



**GOVERNING BOARD AGENDA ITEM FORM
AMPHITHEATER UNIFIED SCHOOL DISTRICT NO. 10**

DATE OF MEETING: September 20, 2011

TITLE: Award of Contract for Fire Safety Equipment Services Based on Response to Request for Proposal (RFP) 10-0052

BACKGROUND:

A Notice of Request for Proposals (RFP) for Fire Safety Equipment Services was mailed to five vendors. Two responses were received, United Fire Equipment and Simplex Grinnell.

The District requires the services of a licensed vendor to inspect, test, service and repair the District's twenty-nine hood fire suppression systems, forty-four fire sprinkler risers and one thousand five hundred portable fire extinguishers. The successful vendor is required to maintain service records certifying the work performed is in accordance with NFPA requirements and to identify the date of service & the technician. The RFP text requested responding vendors provide company qualifications, employee resources and cost of service.

RECOMMENDATION:

The Administration recommends the Governing Board approve the Award of Contract for Fire Safety Equipment Services to Simplex Grinnell based on their response to RFP 10-0052.

INITIATED BY:

Scott Little

Scott Little, Chief Financial Officer

September 12, 2011

Vicki Balentine

Vicki Balentine, Ph.D., Superintendent

United Fire Equipment Company

Company Qualifications:

Required Licensure:

Registrar of Contractors Commercial License ROC076292 Class L-16 for Fire Protection Systems & L-67 Low Voltage Communication Systems ROC073858.

Time in Trade:

Established in 1968

References:

Tucson Electric Power, Tucson Medical Center, University Medical Center, City of Tucson & Safford Unified School District

Equipment Available:

Full service testing and repair facility located at 335 N. 4th Avenue Tucson to include extensive inventory of fire extinguishers, sprinkler systems and kitchen hood suppression equipment

Employee Resources:

Staff Available:

Twenty-six Fire Safety Specialists

Training:

Weekly in house training, factory certifications on fire suppression systems

Certification:

Sixteen Fire Safety Specialists are certified by the ICC, (International Code Council) as Portable Fire Extinguisher Technicians. There are four R101, R102 Suppression Certificates, two NICET Certificates for Alarm Systems, two Certified Backflow Technicians and two Certified DOT Technicians

Cost of Service:

Kitchen Hood Fire Suppression System One tank system, includes fusible links (includes parts)	\$ 165.00
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Kitchen Hood Fire Suppression System Two tank system, includes fusible links (includes parts)	\$ 205.00
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Repair Cost

Labor Rate, hourly	\$ 85.00
Parts (% over wholesale)	30%

Refills & Inspections

(refills, hydro testing and inspections of fire extinguishers)

Indicate cost to recharge following extinguishers

5 LB. ABC Extinguisher	\$ 23.50
10 LB. ABC Extinguisher	\$ 32.00
5 LB. BC Extinguisher	\$ 20.00

Indicate cost for annual inspection & service

5 Lb. ABC Extinguisher	\$ 6.50
10 LB. ABC Extinguisher	\$ 6.50
5 LB. BC Extinguisher	\$ 6.50

Indicate cost for 6-year inspection & service

5 Lb. ABC Extinguisher	\$ 7.50
10 LB. ABC Extinguisher	\$ 7.50
5 LB. BC Extinguisher	\$ 7.50

Indicate cost to hydro test following extinguishers

5 Lb. ABC Extinguisher	\$ 13.00
10 LB. ABC Extinguisher	\$ 15.00
5 LB. BC Extinguisher	\$ 13.00

Turnaround time refills *Time of Service*

Fire Sprinkler System Risers
(annual service and inspection)

Fire Sprinkler Risers:	\$120.00
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Please indicate any additional charges that apply for this equipment: *None*

Simplex Grinnell

Company Qualifications:

Required Licensure:

Registrar of Contractors License EPS060026-10-A7, NAICS 238220, 334290, 561621, SIC 1711, 1731, 7382, 3669, & 7389, Town of Oro Valley Business License TOV0400355, City of Tucson Business License 0171833, Town of Marana Business License 121803, Registrar of Contractors K-16 & K-67 ROC192107

Time in Trade:

Over 100 years

References:

Tucson Unified School District, Southern Arizona Veterans Hospital & Eldorado Hospital

Equipment Available:

A repair facility located at 3865 N. Business Center Drive Tucson to include \$1M parts inventory

Employee Resources:

Staff Available:

Ten Certified Technicians

Training:

Forty hours annual training, fire alarm panels programming, special systems, etc.

Certification:

Ten Certified Technicians (two are supervisors), seven NICET (ICC) Certified Technicians, two ANSUL (R101 & R102) Certified Technicians and one Backflow Certified Technician

Cost of Service:

Kitchen Hood Fire Suppression System One tank system, includes fusible links	\$ 130.00
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Kitchen Hood Fire Suppression System Two tank system, includes fusible links	\$ 230.00
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Repair Cost

Labor Rate, hourly	\$ 95.00
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Parts (% over wholesale)	25%
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Refills & Inspections

(refills, hydro testing and inspections of fire extinguishers)

Indicate cost to recharge following extinguishers

5 LB. ABC Extinguisher	\$ 6.50
10 LB. ABC Extinguisher	\$ 9.50
5 LB. BC Extinguisher	\$ 6.50

Indicate cost for annual inspection & service

5 Lb. ABC Extinguisher	\$ 2.45
10 LB. ABC Extinguisher	\$ 2.45
5 LB. BC Extinguisher	\$ 2.45

Indicate cost for 6-year inspection & service

5 Lb. ABC Extinguisher	\$ 9.50
10 LB. ABC Extinguisher	\$ 12.50
5 LB. BC Extinguisher	\$ 9.50

Indicate cost to hydro test following extinguishers

5 Lb. ABC Extinguisher	\$ 9.00
10 LB. ABC Extinguisher	\$ 9.00
5 LB. BC Extinguisher	\$ 9.00

Turnaround time refills	<i>Time of Service</i>
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Fire Sprinkler System Risers

(annual service and inspection)

Fire Sprinkler Risers:	\$115.00
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Please indicate any additional charges that apply for this equipment: *None*

Point Evaluation Schedule:

	Points Possible	United Fire Equipment Co	Simplex Grinnell
Company Qualifications	40	40	40
Employee Resources	35	35	30
Cost of Service	25	10	25
Total Points Awarded		85	90

Award Determination:

Tom Gill, Facility Support Services and Pete Burgard, Purchasing evaluated the two vendor responses. Both companies included references from institutional users providing services similar to those required by the District. United Fire has sixteen certified technicians while Simplex Grinnell has ten, two of which are supervisors. The major difference in the two vendors is their cost of service.

Fifteen hundred district fire extinguishers are inspected annually. The cost per unit Simplex Grinnell is \$2.45 ea. United Fire charges \$6.50 each. Simplex Grinnell charges \$15.50 for fire extinguishers requiring both inspection & refilling. United Fire charges \$27.50. Finally, for extinguisher inspection, hydro test and refill Simplex Grinnell charges \$25.00 per 5 lb extinguisher. United Fire charges \$43.50.

The two responding vendors both provide the required services and the required references & employee certifications. The cost of service is their primary difference with Simplex Grinnell offering best pricing. The Administration recommends the award of contract to Simplex Grinnell.