

| | | | |
|--------------------------|--|---------------------|---------------------------|
| Event Number | 4203 | Organization | Collin College Purchasing |
| Event Title | Furniture - Annual Contract | Workgroup | CCCCD |
| Event Description | IMPORTANT: THE DISTRICT WILL BE CLOSED | Event Owner | Cherri Smith |
| Event Type | RFP | Email | cksmith@collin.edu |
| Issue Date | 11/16/2018 05:00:00 PM (CT) | Phone | 1 (972) 758-3878 x |
| Close Date | 12/4/2018 02:00:00 PM (CT) | Fax | 1 (972) 758-3881 x |

| Responding Supplier | City | State | Response Submitted | Lines Responded | Response Total |
|--|-------------|-------|----------------------------|-----------------|----------------|
| Intelligent Interiors, Inc | Addison | TX | 12/4/2018 11:22:25 AM (CT) | 1 | \$0.00 |
| GL Seaman Company | Carrollton | TX | 12/4/2018 01:02:17 PM (CT) | 2 | \$0.00 |
| PLANO OFFICE SUPPLY CO. | PLANO | TX | 12/3/2018 04:32:40 PM (CT) | 6 | \$0.00 |
| McKinney Office Supply | McKinney | TX | 12/3/2018 04:21:28 PM (CT) | 2 | \$0.00 |
| BKM Total Office of Texas, LLC | Dallas | TX | 12/4/2018 09:10:33 AM (CT) | 2 | \$0.00 |
| A. Bargas & Associates LLC | San Antonio | TX | 12/3/2018 03:17:01 PM (CT) | 1 | \$0.00 |
| Computer Comforts, Inc. [CCI] (C Kemah | | TX | 12/4/2018 12:00:03 PM (CT) | 0 | \$0.00 |
| Business Interiors (Facilitech) | Irving | TX | 12/4/2018 01:31:24 PM (CT) | 7 | \$0.00 |

Please note: Lines Responded and Response Total only includes responses to specification. No alternate response data is included.

| | | | |
|-----------|---------------------------------|--|---|
| 1 | Steelcase Furniture | Award Recommendations | |
| | Supplier | Percent Off | |
| | BKM Total Office of Texas, LLC | varies | Percentage Discount varies based on volume of order. |
| | Business Interiors (Facilitech) | varies | Award Steelcase to Business Interiors based on the discounts provided and they do not charge a design fee. |
| | McKinney Office Supply | varies | |
| 2 | Herman Miller Furniture | Award to Intelligent Interiors, Inc. | |
| | Supplier | Percent Off | |
| | Intelligent Interiors, Inc | 60 | |
| 3 | Haworth Furniture | No award | |
| | Supplier | Percent Off | |
| | No Bids received | | |
| 4 | Smith Systems Furniture | Percentage Discount varies based on volume of order. | |
| | Supplier | Percent Off | |
| | BKM Total Office of Texas, LLC | varies | Award to BKM Total Office of Texas, LLC |
| | Business Interiors (Facilitech) | varies | |
| | McKinney Office Supply | varies | |
| | A. Bargas & Associates LLC | varies | |
| 5 | Trendway Furniture | No award | |
| | Supplier | Percent Off | |
| | No bids received | | |
| 6 | Hon Furniture | Percentage Discount varies based on volume of order. | |
| | Supplier | Percent Off | |
| | PLANO OFFICE SUPPLY CO. | varies | Award to Plano Office Supply based on lower percentage discount provided and no delivery/installation fees charged for under the Hon BPA. |
| | Business Interiors (Facilitech) | varies | |
| 7 | Virco Furniture | Award to Plano Office Supply | |
| | Supplier | Percent Off | |
| | PLANO OFFICE SUPPLY CO. | 20 | |
| 8 | Office Master Furniture | Award to Business Interiors | |
| | Supplier | Percent Off | |
| | Business Interiors (Facilitech) | 44 | |
| | PLANO OFFICE SUPPLY CO. | 20 | |
| 9 | Cleator Furniture | No Award | |
| | Supplier | Percent Off | |
| | No bids received | | |
| 10 | Body Built Furniture | Award to Plano Office Supply | |
| | Supplier | Percent Off | |
| | PLANO OFFICE SUPPLY CO. | varies | |
| | Business Interiors (Facilitech) | varies | |

