



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Approval of Awarding Bids, Proposals, and Qualifications

Submitted by: Ms. Cordelia Flores-Jackson **of:** Purchasing Department

Approved for transmittal to school board: January 20, 2016

Recommendations:

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

Maintenance and Operations Department:

RFP 076-2015 Mowing Services for Veterans Memorial and New Campuses

RFP 080-2015 District Wide Interior & Exterior LED Lighting Retrofit at United Independent School District (LoneStar)

RFP 084-2015 District Wide LED and NON LED Signs and Letters for Various Campuses and Departments

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

The budget includes the funds for these purchases

Board Policy Reference and Compliance

CH local – Purchasing and Acquisition

CH legal – Purchasing and Acquisition

CV Local – Facilities Construction

CV Legal – Facilities Construction

CVB Legal – Facilities Construction – Competitive Seal Proposals

Summary of Recommendation(s)
January 20, 2016

Maintenance and Operations Department:	
RFP 076-2015 Mowing Services for Veterans Memorial and New Campuses	Recommended Vendor(s) Jose Moreno Olympia Landscaping <i>See Attached Tabulation</i>
RFP 080-2015 District Wide Interior and Exterior LED Lighting Retrofit at United Independent School District (Lone Star)	Recommended Vendor(s) Sylvania Lighting Solutions Est. Amount \$4,443,632.60
RFP 084-2015 District Wide LED and NON LED Signs Letters For Various Campuses and Departments	Recommended Vendor(s) Laredo Rapid Signs LLC <i>See Attached Tabulation</i>

Board Approval
Awarding of Bids/Proposals
January 20, 2016

RFP 076-2015 Mowing Services for Veterans Memorial and New Campuses

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Vendor(s)</u>	<u>Estimated Amount</u>
Jose G Moreno Olympia Landscaping	See Attached Tabulation

Administration advertised on Sunday, October 25, 2015 and Sunday, November 1, 2015. Twenty - one (21) proposals were emailed through the EBID Portal. Four (4) proposals were received on November 11, 2015, at 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2015-2016 Maintenance and Operations

Resource Personnel:

Juan A. Davila – Director of Maintenance and Operations
Juan Leza – Facilities Manager
Miguel Cardenas – Facilities Officer
Cordelia Flores – Jackson – Director of Purchasing
Jose C Narvaez – Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Juan A. Davila
Director of Maintenance and Operations

Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing
FROM: Juan A. Davila, Director of Maintenance & Operations
DATE: January 6, 2016
SUBJECT: RFP 076-2015 MOWING SERVICES FOR VETERANS MEMORIAL AND
NEW CAMPUSES

After careful review of the tabulation information provided to me by your staff, for RFP 076-2015 MOWING SERVICES FOR VETERANS MEMORIAL AND NEW CAMPUSES. I recommend, for your consideration, based on, value to the district, ability to perform or provide the needed services and materials,

JOSE G. MORENO OLYMPIA LANDSCAPE

for the 2015-2016 Fiscal Year. Awarding of this bid does not constitute or guarantee that work or contracts will be given to the vendor/s mentioned above. This simply means that, if awarded, they may be called upon during the award period to provide services or materials to the district.

Please insure that this vendor has met all procurement and bid requirements and that all references have been checked. If any reference checks conflict with the district in any way please notify me to discuss these issues.

If you have any questions, please let me know.

United Independent School District
Mowing Services for Veterans Memorial and New Campuses
RFP 076-2015

Description	QTY	UOM	Jose G. Moreno Olympia Landscape		Hollywood Garden Inc.		Hillside Nursery & Landscaping	
			Unit	Extended	Unit	Extended	Unit	Extended
Price Per Trip, Veterans Memorial is 6.7 Acres of Lawn that needs Mowing Upkeep. Large mowers can be used on large spaces and small push and riding for detailed and tight spaces. Campus will need maintenance 2 times per Month.	1	EA	\$575.00	\$575.00	\$1,170.00	\$1,170.00	\$1,190.00	\$1,190.00
Per Trip Maintenance for the 22 Trees at Veterans Memorial Elementary	22	EA	\$10.00	\$220.00	\$5.00	\$110.00	Included	Included
Per Trip Maintenance for 80 Shrubs at Veterans Memorial Elementary	80	EA	\$5.00	\$400.00	\$3.50	\$280.00	Included	Included
Grand Total of Mowing, Tree and Shrub Maintenance Per Trip	103			\$1,195.00		\$1,560.00		\$1,190.00

