

Item Description	Communication Concepts	Convergent Technologies, Inc	Lone Star Communications Inc	PAC Systems	Siemens Building Technologies	T Industries	Texas Fire Protection Specialists
Service Call	\$80.00	\$87.00	\$98.00	\$65.00	\$95.00	\$65.00	\$75.00
Price per hour-during regular hours							
Service Call	\$120.00	\$130.00	\$98.00	\$90.00	\$142.50	\$97.50	\$112.50
Price per hour-after hours							
Service Call	\$160.00	\$130.00	\$98.00	\$120.00	\$190.00	\$97.50	\$112.50
Price per hour-holidays							
% Discount on materials	1%-20%	25%	40% list, 10% standard	20%	25%	15%	10%
% Discount on service	0%	15%	20%, standard rate	0%	25%	15%	11.77%
Trip Charge	N/A	\$40.00	None	N/A	\$40.00	\$50.00	\$75.00
Minimum Charge	\$150.00	\$214.00	\$49.00	1 Hour	\$190.00	\$115.00	\$150.00
Call Back Policy	N/A	Convergent Technologies will call back customer within one (1) hour of receiving service call from the customer.	No charge for call on same complaint when reported within five (5) working days to LSCI except in the case of intermittent grounds that do not surface while technician is on site.		No additional trip charge. Pricing based on hours and parts	Once call is placed by the school district, a technician will call back in 30 minutes to initiate service.	Call back within 1 hour with 3 hour response on site.
Central High School & Fieldhouse							
Price for Inspection (Annual)	\$3,830.00	\$4,165.00	\$3,840.00	\$1,750.00	\$4,032.00	\$4,769.00	\$2,400.00
Price for Sensitivity Testing (Annual)	\$2,478.00	\$2,715.00	\$2,380.00	No Cost	N/A	\$1,239.00	
Fossil Ridge High School & Fieldhouse							
Price for Inspection (Annual)	\$2,210.00	\$2,825.00	\$3,120.00	\$1,500.00	\$2,688.00	\$3,019.00	\$1,500.00
Price for Sensitivity Testing (Annual)	\$1,590.00	\$1,565.00	\$1,935.00	No Cost	N/A	\$759.00	
Keller High School & Fieldhouse							
Price for Inspection (Annual)	\$1,880.00	\$1,725.00	\$1,920.00	\$985.00	\$1,872.00	\$1,661.00	\$1,200.00
Price for Sensitivity Testing (Annual)	\$798.00	\$810.00	\$80.00	No Cost	N/A	\$399.00	
New Directions Learning Center							
Price for Inspection (Annual)	\$390.00	\$320.00	\$360.00	\$500.00	\$372.00	\$300.00	\$250.00
Price for Sensitivity Testing (Annual)	\$18.00	\$65.00	\$129.00	No Cost	N/A	\$9.00	
Fossil Hill Middle School							
Price for Inspection (Annual)	\$1,100.00	\$920.00	\$720.00	\$300.00	\$828.00	\$538.00	\$600.00
Price for Sensitivity Testing (Annual)	\$24.00	\$65.00	N/A	No Cost	N/A	\$12.00	
Hillwood Middle School							
Price for Inspection (Annual)	\$2,075.00	\$2,085.00	\$1,440.00	\$450.00	\$2,016.00	\$2,141.00	\$1,200.00
Price for Sensitivity Testing (Annual)	\$1,020.00	\$1,025.00	\$1,190.00	No Cost	N/A	\$510.00	
Indian Springs Middle School							
Price for Inspection (Annual)	\$2,075.00	\$2,240.00	\$1,440.00	\$1,000.00	\$2,016.00	\$2,235.00	\$1,200.00
Price for Sensitivity Testing (Annual)	\$1,050.00	\$1,050.00	\$80.00	No Cost	N/A	\$525.00	
Keller Middle School							
Price for Inspection (Annual)	\$1,750.00	\$2,016.00	\$960.00	\$750.00	\$1,872.00	\$1,518.00	\$850.00
Price for Sensitivity Testing (Annual)	\$342.00	\$375.00	\$479.00	No Cost	N/A	\$171.00	
Trinity Springs Middle School							
Price for Inspection (Annual)	\$2,075.00	\$2,250.00	\$1,440.00	\$1,000.00	\$2,016.00	\$2,154.00	\$1,000.00
Price for Sensitivity Testing (Annual)	\$582.00	\$700.00	\$759.00	No Cost	N/A	\$291.00	
Bear Creek Intermediate							
Price for Inspection (Annual)	\$1,880.00	\$1,370.00	\$960.00	\$650.00	\$1,500.00	\$1,764.00	\$1,000.00
Price for Sensitivity Testing (Annual)	\$774.00	\$870.00	\$983.00	No Cost	N/A	\$387.00	
Chisholm Trail Intermediate							
Price for Inspection (Annual)	\$845.00	\$1,092.00	\$840.00	\$400.00	\$928.00	\$652.00	\$500.00
Price for Sensitivity Testing (Annual)	\$426.00	\$500.00	\$577.00	No Cost	N/A	\$213.00	

