



# Houghton Mifflin Harcourt

## Proposal

Prepared For

## Craig City School District

Attention:

Stacia Schwanke

sschwanke@craigschools.com

For the Purchase of:

## Into Reading K-5 - 6 Year Subscription

Prepared By

Debra White

debbie.white@hnhco.com

**Please submit this proposal with your purchase order.**

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

Attention:  
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FAX: 800-269-5232  
k12orders@hnhco.com

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# Proposal for Craig City School District

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b>Grade K</b>					
<b>Student Digital Licenses</b>					
1810878	9780358574712 Into Reading Student License Digital 6 Year Grades K-6 Package Includes: Digital Student Resources 6 Year Grades K-6 Implementation Success	\$96.00	25	\$2,400.00	
<b>Total for Student Digital Licenses</b>		<b>\$2,400.00</b>			
<b>Teacher Digital Licenses</b>					
1809711	9780358565925 Into Reading Teacher License Digital with Teacher's Corner 6 Year Grades K-6 Package Includes: Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner	\$450.00			3
<b>Total for Teacher Digital Licenses</b>		<b>\$0.00</b>			
<b>A la Carte Items Available for Purchase</b>					
<b>Teacher Materials</b>					
1805118	9780358526346 Into Reading Teacher Guide Set Grade K	\$150.00	3	\$450.00	
1736143	9781328639035 Into Reading Big Book Set Grade K	\$220.00	3	\$660.00	
1803398	9780358517016 Into Reading Read Aloud Set Grade K	\$120.00	3	\$360.00	
1742471	9780358056287 Into Reading Instructional Card Kit Grade K	\$69.45	3	\$208.35	
1738477	9780358019831 Into Reading Start Right Reader Set of 6 Grade K	\$162.00	3	\$486.00	
1721083	9781328522900 Into Reading Tabletop Minilessons Reading Grade K	\$31.00	3	\$93.00	
1716734	9781328491602 Into Reading Tabletop Minilessons English Language Development Grade K	\$31.00	3	\$93.00	
1736277	9780358001508 Into Reading Rigby Leveled Library with Take and Teach Lessons Grade K	\$1,000.00	3	\$3,000.00	
<b>Student Materials</b>					
1805090	9780358526063 Into Reading Student myBook 6 Year Print Grade K	\$48.00	25	\$1,200.00	
<b>Total for A la Carte Items Available for Purchase</b>		<b>\$6,550.35</b>			
<b>Total for Grade K</b>		<b>\$8,950.35</b>			

<b>Grade 1</b>					
<b>Student Digital Licenses</b>					
1810878	9780358574712 Into Reading Student License Digital 6 Year Grades K-6 Package Includes: Digital Student Resources 6 Year Grades K-6 Implementation Success	\$96.00	25	\$2,400.00	
<b>Total for Student Digital Licenses</b>		<b>\$2,400.00</b>			
<b>Teacher Digital Licenses</b>					

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
1809711 9780358565925	Into Reading Teacher License Digital with Teacher's Corner 6 Year Grades K-6 Package Includes: Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner	\$450.00			3
<b>Total for Teacher Digital Licenses</b>		<b>\$0.00</b>			
<b>A la Carte Items Available for Purchase</b>					
<b>Teacher Materials</b>					
1805119 9780358526353	Into Reading Teacher Guide Set Grade 1	\$150.00	3	\$450.00	
1714678 9781328468970	2020 Into Reading Writing Workshop Teacher's Guide Grade 1	\$42.00	3	\$126.00	
1805124 9780358526407	Into Reading Teaching Pal Set Grade 1	\$38.00	3	\$114.00	
1736147 9781328639097	Into Reading Big Book Set Grade 1	\$84.00	3	\$252.00	
1736145 9781328639059	Into Reading Read Aloud Set Grade 1	\$88.00	3	\$264.00	
1736148 9781328639103	Into Reading Trade Classroom Library Single Copy Set Grade 1	\$24.85	3	\$74.55	
1742472 9780358056294	Into Reading Instructional Card Kit Grade 1	\$73.05	3	\$219.15	
1738478 9780358019848	Into Reading Start Right Reader Set of 6 Grade 1	\$259.20	3	\$777.60	
1721084 9781328522917	Into Reading Tabletop Minilessons Reading Grade 1	\$31.00	3	\$93.00	
1716735 9781328491619	Into Reading Tabletop Minilessons English Language Development Grade 1	\$31.00	3	\$93.00	
1736278 9780358001515	Into Reading Rigby Leveled Library with Take and Teach Lessons Grade 1	\$1,000.00	3	\$3,000.00	
<b>Student Materials</b>					
1805103 9780358526193	Into Reading Student myBook Softcover Set 6 Year Print Grade 1	\$48.00	25	\$1,200.00	
<b>Total for A la Carte Items Available for Purchase</b>		<b>\$6,663.30</b>			
<b>Total for Grade 1</b>		<b>\$9,063.30</b>			

