

Date of Board Meeting:

September 17, 2024

Subject:

Evisions Argos Reporting Software

Recommendation:

Approve the acquisition of Evisions Argos Software to support reporting

functionality related to the Ellucian Banner 9 SaaS migration.

Background and Rationale:

WCJC is in the process of migrating our enterprise resource planning system, Banner, from an on-premise environment to a cloud-based solution. As part of this conversion, all integrations are required to be compatible with Ellucian and SaaS compliant. WCJC currently uses Access reports for data retrievable, which will not be compatible with the SaaS environment.

In researching various solutions, WCJC was able to identify only one vendor that meet the technological requirements that have been specified, while also being specifically designed for higher education reporting and data analytics. This solution has been adopted by the majority of Banner SaaS colleges, including the Laredo College. In addition, WCJC currently utilizes Evisions software for business operations related to Payroll and Finance, which are being integrated as part of the Banner 9 SaaS migration.

Evisions will be purchased under the authorization of being a sole source service provider (see attached letter) following confirmation from the WCJC lawyer that all sole source requirements are met. In addition the cost for a reporting and analytics tool was considered as part of the Banner 9 SaaS migration and has been included in previous estimates for the total cost of the migration.

Cost and Budgetary Support: $$74,661$ from the FY2025 IT operating budget (Implementation and training [one-time cost] = $$23,600$; Annual license = $$51,061$)								
Strategic Priority Alignment:	☑ Student Success ☐ Resource Optimization	☐ Community Impact ☑ Institutional Excellence						
Resource Person(s): Amanda Allen	Fd D · Executive Vice Preside	nt						

Signatures:

Cabinet-Level Supervisor

Date

President's Approval:

President President

9-11-24

Date



1321 Upland Dr. PMB 20169 Houston, TX 77043

Tax ID: 88-0411440

Account Name Contact Name

Bill To

Wharton County Junior College

Tessa Mathews

911 Boling Highway

Wharton, Texas 77488

United States

Quote Number

00001097

Created Date

9/10/2024

Expiration Date

9/30/2024

Prepared By

Brian Renaldo

Email

brian.renaldo@evisions.com

Phone

(631) 521-1301

Quote Line Items				
Product	Product Description	Quantity	Sales Price	Total Price
Argos Enterprise for Subscription	Includes Argos Enterprise: Scheduling & Delivery; Free Form SQL; OLAP; API; Interactive Charts; DataBlock, Cloud, REST and Salesforce Connectors and Clustering (with up to 3 nodes)	1.00	\$51,061.00	\$51,061.00
Argos Remote Implementation Services		1.00	\$9,000.00	\$9,000.00
Argos Training Package - Remote (3 days)		2.00	\$7,300.00	\$14,600.00

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Grand Total

\$74,661.00

(USD)

Thank you for your consideration!

THIS PROPOSAL INCLUDES THE CONDITIONS NOTED:

Please Note: The Argos Annual Subscription includes all updates to the Argos solution. Quoted price assumes Evisions standard terms

If your institution is Sales Tax exempt, please email your Sales Tax Exempt Certificate to <u>finance@evisions.com</u>, otherwise sales and use tax may be applicable.

evisions



September 10th, 2024

Amanda Allen Wharton County Community College Wharton, Texas 77488

Dear Amanda,

This letter seeks to address any questions with regard to Evisions and its status as a provider of the Argos products and annual support services.

Argos is the only web based ad hoc access and report output tool designed for easy operation by end users, built specifically for higher education.

Argos was internally developed, and is fully owned, by Evisions. The sales and distribution rights to the aforementioned product are controlled entirely by Evisions. Outside of the Evisions, this solution may not be purchased through any other source. There is no other authorized provider of the support and product maintenance you require.

