



620 NW Elwood, Winston, OR 97496

Information (541) 679-3000 * Business Office ext. 3406 * Superintendent ext. 3405 * FAX (541) 679-4819

July 10, 2024

Dear Department of Justice and Winston-Dillard School Board,

In an effort to improve communication and safety in the district during an emergency or catastrophe, we determined that we needed a reliable way to communicate between buildings and the district office. Our current radios were not able to fulfill this need and we included a radio upgrade on the COPS grant to help improve communication in the district and between law enforcement and the fire department.

Within our district boundary is a small rural school called Lookingglass Elementary School that lies on the southwest side of our district. During our radio tests with different vendors, it was nearly impossible to reach Lookingglass Elementary School by radio from the Winston-Dillard School District office or the Winston Police Department. Only one radio, the Kenwood NX 1300AUK5 was able to reliably contact this building. The bid for this radio from Silke is not the least expensive bid, but it was the only one that could reach that building. Additionally, they have a local service provider that can help with issues or repairs which we found to be comforting.

The least expensive bid from Shi came in at 39,724.28 but I would not recommend using that product because it doesn't have a local service option and it would leave one of our buildings completely out of any district communication during an emergency or crisis.

I recommend that we use the Silke bid at \$49,407.38 even though it exceeds the least expensive bid.

Thank you,

A handwritten signature in black ink that reads "Kevin Wilson".

Kevin Wilson

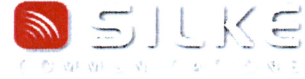
Acting Superintendent

Radio only

W/repeater

Vendor & Radio model	Service and support from		programming	FCC license	device cost	Total for 92		Repeater
Silke	Roseburg	per device	\$ 50.00		\$ 327.78	\$ 34,755.76		\$ 13,796.62
		one time	\$ 155.00			\$ 155.00	no display 64ch	
		every 10 years		\$ 700.00		\$ 700.00		total w/ repeater
Kenwood-NX-1300AUK4				10 chnls		\$ 35,610.76		\$ 49,407.38
		per device	\$ 50.00		\$ 406.89	\$ 42,033.88		\$ 13,796.62
		one time	\$ 155.00			\$ 155.00	has a display 64ch	
Silke	Roseburg	every 10 years		\$ 700.00		\$ 700.00		Total w/repeater
Kenwood-NX-1300AUK5						\$ 42,888.88		\$ 56,685.50
Day wireless	Medford	Per device	\$ 25.00		\$ 600.00	\$ 57,500.00		\$ 12,511.00
		one time	\$ 450.00			\$ 450.00	No display 64ch	
		10 year		\$ 1,115.00		\$ 1,115.00		Total w/repeater
Motorola- R2						\$ 59,065.00		\$ 71,576.00
Shi	NJ	Per device	\$ 10.84		\$ 544.38	\$ 51,080.24		\$ 6,130.00
						\$ -	No display 64ch	
		every 10 years		\$ 1,409.47		\$ 1,409.47		Total w/repeater
Motorola-R2						\$ 52,489.71		\$ 58,619.71
		per device	\$ 10.84		\$ 339.00	\$ 32,185.28	No Diplay 16 ch	\$ 6,130.00
Shi		one time						
	NJ	every 10 years		\$ 1,409.00		\$ 1,409.00		
Motorolla AAH87YDC9JA2AN								Total w/repeater
						\$ 33,594.28		\$ 39,724.28

QUOTE



181 INDUSTRIAL DRIVE
ROSEBURG OR 97471
United States

DATE:

5/8/2024

ESTIMATE #:

EST-13000835

BILL TO

ROSEBURG CASH ACCOUNT
United States

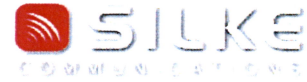
SHIP TO

WINSTON DILLARD SCHOOL DISTRICT
United States

SALES REP	EXPIRES	CUSTOMER ACCT	SHIPPING METHOD
26 Shannon Pickett	7/31/2024	12576	

ITEM	DESCRIPTION	QUANTITY	RATE	AMOUNT
NXR-5800K	DIGITAL RPTR 25W 0.5 PPM	1	\$6,363.10	\$6,363.10
DB408-B	ANTENNA 450470 MHZ	1	\$1,263.16	\$1,263.16
SEC1223BBM	120V POWER SUPPLY/BCK UP	1	\$262.66	\$262.66
LDF4-50A	ANDREW 1/2 INCH FOAM CORE	60	\$3.34	\$200.40
MISC	JUMPERS/ CONNECTORS/ WIRE/ WEATHERPROOFI NG, ETC.	1	\$150.00	\$150.00
*FCC LICENSE- NEW	FCC LICENSE FOR REPEATER FREQUENCIES	1	\$758.33	\$758.33
MISC	UHF MOBILE DUPLEXER - PART # TBD BY ASSIGNED FREQUENCIES	1	\$955.25	\$955.25

