

**Denton Independent School District
Security Camera Upgrade Project Quotes
April 23, 2019**

Item Description	Advanced Connections Inc.			Technology For Education, LLC			Netsync Network Solutions			Convergent Technologies LLC			STS360		
	Qty	Unit Price	Extended Price	Qty	Unit Price	Extended Price	Qty	Unit Price	Extended Price	Qty	Unit Price	Extended Price	Qty	Unit Price	Extended Price
Axis P3225-LV MK II Indoor dome camera or equivalent indoor camera	586	\$388.95	\$227,924.70	586	\$380.18	\$222,785.48	586	\$379.40	\$222,328.40	586	\$518.51	\$303,846.86	<i>This vendor was not considered as they did not quote the specified equipment</i>		
Axis P3225 - LVE MK II Outdoor dome camera or equivalent outdoor	337	\$469.56	\$158,241.72	337	\$458.99	\$154,679.63	337	\$448.80	\$151,245.60	337	\$623.56	\$210,139.72			
Axis wall bracket (T91E61)	433	\$26.76	\$11,587.08							100	\$80.55	\$8,055.00			
Axis pendant cap (interior) (T94K01D)	96	\$26.76	\$2,568.96												
Axis pendant cap (exterior) (T94T01D)	337	\$33.62	\$11,329.94							100	\$46.97	\$4,697.00			
Axis pole mount (T91B47)	3	\$51.46	\$154.38												
Salient IP Camera License (CPI)	1242	\$102.30	\$112,530.00												
IP Camera License CV 20/20/Enterprise				930	\$137.78	\$128,135.40				1240	\$127.40	\$157,976.00			
IP Camera License CV 20/20/Enterprise				312	312 Free licenses included										
IP Camera License: CompleteView ENT							1242	\$80.36	\$99,807.12						
Ditek Poe surge modules	68	\$54.00	\$3,672.00												
2 Yr. extended warranty for new axis camera			\$0.00	923		\$0.00	923		\$31,055.50	923		\$39,030.00			
Warranty										1	\$30,504.53	\$30,504.53			
Classroom patch work @ 25 locations	1	\$3,000.00	\$3,000.00	1	\$2,778.00	\$2,778.00				25	\$102.74	\$2,568.50			
Miscellaneous	1	\$39,862.00	\$39,862.00												
Material CAT 6 Cable	1	\$25,209.00	\$25,209.00												
Labor for CAT6 cable	1	\$50,128.00	\$50,128.00												
Axis Classroom certification (per person)	4	\$679.00	\$2,716.00												
Salient classroom certification	4	\$764.50	\$3,058.00												
Salient Training: Certification training. On site resulting in full certification to install and support CompleteView VMS - 2 days - CV 20/20							4	\$708.90	\$2,835.60						
Salient Training (4 District personnel)				1	\$1,400.00	\$1,400.00									
Axis Training (4 District personnel)				1	\$2,037.00	\$2,037.00									
Operator Training (16 hours)				1	\$1,840.00	\$1,840.00									
Admin server setup and programming	1	\$54,800.00	\$54,800.00												
Network Engineering design	1	\$2,500.00	\$2,500.00	1	\$8,562.00	\$8,562.00									
Installation and testing of equipment listed above	1	\$158,325.00	\$158,325.00	1	\$95,380.58	\$95,380.58	1	\$357,055.49 per Scope of Work	\$357,055.49	1	\$75,698.63	\$75,698.63			
Cabling installation per Scope of Work							1	\$143,750.00	\$143,750.00						
New cable run										50	\$390.41	\$19,520.50			
Customer Provided Configuration for vendor installation	1	\$0.00	\$0.00	1	\$41,620.68	\$41,620.68									
Network documentation	1	\$560.00	\$560.00	1	\$5,705.00	\$5,705.00									
Power Ultra: Dual Intel Xeon CPU; 48GB RAM; Server 2012 R2 Standard Emb 64 Bit; Warranty: 5 year Basic; Keyboard & Mouse included, OS Drive RAID 1; Video Storage RAID 6; Single hot spare; rev:005 (PU690T5B1)	9	\$26,276.80	\$236,491.20	9	\$23,853.47	\$214,681.23	9	\$24,658.50	\$221,926.50	9	\$32,723.26	\$294,509.34			

