

April 13, 2022

Mr. Phillip Francis
Asst. Superintendent of District Services
Livonia Public Schools
15125 Farmington Road
Livonia, MI 48154

RE: 2021 Bond Program
Contract Award Recommendation for Technology Contractor Bids
Coolidge ES / Kennedy ES / Randolph ES / Cooper UES / Emerson MS

Dear Mr. Francis:

This letter transmits an update from Plante Moran Cresa (PMC) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) in its selection of a Technology Contractor for the Projects listed above. This update represents the mutual efforts of PMC, IDS and LPS administration and staff (the Bond Team) to present a framework in order to identify, evaluate and recommend Vendors for these Projects.

On March 10, 2022, Bid Documents were formally issued and made available. An advertisement for bids was published in a local newspaper and also posted to the required State of Michigan websites.

On April 4, 2022, one (1) bid proposal was received and publicly opened. Over the next few days, the bid proposal was reviewed to determine the budget implications. An interview was held with the bidder on April 8, 2022. The scope of work, project schedule, phasing, manpower requirements, and other particulars regarding the work were reviewed and discussed.

Upon completion of the interviews, and after subsequent clarifications and discussions, the Bond Team is recommending **Digital Age Technologies, Inc. (DAT)** for contract award as detailed in IDS' recommendation letter dated April 12, 2022.

Including project acceptance of Voluntary Alternate #1 and a contingency in the amount of \$20,000, the total Project award recommendation equals **\$204,259.00**.

DAT Base Bid Amount	\$ 188,609
Voluntary Alternate #1 (Deduct)	\$ (4,350)
DAT Contract Sum	\$ 184,259
Contingency	\$ 20,000
Project Award Recommendation	\$ 204,259

The costs for this work will be detailed in the Contract, which was included in this RFP, pending final review and approval of terms by district legal counsel.

The Project Team is available at the Board's convenience to answer any questions regarding bidding, the proposals, interview process, or the recommendations of the Bond Team. Please direct all questions through me via email at brian.weber@plantemoran.com.

Sincerely,

PLANTE MORAN CRESA



Brian Weber
Vice President

Enclosures: Summary of Costs
 IDS Recommendation Letter
 Vendor Proposal



TECHNOLOGY - 2022 CONSTRUCTION
BUDGET SUMMARY

	Base Cost		
Buildings	Budget	Actual	Variance
Listed Below	\$ 450,000	\$ 184,259	\$ 265,741
Totals	\$ 450,000	\$ 184,259	\$ 265,741

	Contingency		
Buildings	Budget	Actual	Variance
Listed Below	\$ 50,000	\$ 20,000	\$ 30,000
Totals	\$ 50,000	\$ 20,000	\$ 30,000

	Total Project Costs		
Buildings	Budget	Actual	Variance
Listed Below	\$ 500,000	\$ 204,259	\$ 295,741
Totals	\$ 500,000	\$ 204,259	\$ 295,741

Includes the following sites:

- Coolidge Elementary
- Kennedy Elementary
- Randolph Elementary
- Cooper Upper Elementary
- Emerson Middle

April 12, 2022

Mr. Tim Klan
 Administrator of Information and Instructional Technology
 Livonia Public Schools
 15125 Farmington Road
 Livonia, MI 48154

Project Name: Livonia Public Schools
 Media Center Renovations – BP 01
 Livonia, Michigan

IDS Project No.: 21191-1000 BP 01

Dear Mr. Klan:

Bid specifications and drawings for the Media Center Renovations project were issued on March 10, 2022. The bid package consists of providing technology systems to support the 2022 Library Media Center renovations projects. The scope includes providing voice, audio/video and data systems for the Media Center, the new Idea Factory and the creation of flexible learning spaces.

Representatives from three (3) companies attended the pre-bid conference on March 17, 2022.

One (1) bid was received on April 4, 2022, as follows:

Bidder	Bid Bond	Familial Disclosure	Affidavit of Compliance	Base Bid
Digital Age Technologies, Inc.	Yes	Yes	Yes	\$188,609.00

The bidder included the required Bid Bond, Familial Disclosure, Affidavit of Compliance and Criminal Background Affidavit with their bid submission.