QUOTE



181 INDUSTRIAL DRIVE
ROSEBURG OR 97471
United States

DATE:

5/8/2024

ESTIMATE #:

EST-13000835

ITEM	DESCRIPTION	QUANTITY	RATE	AMOUNT
*PROG/TUNE	PROGRAMMING & TUNING REPEATER AND DUPLEXER	1	\$180.55	\$180.55
*TOWER WORK	TOWER/MANLIFT FOR ANTENNA INSTALLATION	1	\$356.50	\$356.50
*FIELDTECH	INSTALL REPEATER/ DUPLEXER/ ANTENNA	7	\$196.65	\$1,376.55
*TRAVELTIME	TRAVEL TIME PER HOUR	5	\$128.80	\$644.00
MISC	MS-100 4" - 9" PIPE CLAMP	1	\$227.10	\$227.10
L4TNM-PSA	CONN POSITIVE STOP N-ML	3	\$31.43	\$94.29
L4TNF-PSA	CONN POSITIVE STOP N-FML	1	\$31.43	\$31.43
NTKPTI-BB50- NFF-W	DC BLOCK PROTECTOR N-F SURGE N-F PROTECTED	1	\$118.96	\$118.96
ADAP	3/8 ANGLE ADAPER 10 PK	1	\$7.97	\$7.97
SG12-12B2U	1/2" COAX SNAP- ON GRND KI	1	\$28.85	\$28.85
SHIPPING	INBOUND/ OUTBOUND SHIPPING AND HANDLING	1	\$114.86	\$114.86

QUOTE



181 INDUSTRIAL DRIVE
ROSEBURG OR 97471
United States

DATE:

5/8/2024

ESTIMATE #:

EST-13000835

ITEM	DESCRIPTION	QUANTITY	RATE	AMOUNT
*LABOR	BUILD JUMPERS, ASSEMBLE AND TEST REPEATER/ DUPLEXER	2	\$180.55	\$361.10
MISC	DEEP CYCLE BATTERY / BOX	1	\$301.56	\$301.56

SUBTOTAL \$13,796.62

TAX TOTAL \$0.00

TOTAL \$13,796.62

Memo: WINSTON DILLARD SCHOOL DISTRICT - REPEATER LOCATED AT
DOUGLAS HIGH SCHOOL FOR DISTRICT COVERAGE

Accepted By: Print: _____

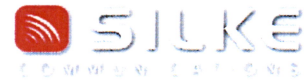
Signed: _____

PO:

Date: _____

Title: _____

QUOTE



Silke Communications Solutions
181 INDUSTRIAL DRIVE
ROSEBURG 97471
United States

DATE:
1/3/2024
ESTIMATE #:
EST-13000661

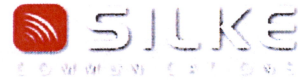
BILL TO
WINSTON DILLARD SCHOOL DISTRICT
United States

SHIP TO
WINSTON DILLARD SCHOOL DISTRICT
United States

SALES REP	EXPIRES	CUSTOMER ACCT	SHIPPING METHOD
26 Shannon Pickett	2/2/2024	12576	

ITEM	DESCRIPTION	QUANTITY	RATE	AMOUNT
NX-1300AUK4	400-470 5W 64CH ANALOG - NO DISPLAY	1	\$327.78	\$327.78
NX-1300AUK5	400-470 5W 260CH ANALOG - DISPLAY AND STANDARD KEYPAD	1	\$406.89	\$406.89
*LABOR-DATFILE	CREATE DAT FILE	1	\$155.00	\$155.00
*PROG/TUNE	PROGRAMMING & TUNING/UNIT	1	\$50.00	\$50.00
*FCC LICENSE- NEW	FCC LICENSE NEW APPLICATION 5 CHANNEL - 10 YEAR	1	\$350.00	\$350.00

QUOTE



Silke Communications Solutions
181 INDUSTRIAL DRIVE
ROSEBURG 97471
United States

DATE:

1/3/2024

ESTIMATE #:

EST-13000661

SUBTOTAL	\$1,289.67
TAX TOTAL	\$0.00
TOTAL	\$1,289.67

Memo: WINSTON DILLARD SCHOOL DISTRICT

Accepted By: Print: _____

Signed: _____

PO:

Date: _____

Title: _____



Day Wireless Systems
3669 Aviation Way
Medford OR 97504
United States

Quotation#

Q051825

Page 1 of 2

Date 03/07/2024
Terms COD ACCT
Expires 04/06/2024
Representative Jerome Munoz
Direct Phone
E-Mail JMunoz@daywireless.com
Shop Phone (541) 772-5602
Customer Contact Asthika Welikala
Contact Phone (541) 957-4825
Project Name Winston Dillard SD Radio Sy...

