



**AVFUEL CORPORATION  
FIXED BASE OPERATOR  
AVIATION FUEL SUPPLY AGREEMENT**

**Reference Date:** November 6, 2023

**Effective Date:** December 10, 2023

**SUMMARY**

This Agreement is between Avfuel Corporation and its affiliates and subsidiaries all of which have principal offices at 47 West Ellsworth Road, Ann Arbor, MI 48108 USA, hereinafter referred to, individually or collectively as "Avfuel" and **Alpena County Regional Airport** having its principal office at **1617 Airport Road, Alpena, MI 49707** hereinafter called "Customer", collectively called "the Parties", and is effective on the Effective Date or, if no Effective Date is specified then on the Reference Date noted above.

**THIS IS AN INTEGRATED AGREEMENT CONSISTING OF SEVERAL PARTS, ALL OF WHICH SHALL BE READ TOGETHER AND INTERPRETED AS ONE AGREEMENT.** The parts shall include this Summary, the Special Terms and Conditions, and the General Terms and Conditions. In the event of any inconsistencies between the Special Terms and Conditions and the General Terms and Conditions, the Special Terms and Conditions shall govern. Avfuel offers other Programs that it believes are of benefit to Customer. Customer chooses to participate in those Programs that are checked below and agrees that the applicable provisions of the Special and General Terms and Conditions govern those Programs. Additions or deletions to this agreement are governed by the Changes Provision set forth in Section 21 of the General Terms and Conditions. If customer should avail itself of any of the Programs not checked below then Customer specifically agrees to be bound by the Special and General Terms and Conditions that govern those Programs.

Applicable Certificates of Insurance are attached hereto. Insurance Company Name: \_\_\_\_\_

- ☒ Customer Credit Program
- ☒ Brand Program
- ☒ Equipment Lease Agreement

- ☐ Addenda
- ☒ AVTRIP Program
- ☒ Contract Fuel Dealer Program

**CUSTOMER FEIN:** \_\_\_\_\_

**TYPE OF BUSINESS:** Municipality  
(i.e. C-corp, S-corp, Partnership, LLC, Sole Proprietorship, or other)

**STATE ID NUMBER:** \_\_\_\_\_

**STATE OF INCORPORATION:** Michigan

**FOR: AVFUEL CORPORATION**

By: \_\_\_\_\_  
William B. Light  
Title: Vice President, Administration

**FOR: Alpena County Regional Airport**

By: \_\_\_\_\_  
(Signature)  
\_\_\_\_\_  
(Print Name)  
Title: \_\_\_\_\_  
(Print Title)

~~The undersigned hereby guarantee(s) payment and performance of this Agreement by Customer.~~

By: \_\_\_\_\_  
(Signature) (Print Name) (Social Security Number)

By: \_\_\_\_\_  
(Signature) (Print Name) (Social Security Number)

**FIXED BASE OPERATOR  
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**SPECIAL TERMS AND CONDITIONS**

**CUSTOMER NAME:**           **Alpena County Regional Airport**

**BILLING ADDRESS:**           **SAME**  
*(if different than street address)*

**DELIVERY ADDRESS:**       **SAME**  
*(if different than street address)*

**AIRPORT ID (IATA CODE):**   **KAPN; Alpena County Regional Airport**

**PRODUCT(S):**           ☐ Jet-A       ☒ Jet-A with FSII       ☒ Avgas/100LL       ☐ Other

**PAYMENT TERMS:**   **10 day terms via ACH**

**CREDIT LIMIT:**   **\$75,000.00** \_\_\_\_\_

**EQUIPMENT LEASED:**

Description **	Serial Number or VIN	Lease Rate	Replacement Cost (Current)*
2020 Isuzu- 1,200 gallon refueler	JALC4W162L7K02677	\$0 per month for twelve (12) months, then \$1,475.00 per month	\$120,000.00
2021 International – 3,000 gallon refueler	1HTEUMMN5MH545581	\$0 per month for six (6) months, then \$2,375.00 per month	\$220,000.00

\*Hazard insurance, \*\*Meters, if so equipped, have NOT been Certified or Calibrated; this is the responsibility of Customer.

**CONTRACT FUEL DEALER:**

Flight Operation Type (select one):   ☒ Corporate Configured Accepted  
   ☐ Non Corporate Ops Only  
   ☐ DC-9 and Larger, Non Corporate Ops Only

Airport Flowage Fee:       ☐ YES   ☐ NO       \_\_\_\_\_

Storage Fee:               ☐ YES   ☐ NO       \_\_\_\_\_

Into-wing Fee Schedule:

Jet Fuel Gallons Uplifted	
Range of Uplifted Gallons	Rate/gallon

**OTHER SPECIAL TERMS AND CONDITIONS:**