

Sr. High - Boiler Replacement Solution

District Wide - Security Camera System

As Dr. Lett stated, we will need this information by 11:00 a.m. Friday, April 15th.

Thanks so much!