

January 16, 2023

Mr. Phillip Francis
Asst. Superintendent of District Services
Livonia Public Schools
15125 Farmington Road
Livonia, MI 48154

RE: 2021 Bond Program
Contract Award Recommendation for Technology Contractor Bids
LCTC/Robotics Addition & Renovations

Dear Mr. Francis:

This letter transmits an update from Plante Moran Cresa (PMC) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) in its selection of a Technology Contractor for the Projects listed above. This update represents the mutual efforts of PMC, IDS and LPS administration and staff (the Bond Team) to present a framework in order to identify, evaluate and recommend Vendors for these Projects.

On October 31, 2022, Bid Documents were formally issued and made available. An advertisement for bids was published in a local newspaper and also posted to the required State of Michigan websites.

On November 21, 2022, two (2) bid proposals were received and publicly opened. Over the next few days, the bid proposals were reviewed to determine the budget implications. Interviews were held with the bidders on November 30, 2022. The scope of work, project schedule, phasing, manpower requirements, and other particulars regarding the work were reviewed and discussed.

Upon completion of the interviews, and after subsequent clarifications and discussions, the Bond Team is recommending **Digital Age Technologies, Inc.** for contract award as detailed in IDS' recommendation letter dated December 2, 2022.

Including the Base Bid Amount of \$105,177 and a contingency in the amount of \$8,000, the total Project award recommendation equals **\$113,177.00**.

The costs for this work will be detailed in the Contract, which was included in this RFP, pending final review and approval of terms by district legal counsel.

The Project Team is available at the Board's convenience to answer any questions regarding bidding, the proposals, interview process, or the recommendations of the Bond Team. Please direct all questions through me via email at brian.weber@plantemoran.com.

Mr. Phillip Francis
Livonia Public Schools

January 16, 2023
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Sincerely,

PLANTE MORAN CRESA

A handwritten signature in blue ink, appearing to read "Brian Weber", with a long horizontal flourish extending to the right.

Brian Weber
Vice President

Enclosures: Summary of Costs
 IDS Recommendation Letter
 Vendor Proposal



LCTC/ROBOTICS - TECHNOLOGY CONTRACTOR
BUDGET SUMMARY

	Base Cost		
Buildings	Budget	Actual	Variance
LCTC/Robotics	\$ 200,000	\$ 105,177	\$ 94,823
Totals	\$ 200,000	\$ 105,177	\$ 94,823

	Contingency		
Buildings	Budget	Actual	Variance
LCTC/Robotics	\$ 20,000	\$ 8,000	\$ 12,000
Totals	\$ 20,000	\$ 8,000	\$ 12,000

	Total Project Costs		
Buildings	Budget	Actual	Variance
LCTC/Robotics	\$ 220,000	\$ 113,177	\$ 106,823
Totals	\$ 220,000	\$ 113,177	\$ 106,823

December 2, 2022

Mr. Phillip Francis
 Assistant Superintendent of district Services
 Livonia Public Schools
 15125 Farmington Road
 Livonia, MI 48154

Project Name: Livonia Public Schools
 LCTC Renovations and Robotics Addition – Technology
 Livonia, Michigan

IDS Project No.: 21191-1000 BP 02

Dear Mr. Francis:

Bid specifications and drawings for the technology requirements of the LCTC Renovations and Robotics Addition project were issued on October 31, 2022. The bid package scope consists of providing relocation of existing voice, audio/video, and data systems for the renovations of the existing building and the addition of new technologies for the Robotics Addition.

Representatives from three (3) companies attended the pre-bid conference on November 7, 2022. The pre-bid conference was not mandatory.

Two (2) bids were received on November 21, 2022, as follows:

Bidder	Bid Bond	Familial Disclosure	Iran Sanctions Affidavit	Criminal Background Affidavit	Base Bid
Digital Age Technologies, Inc.	Yes	Yes	Yes	Yes	\$105,177.00
AmComm Telecommunications	Yes	Yes	Yes	Yes	\$133,709.00

The bidders included the required Bid Bond, Familial Disclosure, Affidavit of Compliance and Criminal Background Affidavit with their bid submissions.

The technology team has reviewed the bids and conducted a post-bid interview with the low apparent bidder, Digital Age Technologies, on November 30, 2022. The bid was determined to be complete and compliant with the requirements of the bidding documents. The bill of materials pricing was determined to be in line with current industry trends and historical competitive bidding pricing models for projects of a similar size and scope.

IDS recommends the award of the LCTC Renovations and Robotics Addition - Technology to the lowest qualified bidder, **Digital Age Technologies, Inc., in the amount of \$105,177.00.**

In addition to the award amount, IDS is also recommending a construction contingency be established in the amount of \$8,000.00.

Sincerely,

Integrated Design Solutions, LLC

Scott Smith
 Senior Associate

Rock Morey
 Project Manager

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Mr. Tim Klan
IDS Project No. 21191-1000
April 12, 2022
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ec: T. Klan, LPS
B. Weber, PMC
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