Per Trip Maintenance for Mowing Services for 5 Acres on future new Campuses.	1	EA	\$500.00	\$500.00	\$875.00	\$875.00	\$1,075.00	\$1,075.00
Per Trip Maintenance for Mowing Services for 10 Acres on future new Campuses.	1	EA	\$1,000.00	\$1,000.00	\$1,600.00	\$1,600.00	\$1,850.00	\$1,850.00
Per Trip Maintenance for Mowing Services for 15 Acres on future new Campuses.	1	EA	\$1,500.00	\$1,500.00	\$2,100.00	\$2,100.00	\$2,595.00	\$2,595.00

Years of Services	11 year 6 Months	20 Years	10 Years 2 Months
One Vendor Submitted a NO BID			

**United Independent School District
Mowing Services for Veterans Memorial and New Campuses
RFP 076-2015**

	Jose G. Moreno Olympia Landscaping	Hollywood Gardens Inc.	Hillside Nursery and Landscaping
Juan Davila - Director of Maintenance and Operation	100	80.03	77.51
Juan Leza - Facilities Manager	100	80.03	77.51
Miguel Cardenas - Facilites Officer	100	80.03	77.51

Total	300	240.09	232.53
Ranking	1	3	2

Board Approval
Awarding of Bids/Proposals
January 20, 2016

RFP 080-2015 District Wide Interior & Exterior LED Lighting Retrofit at United Independent School District

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Vendor</u>	<u>Amount</u>
Sylvania Lighting Solutions	\$4,443,632.60

Administration distributed Twenty Two (22) Proposals and advertised on November 14, 2015 and November 15, 2015. Seven (7) proposals were received on December 9, 2015 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2016 Lone Start Project

Resource Personnel:


Eduardo Zuniga, Associate Superintendent
Enrique Rangel, Assistant Superintendent
Juan Davila, Director of Maintenance and Operations
Juan Leza, Facilities Manager
Cordelia Flores Jackson, Director of Purchasing
Karina Mendoza Guerra, Purchasing Manager



UNITED INDEPENDENT SCHOOL DISTRICT

Enrique Rangel, P.E.
Assistant Superintendent for Facilities and Construction

Memorandum

TO: Cordelia F. Jackson, Director of Purchasing 

FROM: Enrique Rangel, P.E., Assistant Superintendent for Facilities and Construction

DATE: January 5, 2016

RE: RFP No. 080-2015, District-Wide Interior & Exterior LED Lighting Retrofit

The Facilities evaluation committee reviewed all proposals received for RFP No. 080-2015, District-Wide Interior & Exterior LED Lighting Retrofit (Loan Star Project), and recommends approval of the proposal submitted by Sylvania Lighting Solutions, in the amount of \$ 4,443,632.60, as the best and lowest proposal meeting specifications.

Sylvania Lighting Solutions submitted an initial proposal in the amount of \$ 4,488,517.78, but after further negotiations by the Purchasing Dept., Sylvania Solutions reduced their proposal to a best and final amount of \$ 4,443,632.60, a reduction in the amount of \$ 44,885.18.

The Facilities evaluation committee was composed of the following Administrators:

1. Juan Davila, Director of Facilities Maintenance & Operations
2. Enrique Rangel, Assistant Superintendent for Facilities and Construction
3. Juan Leza, Maintenance & Operations Manager
4. Eduardo Zuniga, CPA, Associate Superintendent for Student Support Services

If you have any questions, please let me know.

