



**EUGENE SCHOOL DISTRICT 4J  
Request for Proposal Amendment**

**RFP # 18-442**

**Amendment No. 3**

**RFP #18-442 between Eugene School District 4J and Western Bus Sales, dated 09/01/18, shall be amended as follows:**

1. Extension of time:  
The contract end date shall be extended from 9/1/2021 through 8/31/2022.
2. Additionally, the District received the following request for and agrees to a base and option price increase for the Blue Bird Type 20, A, C, and D buses per **Exhibit A**, incorporated into this agreement.
3. Receive seasonal concessions for one-time discounts from manufacturers as available.
4. Delivery timelines may vary from the original contract due to the chassis or body production availability at any given time during the year.

There is one (1) annual renewal periods remaining on this contract.

Exhibit A- Outlined pricing changes. All other Contract specifications, terms and conditions remain unchanged and in full force and effect.

Originating District Administrator  
Eugene School District 4J

10/13/21  
Date

Director of Sales

Contractor Signature

September 29, 2021  
Date

Eugene School District 4J – Authorized Signer

10/14/21  
Date

# Exhibit A



30355 S.E. Highway 212  
Boring, Oregon 97009  
Local Phone 503.905.0002  
Toll Free 800.258.2473  
Fax 503.905.0003  
[westernbus.com](http://westernbus.com)

August 31, 2021

Purchasing Department  
Lane County School District 4J  
200 North Monroe  
Eugene, OR 97402

To Whom It May Concern,

As per the requirements set forth in your *Request for Proposals #18-442 for School Buses and Related Equipment* school bus contract awarded September 1, 2018, we are officially requesting a third annual renewal with a base and option price increase for the Blue Bird Type 20, A, C, and D buses on the contract as per the figures below.

- Type 20 Activity Bus – 5.4% equal to Annual US Urban Consumer Price Index, base & options
- Type A School Bus – 5.4% equal to Annual US Urban Consumer Price Index, base & options
- Type C buses – 5.4% equal to Annual US Urban Consumer Price Index, base & options + \$1,782 on gas buses with a 60 gallon tank and \$2,112 on gas buses with a 100 gallon tank due to new gas engine EPA emissions requirements (vapor recovery system)
- Type D T3FE Buses – 5.4% equal to Annual US Urban Consumer Price Index, base & options
- Type D T3RE Buses – 5.4% equal to Annual US Urban Consumer Price Index, base & options

Shown below are the base price increases requested corresponding to the categories of the contract. These percentages will also apply to options purchased off the RFP #18-442. We confirm this new price continues to be at or below the lowest unit price offered to anyone by Western Bus Sales. This pricing will be in place from 9/1/2021 through 8/31/22. Base vehicle pricing will be revised as follows:

VEHICLE	LAST YEAR'S PRICE	2021-2022 PRICE	% Increase
Type 20 Activity Bus – diesel w/o lift	N/A	N/A	N/A
Type 20 Activity Bus – diesel with lift	N/A	N/A	N/A
Type 20 Activity Bus – gas w/o lift	\$76,134	\$80,245	5.4% UCPI
Type 20 Activity Bus – gas with lift	N/A	N/A	N/A
Type 20 Activity Bus – propane w/o lift	\$96,810	\$102,038	5.4% UCPI
Type 20 Activity Bus – propane with lift	N/A	N/A	N/A
Type A School Bus – diesel w/o lift	N/A	N/A	N/A
Type A School Bus – diesel with lift	N/A	N/A	N/A
Type A School Bus – gas w/o lift	\$79,997	\$84,317	5.4% UCPI
Type A School Bus – gas with lift	\$83,228	\$87,722	5.4% UCPI
Type A School Bus – propane w/o lift	\$101,709	\$107,201	5.4% UCPI
Type A School Bus – propane with lift	\$105,387	\$111,078	5.4% UCPI

# Exhibit A

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Lane County School District 4J

Annual Contract Extension RFP #18-442

August 31, 2020

VEHICLE	LAST YEAR'S PRICE	NEW PRICE	% Increase
Type C - 48 School Bus – diesel w/o lift	\$133,849	\$141,077	5.4% UCPI
Type C - 48 School Bus – diesel with lift	\$140,553	\$148,143	5.4% UCPI
Type C - 48 School Bus – gas w/o lift	\$128,594	\$137,320	5.4% UCPI + \$1,782
Type C - 48 School Bus – gas with lift	\$135,456	\$144,553	5.4% UCPI + \$1,782
Type C - 48 School Bus – prop w/o lift	\$138,244	\$145,709	5.4% UCPI
Type C - 48 School Bus – propane w/lift	\$145,245	\$153,088	5.4% UCPI
Type C - 77 School Bus – diesel w/o lift	\$140,338	\$147,916	5.4% UCPI
Type C - 77 School Bus – diesel with lift	\$147,835	\$155,818	5.4% UCPI
Type C - 77 School Bus – gas w/o lift	\$129,373	\$138,471	5.4% UCPI +\$2,112
Type C - 77 School Bus – gas with lift	\$136,869	\$146,372	5.4% UCPI +\$2,112
Type C - 7 School Bus – prop w/o lift	\$138,966	\$146,470	5.4% UCPI
Type C - 77 School Bus – propane w/lift	\$146,462	\$154,371	5.4% UCPI
Type D FE - 48 School Bus – w/o lift	\$145,220	\$153,062	5.4% UCPI
Type D FE - 48 School Bus – with lift	\$152,715	\$160,962	5.4% UCPI
Type D FE - 84 School Bus – w/o lift	\$144,374	\$152,170	5.4% UCPI
Type D FE - 84 School Bus – with lift	\$151,870	\$160,071	5.4% UCPI
Type D RE - 84 School Bus – w/o lift	\$160,537	\$169,206	5.4% UCPI
Type D RE - 84 School Bus – with lift	\$168,033	\$177,107	5.4% UCPI

Further, we will offer school districts that utilize this permissive cooperative contract the opportunity to receive of any seasonal concessions or one-time discounts from our manufacturers as they may occur. Should any price concessions or reductions be available during the term of the contract they will immediately be passed on to Oregon school districts.

It is also important to note that Oregon's Department of Environmental Quality is proposing to adopt California's Heavy-Duty Engine and Vehicle Omnibus Rules. This means that in the future, new lower NOx and Particulate Matter emission standards will go into effect for medium and heavy-duty trucks and buses. This will come with a yet undetermined price increase. We do not believe that any associated price increase due to these new emission standards will happen during the new cooperative contract renewal term. However, if and when this new standard occurs, any associated price increase will be passed through to customers.

Delivery timelines may vary from the original contract due to the chassis or body production availability at any given time during the year. This is completely out of our control. We will continue working directly with those purchasing agencies regarding actual delivery timelines.