

MEMO

TO: Kevin Strong, JCI
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Schools

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FOODSERVICE
DESIGN AND
CONSULTING

FROM: John Dunne

RE: Duluth Schools Foodservice Bids RRA#: 08.108.00

DATE: November 6, 2012

6117 BLUE CIRCLE
DRIVE, SUITE 100
MINNEAPOLIS, MN
55343-9108

Below are the tabulated bids for the five foodservice equipment contractors. For the base bid, Hockenbergs is the low bidder at \$533,260.39. This is just below the cost estimate of around \$540,000 and appears to be accurate, with no relevant errors or inconsistencies. Hockenbergs' recent work on several other schools in the District has been of good quality, well-coordinated, and completed in a timely fashion.

Given that Hockenbergs is the low bidder and has performed well on other recent District projects, we recommend that the District accept the low base bid from Hockenbergs.

The low bid for the Alternate pricing accepted for the combi ovens at both schools was from Boelter, at \$139,740.18.

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	Hockenbergs	Boelter	Strategic	Premier	Servco
Equipment Base Bid Lump Sum Total	\$533,260.39	\$541,876.62	\$543,700.00	\$573,372.89	\$608,597.03
Installation	Included above	Included above	Included above	Included above	Included above
Tax	Included above	Included above	Included above	Included above	Included above
Bond	Yes	Yes	Yes	Yes	Yes
Addenda Included	N/A	N/A	N/A	N/A	N/A
Authorized Equipment Fabricator	Two Rivers Enterprises	Two Rivers Enterprises	Florida Stainless Fabricators	Two Rivers Enterprises	Servco
Itemized Bid Include Installation & Freight?	Yes	Yes	Yes	Yes	Yes
Exclusions/Conditions	None	See cover letter	None	None	None
Alternate (Combi Ovens) Lump Sum Total	\$142,272.74	\$139,740.18	\$146,752.00	\$145,484.54	\$158,822.40