The technology team has reviewed the bid and conducted a post-bid interview with the bidder on April 8, 2022. The bid was determined to be complete and compliant with the requirements of the bidding documents. The bill of materials pricing was determined to be in line with current industry trends and historical competitive bidding pricing models for projects of a similar size and scope.

Digital Age Technologies provided a Voluntary Alternate No. 1 for substitution of “or equal” audio components for the Media Center Sound Systems. This Voluntary Alternate would result in a savings in the amount of \$4,350.00. This Voluntary Alternate is being recommended for award.

IDS recommends the award of the Media Center Renovations BP 01 to the lowest qualified bidder, Digital Age Technologies, Inc., in the amount of \$184,259.00 (\$188,609.00 Base Bid - \$4,350.00 VA1).

In addition to the award amount, IDS is also recommending a construction contingency be established in the amount of \$20,000.00.

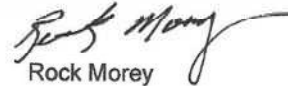
Mr. Tim Klan
IDS Project No. 21191-1000
April 12, 2022
Page 2

Sincerely,

Integrated Design Solutions, LLC



Scott Smith
Senior Associate



Rock Morey
Project Manager

ec: B. Weber, PMC
File

Livonia Public Schools
Media Center Renovations – BP 01
Livonia, Michigan

IDS Project No. 21191-1000

SECTION 00 4100 - BID FORM

OWNER: Livonia Public Schools
15125 Farmington Road
Livonia, MI 48154

PROJECT: Livonia Public Schools
Media Center Renovations - BP 01
Livonia, Michigan

**ENGINEER/
TECHNOLOGY
DESIGNER:** Integrated Design Solutions, LLC
Architecture, Engineering, Interiors & Technology
1441 W. Long Lake Road, Suite 200
Troy, Michigan 48098
(248) 823-2100
(248) 823-2200 fax

NAME OF BIDDER: Digital Age Technologies Inc.

ADDRESS: 1333 South Oak Road
Davison, MI 48423

TELEPHONE: 810-658-4008

E-MAIL: m Spencer@dat-inc.us

BID

Pursuant to and in compliance with the Advertisement for Bids, Instructions to Bidders and other documents relating thereto, the undersigned proposes and agrees to furnish equipment, materials, and labor and perform all work necessary to complete the Livonia Public Schools Contract for the Media Center Renovations project in accordance with the Bidding Documents prepared by Integrated Design Solutions, LLC dated March 10, 2022, and agrees to accept payment as herein provided.

BASE BID

Total lump sum bid for all work specified and shown on the drawings as indicated for Base bid in the amount of:

One Hundred Eighty Eight Thousand Six Hundred Nine Dollars and Zero Cents
Dollars (\$ 188,609.00).

MANDATORY ALTERNATES

None.

VOLUNTARY ALTERNATES

Voluntary Alternate No. 1: Change Mixer/Amp and Wireless microphone system.
Add/Deduct Four Thousand Three Hundred Fifty Dollars and Zero Cents
Dollars (\$ 4,350.00).

Voluntary Alternate No. 2: _____

Add/Deduct _____

Dollars(\$ N/A).

Voluntary Alternate No. 3: _____

Add/Deduct _____

Dollars(\$ N/A).

UNIT PRICES

The Bidder shall include a complete bill of materials as part of their bid submission. Refer to specifications section 00 2113 paragraph "SUBMITTALS - BID REQUIREMENTS" for additional information. The bill of materials will be considered to be the unit price schedule for additions to or deletions from the scope of work from the date of award until the date of completion.

The bill of materials shall be formatted to include all charges for labor, materials and equipment, overhead and profit, general conditions, supervision, insurance, taxes and incidental expenses in such a way that unit pricing can be easily derived.

Indicate below acceptance of these unit pricing terms, acceptance with modifications as indicated or exception taken.

- Included bill of materials is considered the unit pricing schedule for the duration of the project.
- Exception taken. Included bill of materials is not valid for unit pricing for additions to or deletions from the scope of work for the duration of the project.
- Included bill of materials is considered the unit pricing schedule for the duration of the project with the following modifications:

Based on present conditions, DAT will do everything possible
to maintain present prices but cannot guarantee.