RFP 080-2015

District Wide Interior Exterior LED Lighting Retrofit at United Independent School District

Vendor

Line #	Description	Mfg	Mfgno	QTY	UOM	Cantu Electric Co., Inc.			Enviro-Lite Solutions, LLC			FSG Electric			HJD Capital Electric, Inc.			LED Electric			SmartWatt Energy, Inc.			Sylvania Lighting Solutions		
						Total Price	Unit	Extended	Total Price	Unit	Extended	Total Price	Unit	Extended	Total Price	Unit	Extended	Total Price	Unit	Extended	Total Price	Unit	Extended	Total Price	Unit	Extended
1	Materials:4 Foot LED Lamps, at	Philips	456913	164972	EA	\$15.00	\$164,972.00	\$14.75	\$2,433,337.00	\$14.36	\$2,368,997.92	\$21.13	\$3,485,858.36	\$14.78	\$2,438,286.16	\$13.761	\$3,375.9	\$1,165,695.3	\$16.7508	\$2,270,179.692	\$3.3759	\$556,928.9748	\$4.443,632,602.2			
2	Labor to install:4 Foot LED Lam			164972	EA	\$1.00	\$164,972.00	\$1.81	\$2,983,418.80	\$8.92	\$1,685.88	\$23.50	\$4,441.50	\$9.51	\$1,757.70	\$6.1677	\$1,165,695.3	\$16.7508	\$2,270,179.692	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
2 ALT1	15 18/48-4000			164972	EA	\$14.00	\$2,309,608.00	\$14.75	\$2,433,337.00	\$14.36	\$2,368,997.92	\$21.13	\$3,485,858.36	\$14.78	\$2,438,286.16	\$13.761	\$3,375.9	\$1,165,695.3	\$16.7508	\$2,270,179.692	\$3.3759	\$556,928.9748	\$4.443,632,602.2			
3	Materials:2-lamp Electronic Ba			189	EA	\$9.50	\$1,795.50	\$10.00	\$1,890.00	\$8.92	\$1,685.88	\$23.50	\$4,441.50	\$9.51	\$1,757.70	\$6.1677	\$1,165,695.3	\$16.7508	\$2,270,179.692	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
4	Labor to install:2-lamp Electroni			189	EA	\$20.00	\$3,780.00	\$21.75	\$4,110.75	\$22.48	\$4,281.12	\$36.00	\$6,840.00	\$47.00	\$8,883.00	\$26.92	\$5,087.88	\$16.7508	\$2,270,179.692	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
5	Materials:4-lamp Electronic Ba			341	EA	\$32.75	\$11,167.75	\$27.85	\$9,496.85	\$22.31	\$7,607.71	\$48.67	\$14,991.47	\$35.00	\$11,935.00	\$26.25	\$8,951.25	\$24.6213	\$8,395,863.3	\$8.842,837.5	\$10,402,246.8	\$10,861,319.7				
6	Labor to install:4-lamp Electroni			341	EA	\$25.00	\$8,525.00	\$33.25	\$11,348.25	\$45.31	\$15,450.71	\$57.00	\$18,937.00	\$45.00	\$15,345.00	\$38.83	\$13,241.03	\$24.6213	\$8,395,863.3	\$8.842,837.5	\$10,402,246.8	\$10,861,319.7				
7	Materials:1-lamp Electronic Ba			621	EA	\$9.50	\$5,899.50	\$10.00	\$6,210.00	\$8.92	\$5,539.32	\$23.50	\$14,599.50	\$9.30	\$5,775.30	\$9.51	\$5,905.71	\$16.7508	\$10,402,246.8	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
8	Labor to install:1-lamp Electroni			621	EA	\$20.00	\$12,420.00	\$33.50	\$20,803.50	\$21.75	\$13,506.75	\$193.78	\$120,337.38	\$47.00	\$29,187.00	\$26.92	\$16,717.32	\$16.7508	\$10,402,246.8	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
9	Materials:2-Lamp electronic ba			1761	EA	\$9.50	\$16,729.50	\$10.00	\$17,610.00	\$8.92	\$15,708.12	\$23.50	\$41,383.50	\$9.30	\$16,377.30	\$9.51	\$16,747.11	\$16.7508	\$10,402,246.8	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
