

Kevin Faught
Senior Vice President
Public Finance
Stephens Inc.

August 2, 2021

Dr. Terry Morawski
Superintendent
Fort Smith School District
P. O. Box 1948
Fort Smith, AR 72902

Re: \$93,395,000 Fort Smith School District No. 100 of Sebastian County, Arkansas
Refunding Bonds (Federally Taxable), Series 2021

On July 28, 2021, the District received qualified bids from five (5) investment firms in connection with the above referenced bond issue. The best bid was received from the firm of Robert W. Baird & Co., Inc. with an interest rate of 2.624778%. The reduction in interest rates from the issuance of the refunding bonds will result in a net savings to the District of \$4,719,623.07. Of this amount, \$4,661,416 in savings will be realized by 2023. A detailed Bid Summary, a chart depicting the recent history of the tax-exempt market and a Proceeds Sheet are attached for your review in connection with this financing.

Based upon the competitive interest rate received and our assessment of the current interest rate market, we would recommend the Board accept Robert W. Baird & Co., Inc.'s bid and authorize this financing to achieve the significant savings.

I appreciate the opportunity to work on this transaction and look forward to reviewing this information with you and your Board.

Sincerely,



Kevin Faught

Attachments



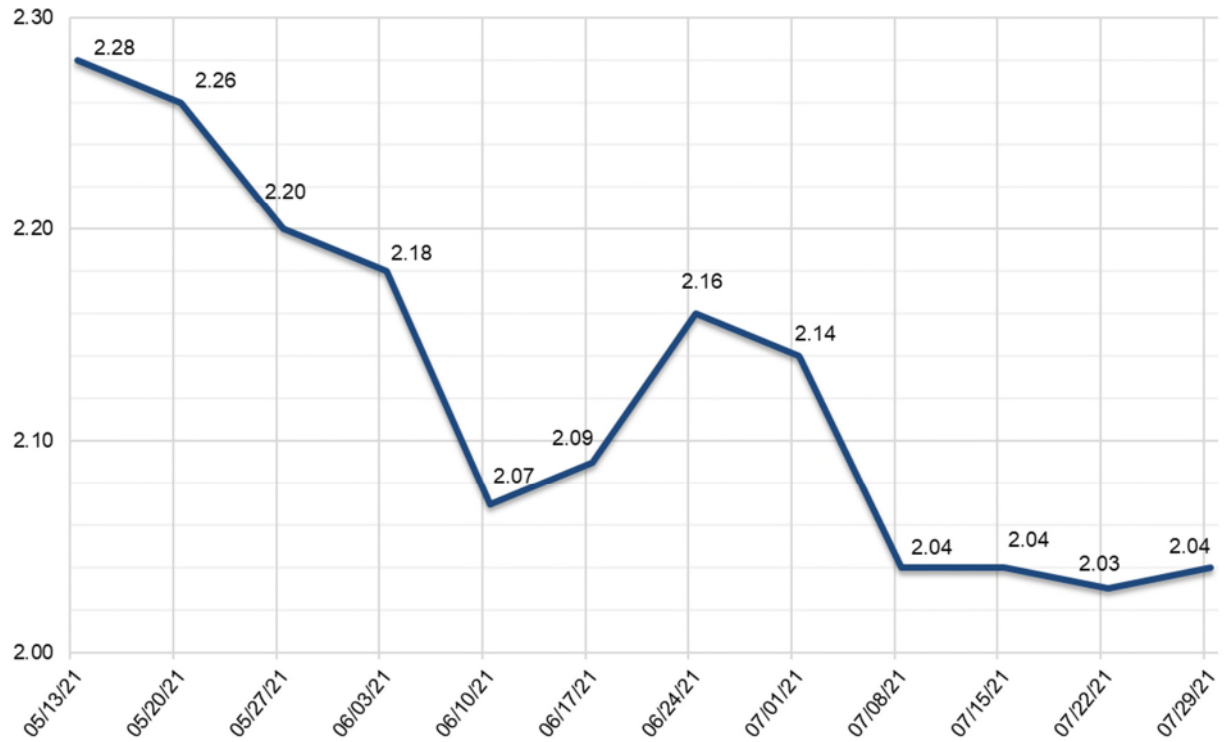
BID RESULTS

ISSUER			
Fort Smith School District No. 100 of Sebastian County, Arkansas			
ISSUE SIZE	ISSUE DESCRIPTION	DATED	MATURITY
\$93,395,000	Refunding Bonds (Federally Taxable)	08/24/2021	02/01/2049
SALE DATE		TIME	
July 28, 2021		10:00 a.m. CST	

BIDDER	TIC (%)
ROBERT W. BAIRD & CO., INC.	2.624778
BOFA SECURITIES	2.737208
J.P. MORGAN SECURITIES LLC	2.780279
WELLS FARGO BANK, NATIONAL ASSOCIATION	2.781242
CITIGROUP GLOBAL MARKETS INC.	2.959735

Bond Buyer G.O. Bond Index

Most Recent Twelve Weeks



ISSUER		
Fort Smith School District No. 100 of Sebastian County, Arkansas		
ISSUE SIZE	ISSUE DESCRIPTION	DATED / CLOSING DATE
\$93,395,000	Refunding Bonds (Federally Taxable)	August 24, 2021

Proceeds Sheet

Receipt of Funds

\$93,395,000.00	Par amount of bonds
<u>159,821.50</u>	Reoffering Premium
\$93,554,821.50	Total

Distribution of Funds

\$91,785,068.12	Cost to refund the August 15, 2018A bond issue
1,495,124.88	Underwriter's discount
213,976.75	Municipal Advisor and Bond Counsel fees
52,609.00	Escrow and prepaid trustee fees
<u>4,000.00</u>	Verification Agent fee
\$4,042.75	Net Remaining

The refunding produced a total savings, net of issuance costs, of \$4,719,623.07. Of this amount, \$4,042.75 will be transferred to the District at closing. This amount should be placed in the Debt Service Fund and used to make a portion of the first payment on this new issue. A breakdown per year of the savings appears below.

<u>School Year</u>	<u>Savings</u>	<u>School Year</u>	<u>Savings</u>	<u>School Year</u>	<u>Savings</u>
2021/2022	\$2,517,572.89	2030/2031	\$2,566.26	2039/2040	\$533.76
2022/2023	2,143,843.76	2031/2032	2,118.76	2040/2041	2,683.76
2023/2024	1,843.76	2032/2033	1,607.50	2041/2042	637.50
2024/2025	1,143.76	2033/2034	4,400.00	2042/2043	3,621.26
2025/2026	893.76	2034/2035	3,662.50	2043/2044	1,558.76
2026/2027	4,093.76	2035/2036	1,013.76	2044/2045	4,695.00
2027/2028	1,961.26	2036/2037	18.76	2045/2046	5,045.00
2028/2029	2,641.26	2037/2038	1,853.76	2046/2047	3,337.50
2029/2030	1,141.26	2038/2039	283.76	2047/2048	3,900.00
				2048/2049	950.00