



Denton Independent School District

Residential Growth Report 2nd Quarter 2009

August 11, 2009



Paloma Creek South

Paloma Creek North



Cross Oak Ranch
Elementary



Preserve @ Pecan Creek



Cross Oak Ranch





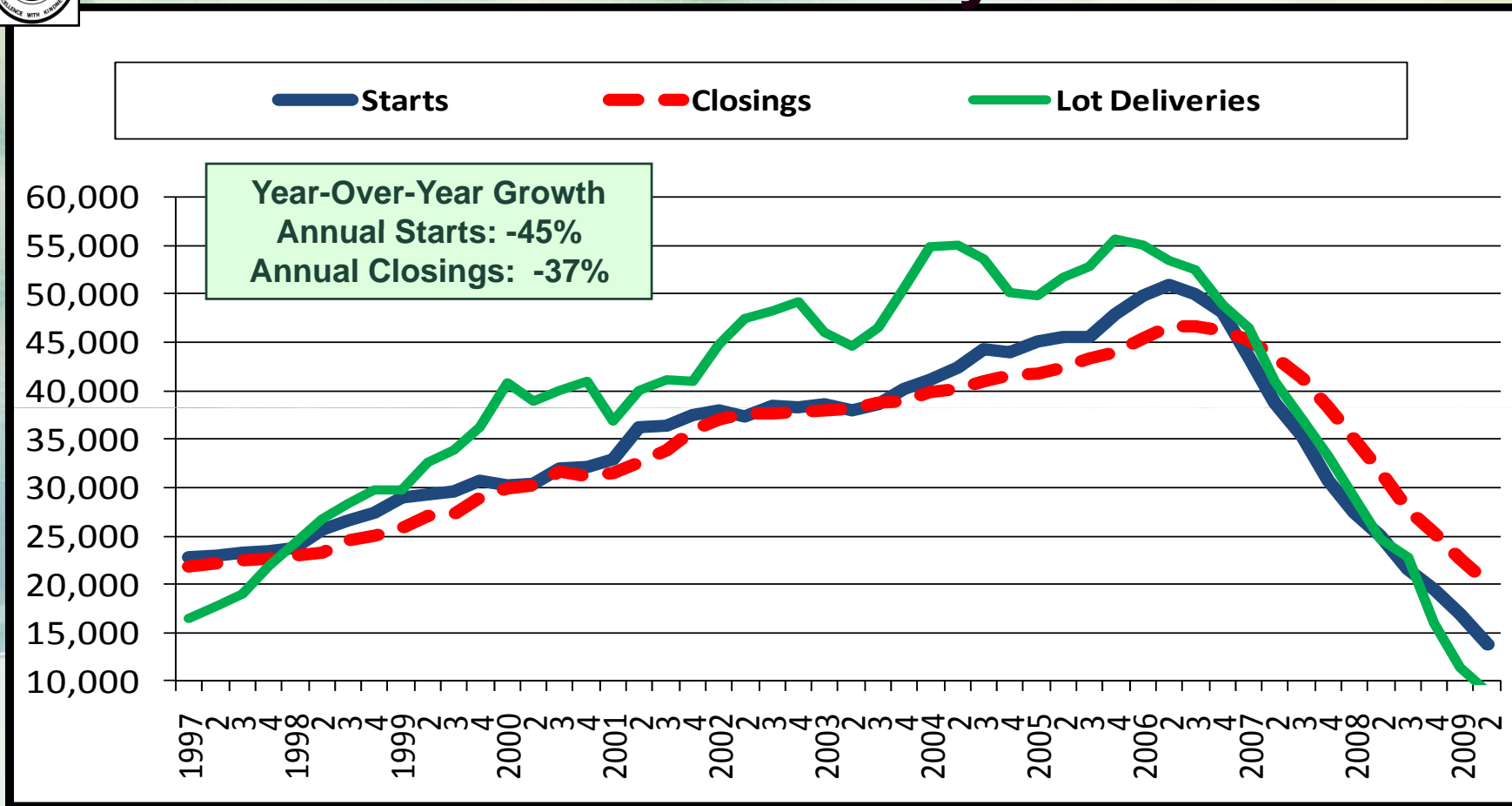
DFW Housing Vital Signs 2Q09

	<u>Dallas</u>	<u>Ft. Worth</u>	<u>DFW</u>
Median Home Price	\$226K	\$186K	\$208K
Annual Starts	8,409	5,439	13,848
Annual Closings	12,482	7,611	20,093
U/C Home Inventory	2,567	1,512	4,079
Month Supply	2.5	2.4	2.4
FV Home Inventory	3,475	1,878	5,353
Month Supply ⁽¹⁾	3.3	3.00	3.2
Vacant Lots	59,968	32,367	92,335
Month Supply ⁽²⁾	85.6	71.4	80.0
Lots Under Development	3,524	2,288	5,812

