
RFP #25-16 – Fiber Router Refresh Category 1 Network Equipment

- **Purpose:** The district seeks to add and replace end-of-life fiber routers at key hub sites to ensure continued network reliability and performance.
- **Background Info:** The existing fiber routers at the district's hub locations—Crockett, Permian, Ector, and the Network Operations Center (NOC)—have reached the end of their lifecycle and require replacement. As part of this project, the DR (Disaster Recovery) site router will also be installed to enhance network.
- **Cost:** \$ 2,093,071.96
- **Funding Source:** 199 - Local Funds, eRate
- **Recommended Supplier/Service Provider:**
NetSync Network Solutions

Board Approval

Date

Entity: Ector County ISD - 142077
Funding Year: 2025-2026
Form 470#: 250008343
Close Date: 2/20/25 at 1 PM CST

Evaluation Date: Tuesday, March 4, 2025

Lowest E-Rate Eligible Cost:

Selection Criteria	Weight
Cost of E-Rate Eligible	30%
Total Long term cost to the district to	10%
The reputation of the vendor and of the	10%
The quality of the vendor's goods or	15%
The extent to which the goods or	15%
The vendor's past relationship with the	10%
The impact on the ability of the district	0%
Any other relevant factor specifically	
Technical Merit – 5 pts	10%
Local Service Support Team – 5 pts	
Overall Ranking	

Netsync -As Requested 143028685				
1	2	3	4	
Weighted Score	Weighted Score	Weighted Score	Weighted Score	
26.91%	26.91%	26.91%	26.91%	
8.97%	8.97%	8.97%	8.97%	
8.00%	9.00%	9.00%	8.00%	
12.00%	13.50%	13.50%	10.50%	
13.50%	13.50%	13.50%	10.50%	
10.00%	9.00%	8.00%	7.00%	
0.00%	0.00%	0.00%	0.00%	
10.00%	9.00%	8.00%	8.00%	
89.37%	89.87%	87.87%	79.87%	
Average total				86.75%

Netsync -Recommended 143028685				
1	2	3	4	
Weighted Score	Weighted Score	Weighted Score	Weighted Score	
30.00%	30.00%	30.00%	30.00%	
10.00%	10.00%	10.00%	10.00%	
8.00%	10.00%	9.00%	8.00%	
12.00%	15.00%	13.50%	10.50%	
13.50%	15.00%	13.50%	12.00%	
10.00%	9.00%	8.00%	7.00%	
0.00%	0.00%	0.00%	0.00%	
10.00%	10.00%	8.00%	9.00%	
93.50%	99.00%	92.00%	86.50%	
Average total				92.75%

Converge One 143011994				
1	2	3	4	
Weighted Score	Weighted Score	Weighted Score	Weighted Score	
17.36%	17.36%	17.36%	17.36%	
5.79%	5.79%	5.79%	5.79%	
5.00%	7.00%	6.00%	7.00%	
7.50%	12.00%	13.50%	10.50%	
7.50%	12.00%	13.50%	10.50%	
5.00%	3.00%	5.00%	6.00%	
0.00%	0.00%	0.00%	0.00%	
10.00%	5.00%	8.00%	8.00%	
58.15%	62.15%	69.15%	65.15%	
Average total				63.65%