



**Board of Trustees, Board Meeting
July 25, 2019**

RE: Consider Recommendation Office and School Supply Proposals

Dear Trustees,

In accordance with the Texas Education Code, Chapter 44, Subchapter B, Section 44.031, Bellville ISD has solicited RFP(s) for catalog proposal pricing to meet purchasing requirements. Below are the responses from RFP #2019-002. Approval of the proposals will place these vendors on BISSD's approved vendor bid list and BISSD will receive any discounts offered in the proposals. I recommend the board approve all vendors listed to provide the district with choices to purchase products at the best value to Bellville Independent School District.

VENDOR	2018-2019 Discount	2019-2020 Discount	Shipping	Additional Information:
American Ceramic Supply	0-60%	0%	Volume Discount	Classroom Supplies
Bio Corporation	-	5%	Free Shipping \$250+	Classroom Supplies, BuyBoard, TIPS, EPIC6
Coast to Coast Computer Products	-	15% Diamond Series Line	Free Shipping	Printer Toner/Ink Cartridges, BuyBoard, TIPS, EPIC6
Cravens Office Supply	10-75%	10-75%	Free Delivery	General Office & Instructional Supplies
Discount School Supply – EarlyChildhood LLC	18%	18%	Volume Discount	Classroom Teaching Tools, BuyBoard
EAI Education	-	15%	Free Shipping \$100+	Classroom Supplies/Teaching Tools, BuyBoard, Choice Partners, TIPS
ECS Learning–STAAR Master	0-25%	0%	Volume Discount	Texas Test Prep Materials, BuyBoard
Follett	-	0-45%	Free Delivery	Library/Classroom Materials, BuyBoard
hand2mind, Inc.	15%	15%	12% or Free Delivery \$99+	Instructional Resources, BuyBoard, TIPS
KAMICO – STAAR Connection	0%	0-20%	Free Delivery	Specialized Instructional Media, sole source vendor for certain media products, BuyBoard & Choice Partners
Lakeshore Learning	5%	5%	Free Delivery	Classroom Teaching Tools, TCPN, TIPS & BuyBoard
Learning Zone	10%	10%	Free Shipping \$150+, excludes Furn & Equip	Classroom Supplies & Furniture, BuyBoard, TIPS
Lectorum Publications, Inc.	-	20%	Volume Discount	Children's Books in Spanish, BuyBoard, Choice Partners
Nasco	10-20%	10-20%	Free Shipping \$99+	General Office & Instructional Supply
Privacy Shields/Classroom Products	0%	0%	Free Shipping	Classroom Cardboard Privacy Shields
Quill	10-15%	5-15%	Free Delivery	General Office & Instructional Supply, National IPA
School Outfitters	2%		Varies by Item	Classroom Furniture, TIPS
School Specialty	14-31%	12-35%	Varies by item	General Office & School Supplies, TCPN
South Texas School Furniture	10-15%	5-50%	Volume Discounts	Furniture, BuyBoard/TIPS
The Master Teacher	5%	5%	Volume Discount	Instructional Materials, ESC6

Sincerely,


Dennis Jurek
Assistant Superintendent of Finance & Operations
Bellville Independent School District