## Grade 2

### Student Digital Licenses

1810878 9780358574712	Into Reading Student License Digital 6 Year Grades K-6 Package Includes: Digital Student Resources 6 Year Grades K-6 Implementation Success	\$96.00	25	\$2,400.00	
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### Total for Student Digital Licenses

**\$2,400.00**

### Teacher Digital Licenses

1809711 9780358565925	Into Reading Teacher License Digital with Teacher's Corner 6 Year Grades K-6 Package Includes: Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner	\$450.00			3
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### Total for Teacher Digital Licenses

**\$0.00**

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b>A la Carte Items Available for Purchase</b>					
<b>Teacher Materials</b>					
1805120	9780358526360 Into Reading Teacher Guide Set Grade 2	\$150.00	3	\$450.00	
1714679	9781328469809 2020 Into Reading Writing Workshop Teacher's Guide Grade 2	\$42.00	3	\$126.00	
1805125	9780358526414 Into Reading Teaching Pal Set Grade 2	\$38.00	3	\$114.00	
1736146	9781328639080 Into Reading Read Aloud Set Grade 2	\$132.00	3	\$396.00	
1736149	9781328639110 Into Reading Trade Classroom Library Single Copy Set Grade 2	\$24.85	3	\$74.55	
1742513	9780358056300 Into Reading Instructional Card Kit Grade 2	\$75.05	3	\$225.15	
1738479	9780358019855 Into Reading Start Right Reader Set of 6 Grade 2	\$172.80	3	\$518.40	
1721085	9781328522924 Into Reading Tabletop Minilessons Reading Grade 2	\$31.00	3	\$93.00	
1716736	9781328491626 Into Reading Tabletop Minilessons English Language Development Grade 2	\$31.00	3	\$93.00	
1736279	9780358001522 Into Reading Rigby Leveled Library with Take and Teach Lessons Grade 2	\$1,000.00	3	\$3,000.00	
<b>Student/ Materials</b>					
1805104	9780358526209 Into Reading Student myBook Softcover Set 6 Year Print Grade 2	\$48.00	25	\$1,200.00	
<b>Total for A la Carte Items Available for Purchase</b>		<b>\$6,290.10</b>			

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**Total for Grade 2** **\$8,690.10**

### Grade 3

#### Student Digital Licenses

1810878	9780358574712 Into Reading Student License Digital 6 Year Grades K-6 Package Includes: Digital Student Resources 6 Year Grades K-6 Implementation Success	\$96.00	25	\$2,400.00	
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**Total for Student Digital Licenses** **\$2,400.00**

#### Teacher Digital Licenses

1809711	9780358565925 Into Reading Teacher License Digital with Teacher's Corner 6 Year Grades K-6 Package Includes: Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner	\$450.00			3
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**Total for Teacher Digital Licenses** **\$0.00**

#### A la Carte Items Available for Purchase

##### Teacher Materials

1805121	9780358526377 Into Reading Teacher Guide Set Grade 3	\$150.00	3	\$450.00	
1714680	9781328469816 2020 Into Reading Writing Workshop Teacher's Guide Grade 3	\$42.00	3	\$126.00	

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
1805126 9780358526421	Into Reading Teaching Pal Set Grade 3	\$38.00	3	\$114.00	
1736150 9781328639127	Into Reading Trade Classroom Library Single Copy Set Grade 3	\$24.85	3	\$74.55	
1721086 9781328522931	Into Reading Tabletop Minilessons Reading Grade 3	\$31.00	3	\$93.00	
1716737 9781328491633	Into Reading Tabletop Minilessons English Language Development Grade 3	\$31.00	3	\$93.00	
1736280 9780358001539	Into Reading Rigby Leveled Library with Take and Teach Lessons Grade 3	\$1,000.00	3	\$3,000.00	
<b>Student Materials</b>					
1805105 9780358526216	Into Reading Student myBook Softcover Set 6 Year Print Grade 3	\$48.00	25	\$1,200.00	
<b>Total for A la Carte Items Available for Purchase</b>		<b>\$5,150.55</b>			

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**Total for Grade 3** **\$7,550.55**

### Grade 4

#### Student Digital Licenses

1810878 9780358574712	Into Reading Student License Digital 6 Year Grades K-6 Package Includes: Digital Student Resources 6 Year Grades K-6 Implementation Success	\$96.00	25	\$2,400.00	
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**Total for Student Digital Licenses** **\$2,400.00**

#### Teacher Digital Licenses

1809711 9780358565925	Into Reading Teacher License Digital with Teacher's Corner 6 Year Grades K-6 Package Includes: Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner	\$450.00			3
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**Total for Teacher Digital Licenses** **\$0.00**

