

**BOARD OF EDUCATION  
NOVI COMMUNITY SCHOOL DISTRICT  
NOVI, MICHIGAN  
April 23, 2026**

**ASSISTANT SUPERINTENDENT TEACHING AND LEARNING**

**TOPIC: E-Rate Firewall Approval**

The Technology Department is requesting Board approval for selecting a vendor for the District Firewall E-Rate project. To maintain academic excellence and operational reliability throughout the Novi Community School District, it is essential to ensure a secure network environment that protects student and staff data, as well as the district's technology infrastructure, from increasingly sophisticated cyber threats.

This project involves purchasing and implementing a Next-Generation Firewall solution to serve as the district's primary perimeter security system. The firewall monitors and controls network traffic entering and leaving the district network, helping protect against threats such as malware, ransomware, and unauthorized access attempts. Implementing a modern firewall platform strengthens the district's cybersecurity posture and reduces the risk of disruptions to instructional and operational systems.

To secure the most competitive prices and meet E-Rate procurement requirements, NCSD joined a regional consortium led by Oakland Schools, which included several technology service districts throughout Oakland County. By utilizing the consortium bidding process, NCSD gained the benefits of bulk purchasing power and reduced costs.

Following the E-Rate consortium bidding process, Delta Networking Services was selected as the vendor to provide the Fortinet FortiGate 1801F Next-Generation Firewall solution, which includes five years of support, security services, and the Forti Analyzer logging and analytics platform.

The Technology Department recommends awarding the District Firewall E-Rate project to:

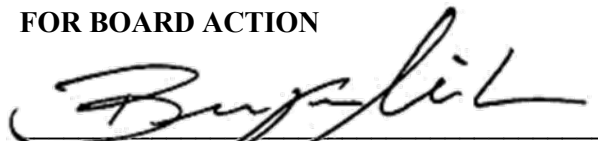
- Vendor: Delta Networking Services
- Amount (Not-to-Exceed): \$150,000.00
- E-Rate Reimbursement: NCSD anticipates receiving a 40% reimbursement on eligible E-Rate costs.
- Funding Source: 2025 Bond - Technology Related Funds.

This came as information and discussion at the March 23, 2026, Regular Meeting, and comes back tonight for approval.

**Recommendation:**

That the Novi Community School District Board of Education, in the best interest of the Novi Community School District, approves Delta Networking Services for the E-Rate Firewall for \$150,000.00.

**APPROVED AND RECOMMENDED  
FOR BOARD ACTION**

  
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Benjamin Mainka, Superintendent