10	Labor to install 2-Lamp electro			1761	EA	\$20.00	\$35,220.00	\$40.24	\$70,862.64	\$21.75	\$38,301.75	\$129.20	\$227,521.20	\$47.00	\$82,767.00	\$26.92	\$147,406.12	\$16.7508	\$10,402,246.8	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
11	Materials:3-lamp electronic ba			748	EA	\$10.50	\$7,854.00	\$11.25	\$8,415.00	\$10.14	\$7,584.72	\$30.16	\$22,599.68	\$10.50	\$7,854.00	\$10.78	\$8,063.44	\$16.7508	\$10,402,246.8	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
12	Labor:To install 3-lamp electro			748	EA	\$20.00	\$14,960.00	\$31.71	\$23,719.08	\$22.48	\$16,815.04	\$149.00	\$111,452.00	\$47.00	\$35,156.00	\$26.92	\$147,406.12	\$16.7508	\$10,402,246.8	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
13	Material:4-lamp electronic ball			446	EA	\$11.25	\$5,017.50	\$12.78	\$5,699.88	\$11.37	\$5,071.02	\$32.25	\$14,383.50	\$11.50	\$5,129.00	\$11.41	\$5,088.86	\$16.7508	\$10,402,246.8	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
14	Labor:To install 4-lamp electro			446	EA	\$20.00	\$8,920.00	\$38.28	\$17,072.88	\$23.56	\$10,507.76	\$152.35	\$67,948.10	\$47.00	\$20,962.00	\$26.92	\$12,006.32	\$16.7508	\$10,402,246.8	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
15	Materials:Sockets (tombstone)			8300	EA	\$2.25	\$18,675.00	\$2.88	\$23,904.00	\$0.65	\$5,395.00	\$5.98	\$49,634.00	\$0.95	\$7,885.00	\$0.29	\$2,407.00	\$16.7508	\$10,402,246.8	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
16	Labor:To install Sockets (tomb)			8300	EA	\$5.00	\$41,500.00	\$2.94	\$24,402.00	\$3.63	\$30,129.00	\$34.00	\$282,200.00	\$3.50	\$29,050.00	\$8.63	\$71,629.00	\$16.7508	\$10,402,246.8	\$3.3759	\$556,928.9748	\$4.443,632,602.2				
17	Materials:Existing T8 and T12 f			164972	EA	\$0.60	\$98,983.20	\$0.32	\$52,791.04	\$0.26	\$42,892.72	\$1.27	\$209,534.44	\$0.60	\$98,983.20	\$0.41	\$67,638.52	\$0.0693	\$11,432,559.6	\$0.00	\$0.00	\$0.00				
18	Labor:To install existing T8 and			164972	EA	\$0.60	\$98,983.20	\$0.02	\$3,299.44	\$0.59	\$97,333.48	\$1.00	\$164,972.00	\$0.35	\$57,740.20	\$0.41	\$67,638.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
19	Material:Virgin acrylic lens cov			100	EA	\$7.75	\$775.00	\$16.94	\$1,694.00	\$14.65	\$1,465.00	\$15.24	\$1,524.00	\$9.00	\$900.00	\$11.41	\$1,141.00	\$15.3747	\$1,537.47	\$0.00	\$0.00	\$0.00				
20	Labor:To install virgin acrylic l			100	EA	\$5.00	\$500.00	\$20.62	\$2,062.00	\$5.44	\$544.00	\$21.00	\$2,100.00	\$30.00	\$3,000.00	\$8.63	\$863.00	\$23.6016	\$2,360.16	\$0.00	\$0.00	\$0.00				
21	Material:Area fixtures (pole lig			929	EA	\$785.00	\$729,265.00	\$825.00	\$766,425.00	\$776.11	\$721,006.19	\$621.50	\$577,373.50	\$660.00	\$613,140.00	\$845.64	\$785,599.56	\$74.6163	\$69,318.5427	\$707,707.6479	\$0.00	\$0.00				