EXTENDED UNIT PRICES

The Bidder proposes extended unit prices in accordance with the following schedule. Said unit prices shall include all charges for labor, materials and equipment, overhead and profit, inflation/escalation, general conditions, supervision, insurance, applicable taxes and incidental expenses.

Said extended unit prices shall be applicable to the pricing of additional work beyond Substantial Completion. Said extended unit prices shall be valid from the date of substantial completion to twenty-four (24) months after the date of substantial completion, unless otherwise agreed to by Owner and Contractor.

For each unit price stated above, include with your bid proposal a pricing schedule, standard escalation percentages or other form of pricing the District may utilize for future work extending beyond Substantial Completion for the time period specified.

Based on present conditions, DAT will do everything possible to maintain present prices but cannot guarantee.

In addition, provide unit pricing for the following:

Unit Pricing – Sections 27 1000 – Voice and Data Systems

		ADD	DEDUCT
UP-1	Cost to provide, install, test and tag one (1) Category 6 data drop as specified including cabling, faceplate, connectors, testing and tagging (assume 250 foot run). Include patch cables at each end.	\$ <u>250.00</u>	\$ <u>250.00</u>
UP-2	Cost to relocate, test and tag one (1) Category 6 data drop within the same room.	\$ <u>84.00</u>	\$ <u>84.00</u>
UP-3	Cost to demolish an existing Category 5 or 6 data drop (assume 250 foot run).	\$ <u>84.00</u>	\$ <u>84.00</u>
UP-4	Cost to provide and install 1 24-port Hubbell #HPJS24a patch panel	\$ <u>325.00</u>	\$ <u>275.00</u>
UP-3	Cost to provide and install 1 48-port Hubbell #HPJS48a patch panel	\$ <u>425.00</u>	\$ <u>375.00</u>

BID SECURITY

Each Bid shall be accompanied by a Bid Security in the form of a certified check, cashier's check, or money order made payable to the Owner or a Bid Bond naming the Owner as the obligee in an amount not less than five percent (5%) of the Base Bid as a Bid guarantee. Bid Bonds shall be issued by a company licensed to do business in the State of Michigan.

ADDENDA

The undersigned acknowledges the receipt of the following addenda:

Addendum No. <u> 1 </u>	Dated <u> 3/25/2022 </u>	Addendum No. <u> </u>	Dated <u> </u>
Addendum No. <u> </u>	Dated <u> </u>	Addendum No. <u> </u>	Dated <u> </u>
Addendum No. <u> </u>	Dated <u> </u>	Addendum No. <u> </u>	Dated <u> </u>

TIME OF COMPLETION

The undersigned agrees to substantially complete the project by September 30, 2022.

Refer to the Appendix for specific building completion dates and acceptable working hours.

WITHDRAWAL OF BIDS

The undersigned agrees that its Bid shall not be withdrawn for a period of ninety (90) days after the date set for receipt of Bids.

NON-COLLUSION

The undersigned certifies that the Bid has not been prepared in collusion with any other bidder and that the prices, discounts, terms and conditions thereof have not been directly or indirectly communicated by or on behalf of the Bidder to any such person other than the recipient of such Bid, and will not be communicated to any such person prior to the official opening of said Bid. The undersigned fully understands that no premiums, rebates, or gratuities are permitted either with, prior to or after signing the Contract.

This certification may be treated as if it were a sworn statement made under oath, and is made subject to the provisions of 18 U. S. C., 1001, relating to the making of false statements.

SIGNATURE AND LEGAL STATUS OF BIDDER

Signed and sealed this 4th day of April, 20 22.

K NEWCOMB
Notary Public, State of Michigan
County of Genesee
My Commission Expires 09-08-2027
Acting in the County of Genesee
Affix Corporate Seal K Newcomb

Digital Age Technologies Inc.
(Individual, Partnership, Corporation)
Michigan
State-of-Incorporation
By: [Signature]
(Authorized Signature of Bidder)
Mark Spencer
(Print or Type Name of Bidder)
President
Title
1333 South Oak Road
Business Address
m Spencer@dat-inc.us
E-mail

Instructions: Submit one (1) original and five (5) copies to the Owner and retain one (1) copy for the Bidder's records. Clearly label each copy submitted as either "original" or "copy."

