



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: October 20, 2025

Agenda Section: Consent

Agenda Item Title: Accept Quote for Additional Verkada Security Hardware

From: Dr. Jennifer Gutierrez, Deputy Superintendent

Additional Presenters if Applicable: Israel De Leon, Director of Technology

Description: A quote from Intech Southwest Services for the purchase of additional Verkada security camera hardware to further enhance safety and surveillance across district campuses. The equipment includes outdoor multisensor cameras (two-camera and four-camera models), indoor and outdoor mounting accessories (such as square junction boxes, L-bracket mounts, arm mounts, pendant caps), and related PoE (Power over Ethernet) injectors.

The proposal also includes the added value of 10-year licensing and support for all Verkada devices.

The total quoted amount for these hardware items is \$104,854.45.

Historical Data: This project supports LEAs that have certified non-compliance with adopted safety standards under Chapter 61, Subchapter CC, Section 61.1031 of the Commissioner's Rules and who have applied for the 2022–2025 School Safety Standards Formula Grant to meet those standards.

Recommendation: The district is recommending acceptance of Quote #442291 from Intech Southwest Services for additional Verkada security hardware totaling \$104,854.45.

Purchasing Director and Approval Date: N/A

Funding Budget Code and Amount: \$104,854.45. Pending funding from TEA SAFE Grant Cycle 1.

Goal 4: SSAISD will ensure all students are provided a learning environment centered on their well-being that impacts their learning and success.



Intech Southwest
 4778 Research Drive
 San Antonio, Texas
 United States
<http://www.intechsouthwest.com>
 (P) 210-690-0000
 (F) 210-690-0200

Quotation (Open)	
Date	Oct 01, 2025 03:29 PM CDT
Modified Date	Oct 01, 2025 03:32 PM CDT
Quote #	442291 - rev 1 of 1
Description	UPDATED - ADDITIONAL VERKADA SECURITY HARDWARE NEEDED
SalesRep	Lopez, Sam (P) 210-690-0000
Customer Contact	DeLeon, Isreal (P) 210-977-7375 israel.deleon@southsanisd.net

Customer

South San Antonio ISD (SouthSA400)
 DeLeon, Isreal
 5622 Ray Ellison Blvd
 San Antonio, TX 78242
 United States
 (P) (210) 977-7375
 (F) (210) 977-7378

Bill To

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 DeLeon, Isreal
 5622 Ray Ellison Blvd
 San Antonio, TX 78242
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 (P) (210) 977-7375
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 israel.deleon@southsanisd.net

Ship To

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 United States
 (P) (210) 977-7375
 (F) (210) 977-7378
 israel.deleon@southsanisd.net

Customer PO:	Terms: Undefined	Ship Via: UPS Ground
Special Instructions:		Carrier Account #:

#	Image	Description	Part #	Qty	Unit Price	Total
REGION 20 COOP #20022						
VERKADA CAMERA HARDWARE						
1		Verkada - Square Junction Box Mount	ACC-MNT-SJBOX-1	62	\$97.20	\$6,026.40
2		Verkada - CY53-E Outdoor Two-Camera Multisensor, 512, 30 days Max	CY53-512E-HW	25	\$2,401.82	\$60,045.50
3		VERKADA - CH52-E Outdoor Multisensor Camera, 1TB, 30 Days Max	CH52-1TBE-HW	2	\$3,930.94	\$7,861.88
4		Verkada - Indoor 90W PoE++ (802.3bt-2018) Injector, GigE, NA Type B	ACC-POE-90W-NA	2	\$184.58	\$369.16
5		VERKADA - L-Bracket Mount	ACC-MNT-LBRAC-1	173	\$140.89	\$24,373.97
6		VERKADA - Large Arm Mount (PTZ)	ACC-MNT-XLARM-1	2	\$173.66	\$347.32
7		VERKADA - Pendant Cap Mount	ACC-MNT-PEND-1	2	\$75.36	\$150.72
8		Verkada - Arm Mount	ACC-MNT-ARM-1	25	\$108.13	\$2,703.25
9		Verkada - Two-Camera Multisensor Pendant Cap	ACC-MNT-YPEND-1	25	\$119.05	\$2,976.25
10		Verkada - 10-Year Two-Camera Multisensor License, Capacity Increase	LIC-CAM-MLT2-10Y-CAP	25	\$0.00	\$0.00
		Note: ADDED VALUE - FREE 10 YEAR VERKADA LICENSING AND SUPPORT FOR SOUTH SAN ANTONIO ISD				
11		Verkada - 10-Year Four-Camera Multisensor License, Capacity Increase	LIC-CAM-MLT4-10Y-CAP	2	\$0.00	\$0.00
		Note: ADDED VALUE - FREE 10 YEAR VERKADA LICENSING AND SUPPORT FOR SOUTH SAN ANTONIO ISD				

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

This quote is subject to change in the event of new or updated tariffs, levies or excise taxes from the federal government that are beyond the control of Intech Southwest.

Subtotal:	\$104,854.45
Product Subtotal:	\$104,854.45
Tax (.0000%):	\$0.00
Shipping:	\$0.00
Total:	\$104,854.45

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.