| | | | | |
|-----------|--|--------------------|------------------------------|--|
| 11 | Paoli Furniture | | | |
| | Supplier | Percent Off | No Award | |
| | No bids received | | | |
| 12 | Neutral Posture Furniture | | | |
| | Supplier | Percent Off | Award to Business Interiors | |
| | Business Interiors (Facilitech) | 54 | | |
| 13 | Knoll Furniture | | | |
| | Supplier | Percent Off | Award to GL Seaman Company | |
| | GL Seaman Company | 43.33 | | |
| 14 | Norix Detention Furniture | | | |
| | Supplier | Percent Off | Award to Business Interiors | |
| | Business Interiors (Facilitech) | 47 | | |
| | PLANO OFFICE SUPPLY CO. | 20 | | |
| 15 | Synsor Furniture | | | |
| | Supplier | Percent Off | No Award | |
| | No bids received | | | |
| 16 | Allsteel Furniture | | | |
| | Supplier | Percent Off | Award to Plano Office Supply | |
| | PLANO OFFICE SUPPLY CO. | varies | | |
| 17 | DIRTT Furniture | | | |
| | Supplier | Percent Off | Award to GL Seaman Company | |
| | GL Seaman Company | 1.26 | | |
| 18 | Alternate - National Office Furniture | | | |
| | Supplier | Percent Off | Award to Business Interiors | |
| | Business Interiors | 58 | | |
| 19 | Alternate - Clarus | | | |
| | Supplier | Percent Off | Award to Business Interiors | |
| | Business Interiors | 47.5-53.25 | | |
| 20 | Alternate -Arcadia | | | |
| | Supplier | Percent Off | Award to Business Interiors | |
| | Business Interiors | 47-49.65 | | |
| | McKinney Office Supply | 40 | | |
| 21 | Alternate - Encore Seating | | | |
| | Supplier | Percent Off | Award to Business Interiors | |
| | Business Interiors | 52.89-55.24 | | |
| | McKinney Office Supply | 40 | | |
| 22 | Alternate - Krug Corporate | | | |
| | Supplier | Percent Off | Award to Business Interiors | |

| | | | |
|-----------|---|--------------------|---|
| | Business Interiors | 51.25 | |
| 23 | Alternate - Intensa Lab Products | | |
| | Supplier | Percent Off | Award to Business Interiors |
| | Business Interiors | 49.65 | |
| 24 | Alternate - DVO | | |
| | Supplier | Percent Off | Award to Business Interiors |
| | Business Interiors | 44-47 | |
| 26 | Alternate - ESI | | |
| | Supplier | Percent Off | Award to Business Interiors |
| | Business Interiors | 52.89 | |
| 27 | Alternate - Global | | |
| | Supplier | Percent Off | Award to BKM Total Office of Texas |
| | BKM Total Office of Texas | 58.47-59.77 | |
| | GL Seaman Company | 53.35 | |
| | Intelligent Interiors, Inc | 57 | |
| 28 | Alternate - JSI Furniture | | |
| | Supplier | Percent Off | Award to Intelligent Interiors, they do not charge a design fee and McKinney Office Supply charges a \$95 design fee. |
| | McKinney Office Supply | 53 | |
| | Intelligent Interiors | 53 | |
| 29 | Alternate - Community Furniture | | |
| | Supplier | Percent Off | Award to McKinney Office Supply |
| | McKinney Office Supply | 53 | |
| 30 | Alternate - Keilhauer Furniture | | |
| | Supplier | Percent Off | Award to McKinney Office Supply |
| | McKinney Office Supply | 43.75 | |
| 31 | Alternate - Hightower | | |
| | Supplier | Percent Off | Award to McKinney Office Supply |
| | McKinney Office Supply | 37.5 | |
| 32 | Alternate - Stylex | | |
| | Supplier | Percent Off | Award to McKinney Office Supply |
| | McKinney Office Supply | 40 | |
| 33 | Alternate - Fulbright | | |
| | Supplier | Percent Off | Award to McKinney Office Supply |
| | McKinney Office Supply | 40 | |
| 34 | Alternate - Indiana | | |
| | Supplier | Percent Off | Award to McKinney Office Supply |
| | McKinney Office Supply | 48 | |