#### A la Carte Items Available for Purchase

#### Teacher Materials

1805122 9780358526384	Into Reading Teacher Guide Set Grade 4	\$150.00	3	\$450.00	
1714681 9781328469823	2020 Into Reading Writing Workshop Teacher's Guide Grade 4	\$42.00	3	\$126.00	
1805127 9780358526438	Into Reading Teaching Pal Set Grade 4	\$38.00	3	\$114.00	
1736151 9781328639134	Into Reading Trade Classroom Library Single Copy Set Grade 4	\$24.85	3	\$74.55	
1721087 9781328522948	Into Reading Tabletop Minilessons Reading Grade 4	\$31.00	3	\$93.00	
1716738 9781328491640	Into Reading Tabletop Minilessons English Language Development Grade 4	\$31.00	3	\$93.00	
1736281 9780358001546	Into Reading Rigby Leveled Library with Take and Teach Lessons Grade 4	\$1,000.00	3	\$3,000.00	

#### Student Materials

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
1805106 9780358526223	Into Reading Student myBook Softcover Set 6 Year Print Grade 4	\$48.00	25	\$1,200.00	
<b>Total for A la Carte Items Available for Purchase</b>		<b>\$5,150.55</b>			

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**Total for Grade 4** **\$7,550.55**

### Grade 5

#### Student Digital Licenses

1810878 9780358574712	Into Reading Student License Digital 6 Year Grades K-6 Package Includes: Digital Student Resources 6 Year Grades K-6 Implementation Success	\$96.00	25	\$2,400.00	
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**Total for Student Digital Licenses** **\$2,400.00**

#### Teacher Digital Licenses

1809711 9780358565925	Into Reading Teacher License Digital with Teacher's Corner 6 Year Grades K-6 Package Includes: Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner	\$450.00			3
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**Total for Teacher Digital Licenses** **\$0.00**

#### A la Carte Items Available for Purchase

#### Teacher Materials

1805123 9780358526391	Into Reading Teacher Guide Set Grade 5	\$150.00	3	\$450.00	
1714682 9781328469830	2020 Into Reading Writing Workshop Teacher's Guide Grade 5	\$42.00	3	\$126.00	
1805128 9780358526445	Into Reading Teaching Pal Set Grade 5	\$38.00	3	\$114.00	
1736153 9781328639141	Into Reading Trade Classroom Library Single Copy Set Grade 5	\$24.85	3	\$74.55	
1721088 9781328522955	Into Reading Tabletop Minilessons Reading Grade 5	\$31.00	3	\$93.00	
1716739 9781328491657	Into Reading Tabletop Minilessons English Language Development Grade 5	\$31.00	3	\$93.00	
1736282 9780358001553	Into Reading Rigby Leveled Library with Take and Teach Lessons Grade 5	\$1,000.00	3	\$3,000.00	

#### Student Materials

1805107 9780358526230	Into Reading Student myBook Softcover Set 6 Year Print Grade 5	\$48.00	25	\$1,200.00	
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**Total for A la Carte Items Available for Purchase** **\$5,150.55**

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**Total for Grade 5** **\$7,550.55**

### Professional Services- Into Reading K-6

#### Implementation Success Plan

1810629 9780358574095	Into Reading Follow Up Live Online 1 Hour Grades K-6 Follow-Up sessions build upon the Getting Started to help teachers take full advantage of Into Reading's components, assessments, differentiation, and digital tools to meet the needs of their students. An HMH Services team member will work		1		
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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
with you to choose from key Into Reading classroom-focused topics to create a personalized Follow-Up 1 hour live online session(s).					
<b>Getting Started and Follow-Up Live Online</b>					
1810628	9780358574088 Into Reading Getting Started Live Online 2 Hour Grades K-6 The Getting Started live online session is streamlined to focus on preparing teachers for their first weeks of instruction. Participants engage in a variety of interactive experiences to learn about the organization and resources of Into Reading. The goal is to build confidence and prepare teachers for a strong start with Into Reading.	\$800.00	1	\$800.00	
<b>Total for Getting Started and Follow-Up Live Online</b>		<b>\$800.00</b>			
<b>Total for Professional Services- Into Reading K-6</b>		<b>\$800.00</b>			

<b>Total Savings:</b>	<b>\$8,100.00</b>
<b>Subtotal Purchase Amount:</b>	<b>\$50,155.40</b>
<b>Shipping &amp; Handling:</b>	<b>\$2,971.21</b>
<b>Sales Tax:</b>	<b>\$0.00</b>

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**Total Cost of Proposal (PO Amount):** **\$53,126.61**

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**Total Cost of Proposal (PO Amount): \$53,126.61**

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- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development

Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

**Ship to:**

Craig City School District

**Sold to:**

Craig City School District

- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 5/13/2021

Proposal Expiration Date: 6/27/2021



**Houghton Mifflin Harcourt**

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