22	Labor:To install area fixtures (f			929	EA	\$100.00	\$92,900.00	\$61.92	\$57,523.68	\$145.00	\$134,705.00	\$463.50	\$430,591.50	\$300.00	\$278,700.00	\$90.99	\$84,529.71	\$74.6163	\$69,318.5427	\$707,707.6479	\$0.00	\$0.00				
23	Material:Area fixtures (pole lig			153	EA	\$1,132.00	\$1,731,960.00	\$1,256.80	\$1,92,290.40	\$1,130.56	\$1,72,975.68	\$953.00	\$145,809.00	\$1,050.00	\$1,105,000.00	\$1,231.84	\$1,502,621.12	\$1,502.6211	\$2,229,899.6513	\$0.00	\$0.00	\$0.00				
24	Labor:To install area fixtures (f			153	EA	\$100.00	\$15,300.00	\$133.72	\$20,459.16	\$145.00	\$22,185.00	\$980.00	\$149,940.00	\$325.00	\$49,725.00	\$102.31	\$15,653.43	\$98.2179	\$15,027.3387	\$0.00	\$0.00	\$0.00				
25	Material:Wall packs, LED fixtur			1688	EA	\$350.00	\$590,800.00	\$261.83	\$441,969.04	\$360.56	\$608,625.28	\$305.95	\$516,443.60	\$200.00	\$337,600.00	\$379.54	\$639,595.9688	\$174.7251	\$306,995.9688	\$0.00	\$0.00	\$0.00				
25 ALT1	Material: Wall packs, LED fixtur			1688	EA	\$350.00	\$590,800.00	\$261.83	\$441,969.04	\$360.56	\$608,625.28	\$305.95	\$516,443.60	\$200.00	\$337,600.00	\$379.54	\$639,595.9688	\$174.7251	\$306,995.9688	\$0.00	\$0.00	\$0.00				
26	Labor:To install wall packs, LEC			1688	EA	\$45.00	\$75,960.00	\$57.34	\$96,789.92	\$123.25	\$208,046.00	\$249.00	\$420,312.00	\$120.00	\$202,560.00	\$196.59	\$331,843.92	\$125.952	\$158,314.4	\$0.00	\$0.00	\$0.00				
27	Optional: MaterialU-bent LED			100	EA	\$30.00	\$3,000.00	\$33.31	\$3,331.00	\$16.81	\$1,681.00	\$40.08	\$4,008.00	\$30.00	\$3,000.00	\$31.71	\$3,171.00	\$19.8297	\$1,982.97	\$0.00	\$0.00	\$0.00				
27 ALT1	SYLVANIA LED15T8/UJ/F/841/SYLVANIA			100	EA	\$30.00	\$3,000.00	\$33.31	\$3,331.00	\$16.81	\$1,681.00	\$40.08	\$4,008.00	\$30.00	\$3,000.00	\$31.71	\$3,171.00	\$19.8297	\$1,982.97	\$0.00	\$0.00	\$0.00				
27 ALT1	SYLVANIA LED15T8/UJ/F/841/SYLVANIA			100	EA	\$30.00	\$3,000.00	\$33.31	\$3,331.00	\$16.81	\$1,681.00	\$40.08	\$4,008.00	\$30.00	\$3,000.00	\$31.71	\$3,171.00	\$19.8297	\$1,982.97	\$0.00	\$0.00	\$0.00				
28	Optional Labor:To install U-ben			100	EA	\$1.00	\$100.00	\$1.00	\$100.00	\$1.81	\$181.00	\$84.00	\$8,400.00	\$2.50	\$250.00	\$4.31	\$431.00	\$50.00	\$5,000.00	\$0.00	\$0.00	\$0.00				
29	Optional: MaterialsRecycle Noi			1	Gallo	\$300.00	\$300.00	\$73.60	\$73.60	\$375.00	\$375.00	\$485.00	\$485.00	\$250.00	\$250.00	\$50.00	\$50.00	\$692.604	\$692.604	\$0.00	\$0.00	\$0.00				
30	Optional: LaborTo install Recyc			1	Gallo	\$300.00	\$300.00	\$1.00	\$1.00	\$360.00	\$360.00	\$75.00	\$75.00	\$120.00	\$120.00	\$25.00	\$25.00	\$692.604	\$692.604	\$0.00	\$0.00	\$0.00				
31	Optional: MaterialsRecycle Lea			1	Gallo	\$300.00	\$300.00	\$156.00	\$156.00	\$835.00	\$835.00	\$485.00	\$485.00	\$250.00	\$250.00	\$50.00	\$50.00	\$692.604	\$692.604	\$0.00	\$0.00	\$0.00				
32	Optional: LaborTo install Recyc			1	Gallo	\$300.00	\$300.00	\$2.00	\$2.00	\$360.00	\$360.00	\$75.00	\$75.00	\$120.00	\$120.00	\$25.00	\$25.00	\$692.604	\$692.604	\$0.00	\$0.00	\$0.00				