(1) 2.5 mos. is considered equilibrium (2) 24 mos. is considered equilibrium



DFW Activity

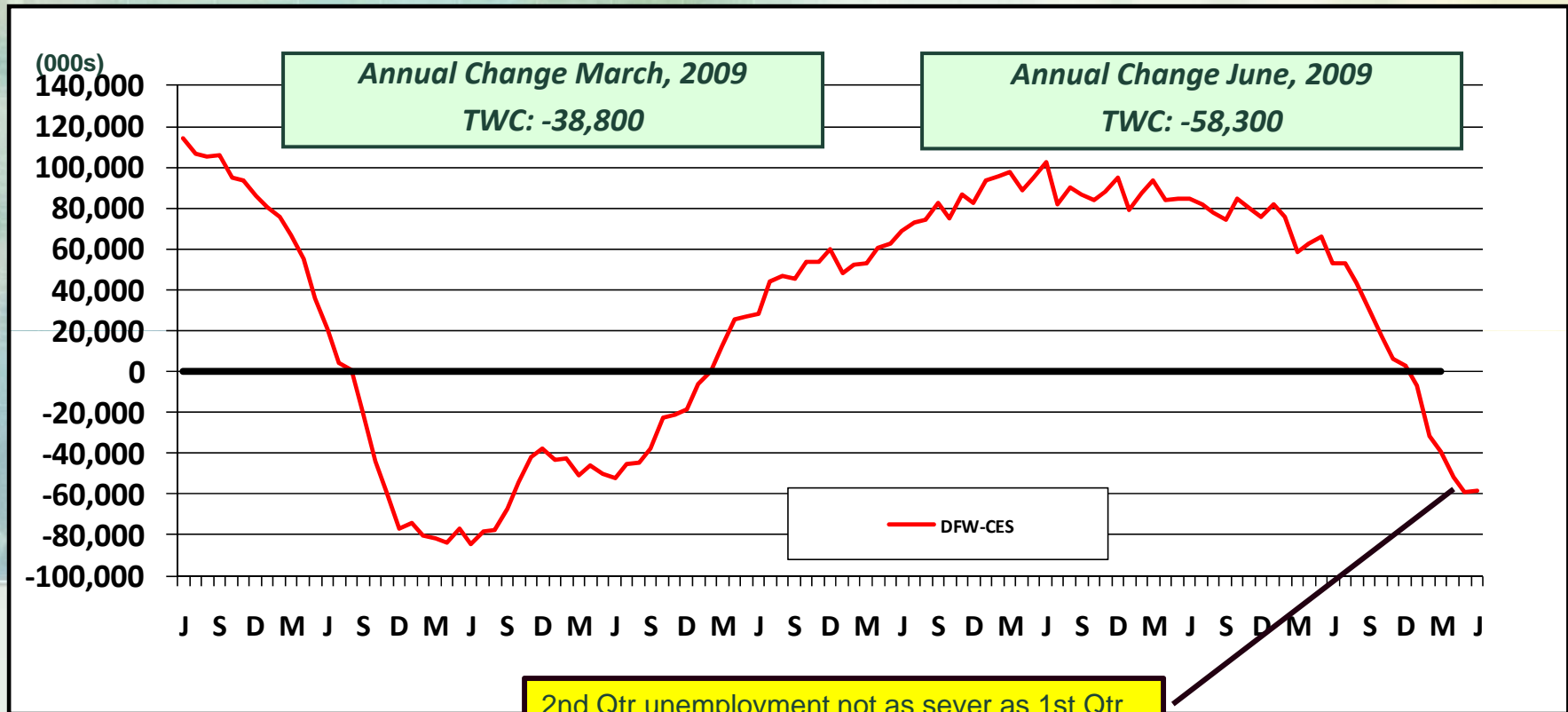


DFW Annual Starts, Closings & Lot Deliveries



Market Drivers

DFW Total Employment (TWC) = 2,947,200
(-1.94% Annual Growth Rate)