From: Morey, Rock <rmorey@ids-michigan.com>
Sent: Tuesday, April 12, 2022 2:36 PM
To: Brian Weber
Cc: TIMOTHY KLAN
Subject: FW: Livonia Schools - no bid?

ATTENTION: This email was sent to Plante Moran from an [external source](#). Please be extra vigilant when opening attachments or clicking links.

Brian,

For the Media Center bid, here's one of the emails we received from a perspective bidder (Capricorn Diversified Solutions). The other (AmComm) you were copied on an email message from Tim Klan on 4/5/22. I'll forward it to you as well.

Interesting that Capricorn and AmComm were at the pre-bid meeting and DAT was not but elected to bid (and win) the job.

....*rock*

ROCK MOREY
technology designer

INTEGRATED *design* SOLUTIONS

architecture engineering interiors & technology
1441 west long lake, suite 200, troy, michigan 48098
d 248.823.2180 | o 248.823.2100 | c 248.417.8661

troy grand rapids ids-michigan.com

From: Sam Applebee <sam.applebee@cdsonline.com>
Sent: Wednesday, April 6, 2022 12:52 PM
To: Morey, Rock <rmorey@ids-michigan.com>
Subject: RE: Livonia Schools - no bid?

Rock,

Yeah, unfortunately for some internal reasons we had to pass on that one. We are always interested in anything else you have to throw at us.

Thanks,

Sam Applebee
Capricorn Diversified Systems, LLC



CAPRICORN
Diversified Systems

PLAN, DEPLOY, MANAGE & REFRESH TECHNOLOGY

23399 Commerce Drive, B4

Farmington Hills, MI 48335
248-426-0000 (Office)
248-943-0077 (Cell)

From: Morey, Rock <rmorey@ids-michigan.com>
Sent: Tuesday, April 5, 2022 2:57 PM
To: Sam Applebee <sam.applebee@cdsonline.com>
Subject: Livonia Schools - no bid?

Sam,

I was surprised to not see a bid submission for the Livonia Media Center Renovations project. You don't need to respond to this, but we have more near term work still in the hopper for Livonia where I'd like to see Capricorn participate.

Can you provide any insight?

....*rock*

ROCK MOREY
technology designer
INTEGRATED design SOLUTIONS
architecture engineering interiors & technology
1441 west long lake, suite 200, troy, michigan 48098
d 248.823.2180 | o 248.823.2100 | c 248.417.8661
troy grand rapids ids-michigan.com

From: TIMOTHY KLAN <tklan@livoniapublicschools.org>
Sent: Tuesday, April 5, 2022 1:46 PM
To: Morey, Rockland; Smith, Scott; Brian Weber
Subject: Amcomm No Bid Email

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LMC Renovation Bid - Amcomm Bidding Notes 04/05/2022

External



Matt Higgins

to me, Jeff, jramonaitis

12:48 PM (55 minutes ago)



Good Afternoon Tim,

First off I'd like to say that this was a gross oversight on my part. I am in charge of technology bidding, and this project was marked on the bid board to definitely bid.

The reason this got missed was that a perfect storm of project ordering, bids, and construction change orders all came due on April 1st. Our Bloomfield paging job we were gearing up for got completely re-designed, and needed to be updated by 04/01. A big electrical bid for Oakland County was due on 04/01, and I've had three construction managers insisting that I give them ordering information for materials needed for this summer's construction by 04/01 because so many materials are ending up on backorder right now.

Long and short of it is that by the time Monday morning rolled around, my team and I realized we had dropped the ball on Livonia. This was my oversight 100%, and I hope this happening doesn't sour the relationship Amcomm has with Livonia Public Schools going forward.

Once again, my sincerest apologies for this oversight. If there was a re-bid, we would make sure to put a good number on it.

-Matt

Matthew Higgins
Chief Estimator / ISP Engineer
Amcomm Telecommunications Inc.
12482 Emerson Dr.
Brighton, MI 48116
mhiggins@amcomminc.com
Ph.248.698.8868
Cell.734.560.1468

Tim Klan

Administrator of Information and Instructional Technology
Livonia Public Schools
15125 Farmington Rd.
Livonia, MI 48154
www.livoniapublicschools.org

- To Submit a Support Ticket <http://livoniapublicschools.org/helpdesk>