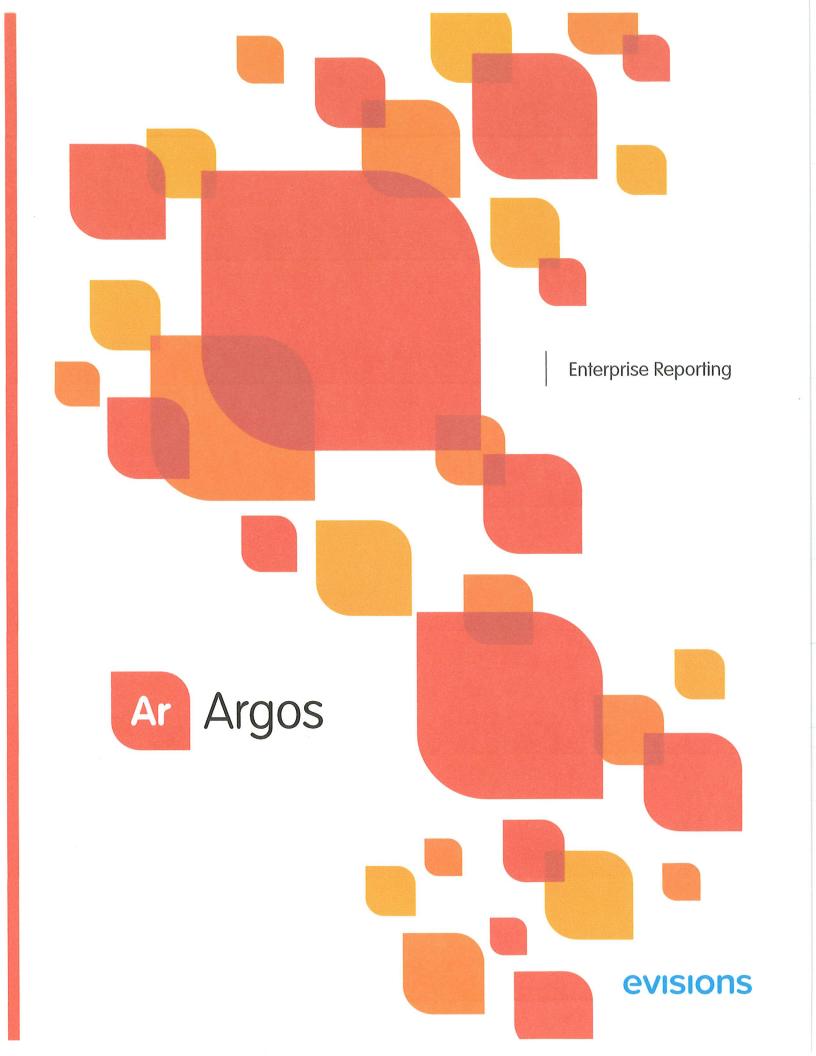
Please let me know if you need additional information. We look forward to working with you for many years to come.

Sincerely,

Jennifer Fleissner

Chief Financial Officer

Miftenner



Get timely, accurate information and data through reporting made simple



Evisions Argos delivers the insights you need quickly, in order to make timely, better-informed decisions. It helps colleges and universities work better because it delivers flexible, powerful, easy-to-use reporting tools developed by higher education experts.

Customer Benefits



Empowers you to make timely decisions

Argos makes your job easier. It provides a simpler, quicker way to run reports and visualize data so you can make timely decisions. Argos gets you the data you need, when you need it.



Boost insights

View student, departmental and institutional data in real time. Interactive reports and dashboards illustrate that data, providing insights at a glance and improving visibility throughout your institution.



Reporting in the hands of users

This agile reporting solution streamlines work by fitting seamlessly and intuitively into your workflow. Argos makes it easy for you to access the information you need, and to share data and discoveries.



Give your IT department a break

Argos frees up your IT department. There is no complex development or lengthy installation. Even with countless innovative features, implementation is quick and painless, and the software is easy to modify as your needs change.



Reports at your convenience

View your data anywhere, anytime. When it comes to viewing the data you need, you should not be restricted to a limited window of availability. Access reports and dashboards whenever you need them -and on the device that works best for you.



Enable your team

When people have the right tools for the job, they're happier and more motivated. Argos makes it easier for everyone to collaborate, communicate, and take charge of their work.



Unlimited users means more money saved

Argos increases your reporting efficiency, saving you money along the way. You can add to that savings by not having to worry about increased costs as more reporting users are added — there are none!