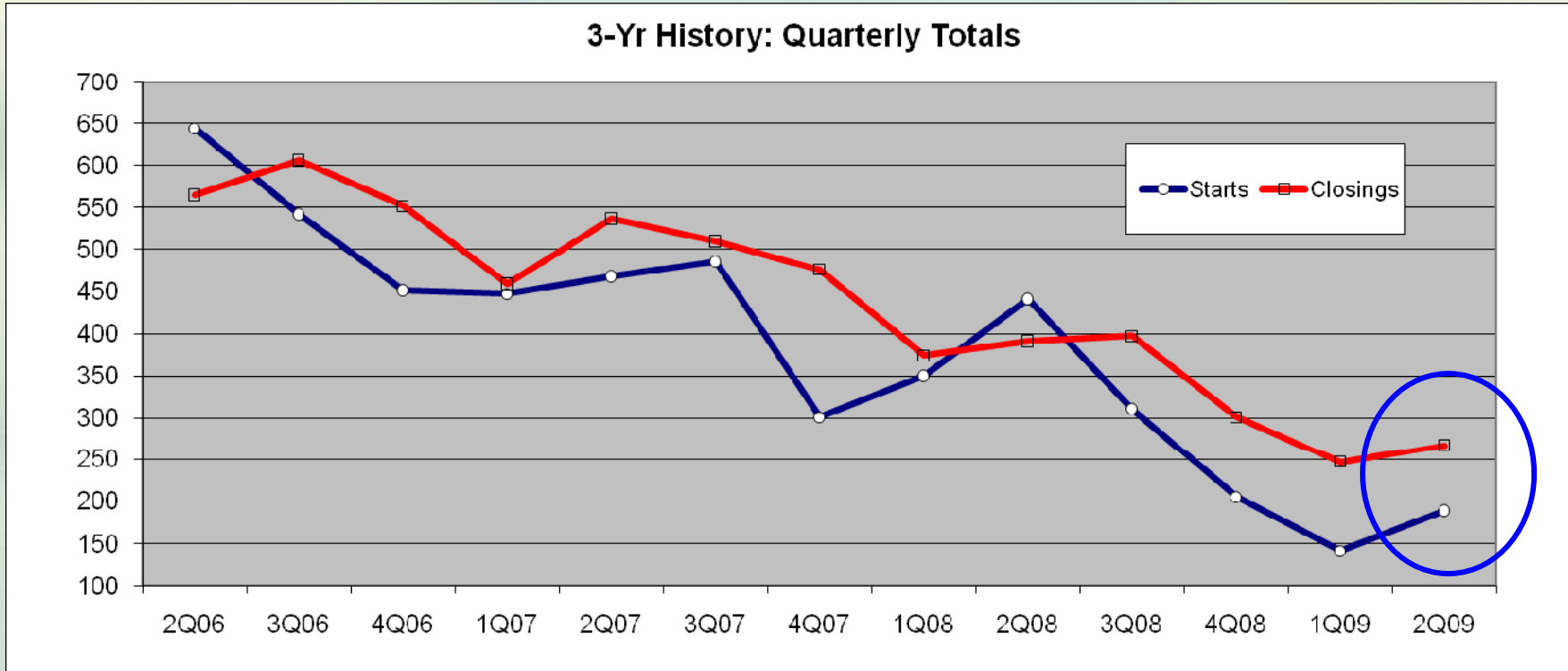
2nd Qtr unemployment not as sever as 1st Qtr

