



Date: February 27, 2026  
To: Calallen ISD Board of Trustees  
From: Kelsey Ramos, Assistant Superintendent  
Re: Network Firewall Replacement and Installation Services Contract

**SUMMARY:**

The District's current 3-year contract with EM3 Networks to provide Dedicated Internet Access services (World Wide Web WWW) for the district, and also our Wide Area Network (WAN) services for the East Elementary Campus expires June 30, 2026.

These services are partly funded through the E-Rate program, so we follow the specific E-Rate program requirements for contracting these services. A certified E-Rate FCC Form 470 was sent out through E-Rate on January 27, 2026, stating Calallen ISD was accepting proposals for Dedicated Internet Access services, and Wide Area Network services. The deadline for submitting proposals was February 24, 2026. The District received 12 responses from 6 qualified vendors. The proposal from EM3 for 10Gbps was selected as top ranked and deemed to provide the best value to the District. The proposal supports no transition issues, no downtime expected and no District IP address changes required. The internet service uptime with EM3 is 99.6352%.

**FUNDING SOURCE AND FINANCIAL IMPACT:**  Not Applicable

Funding Source: <b>General Operating Funds – Technology Department Budget</b>	Financial Impact: \$6,190.00 per month for 36 months, \$222,840.00 Total*  *80% of \$222,840.00 is eligible for E-RATE Category 1 reimbursement. The anticipated District funded portion of this contract is <b><i>\$1,238.00 per month for 36 months, \$44,568.00 total.</i></b>
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