



Houghton Mifflin Harcourt

Proposal

Prepared For

Livonia Public School District

Attention:

Jen Cory

jcory@livoniapublicschools.org

For the Purchase of:

Into Reading Version 2 & Writable - 6 Years

Prepared By

Brent Pulido

brent.pulido@hnhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

Attention:
Jen Cory
jcory@livoniapublicschools.org

Customer Experience
9400 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hnhco.com

Proposal for Livonia Public School District

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 5						
Student Digital Licenses						
1810878	9780358574712 Into Reading Student License Digital 6 Year Grades K-6 Package Includes: Digital Student Resources 6 Year Grades K-6 Implementation Success	\$96.00	936	\$89,856.00	\$15,275.52	\$74,580.48
Total for Student Digital Licenses		\$74,580.48				
Teacher Digital Licenses						
1809711	9780358565925 Into Reading Teacher License Digital with Teacher's Corner 6 Year Grades K-6 Package Includes: Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner	\$450.00	36	\$16,200.00	\$16,200.00	
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
1805123	9780358526391 Into Reading Teacher Guide Set Grade 5	\$150.00	36	\$5,400.00	\$918.00	\$4,482.00
1805128	9780358526445 Into Reading Teaching Pal Set Grade 5	\$38.00	36	\$1,368.00	\$232.56	\$1,135.44
Student Materials						
1805117	9780358526339 Into Reading Student myBook Softcover Set 3 Year Print Grade 5	\$27.00	914	\$24,678.00	\$4,195.26	\$20,482.74
Total for A la Carte Items Available for Purchase		\$26,100.18				

Total for Grade 5	\$100,680.66
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Grade 6						
Student Digital Licenses						
1810878	9780358574712 Into Reading Student License Digital 6 Year Grades K-6 Package Includes: Digital Student Resources 6 Year Grades K-6 Implementation Success	\$96.00	925	\$88,800.00	\$15,096.00	\$73,704.00
Total for Student Digital Licenses		\$73,704.00				
Teacher Digital Licenses						
1809711	9780358565925 Into Reading Teacher License Digital with Teacher's Corner 6 Year Grades K-6 Package Includes: Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner	\$450.00	38	\$17,100.00	\$17,100.00	

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Total for Teacher Digital Licenses						
A la Carte Items Available for Purchase						
Teacher Materials						
1737706	9780358011156 2020 Into Reading Teacher's Guide Set Grade 6	\$150.00	38	\$5,700.00	\$969.00	\$4,731.00
1738609	9780358019114 Into Reading Teaching Pal Set Grade 6	\$38.00	38	\$1,444.00	\$245.48	\$1,198.52
Student Materials						
1737664	9780358010104 2020 Into Reading Student myBook Softcover Set 3 Year Print Grade 6	\$27.00	903	\$24,381.00	\$4,144.77	\$20,236.23
Total for A la Carte Items Available for Purchase				\$26,165.75		
Total for Grade 6				\$99,869.75		
<u>Writable for Into Reading - Grades 3-6</u>						
Student Licenses						
1812143	9780358581413 2021 Writable for Into Reading Student License Digital 6 Year Grades 3-6 Includes: Writable for Into Reading Digital Student Resources 6 Year Implementation Success	\$44.00	1,861	\$81,884.00	\$13,920.28	\$67,963.72
Total for Student Licenses				\$67,963.72		
Teacher Licenses						
1812151	9780358581499 2021 Writable for Into Reading Teacher License Digital 6 Year Grades 3-6 Includes: Writable for Into Reading Digital Teacher Resources 6 Year Access to Teacher's Corner	\$1,100.00	74	\$81,400.00	\$81,400.00	
Total for Teacher Licenses						
Total for Writable for Into Reading - Grades 3-6				\$67,963.72		
<u>Professional Services - Writable for Into Reading Implementation Success Plan</u>						
1787298	9780358385219 Writable for Into Reading Writing Workshop Getting Started Live Online 2-Hours Grades K-6 During the Getting Started live online teachers dig into Writable's online suite of tools that students use to engage in purposeful writing and feedback. They will explore the robust supports built into Writable such as editable rubrics, streamlined grading, revision tools and intuitive reports allowing them to help their students flourish as writers.		2	\$1,600.00	\$1,600.00	
Total for Professional Services - Writable for Into Reading				\$0.00		

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
<u>Professional Services- Into Reading K-6 Implementation Success Plan</u>						
1810628	9780358574088 Into Reading Getting Started Live Online 2-Hours Grades K-6 Version 2 The Getting Started live online session is streamlined to focus on preparing teachers for their first weeks of instruction. Participants engage in a variety of interactive experiences to learn about the organization and resources of Into Reading. The goal is to build confidence and prepare teachers for a strong start with Into Reading.		3	\$2,400.00	\$2,400.00	
1810629	9780358574095 Into Reading Follow-Up Live Online 1-Hour Grades K-6 Version 2 Follow-Up sessions build upon the Getting Started to help teachers take full advantage of Into Reading's components, assessments, differentiation, and digital tools to meet the needs of their students. An HMH Services team member will work with you to choose from key Into Reading classroom-focused topics to create a personalized Follow-Up 1 hour live online session(s).		7	\$2,800.00	\$2,800.00	
<u>Total for Professional Services- Into Reading K-6</u>				\$0.00		

Subtotal Purchase Amount:

\$268,514.13

Shipping & Handling:

\$8,022.23

Total Cost of Proposal (PO Amount):

\$276,536.36

****Please add proper sales tax to your order****

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- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:	Sold to:
Livonia Public School District	Livonia Public School District
15125 Farmington Rd	15125 Farmington Rd
Livonia, MI 48154-5413	Livonia, MI 48154-5413
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

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Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

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Date of Proposal: 7/14/2021

Proposal Expiration Date: 8/28/2021



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