Fire Alarm System Inspection, Testing and Service

Proposal Project:
 Proposal Project Number: 0708-20
 Date: August 3, 2007

Item Description	Communication Concepts	Convergent Technologies, Inc	Lone Star Communications Inc	PAC Systems	Siemens Building Technologies	T Industries	Texas Fire Protection Specialists
Parkwood Hill Intermediate							
Price for Inspection (Annual)	\$1,945.00	\$2,230.00	\$960.00	\$450.00	\$1,716.00	\$1,876.00	\$1,000.00
Price for Sensitivity Testing (Annual)	\$618.00	\$665.00	\$80.00	No Cost	N/A	\$309.00	
South Keller Intermediate							
Price for Inspection (Annual)	\$975.00	\$1,285.00	\$840.00	\$425.00	\$1,200.00	\$1,089.00	\$700.00
Price for Sensitivity Testing (Annual)	\$432.00	\$500.00	\$80.00	No Cost	N/A	\$216.00	
Trinity Meadows Intermediate							
Price for Inspection (Annual)	\$1,945.00	\$1,650.00	\$960.00	\$1,000.00	\$1,716.00	\$1,618.00	\$1,300.00
Price for Sensitivity Testing (Annual)	\$756.00	\$850.00	\$94.00	No Cost	N/A	\$378.00	
Bette Perot Elementary							
Price for Inspection (Annual)	\$1,360.00	\$1,350.00	\$720.00	\$390.00	\$1,344.00	\$1,058.00	\$450.00
Price for Sensitivity Testing (Annual)	\$42.00	\$80.00	\$129.00	No Cost	N/A	\$31.00	
Bluebonnet Elementary							
Price for Inspection (Annual)	\$1,815.00	\$1,355.00	\$960.00	\$300.00	\$1,500.00	\$1,697.00	\$1,000.00
Price for Sensitivity Testing (Annual)	\$696.00	\$785.00	\$80.00	No Cost	N/A	\$348.00	
Eagle Ridge Elementary							
Price for Inspection (Annual)	TBD	\$1,190.00	TBD	TBD	TBD	TBD	\$1,200.00
Price for Sensitivity Testing (Annual)	TBD	\$450.00	TBD	No Cost	TBD	TBD	
Florence Elementary							
Price for Inspection (Annual)	\$1,360.00	\$1,145.00	\$840.00	\$300.00	\$1,200.00	\$1,019.00	\$600.00
Price for Sensitivity Testing (Annual)	\$376.00	\$420.00	\$542.00	No Cost	N/A	\$198.00	
Freedom Elementary							
Price for Inspection (Annual)	\$910.00	\$1,350.00	\$840.00	\$350.00	\$1,044.00	\$1,077.00	\$800.00
Price for Sensitivity Testing (Annual)	\$288.00	\$320.00	\$80.00	No Cost	N/A	\$144.00	
Friendship Elementary							
Price for Inspection (Annual)	\$1,430.00	\$2,130.00	\$1,200.00	\$675.00	\$1,500.00	\$1,870.00	\$1,000.00
Price for Sensitivity Testing (Annual)	\$1,104.00	\$1,100.00	\$80.00	No Cost	N/A	\$552.00	
Heritage Elementary							
Price for Inspection (Annual)	\$805.00	\$595.00	\$480.00	\$660.00	\$528.00	\$300.00	\$400.00
Price for Sensitivity Testing (Annual)	\$6.00	\$50.00	\$90.00	No Cost	N/A	\$9.00	
Hidden Lakes Elementary							
Price for Inspection (Annual)	\$1,425.00	\$1,455.00	\$840.00	\$385.00	\$1,344.00	\$1,231.00	\$700.00
Price for Sensitivity Testing (Annual)	\$342.00	\$370.00	\$80.00	No Cost	N/A	\$171.00	
Independence Elementary							
Price for Inspection (Annual)	\$1,430.00	\$1,510.00	\$1,200.00	\$675.00	\$1,500.00	\$1,870.00	\$1,000.00
Price for Sensitivity Testing (Annual)	\$1,104.00	\$1,100.00	\$80.00	No Cost	N/A	\$552.00	
Keller Harvel Elementary							
Price for Inspection (Annual)	\$1,285.00	\$1,010.00	\$840.00	\$425.00	\$1,044.00	\$950.00	\$800.00
Price for Sensitivity Testing (Annual)	\$360.00	\$440.00	\$563.00	No Cost	N/A	\$207.00	
Liberty Elementary							
Price for Inspection (Annual)	\$1,750.00	\$1,940.00	\$960.00	\$900.00	\$1,716.00	\$1,671.00	\$900.00
Price for Sensitivity Testing (Annual)	\$534.00	\$550.00	\$703.00	No Cost	\$816.00	\$267.00	
Lone Star Elementary							
Price for Inspection (Annual)	\$1,105.00	\$1,050.00	\$840.00	\$390.00	\$1,344.00	\$1,346.00	\$700.00
Price for Sensitivity Testing (Annual)	\$324.00	\$350.00	\$80.00	No Cost	N/A	\$162.00	
North Riverside Elementary							
Price for Inspection (Annual)	\$1,295.00	\$1,150.00	\$840.00	\$375.00	\$828.00	\$819.00	\$700.00
Price for Sensitivity Testing (Annual)	\$282.00	\$320.00	\$80.00	No Cost	N/A	\$141.00	

