



January 11, 2019

Mr. Phillip Francis  
Director of Operations  
Livonia Public Schools  
15125 Farmington Road  
Livonia, MI 48154

RE: Contract Award Recommendation for Security / Access Control / AiPhone  
Niji-Iro Elementary School

Dear Mr. Francis:

This letter transmits an update from Plante Moran Cresa (PMC) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) in its selection of a Security Firm for the Project listed above. This update represents the mutual efforts of PMC and LPS administration and staff (the Bond Team) to present a framework in order to identify, evaluate and recommend a Firm for this Project.

In the spring of 2014, an RFP was publically issued and after subsequent discussions and deliberations, Security Designs was selected to be the Security Firm for the 2014 Projects. They were retained again to provide similar services for the 2015, 2016, 2017, and 2018 Projects. The Bond Team has been satisfied with their work and is recommending Security Designs be re-engaged for the 2019 Project to maintain a consistent system and vendor between all district buildings. Attached is a proposal for Niji-Iro Elementary for the lump sum amount of \$14,177.00 plus \$3,000.00 in project contingency for a total project cost of \$17,177.00.

For the Security Firm, the costs for this work will be detailed in a Purchase Order issued by the District, and in a Change Order to their original contract, pending final review and approval of terms by district legal counsel.

The Project Team is available at the Board's convenience to answer any questions regarding this process and/or the recommendations of the Bond Team. Please direct all questions through me via email.

Sincerely,

PLANTE MORAN CRESA

A handwritten signature in blue ink that reads 'Scott Smith'.

Scott Smith, LEED AP  
Senior Consultant

Enclosures: Budget Summary  
Security Designs Proposal Letter



SECURITY / ACCESS CONTROL / AiPHONE - BUDGET SUMMARY

	Security / Access Control / AiPhone Costs		
<b>Building</b>	<b>Budget</b>	<b>Actual</b>	<b>Variance</b>
Niji-Iro Elementary	\$ 17,500	\$ 14,177	\$ 3,323
<b>Totals</b>	<b>\$ 17,500</b>	<b>\$ 14,177</b>	<b>\$ 3,323</b>

	Security / Access Control / AiPhone Contingency (20%)		
<b>Building</b>	<b>Budget</b>	<b>Actual</b>	<b>Variance</b>
Niji-Iro Elementary	\$ 3,500	\$ 3,000	\$ 500
<b>Totals</b>	<b>\$ 3,500</b>	<b>\$ 3,000</b>	<b>\$ 500</b>

	Total Project Costs		
<b>Building</b>	<b>Budget</b>	<b>Actual</b>	<b>Variance</b>
Niji-Iro Elementary	\$ 21,000	\$ 17,177	\$ 3,823
<b>Totals</b>	<b>\$ 21,000</b>	<b>\$ 17,177</b>	<b>\$ 3,823</b>

January 10, 2019

Harry Lau  
Livonia Public Schools  
15125 Farmington Road  
Livonia, Michigan 48154

Project: Livonia Public Schools Niji Iro School –

December Work:

Replace the Existing Fire/Burg Panel with a new unit, a gsm radio and two keypads  
Install and rewire New Motion Sensors and Door Contacts  
Run all cable for work to be done in June, 2019

**Scope of Work**

1. (9) Motion Sensors
2. (9) Door Contacts
3. (9) 2 Input Modules
4. (4) Wireless Door Contacts
5. (1) Honeywell Vista 128 Fire/Burg Panel with 2 Keypads and a GSM Radio
6. (1) Lot Cable
7. (1) Labor Installation

**Total Cost.....\$ 10,627.00**

June Work:

Install 2 Card Readers at the Front Entrance  
Move the Existing Intercom from the Exterior to the new Vestibule Inside  
Connect to the existing ADA Operator

**Scope of Work**

1. (1) Iphone Desk Station
2. (2) Card Readers/Electric Strikes provided by others
3. (1) Pro Watch Dual Reader Board
4. (1) Hardware to interface with ADA Operator
5. (1) Remote
5. (1) Labor Installation

**Total Cost.....\$ 3,550.00**

**Notes:**

**1) This is not priced as a prevailing Wage Job. If this is a Prevailing wage project then additional charges shall apply.**

**2) If you wish to add Power Panic Bars instead of Electric strikes then add \$1650.00 per Door. We would also need an Electrician to provide 110 Volt power to each door.**

If you have any questions regarding any of the information provided, please call my office at (248) 331-3631

Sincerely,

John Humenay  
Sales Manager  
Office: (734) 421-0077  
Cell: (248) 240-7326  
[john@securitydesigns.com](mailto:john@securitydesigns.com)

Authorized By: \_\_\_\_\_ Date: \_\_\_\_\_ P.O #: \_\_\_\_\_.