



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: July 20, 2016

Purpose: Report Only Recognition Discussion/ Possible Action

Presenter(s): Jesus Salazar, Chief Financial Officer/Peggy Lee Gonzalez, Purchasing Director

Item Title:

Discussion and possible action to approve the renewal of Kronos Support Services. This contract is not to exceed \$52,587.64 for software, hardware, services and annual maintenance for the 2016-2017 school year.

Description:

Kronos Support Services includes the use of technical account managers, proactive preventive support, complete issue tracking and management and 24 hour – 7 days a week phone support. This web-based platform facilitates the tracking management of district payroll and provides maintenance support and training for administration team. Purchasing Cooperative Contract: U.S. Communities Government Purchasing Alliance, Contract #14-JLR-003.

District Goal:

Goal 6 We will promote and ensure a safe and secure learning environment for all students.

Funding Budget Code and Amount:

199-53-6299-00-726-699-000

CFO Approval

APPROVAL ROUTE

Principal/Director:

Executive Director:

Chief Administrator:

Superintendent:

SIGNATURE

[Handwritten signatures]

DATE

7/12/16
7/12/2016
7-13-2016



Kronos Incorporated
297 Billerica Road
Chelmsford, MA 01824

22-JAN-2016
STEPHANIE MENDOZA
SOUTH SAN ANTONIO ISD
Solution ID: 6005939

Subject: Kronos Support Services Quote for SOUTH SAN ANTONIO ISD
Contract #: 1029629 R20-JAN-16

Dear STEPHANIE,

The support services and benefits provided under your existing maintenance services terms are due to expire. In order to continue to receive support services and benefits for your Kronos products, you will need to renew the maintenance support for another year. Please review the attached quote so that we can ensure that the upcoming invoice we send to your Accounts Payable organization accurately reflects your Kronos investment. (Please be aware that per the terms of your agreement Kronos will send an invoice 60 days prior to the start of your contract.) **If the attached quote matches your records, please sign the quote and return a copy to me within 10 business days.**

If your organization requires a Purchase Order for payment, please forward me a copy at this time so I can make sure it is referenced on the invoice.

When the invoice is paid, your organization is acknowledging that they are renewing the maintenance support services for another year under the existing terms and conditions with Kronos. If the invoice is not paid, your support services for the products will be cancelled and Kronos will require you to sign a new support services contract, with applicable charges, in order to reactivate your service.

I encourage you to visit the Kronos Customer Portal at <http://customer.kronos.com> for access to SuperSearch, eCase management, Customer Forums, Product Documentation, Training tips and so much more! Experience the array of services Kronos offers.

Please contact me at the email address or telephone number provided below if you have any questions regarding your renewal.

Thank you for your business.

Regards,

Quien LaGrone
Contract Administrator

tel: 713-802-6833
fax: 713-802-6830
email: Quien.Lagrone@Kronos.com



Kronos | Time & Attendance • Scheduling • Absence Management • HR & Payroll • Hiring • Labor Analytics

Kronos Incorporated 297 Billerica Road Chelmsford, MA 01824 (800) 225-1561 (978) 250-9800 www.kronos.com



Support Services Quote

Page 1 of 2

Payment Terms: Net 30 Days
Currency: USD
Customer PO Number: AWAITNG PO

Quote Type: Renewal
Customer: SOUTH SAN ANTONIO ISD
Solution ID: 6005939
Contract #: 1029629 R20-JAN-16
Date: 22-JAN-2016
Prepared by: Quien LaGrone / US West6

Bill To: SOUTH SAN ANTONIO ISD
 5622 RAY ELLISON BLVD
 SAN ANTONIO TX 78242
 UNITED STATES

Ship To: SOUTH SAN ANTONIO ISD
 5622 RAY ELLISON BLVD
 SAN ANTONIO TX 78242
 UNITED STATES

Contact: STEPHANIE MENDOZA
Email: smendoza@southsanisd.net

CONTRACT SUMMARY

Contract Period: 20-MAY-2016 - 19-MAY-2017

| Description | Support Services | Estimated Tax | Subtotal |
|----------------------------|--------------------|---------------|--------------------|
| Software Support Services | \$33,782.23 | \$0.00 | \$33,782.23 |
| Equipment Support Services | \$16,339.46 | \$0.00 | \$16,339.46 |
| Educational Services | \$2,465.95 | \$0.00 | \$2,465.95 |
| Total | \$52,587.64 | \$0.00 | \$52,587.64 |

Annualized Contract Value: \$52,587.64

The Annualized Contract Value is the value of the contract if all services are priced for 365 days. The Annualized Contract Value does not include estimated tax. Please note that this quote may include services priced for prorated periods.

IMPORTANT NOTES

Support Services are subject to applicable taxes. The tax amount shown on this quote is only an estimate. The actual tax due will be reflected on the invoice.

| | |
|------------------------------|----------------------------|
| SOUTH SAN ANTONIO ISD | KRONOS INCORPORATED |
| Signature: _____ | Signature: _____ |
| Name: _____ | Name: _____ |
| Title: _____ | Title: _____ |
| Date: _____ | Date: _____ |



U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE

DATASHEET

U.S. Communities: A Better Way to Purchase Technology

With tight budgets and increased scrutiny, your organization needs to do all it can to reduce labor costs and improve productivity. Workforce management is an effective way, but going out to bid for a technology solution can be a time-consuming process that may force you to settle for the lowest-cost offering. Or worse, the idea of it may force you to forgo the project entirely.

Now there is a better way. Kronos is proud to partner with the U.S. Communities Government Purchasing Alliance to provide public sector organizations with workforce management solutions to control labor costs, minimize compliance risk, and improve workforce productivity.

The benefits are significant. U.S. Communities' supplier commitments ensure that its partners are selected through an open solicitation process. Plus, by having a lead agency hold the master agreement (in this case, Harford County Public Schools), you can satisfy competitive bid requirements — eliminating cumbersome RFP processes. And with competitive pricing and no fees or costs to participate, your agency will save taxpayer money.

For more information, please visit www.kronos.com/uscommunities today.

Key Benefits of the U.S. Communities Contract

- > **GAIN ACCESS** to solutions that meet the needs of organizations of all sizes
- > **CHOOSE** a vendor with a proven track record in the public sector
- > **TAKE ADVANTAGE** of competitive pricing through open solicitation
- > **ELIMINATE** the need for RFPs and accelerate the procurement process
- > **SAVE** taxpayer money — no fees to register

U.S. Communities Government Purchasing Alliance

www.uscommunities.org

Contract # 14-JLR-003

Lead Agency: Harford County Public Schools

Email: uscommunities@kronos.com

Phone: +1 855 467 6667 (+1 855 4KRONOS)

Fax: +1 978 367 5954

For more information, please visit
www.kronos.com/uscommunities.

About U.S. Communities

U.S. Communities is the leading national government purchasing cooperative, providing world-class government procurement resources and solutions to local and state government agencies, school districts (K-12), higher education institutions, and nonprofits looking for the best overall supplier government pricing.



U.S. COMMUNITIES™
GOVERNMENT PURCHASING ALLIANCE



Workforce Innovation
That Works™

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