

Lease Pricing PROPOSAL



Presented to Adult Transition

By Laura Nyquist

On 1/17/2025

State or Local Government Negotiated Contract : 072788500

Solution				
Item	Product Description	Agreement Information	Trade Information	Requested Install Date
1.	C8235H (XEROX C8235H) - Customer Ed	Lease Term: 60 months Purchase Option: FMV	- Xerox C8035 S/N 3TX420467 Trade-In as of Payment 62	2/3/2025

Monthly Pricing					
Item	Lease Minimum Payment	Print Charges			Maintenance Plan Features
		Meter	Volume Band	Per Print Rate	
1. C8235H	\$96.52	1: Black and White Impressions	All Prints	\$0.0069	- Consumable Supplies Included for all prints - Pricing Fixed for Term
		2: Color Impressions	All Prints	\$0.0483	
Total	\$96.52	Minimum Payments (Excluding Applicable Taxes)			

All information in this proposal is considered confidential and is for the sole use of Adult Transition. If you would like to acquire the solution described in this proposal, we would be happy to offer a Xerox order agreement. Pricing is subject to credit approval and is valid until 2/16/2025.

For any questions, please contact me at (231)947-1588

Financial Analysis for Adult Transition

Prepared on 1/16/2025

Current Costs

Trade Items	Agreement Information	Equipment Monthly Payment	Maintenance Monthly Payment	Print Charges				Totals		
				Meter	Volume Band	Per Print Rate	AMPV		Above Plan	Meter Charges
1 C8035 3TX420467	- Leased 60 of 60 EXTEND - 12/17/19	\$99.42	Included	BW CLR	All Prints All Prints	\$0.0069 \$0.0483	1,520 1,067	1,520 1,067	\$10.49 \$51.54	\$161.44
Xerox Total		\$99.42	\$0.00					\$62.02	\$161.44	
Grand Total		\$99.42	\$0.00					\$62.02	\$161.44	

Proposed Costs

New Items	Agreement Information	Equipment Monthly Payment	Maintenance Monthly Payment	Print Charges				Totals		
				Meter	Volume Band	Per Print Rate	AMPV		Above Plan	Meter Charges
1 C8235H (XEROX C8235H)	- Lease - Term: 60 months	\$96.52	Included	1: Black and White 2: Color Impressions Impressions	All Prints All Prints	\$0.0069 \$0.0483	1,520 1,067	1,520 1,067	\$10.49 \$51.54	\$158.55
Total		\$96.52	Included					\$62.03	\$158.55	

Monthly Savings \$2.89
Annual Savings \$34.68
Contract savings \$173.40