Bill To

Asthika Welikala
Winston Dillard SD
620 NW Elwood St
Winston OR 97496
United States

Ship To

Winston Dillard SD
620 NW Elwood St
Winston OR 97496
United States

Quantity	Description	Rate	Amount
1	FCC License - Repeater pair w/10 simplex frequencies	1,115.00	1,115.00
1	SLR5700 UHF(403-470) 1-50W Repeater	3,800.00	3,800.00
1	UHF 440-474 MHF PRESELECTORMOT EQUIP	800.00	800.00
1	EMR 65316-0/MC(5G) DUPLEXER MOBILE 440-490 MHZ N	473.00	473.00
1	6' LMR240 Jumper N-Male to N-Male	45.00	45.00
1	Ventev 5 ft Jumper, BNC Male-N Male LMR-240-UF with tessco label	40.00	40.00
1	45U 2-Post Rack	310.00	310.00
1	415-480 MHZ FIBERGLASS OMNIANTENNA 2.5DB GAIN 500 WATT	840.00	840.00
1	N Male heliax connectorL4TNM-PSA	25.00	25.00
1	1/2" N Female ConnectorL4TNF-PSA	25.00	25.00
1	BULKHEAD PROTECTOR, NM-NFPOLYPHASER	115.00	115.00
1	1/2' - 5" CONNECTOR/SPLICERWEATHER PROOFING KIT	23.00	23.00
90	MOTOTRBO R2 PORTABLE UHF DIGITAL 400-480MHZ	600.00	54,000.00
90	Low Tier Programming Fee Tier 1 and 2	25.00	2,250.00
1	RADIO PROGRAMMING FEE - code plug build	450.00	450.00
1	2113 INSTALLATION LABOR - tech labor and travel	3,400.00	3,400.00
1	2113 Repeater Install Kit	550.00	550.00
1	Lift Rental	600.00	600.00
1	Shipping	800.00	800.00
<i>A 14,036 + install</i>			

There may be a \$25 charge for insufficient funds and a 1.5% late fee may apply.



Pricing Proposal
Quotation #: 24347984
Created On: 1/8/2024
Valid Until: 1/31/2024

OR-County of Douglas School District 04

Inside Account Executive

Asthika Welikala
1871 NE STEPHENS ST
ROSEBURG, OR 974701493
United States
Phone: (541) 957-4825
Fax:
Email: Welikala@desd.k12.or.us

William Thomas
290 Davidson Avenue
Somerset, New Jersey 08873
Phone: (732) 584-8274
Fax:
Email: william_thomas@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 SLR 5700 450-512M 1-50W Repeater Motorola Mobility - Part#: SLR 5700-UH-AD Contract Name: Open Market Contract #: Open Market	1	\$4,002.86	\$4,002.86
2 REPEATER DUPLEXER 406-500 MHZ Motorola Mobility - Part#: DSCP10725TUNED Contract Name: Open Market Contract #: Open Market	1	\$529.29	\$529.29
3 DUPLEXER CABLE - N MALE/N MALE Motorola Mobility - Part#: 0112004B04 Contract Name: Open Market Contract #: Open Market	1	\$136.79	\$136.79
4 DUPLEXER CABLE - COAX W/CONN Motorola Mobility - Part#: 0112004U04 Contract Name: Open Market Contract #: Open Market	1	\$87.50	\$87.50
5 REPEATER WALL MOUNT BRACKET Motorola Mobility - Part#: PMLE5031 Contract Name: Open Market Contract #: Open Market	1	\$237.86	\$237.86
6 450-470MHz 3dBi Fiberglass Omni Antenna Mounting hardware is included Motorola Mobility - Part#: 92785 Contract Name: Open Market Contract #: Open Market	1	\$328.57	\$328.57
7 50' LMR400 Jumper NM - NM Motorola Mobility - Part#: 496950 Contract Name: Open Market Contract #: Open Market	1	\$228.57	\$228.57

8	12" Clearance Wall Mount Stand off Motorola Mobility - Part#: 482629 Contract Name: Open Market Contract #: Open Market	1	\$78.57	\$78.57
9	REPEATER SYSTEM CONFIGURATION AND PROGRAMMING Motorola Mobility - Part#: Tech fee Contract Name: Open Market Contract #: Open Market	1	\$500.00	\$500.00

Additional Comments

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

The products offered under this proposal are Open Market and resold in accordance with the terms and conditions at [SHI Online Customer Resale Terms and Conditions](#).