Source: TWC

DFW Non-Agriculture Annual Net Employment Growth (CES) Not-Adjusted



Denton ISD New Housing Activity

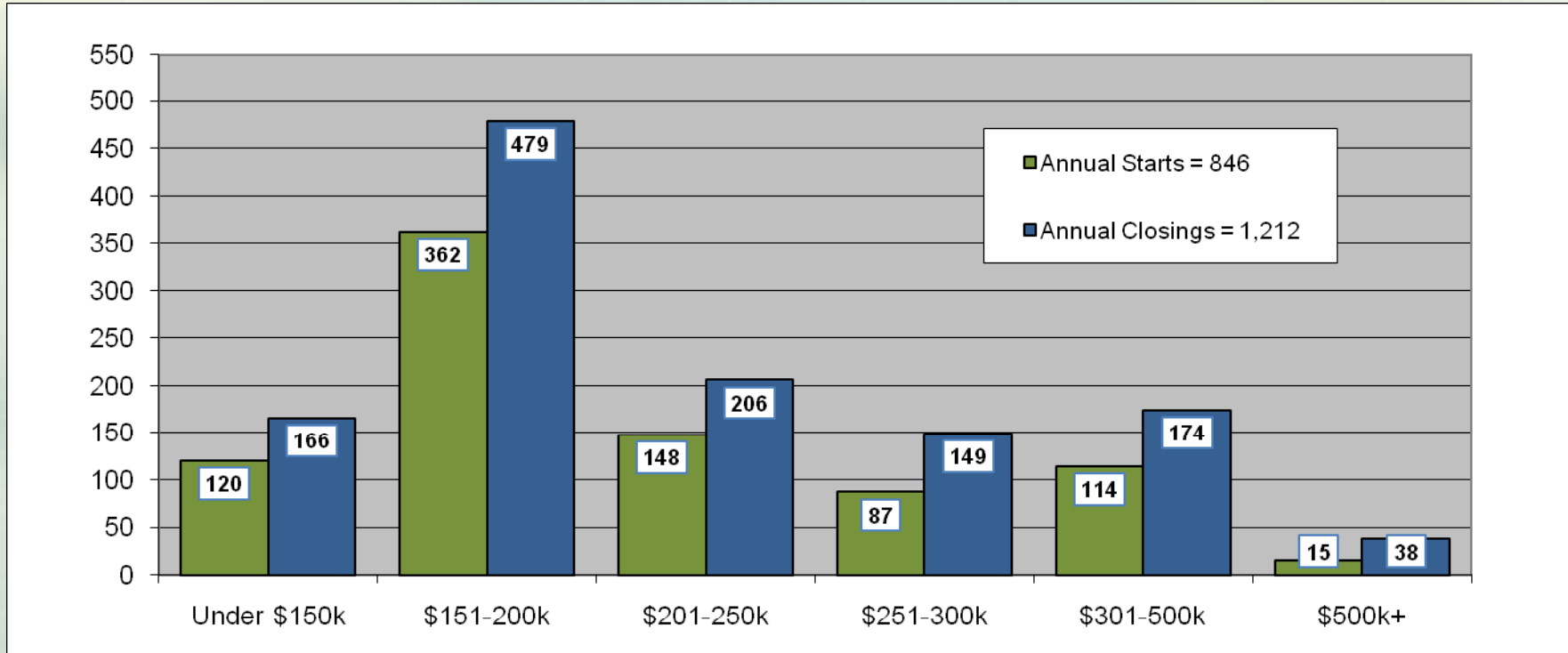


Starts	2003	2004	2005	2006	2007	2008	2009
1Q	404	609	479	674	447	350	141
2Q	648	805	639	644	468	441	189
3Q	572	782	712	542	486	311	
4Q	680	387	512	451	301	205	
Total	2,304	2,583	2,342	2,311	1,702	1,307	330

Closings	2003	2004	2005	2006	2007	2008	2009
1Q	356	510	520	523	459	374	247
2Q	497	639	551	565	537	391	267
3Q	589	751	746	606	510	397	
4Q	580	616	589	552	476	301	
Total	2,022	2,516	2,406	2,246	1,982	1,463	514



Price Range Analysis



Annual Average Start Price \$227,333

Annual Median Start Price \$192,014

2Q09 Average Start Price \$216,958



DFW School Districts by New Home Activity

	SCHOOL DISTRICT	CLOSINGS (3Q08- 2Q09)
1	FRISCO	1,858
2	NORTHWEST	1,447
3	DENTON	1,212
4	KELLER	1,093
5	EAGLE MTN. - SAGINAW	975
6	MANSFIELD	972
7	LEWISVILLE	684
8	ALLEN	655
9	WYLIE	593
10	CROWLEY	493
11	BURLESON	438
12	MCKINNEY	410
13	PLANO	400
14	PROSPER	363
15	ROCKWALL	340
16	GARLAND	332
17	LITTLE ELM	324
18	FORNEY	319
19	ROYSE CITY	293
20	GRAND PRAIRIE	252

