

Proposal Evaluation

Public Sector and Education Administration Software Solutions with Related Services RFP #090320

5 POINT SOLUTIONS,	ALPHA Facilities	BS&A Software	Building Systems	CrisisGo	Dude Solutions	EDU Specialist	Emergent Energy	eSolutionsGroup Limited	Fidelity Information	FuelCloud OPCO	General Code CMS, LLC	Hoover Blanket, Inc.	
Conformance to Terms/ Conditions to Include	50	42	42	40	39	45		36	44	23		42	37
Pricing	400	309	344	294	261	340		321	339	194		261	265
Financial, Industry and Marketplace Successes	75	60	63	62	52	63		44	65	64		62	51
Bidder's Ability to Sell/ Service	100	80	85	68	74	89		58	86	81		77	67
Bidder's Marketing Plan	50	40	41	37	39	39		31	44	35		44	34
Value Added Attributes	75	56	62	51	57	65		51	60	61		56	53
Warranty Coverages and Information	50	42	40	39	30	42		37	43	39		40	43
Selection and Variety of Products and Services	200	153	151	164	144	157		139	160	103		150	134
Total Points	1,000	782	828	757	697	840	0	717	841	600	0	732	684
Rank Order	16.5	8	23	22	28	7	37	27	6	34	37	26	30.5
Hyland Software, Inc.													
ImageSoft, Inc.													
Information First, Inc.													
InSite Information Systems Corp.													
Konica Minolta Business Solutions													
Minokaw Technologies, VAR Services,													
N Harris Computer Corporation													
Off Duty Management													
Online School Management Systems													
Phoenix Business, Inc.													
OpenGov, Inc.													
Pioneer Technology Group, LLC													
Conformance to Terms/ Conditions to Include	50	41	37	38	43	41		41	40	33		40	41
Pricing	400	336	328	328	330	295		348	315	301		348	349
Financial, Industry and Bidder's Ability to Sell/ Service	75	65	57	60	69	56		59	60	50		62	61
Bidder's Marketing Plan	100	89	67	75	90	73		75	85	62		79	70
Value Added Attributes	50	45	34	36	45	38		42	39	34		41	43
Warranty Coverages and Information	75	68	60	56	65	65		64	63	50		64	59
Selection and Variety of Products and Services	50	43	40	41	42	41		40	42	34		44	38
Total Points	200	169	153	152	163	154		143	138	116		167	154
Total Points	1,000	856	776	786	847	763	772	812	782	680	749	845	815
Rank Order	2	18.5	15	35	4	21	20	12.5	16.5	32	25	5	11
PowerSchool Group, LLC													
Roadway Asset Services, LLC													
SmartCOP, Inc.													
Spruce Technology													
Straightforward, LLC													
The Business and													
Tyler Technologies													
Unit4 Business Software													
Verosoft													
WEX Bank													
Workday, Inc.													
Conformance to Terms/ Conditions to Include Documentation	50	44	40	32	43	35		37	34	42		36	
Pricing	400	336	333	241	316	284		250	269	325		333	
Financial, Industry and Bidder's Ability to Sell/ Service	75	66	57	48	65	50		59	62	62		62	
Bidder's Marketing Plan	100	88	70	65	80	74		88	84	76		77	
Value Added Attributes	50	40	36	40	43	39		44	38	41		40	
Warranty Coverages and Information	75	62	59	51	61	56		67	61	59		60	
Selection and Variety of Products and Services	50	41	38	20	40	38		42	42	41		31	
Total Points	200	172	143	132	164	119		183	166	171		180	
Total Points	1,000	849	776	629	812	695	684	874	756	817	0	819	
Rank Order	3	18.5	33	14	12.5	29	30.5	1	24	10	37	9	