



Livonia Public Schools
Flex 3.0 Licensing and Migrate Applications to New UC Servers
NASPO Contract NVP #AR233 (14-19)
Participating Addendum for MI #071B4300124

Presented By:
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Hardware and Software

	Extended Price	
Cisco Business Edition 7000H Appliance	\$	52,478.00
Hardware and Software Total	\$	52,478.00

Solution Maintenance & Support

	Extended Price	
Maintenance - BE7KH - 5 Years	\$	5,458.00
Maintenance & Support Total	\$	5,458.00

Solution Subscriptions - Unless explicitly indicated otherwise within this contract, the below term for these subscription services will automatically renew, absent at least ninety (90) days' notice of cancellation by Customer before the start of the renewal term. For subscription services that do not automatically renew, Customer must provide Sentinel with at least ninety (90) days' notice of its intention to renew the services and shall hold Sentinel harmless from any service interruption to result from the cessation of services due to Customer's failure to provide timely notice as stated herein.

	Extended Price	
Cisco Flex Plan - 5 Years	\$	331,871.13
Subscriptions Total	\$	331,871.13

TOTAL PROJECT - Project Total Cost is based on the combined purchase of all Hardware/Software, Professional Services and Solution Maintenance from Sentinel as detailed in the attached Bill of Materials. Unbundling or materially reducing any of these essential elements of the solution may result in modifications to the cost of the remaining elements.

	Extended Price	
Hardware and Software	\$	52,478.00
Solution Maintenance & Support	\$	5,458.00
Solution Subscriptions (5 Years / Annual Payment)	\$	331,871.13
Professional Services	\$	14,454.00
Project Total	\$	404,261.13
 Flex Plan Annual Payment	 \$	 66,374.23

*Quote is valid until 03/26/2021

Plus applicable tax, shipping & handling



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Cisco Business Edition 7000H Appliance				
Description	Qty	Unit Price	Ext Price	Special Notes
Cisco Business Edition 7000H (M5) Appliance, Export Restr SW	2	\$ 25,076.00	\$ 50,152.00	
Cisco UCS 1050W AC Power Supply for Rack Server	4	\$ -	\$ -	
Intel i350 Quad Port 1Gb Adapter	4	\$ -	\$ -	
Riser 1B incl 3 PCIe slots (x8, x8, x8); all slots from CPU1	2	\$ -	\$ -	
Cisco 12G Modular RAID controller with 4GB cache	2	\$ -	\$ -	
300GB 12G SAS 10K RPM SFF HDD	48	\$ -	\$ -	
Enable RAID 5 Setting	2	\$ -	\$ -	
16GB DDR4-2666-MHz RDIMM/PC4-21300/single rank/x4/1.2v	24	\$ -	\$ -	
2.6 GHz 6132/140W 14C/19.25MB Cache/DDR4 2666MHz	4	\$ -	\$ -	
Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	4	\$ -	\$ -	
Cisco BE Embedded Virt. Basic Plus 7x, BE6K/7K only	2	\$ 1,163.00	\$ 2,326.00	
Hardware and Software Sub-Total:			\$52,478.00	



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Maintenance - BE7KH - 5 Years				
Description	Qty	Unit Price	Ext Price	Special Notes
SNTC-8X5XNBD Cisco Business Edition 7000H (M5) Applia	2	\$ 1,707.00	\$ 3,414.00	60 Months
SWSS UPGRADES Cisco BE Embedded Virt. Basic Plus 7x, B	2	\$ 1,022.00	\$ 2,044.00	60 Months
Maintenance & Support Sub-Total:				\$5,458.00



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Cisco Flex Plan - 5 Years						
Description	Qty	Unit Price	Ext Price	Initial Term	Billing Model	Renewal Term
Flex 3.0 for Education	1	\$ -	\$ -	60 Months	Annually	12 Months
Basic Support for Flex Plan	1	\$ -	\$ -	60 Months	Annually	12 Months
EntW On-Premises Calling for Education	725	\$ 243.72	\$ 176,697.00	60 Months	Annually	12 Months
On-Premises Common Area Add-on for Education	537	\$ 136.49	\$ 73,295.13	60 Months	Annually	12 Months
On-Premises Unity Connection Add-on for Education	1050	\$ 77.98	\$ 81,879.00	60 Months	Annually	12 Months
EA Students for K-12	10000	\$ -	\$ -	60 Months	Annually	12 Months
Session Manager (1)	1	\$ -	\$ -	60 Months	Annually	12 Months
SRST Endpoints (1)	1407	\$ -	\$ -	60 Months	Annually	12 Months
On-Premises Smart License - EA (1)	870	\$ -	\$ -	60 Months	Annually	12 Months
Access Smart License (1)	145	\$ -	\$ -	60 Months	Annually	12 Months
Common Area Smart License (1)	900	\$ -	\$ -	60 Months	Annually	12 Months
Unity Connection Smart License (1)	1920	\$ -	\$ -	60 Months	Annually	12 Months
Emergency Responder Smart License (1)	2175	\$ -	\$ -	60 Months	Annually	12 Months
Expressway Product Authorization Key (1)	1	\$ -	\$ -	60 Months	Annually	12 Months
On-Premises & Partner Hosted Calling SW Bundle v12.5 (1)	1	\$ -	\$ -	60 Months	Annually	12 Months
Cloud Device Registration Entitlement	870	\$ -	\$ -	60 Months	Annually	12 Months
Messaging Entitlement	10870	\$ -	\$ -	60 Months	Annually	12 Months
File Storage Entitlement	217400	\$ -	\$ -	60 Months	Annually	12 Months
Pro Pack for Cisco Control Hub Entitlement	870	\$ -	\$ -	60 Months	Annually	12 Months
Expressway Rich Media Session (1)	37	\$ -	\$ -	60 Months	Annually	12 Months
Initial Term Subscriptions Sub-Total:						\$331,871.13