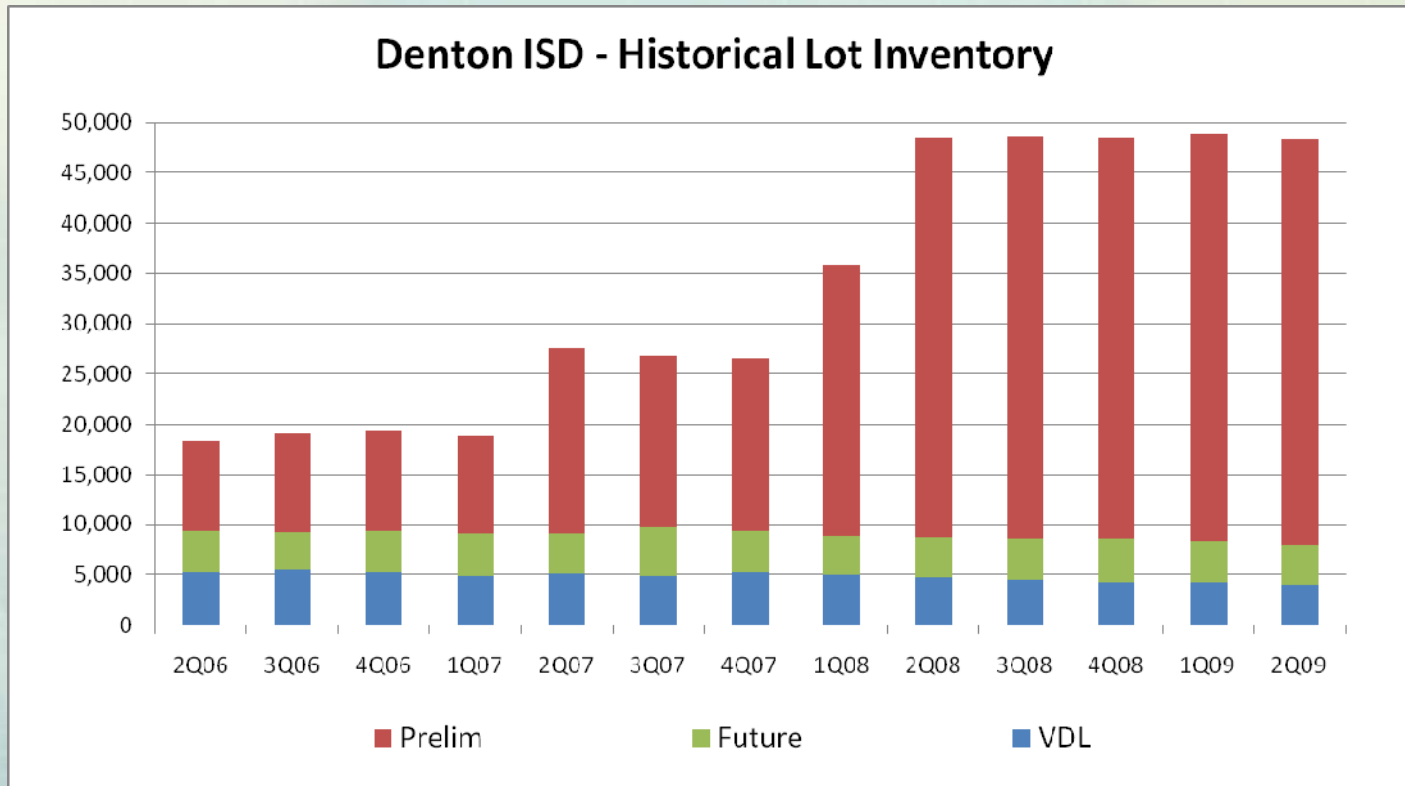
Denton ISD's new home market ranks 3rd in annual closings among Dallas-Ft. Worth school districts



Source: Residential Strategies, Inc.



