

January 31, 2020

Mr. Philip Francis  
Director of Operations  
Livonia Public Schools  
15125 Farmington Rd.  
Livonia, MI 48154

Subject: 2013 Bond Program: Technology Award

Dear Mr. Francis:

Several bids were received on December 10, 2019 for Bid Package T18 which includes a new District Wide Area Network. This bid was broken into three categories: (1) replace the existing district fiber, (2) install a new WAN section, and (3) fiber procurement. Two bids for category one, four bids for category two, and four bids for category three were received. In addition to contacting known interested bidders, bids were advertised on the state bid website, Livonia Public Schools website, and in the local paper. Bids were received and publicly opened on December 10, 2019.

#### **Bid Evaluation Summary and Recommendations**

After an extensive review of the bid proposals and demonstrations of the products proposed by the low bidder, a thorough post-bid interview was held with the low bidder to verify the proposal was inclusive of the scope of work, and gather information on related experience. The attached Bid Tabulation indicates the bids received, company name, base bid, and alternates.

#### **Bid Package T18: District Wide Area Network AmComm Telecommunications Inc. Brighton, MI**

##### **Category 1: Replace Existing Fiber**

Base Bid: \$1,392,156.28

##### **Category 2: New WAN Segment**

Base Bid: \$229,772.26

**Total Contract Amount \$1,621,928.54**

#### **Project Cost Review**

Over the years Livonia Public Schools has had several instances of squirrel damage to its existing fiber. This bid was designed to replace all existing fiber with armored cable making the network less prone to outside damage. The new segment proposed in category two will close the existing loop allowing for more redundancy in the network. It is recommended to award AmComm Communications Inc. categories one and two for fiber installation.

Upon approval by the Board of Education, a contract will be issued to the bidder selected. If you have any questions, please call me at (734) 730-1594.

Sincerely,

Lyndsay Johnson-LeMieux  
Project Manager  
Barton Malow Company