Board Approval
Awarding of Bids/Proposals
January 20, 2016

RFP 084-2015 District Wide LED and NON LED Signs and Letters for Various Campuses and Departments

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Vendor(s)</u>	<u>Estimated Amount</u>
Laredo Rapid Signs LLC	See Attached Tabulation

Administration advertised on Saturday, December 5, 2015 and Sunday, December 6, 2015. One Hundred Eleven (111) proposals were emailed through the EBID Portal. Three (3) proposals were received on December 16, 2015, at 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2015-2016 Maintenance and Operations

Resource Personnel:

Juan A. Davila – Director of Maintenance and Operations
Juan Leza – Facilities Manager
Miguel Cardenas – Facilities Officer
Cordelia Flores – Jackson – Director of Purchasing
Jose C Narvaez – Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Juan A. Davila
Director of Maintenance and Operations

Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing

FROM: Juan A. Davila, Director of Maintenance & Operations

DATE: January 6, 2016

SUBJECT: RFP 084-2015 DISTRICT WIDE LED AND NON LED LETTERS AND SIGNS FOR CAMPUSES AND DEPARTMENTS

After careful review of the tabulation information provided to me by your staff, for RFP 084-2015 DISTRICT WIDE LED AND NON LED LETTERS AND SIGNS FOR CAMPUSES AND DEPARTMENTS. I recommend, for your consideration, based on, value to the district, ability to perform or provide the needed services and materials,

LAREDO RAPID SIGNS & NEON, LLC

for the 2015-2016 Fiscal Year. Awarding of this bid does not constitute or guarantee that work or contracts will be given to the vendor/s mentioned above. This simply means that, if awarded, they may be called upon during the award period to provide services or materials to the district.

Please insure that this vendor has met all procurement and bid requirements and that all references have been checked. If any reference checks conflict with the district in any way please notify me to discuss these issues.

If you have any questions, please let me know.

United Independent School District
 District Wide LED and NON LED Signs and Letters for Various Campuses and Departments
 RFP 084-2015