DISD Lot Supply



Vacant Developed Lots

4,014 lots (56.9 months)

Approved Future Lots

3,974 lots (56.4 months)

Prelim. Planned Lots

40,332



Top Performing Subdivisions



	Annual Closings	<u>Starts</u>	
		1-year Forecast	2-year Forecast
1. Paloma Creek (All sections) US-380	251	174	174
2. Lantana (All sections) Bartonville/Argyle	209	99	78
3. Savannah (All sections) US-380	123	47	47
4. Robson Ranch (I35W)	112	58	58
5. Villages of Carmel (Shady Shores)	93	64	57
6. Preserve at Pecan Creek (Shady Shores)	62	37	37
7. Glenbrooke Estates (All sections) US-380	46	43	43
8. Forest Meadow (Corinth)	41	38	38



Activity by City Sector

	<u>Annual</u>	<u>Annual</u>
	<u>Starts</u>	<u>Closings</u>
1. Denton Co. East	298	414
2. Denton South	284	407
3. Lantana	133	209
4. Prosper	54	46
5. Denton North	49	94
6. Corinth	13	19
7. Shady Shores	8	11
8. Cross Roads	5	8
9. Double Oak	2	3
10. Denton Co. West	0	1





Denton ISD Resale Market

(Single-Family Residential Only)



Denton ISD Resale Data

SF Residential	1Q08	2Q08	3Q08	4Q08	1Q09	2Q09
Total Sales	414	580	573	346	357	507
Average Sales Price	\$182,976	\$183,354	\$179,381	\$175,630	\$172,226	\$176,161
Median Sales Price	\$151,408	\$147,038	\$154,500	\$146,058	\$149,990	\$150,000
Days-on-market	91	75	78	80	90	84
Foreclosure Forced Sales	64	93	69	81	90	77
Pending Sales	29	29	31	33	41	206
Active Listings	119	139	202	281	318	727
Months Inventory				1.8	2.1	4.9
Annual Total Sales				1,913	1,856	1,783
% Change				n/a	-3.0%	-3.9%



Annual Foreclosure Forced Sales	307	333	317
% Change	n/a	8.5%	-4.8%

Active Listings	281	318	727
% Change	n/a	13.2%	128.6%

DFW Resale Rate Down by 19%



Glenbrooke Estates

US-380 Corridor

- 63 occupied homes
- 127 vacant lots
- 190 future lots planned
- 43 starts projected for 3Q09-2Q10



- Savannah Elementary
- Navo Middle School
- Denton High School





Bandera at Lantana

Bartonville - Argyle

- 42 occupied homes
- 147 vacant lots
- 38 starts projected for next 12 months



Servicing Campuses

- Blanton Elementary
- Harpool Middle School
- Guyer High School





Bellaire at Lantana

Bartonville - Argyle

- 24 occupied homes
- 32 vacant lots
- 768 future lots planned
- 4 starts projected for next 12 months



Servicing Campuses

- EP Rayzor Elementary
- Harpool Middle School
- Guyer High School





Tuscan Hills

City of Denton
Unicorn Lake Area

- 106 lots planned
- 10 occupied homes
- 90 vacant lots



Servicing Campuses

- Nelson Elementary
- McMath Middle School
- Denton High School





Audra Heights

City of Denton
Loop 288 & University

- Future subdivision in North Denton
- 72 lots planned
- 9 starts projected for the next 12 months



Servicing Campuses
• Lee Elementary
• Strickland Middle School
• Ryan High School





Denton ISD – 2nd Qtr 2009 Summary

Annual starts are down 46% since 2Q08 to 846 units (vs. 1,578)

Annual closings decline 31% to 1,212 units (vs. 1,751 in 2Q08)

✓ Despite the slowdown, DISD ranks 3rd in annual new home closings among DFW school districts [Frisco (1st), Northwest (2nd)]

✓ Quarterly starts and closings up for the first time in 9 months

✓ Homes under construction up 14% since 3/31/09 (200 units u/c)

198 finished vacant units available (288 in 4Q08)

Continental Congress Village (15) Glenbrook Est. (12), Villages of Carmel (10), Preserve at Pecan Creek (9)

No new lots delivered this quarter

48,320 total potential lots remaining in the district

4,014 vacant developed lots (-5%)

3,974 future lots (-3%)

40,320 preliminary lots planned (-1%)

✓ New home forecast 3Q09-2Q10 = 833 starts

✓ Resales up in 2Q09 but annual total sales are down 4%

✓ Annual foreclosure forced sales down 5%