Fire Alarm System Inspection, Testing and Service

Proposal Project: 0708-20
 Proposal Project Number: 0708-20
 Date: August 3, 2007

Item Description	Communication Concepts	Convergent Technologies, Inc	Lone Star Communications Inc	FAC Systems	Siemens Building Technologies	TDIndustries	Texas Fire Protection Specialists
Park Glen Elementary							
Price for Inspection (Annual)	\$845.00	\$1,285.00	\$840.00	\$400.00	\$1,044.00	\$974.00	\$700.00
Price for Sensitivity Testing (Annual)	\$306.00	\$370.00	\$80.00	No Cost	N/A	\$153.00	
Parkview Elementary							
Price for Inspection (Annual)	\$715.00	\$1,150.00	\$720.00	\$350.00	\$828.00	\$740.00	\$400.00
Price for Sensitivity Testing (Annual)	\$462.00	\$220.00	\$269.00	No Cost	\$372.00	\$81.00	
Shady Grove Elementary							
Price for Inspection (Annual)	\$715.00	\$920.00	\$840.00	\$350.00	\$828.00	\$742.00	\$500.00
Price for Sensitivity Testing (Annual)	\$258.00	\$320.00	\$80.00	No Cost	N/A	\$129.00	
Whitley Road Elementary							
Price for Inspection (Annual)	\$1,100.00	\$675.00	\$840.00	\$400.00	\$672.00	\$609.00	\$600.00
Price for Sensitivity Testing (Annual)	\$342.00	\$425.00	\$479.00	No Cost	N/A	\$171.00	
Willis Lane Elementary							
Price for Inspection (Annual)	\$715.00	\$715.00	\$840.00	\$350.00	\$672.00	\$697.00	\$700.00
Price for Sensitivity Testing (Annual)	\$258.00	\$350.00	\$80.00	No Cost	N/A	\$129.00	
Woodland Springs Elementary							
Price for Inspection (Annual)	\$1,425.00	\$1,955.00	\$480.00	\$450.00	\$1,500.00	\$1,112.00	\$500.00
Price for Sensitivity Testing (Annual)	\$54.00	\$115.00	\$143.00	No Cost	N/A	\$31.00	
Education Center Admin. Bidg.							
Price for Inspection (Annual)	\$1,360.00	\$455.00	\$720.00	\$400.00	\$1,344.00	\$1,018.00	\$500.00
Price for Sensitivity Testing (Annual)	\$6.00	\$50.00	\$94.00	No Cost	N/A	\$9.00	
Maintenance/Warehouse/Transportation							
Price for Inspection (Annual)	\$390.00	\$600.00	\$360.00	\$250.00	\$372.00	\$300.00	\$350.00
Price for Sensitivity Testing (Annual)	\$8.00	\$50.00	\$129.00	No Cost	N/A	\$9.00	
Natatorium							
Price for Inspection (Annual)	\$455.00	\$450.00	\$360.00	\$425.00	\$372.00	\$300.00	\$250.00
Price for Sensitivity Testing (Annual)	\$54.00	\$95.00	\$143.00	No Cost	N/A	\$31.00	
Total for Inspection & Testing	\$66,587.00	\$72,303.00	\$49,280.00	\$20,250.00	\$48,384.00	\$55,977.00	\$29,450.00
Additional Information							
		If LSC is the awarded vendor for service, KISD will not be charged overtime of premium after-hours rates for any service calls performed, but will receive a straight discounted rate of \$98 per hour.			There will be no additional charge for sensitivity testing on addressable FA Panels. Each power supply will be inspected @ \$27.50 per power supply. If a man lift is needed, the cost will be at \$500.00 per day.		

Primary Vendor: PAC Systems
 Secondary Vendor: Lone Star Communications