Line #	Description	QTY	UOM	Laredo Rapid Signs & Neon, LLC		FSG Electric		Golden Rule Signs	
				Total Price	Extended	Total Price	Extended	Total Price	Extended
1	Abraham Kazen Elementary: 20" Painted Royal Blue Aluminum Letters (ARIAL FONT), Mascot is 71" Height X 64" length, Painted Orange and Blue as per Logo, Aluminum. Aluminum thickness is 3/8". See Layout in Attachments Tab.	1	EA	\$6,350.00	\$6,350.00	\$8,121.00	\$8,121.00	\$10,060.50	\$10,060.50
1 ALT1	Acrylic Option	1	EA			\$5,626.00			
2	UISD Police Department: All upper case, (ARIAL FONT), LED illuminated Channel letter Format, Royal Blue face, Trim is Blue, Can is Black, Size of Letters is 20" Emblem is Channel letter Format, LED illuminated, face is white Plexiglas with Logo in Translucent Vinyl, Trim is Grey, Can is Black, Size of Emblem is 39" Height X 32" Length. See Lay out in Attachments Tab. UISD will run the Electricity	1	EA	\$7,225.00	\$7,225.00	\$11,141.00	\$11,141.00	\$10,750.00	\$10,750.00
2 ALT1	Acrylic Option	1	EA			\$11,141.00			
3	Juarez Lincoln at D.D. Hachar: Manufacture an Aluminum Round Circle size 7'4" Diameter, Paint it Beige as existing color and install the letters According to Layout in the Attachments TAB, In routed out Aluminum, Flush mount to circle (on top of old Sign) Letters are 6". See Layout and Design in the Attachments Tab	1	EA	\$3,440.00	\$3,440.00	\$5,383.00	\$5,383.00	\$8,615.00	\$8,615.00
3 ALT1	Acrylic Option	1	EA			\$3,945.00			
4	UP TO 12 LETTERS 12" Aluminum lettering (font to be determined at time of Order) in one color. 3/8" Thickness of Each letter. Turnkey installation.	1	EA	\$110.00	\$110.00	\$215.16	\$215.16	\$190.00	\$190.00
4 ALT1	Acrylic Option	1	EA			\$165.03			
5	EACH ADDITION LETTER AFTER 12.12" Aluminum lettering (font to be determined at time of Order) in one color. 3/8" Thickness of Each letter. Turnkey installation.	1	EA	\$110.00	\$110.00	\$204.92	\$204.92	\$112.00	\$112.00
5 ALT1	Acrylic Option	1	EA			\$157.17			

14	UP TO 12 LETTERS 18" LED Illuminated Letter (font to be determined at time of Order) up to two colors, with black can. Turnkey installation. UJSD will run the Electricity	1 EA				\$210.00	\$457.98	\$457.98	\$355.87	\$355.87
14 ALT1	Acrylic Option	1 EA				\$210.00	\$457.98	\$457.98		
15	EACH ADDITIONAL LETTER AFTER 1218" LED Illuminated Letter (font to be determined at time of Order) up to two colors, with black can. Turnkey installation. UJSD will run the Electricity	1 EA				\$210.00	\$436.17	\$436.17	\$263.60	\$263.60
15 ALT1	Acrylic Option	1 EA				\$210.00	\$436.17	\$436.17		
16	UP TO 12 LETTERS 20" LED Illuminated Letter (font to be determined at time of Order) up to two colors, with black can. Turnkey installation. UJSD will run the Electricity	1 EA				\$230.00	\$496.91	\$496.91	\$405.87	\$405.87
16 ALT1	Acrylic Option	1 EA				\$230.00	\$496.91	\$496.91		
17	EACH ADDITIONAL LETTER AFTER 1220" LED Illuminated Letter (font to be determined at time of Order) up to two colors, with black can. Turnkey installation. UJSD will run the Electricity	1 EA				\$230.00	\$473.25	\$473.25	\$304.00	\$304.00
17 ALT1	Acrylic Option	1 EA				\$230.00	\$473.25	\$473.25		
18	UP TO 12 LETTERS 24" LED Illuminated Letter (font to be determined at time of Order) up to two colors, with black can. Turnkey installation. UJSD will run the Electricity	1 EA				\$270.00	\$532.53	\$532.53	\$473.67	\$473.67
18 ALT1	Acrylic Option	1 EA				\$270.00	\$532.53	\$532.53		
19	EACH ADDITIONAL LETTER AFTER 1224" LED Illuminated Letter (font to be determined at time of Order) up to two colors, with black can. Turnkey installation. UJSD will run the Electricity	1 EA				\$270.00	\$507.17	\$507.17	\$364.80	\$364.80
19 ALT1	Acrylic Option	1 EA				\$270.00	\$507.17	\$507.17		

United Independent School District
District Wide LED and NON LED Signs and Letters for Various Campuses and Departments
RFP 084-2015
Evaluation Summary

	Laredo Rapid Signs and Neon LLC	FSG Electric	Golden Rule Signs
Juan Davila - Director of Maintenance and Operation	100	79.34	75.52
Juan Leza - Facilities Manager	100	79.34	75.52
Miguel Cardenas - Facilities Officer	100	79.34	75.52
Total	300	238.02	226.56
Ranking	1	2	3