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|-----------|---|--------------------|--------------------------------------|
| 35 | Alternate - WCI | | |
| | Supplier | Percent Off | Award to McKinney Office Supply |
| | McKinney Office Supply | 40 | |
| 36 | Alternate - HBF | | |
| | Supplier | Percent Off | Award to McKinney Office Supply |
| | McKinney Office Supply | 40 | |
| 37 | Alternate - Davis | | |
| | Supplier | Percent Off | Award to McKinney Office Supply |
| | McKinney Office Supply | 40 | |
| 38 | Alternate - Landscape Forms | | |
| | Supplier | Percent Off | Award to McKinney Office Supply |
| | McKinney Office Supply | 40 | |
| 39 | Alternate - Nightingale | | |
| | Supplier | Percent Off | Award to Plano Office Supply |
| | Plano Office Supply | 49 | |
| 40 | Alternate - Berco | | |
| | Supplier | Percent Off | Award to Plano Office Supply |
| | Plano Office Supply | 49 | |
| 41 | Alternate - Trinity | | |
| | Supplier | Percent Off | Award to Plano Office Supply |
| | Plano Office Supply | 43 | |
| 42 | Alternate - Arconas | | |
| | Supplier | Percent Off | Award to Plano Office Supply |
| | Plano Office Supply | 49 | |
| 43 | Alternate - Safco | | |
| | Supplier | Percent Off | Award to Plano Office Supply |
| | Plano Office Supply | 20 | |
| 44 | Alternate - Mayline | | |
| | Supplier | Percent Off | Award to Plano Office Supply |
| | Plano Office Supply | 35 | |
| 45 | Alternate - Computer Comforts | | |
| | Supplier | Percent Off | Award to Computer Comforts, Inc. |
| | Computer Comforts, Inc | 20 | |
| 46 | Alternate - OFS Brands | | |
| | Supplier | Percent Off | Award to Intelligent Interiors, Inc. |
| | Intelligent Interiors, Inc | various | |
| 47 | Alternate - Diversified Woodcrafts | | |

| | | | |
|-----------|---|--------------------|---|
| | Supplier | Percent Off | Award to Intelligent Interiors, Inc. |
| | Intelligent Interiors, Inc | 50 | |
| 48 | Alternate - Office Furniture Distributors | | |
| | Supplier | Percent Off | Award to Intelligent Interiors, Inc. |
| | Intelligent Interiors, Inc | 52-75 | |
| 49 | Alternate - Express Office Furniture | | |
| | Supplier | Percent Off | Award to Intelligent Interiors, Inc. |
| | Intelligent Interiors, Inc | 52 | |
| 50 | Alternate - COE | | |
| | Supplier | Percent Off | Award to Intelligent Interiors, Inc. |
| | Intelligent Interiors, Inc | 52 | |
| 51 | Alternate - Boss Design | | |
| | Supplier | Percent Off | Award to Intelligent Interiors, Inc. |
| | Intelligent Interiors, Inc | 47 | |
| 52 | Refinishing & Reupholstering Percent Markup | | |
| | Supplier | | Award to Intelligent Interiors, Inc., BKM Total Office of |
| | Intelligent Interiors, Inc. | 20% | Texas, LLC and to Business Interiors |
| | BKM Total Office of Texas, LLC | 12% | Quotes for specific work will be obtained when services |
| | Business Interiors | 15% | are needed. |

