



## FACILITIES MANAGEMENT

Independent School District No. 709

*Located at 730 E. Central Entrance*

*Mailing Address: 215 North 1st Avenue East*

*Duluth, Minnesota 55802*

Construction Management (218) 336-8907

Maintenance (218) 336-8906

Operations (218) 336-8905

Fax (218) 336-8909

# Memorandum

**To: Bill Hanson  
School Board Members**

**From: Kerry M. Leider**

**Date: July 19, 2012**

**Re: Bid #1215 – Myers-Wilkins Elementary School Bid Package #1 – Additional Bids**

The above bid was advertised according to statute and School Board Policy. Fifteen (15) bids were received in response to the School District's notice for bids for the Myers-Wilkins Elementary School Bid Package #1 – Additional Bids per attached sheet. The attached Bid Tab and Recommendation Letter reflect the bids received related to the scope of work.

It is recommended the Duluth School Board approve entering into contracts with the contractors as listed on the recommendation letter based on their low bid as provided in response to Bid #1215 – Myers-Wilkins Elementary School Bid Package #1.

Attached please find the Recommendation and Bid Tab from Johnson Controls.

Enclosures



**BOSSARDT CORPORATION**  
*Professional Construction Services*

July 19, 2012

Johnson Controls, Inc  
215 North 1st Avenue East Room 100  
Duluth, Minnesota 55802

ATTENTION: Mr. Kevin Strong

**RE: ISD #709 – MYERS-WILKINS ELEMENTARY SCHOOL BID #1215  
RECOMMENDATION FOR CONTRACT AWARD**

Dear Mr. Strong:

Based upon bid results and the results of pre-award conferences with the apparent responsive low bidders, we are making a recommendation for award of the following base bid prime contracts with the approve alternates 1, 2, 2A, 4, 6 and 7.

The following is a summary of our recommendation for contract award.

<u>Contract #</u>	<u>Contractor/Description</u>	<u>Contract Amount</u>
#0840	Aluminum Entrances/Storefronts/Windows/Glazing	\$ 205,975.00
	Superior Glass, Inc. 823 Belknap Street, Suite 110 Superior, Wisconsin 54880	
	Base Bid	\$ 178,500.00
	Alternate #1	\$ 19,900.00
	Alternate #2	\$ 625.00
	Alternate #7	\$ 6,950.00
	<b>Total Contract Amount</b>	<b>\$ 205,975.00</b>
#0930	Tile	
	Northland Flooring and Design, LLC 19 NE 4 <sup>th</sup> Street Grand Rapids, Minnesota 55744	\$ 248,800.00
	Base Bid	\$ 235,700.00
	Alternate #2	\$ 10,500.00
	Alternate #2A	(\$ 5,650.00)
	Alternate #4	(\$ 37,200.00)
	Alternate #6	\$ 45,450.00
	<b>Total Contract Amount</b>	<b>\$ 248,800.00</b>



Recommendation Letter  
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#0940	Terrazzo	\$ 98,400.00
	Grazzini Brothers & Company 1175 Eagan Industrial Road Eagan, Minnesota 55121	
	Base Bid	\$ 24,000.00
	Alternate #6	\$ 74,400.00
	<b>Total Contract Amount</b>	<b>\$ 98,400.00</b>
#0950	Acoustical Ceilings/Panels	\$ 131,240.00
	Twin City Acoustics, Inc. 2655 Cheshire Lane Plymouth, Minnesota 55447	
	Base Bid	\$ 121,770.00
	Alternate #2	\$ 9,470.00
	<b>Total Contract Amount</b>	<b>\$ 131,240.00</b>
#0965	Flooring and Carpet	\$ 205,600.00
	Northland Flooring and Design, LLC 19 NE 4 <sup>th</sup> Street Grand Rapids, Minnesota 55744	
	Base Bid	\$ 151,800.00
	Alternate #2	\$ 15,100.00
	Alternate #2A	\$ 5,700.00
	Alternate #4	\$ 33,000.00
	<b>Total Contract Amount</b>	<b>\$ 205,600.00</b>

Authorization to award the above referenced contract at the Board of Education meeting on Tuesday, July 24, 2012, will allow the project to proceed on schedule.

Thank you, and please call with any questions.