Secure reporting and peace of mind

Rest easy knowing your software comes with bullet-proof data protection and security. Additionally, user authentication, direct tie into database security, and AES encryption ensure the security of your reports and reporting process.

More than software – your reporting partner

With Argos, you get more than just an enterprise reporting solution. You get the full backing of the most passionate, friendly, and knowledgeable support and service teams in higher education. Users are supported by:



Expert Assistance

The team behind Argos delivers top-notch service and support you can count on. Evisions HelpDesk and support staff are unequaled in providing excellent support to clients. Evisions Professional Services offerings for Argos are customized to your institution's needs.



User Community

Argos's CO-OP user community brings together higher education professionals with similar reporting responsibilities and experiences. Its online library, containing pre-designed reports and Datablocks, can help you speed up implementation and lower your total cost of ownership.

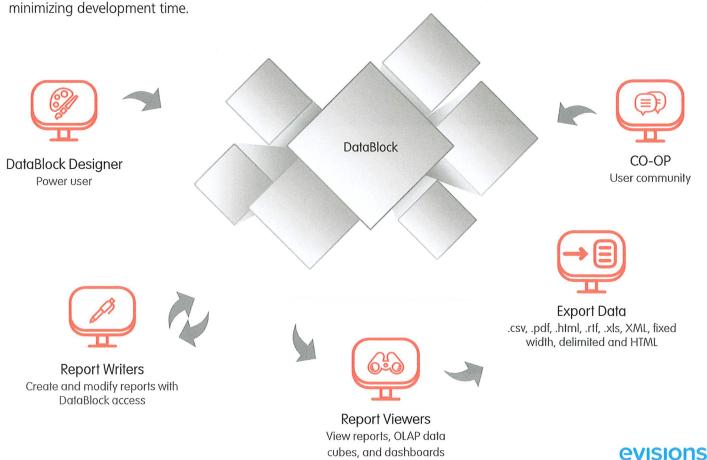


Free Online Live Training

All user types can get up to speed quickly on Argos, with unlimited web-based training from Evisions.
Online live classes are offered regularly and are recorded. There is no limit on the number of times users can take advantage of training.

The Power of Argos

Speed up report building and use with DataBlocks. Users can build their own reports using existing DataBlocks and then add their own reordering and filtering to suit their needs. A single DataBlock can fulfill multiple report needs



Hear what Argos customers are saying...



"Argos' cost model is much more attractive. The pricing is good, and it's an all-in-one package, so we didn't have to decide how many report writers would be on it in advance. We didn't know what that number was going to be, especially as we grew."



"Argos is the tool of choice. It has immediately changed the way we work, in that it has consolidated data so staff don't have to do hours of compilation any longer, and everybody's looking at the same information."

Jay Himes

Technical Lead Liberty University



Business Analyst, Financial Aid Office Lansing Community College



"Evisions' Argos is by far one of the best products Jacksonville University has purchased and implemented. The installation of the product took less than fifteen minutes and allowed us to start migrating reports instantly. Furthermore, the unlimited licenses, ease of use, free training, free upgrade model and fantastic support make Evisions a truly unique company. When it comes to reporting, Argos was the best decision we have ever made."



"We're giving the departments a lot more data, in different ways, so that they can make decisions and take action when they need to."

Ken Foshee

Senior Associate University Registrar University of Alabama



"Argos empowers employees to run reports themselves, without help from IT. It helps support our institution's strategic goals and plans."

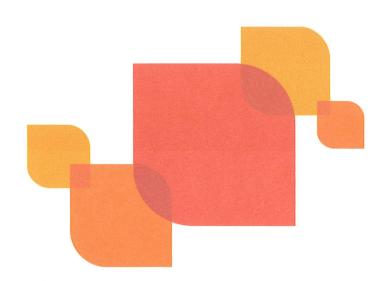
Joy Duran Gevedon

HR Systems Technician University of North Carolina at Asheville

JD Hysler

Director of Information Services Jacksonville University

To see how Argos can help your organization work better, please visit www.evisions.com/argos



888.533.5993 | sales@evisions.com | www.evisions.com

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