| Line # | Att # | Attribute Name | Attribute Note | Intelligent Interiors | GL Seaman Comp | PLANO OFFICE SUP | McKinney Office Su | BKM Total Office of |
|--------|-------|-----------------------------|-------------------------------|-----------------------|-------------------|--------------------|---------------------|----------------------|
| Header | 1 | History & Growth Statem | Since offering its first clas | | | | | |
| Header | 2 | Cooperative Purchasing Sc | This solicitation is being cr | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 3 | Standard 5-year term, no | Contract shall commence | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 4 | Acceptance of Proposal C | The mandatory RFP requir | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 5 | Additional Agreement | Any additional agreement | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 6 | House Bill 89 Acknowledg | Pursuant to the provision | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 7 | Senate Bill 252 Acknowledc | Pursuant to the provision | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 8 | https://comptroller.texas. | Divestment Statute Lists li | | | | | |
| Header | 9 | Certificate of Interested P | Beginning January 1, 2016 | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 10 | Form 1295 Exemption Rea | If your company qualifies | N/A | N/A | | | n/a |
| Header | 11 | Cooperative Purchasing A | As permitted under Inter | Yes | Yes | Yes | Yes | Yes |
| Header | 12 | Criminal Background Chec | No person shall be engag | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 13 | Debarment | The Contractor certifies th | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 14 | Delivery ARO | Indicate number of busin | | | | | |
| Header | 15 | Furniture Installation Date | In the case of specific buil | | | | | |
| Header | 16 | Equal Opportunity Emplo | Personnel relations of the | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 17 | Method of Payment | The fees and pricing subm | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 18 | Non Collusion Statement | By checking this box, you | Yes | Yes | Yes | Yes | Yes |
| Header | 19 | Online Submission Preferr | Although Collin is legally r | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 20 | Purchase Order Delivery A | Supplier, Please enter the | | | | | |
| Header | 21 | Felony Conviction Notifica | Acceptable responses are B | | B | B | B | B:Carol Roehrig - Ov |
| Header | 22 | Delinquent Franchise Tax | As required by §2252.903. | | B | B | B | B: Steve Burak - CFC |
| Header | 23 | W9 Form | Bidder shall include a W9 | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 24 | REFERENCE #1 | Please provide the Compa | | | | | |
| Header | 25 | REFERENCE #2 | Please provide the Compa | | | | | |
| Header | 26 | REFERENCE #3 | Please provide the Compa | | | | | |
| Header | 27 | REFERENCE #4 | Please provide the Compa | | | | | |
| Header | 28 | RFP Pricing | In accordance with Texas | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 29 | Jaggaer (formerly SciQues | Collin County Community | | | | | |
| Header | 30 | Jaggaer (formerly SciQues | Do you currently have a r | No | No | Yes | No | Yes |
| Header | 31 | Jaggaer (formerly SciQues | If you do have a relations | | | Punch-out | | Punch-out |
| Header | 32 | Jaggaer (formerly SciQues | If you do not have a relati | Yes | No | | Yes | |
| Header | 33 | Principal Place of Business | Is your company, ultimate | Yes | Yes | Yes | Yes | Yes |
| Header | 34 | Employ at Least 500 Peop | Does your company, ultim | No | No | No | No | No |
| Header | 35 | Tobacco Free Campus | All Collin County Commun | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 36 | Unsolicited Contact | During the period betwee | Acknowledged | Acknowledged | Acknowledged | Acknowledged | Acknowledged |
| Header | 37 | Design, Layout and/or Spa | Occasionally, participating | Yes | Intelligent Inter | Yes, GL Seaman pro | Yes, there would be | Yes. Bkm would be |

| Line # | Att # | Attribute Name | Attribute Note | Intelligent Interiors | GL Seaman Compa | PLANO OFFICE SUP | McKinney Office Su | BKM Total Office o |
|--------|-------|----------------------------|-----------------------------|-----------------------|-----------------------|---------------------|-----------------------|----------------------|
| Header | 38 | Design, Layout, and/or Sp | Occasionally, participating | Design and layouts | Design work is prov | \$75.00 per hour | Design is done at th | Yes - bkm (dealer) v |
| Header | 39 | Return Allowance | Does your firm allow retu | | | Yes | | Yes |
| Header | 40 | Return Policy | State your return policy fc | Every effort is made | GL Seaman is respo | per manufacturers i | Furniture is non-ret | In the event of an e |
| Header | 41 | Experience & Qualificatio | List Experience and Qualif | Intelligent Interiors | Extraordinary at GL | 47 years | MOS has been in bu | Established in 1986, |
| Header | 42 | Experience & Qualificatio | List name and describe ex | Project Manager: M | Todd Schlaegel- VP | we are Collin Count | James Fralicks has b | Cynthia Casanova: C |
| Header | 43 | List of Manufacturer's Pro | List manufacturer's produ | Laminate and wood | Knoll and Global Inc | n/a | None | Steelcase (including |
| Header | 44 | Refinishing/Reupholstery | Vendor shall state percen | Refurbishing, Refini | To be evaluated on | n/a | N/A | 12% (over cost of m |
| Header | 45 | Expain How These Service | Explain how your compan | Local representatio | Sara is the sales per | n/a | Collin College woul | Project managemer |
| Header | 46 | Manufacturers | If respondent is a manufa | N/A | N/A | N/A | N/A | N/A |
| Header | 47 | Other Manufacturers | List additional furniture m | Herman Miller - See | Global Industries In | Nightingale-49% off | JSI Furniture - 53% (| Global Industries In |
| Header | 48 | HON BPA Installation/Deli | For purchases made unde | N/A | N/A | \$35.00 service fee | None | N/A |