Yours very truly,

Mark Bosch  
Senior Vice President

MB:jsb

cc: Architect

File. 0807-02.430



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## MYERS-WILKINS ELEMENTARY SCHOOL - BID PACKAGE #1

### Bid Tabulation for BID # 1215 Bid Package #1 - - 5/24/12 Bid Opening

Contract # - Description Contractor Name	Base Bid	Alternate # 1 3rd Floor Classroom Addition Shell	Alternate # 2 3rd Floor Classroom Addition Buildout	Alternate #2A Fluid Applied Flooring at Girls 328 and Boys 329	Alternate # 4 Fluid Applied Flooring in Lieu of Tile at Restrooms	Alternate # 6 Terrazzo in lieu of Tile at Corridors	Alternate # 7 Add Translucent Wall Assembly @ Gymnasium	Total Contract Amt. (including alternates)
<b>Contract #0840 Alum. Entrances/Stroefront/Windows/Glazing</b>								
<b>SUPERIOR GLASS, INC.</b>	\$178,500	\$19,900	\$625	N/A	N/A	N/A	\$6,950	<b>\$205,975</b>
National Window Associates, Inc.	\$217,256	\$21,997	\$918	N/A	N/A	N/A	\$9,631	\$249,802
St Germain's Glass, Inc.	\$230,436	\$29,697	\$679	N/A	N/A	N/A	\$9,079	\$269,891
<b>Contract #0930 Tile</b>								
<b>NORTHLAND FLOORING &amp; DESIGN, LLC</b>	\$235,700	N/A	\$10,500	-\$5,650	-\$37,200	\$45,450	N/A	<b>\$248,800.00</b>
Grazzini Brothers & Company	\$326,595	N/A	\$12,795	\$7,580	\$40,800	\$27,470	N/A	\$415,240.00
<b>Contract #0940 Terrazzo</b>								
<b>GRAZZINI BROTHERS &amp; COMPANY</b>	\$24,000	N/A	N/A	N/A	N/A	\$74,400	N/A	<b>\$98,400.00</b>
Twin City Tile & Marble	\$58,640	N/A	N/A	N/A	N/A	\$77,860	N/A	\$136,500.00
Advance Terrazzo and Tile Company, Inc.	\$62,000	N/A	N/A	N/A	N/A	\$68,000	N/A	\$130,000.00
WTG Terrazzo & Tile, Inc.	\$71,140	N/A	N/A	N/A	N/A	\$90,795	N/A	\$161,935.00



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## MYERS-WILKINS ELEMENTARY SCHOOL - BID PACKAGE #1

### Bid Tabulation for BID # 1215 Bid Package #1 - - 5/24/12 Bid Opening

Contract # - Description Contractor Name	Base Bid	Alternate # 1 3rd Floor Classroom Addition Shell	Alternate # 2 3rd Floor Classroom Addition Buildout	Alternate #2A Fluid Applied Flooring at Girls 328 and Boys 329	Alternate # 4 Fluid Applied Flooring in Lieu of Tile at Restrooms	Alternate # 6 Terrazzo in lieu of Tile at Corridors	Alternate # 7 Add Translucent Wall Assembly @ Gymnasium	Total Contract Amt. (including alternates)
<b>Contract #0950 Acoustical Ceilings/Treatments</b>								
<b>TWIN CITY ACOUSTICS</b>	\$121,770	N/A	\$9,470	N/A	N/A	N/A	N/A	<b>\$131,240.00</b>
W. A. Schaefer & Son, Inc.	\$126,535	N/A	\$9,820	N/A	N/A	N/A	N/A	\$136,355.00
Architectural Sales of MN Inc.	\$133,300	N/A	\$12,300	N/A	N/A	N/A	N/A	\$145,600.00
<b>Contract #0965 Flooring/Carpet</b>								
<b>NORTHLAND FLOORING &amp; DESIGN, LLC</b>	\$151,800	N/A	\$15,100	\$5,700	\$33,000	N/A	N/A	<b>\$205,600</b>
Grazzini Brothers & Company	\$145,896	N/A	\$15,106	\$9,035	\$60,160	N/A	N/A	\$230,197
MCI, Inc.	\$186,387	N/A	\$28,329	\$9,500	\$61,500	N/A	N/A	\$285,716
<b>Combined Contract Bid for Contracts # 0930 Tile, #0940 Terrazzo, #0965 Flooring &amp; Carpet</b>								
Grazzini Brothers & Company	\$490,000		\$27,901	\$16,615	\$100,960	\$101,870	N/A	\$825,937



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**MYERS-WILKINS ELEMENTARY SCHOOL - Bid Package #1 - Bid # 1215- Bid Date 5-24-12**

RECOMMENDED CONTRACT AWARD	CONTRACTOR	CONTRACT AMOUNT
Contract #0840 Alum.	Superior Glass, Inc.	
Entrances/Storefront/Windows/Glazing		\$ 205,975
Contract #0930 Tile	Northland Flooring& Design, LLC	\$ 248,800
Contract #0940 Terrazzo	Grazzini Brothers & Company	\$ 98,400
Contract #0950 Acoustical Ceilings/Treatments	Twin City Acoustics	\$ 131,240
Contract #0965 Flooring/Carpet	Northland Flooring& Design, LLC	\$ 205,600
<b>SUBTOTAL OF CONTRACTS RECOMMENDED FOR AWARD 7/24/12</b>		<b>\$ 890,015</b>
PREVIOUSLY AWARDED CONTRACTS		\$ 11,102,778
TOTAL		\$ 11,992,793
BUDGETED CONTRACT COST		\$ 12,109,425
VARIANCE UNDER/(OVER) ESTIMATED COST		\$ 116,632
<p>*** Contract budget is exclusive of soft costs such as: furnishings, contingency, consultants, legal, insurance, testing, etc.</p>		