| Line # | Att # | A. Bargas & Associates | Computer Comfort | Business Interiors (Facilitech) |
|--------|-------|------------------------|------------------------|---------------------------------|
| Header | 1 | | | |
| Header | 2 | Acknowledged | Acknowledged | Acknowledged |
| Header | 3 | Acknowledged | Acknowledged | Acknowledged |
| Header | 4 | Acknowledged | Acknowledged | Acknowledged |
| Header | 5 | Acknowledged | Acknowledged | Acknowledged |
| Header | 6 | Acknowledged | Acknowledged | Acknowledged |
| Header | 7 | Acknowledged | Acknowledged | Acknowledged |
| Header | 8 | | | |
| Header | 9 | Acknowledged | Acknowledged | Acknowledged |
| Header | 10 | | No Exemption | |
| Header | 11 | Yes | Yes | Yes |
| Header | 12 | Acknowledged | Acknowledged | Acknowledged |
| Header | 13 | Acknowledged | Acknowledged | Acknowledged |
| Header | 14 | 14-60 Days depending | 8 weeks -- items are | 5 business days after |
| Header | 15 | Yes | Installation will be c | Business Interiors w |
| Header | 16 | Acknowledged | Acknowledged | Acknowledged |
| Header | 17 | Acknowledged | Acknowledged | Acknowledged |
| Header | 18 | Yes | Yes | Yes |
| Header | 19 | Acknowledged | Acknowledged | Acknowledged |
| Header | 20 | A. Bargas and Assoc | Computer Comforts | Business Interiors11 |
| Header | 21 | B | B. Computer Comf | B. Facilitch, DBA Bu |
| Header | 22 | B.Almon "Chico" Ba | A. The Corporation | B. Business Interior |
| Header | 23 | Acknowledged | Acknowledged | Acknowledged |
| Header | 24 | Dilley ISD – 2015 Bc | South Texas College | Tarrant County Coll |
| Header | 25 | George West ISD – | Dallas County Comr | University of North |
| Header | 26 | Carthage ISD – High | South Louisiana Cor | University of Texas |
| Header | 27 | Centerville ISD – Ele | University of Houst | Dallas County Comr |
| Header | 28 | Acknowledged | Acknowledged | Acknowledged |
| Header | 29 | | | |
| Header | 30 | No | No | No |
| Header | 31 | | | |
| Header | 32 | | Yes | Yes |
| Header | 33 | Yes | Yes | Yes |
| Header | 34 | No | No | Not Applicable |
| Header | 35 | Acknowledged | Acknowledged | Acknowledged |
| Header | 36 | Acknowledged | Acknowledged | Acknowledged |
| Header | 37 | Yes, we may provid | Yes, Computer Com | Business Interiors w |

| Line # | Att # | A. Bargas & Associa | Computer Comfort | Business Interiors (Facilitech) |
|--------|-------|---------------------|----------------------|---------------------------------|
| Header | 38 | Yes, we may provid | Design work will be | Business Interiors w |
| Header | 39 | Yes | | Yes |
| Header | 40 | Owner is responsibl | Every item is custor | Return policy is det |
| Header | 41 | A. Bargas and Assoc | Computer Comforts | Business Interiors h |
| Header | 42 | Kody McGinnis - Ha | While Computer Co | Pedro Cano - Projec |
| Header | 43 | Auditorium Seating | Computer Comforts | Business Interiors c |
| Header | 44 | 20% | N/A | Business Interiors w |
| Header | 45 | Local Representatio | Local Representatio | Local Representatio |
| Header | 46 | NA | Computer Comforts | N/A |
| Header | 47 | NA | Computer Comforts | National Office Furr |
| Header | 48 | NA | N/A | Business Interiors w |

| Responding Supplier | Signature Full Name | Signature Email | Supplier Notes |
|----------------------------------|----------------------------|----------------------------------|--|
| Intelligent Interiors, Inc | Keith Scott Bahr | sbahr@intelligentinteriors.net | Thank you for the opportunity to bid this RFP. Any questions or concerns |
| GL Seaman Company | Sara Desjardins | sdesjardins@glsc.com | Please note Knoll discount range as noted in supplier notes. Please no |
| PLANO OFFICE SUPPLY CO. | Thomas Mitchell Lowe | toml@planoofficesupply.com | |
| McKinney Office Supply | Reed Ruschhaupt | reedr@mckinneyofficesupply.com | |
| BKM Total Office of Texas, LLC | Cynthia Casanova | ccasanova@bkmtexas.com | |
| A. Bargas & Associates LLC | Jay Wright | abargasco@abargasco.com | |
| Computer Comforts, Inc. [CCI] (C | Jay L. Krause | computercomforts@ironfurnace.com | |
| Business Interiors (Facilitech) | Debbie Zarsk | dzarsk@businessinteriors.com | ADDITIONAL PRICING AVAILABLE FOR PROJECTS BASED ON SIZE. PLEA |

