Denton Independent School District Security Camera Upgrade Project Quotes April 23, 2019

	Advanced Connections Inc.			Technology For Education, LLC			Netsync Network Solutions			Convergint Technologies LLC			STS360		
Item Description	Qty	Unit Price	Extended Price		Unit Price		Qty	Unit Price	Extended Price	Qty	Unit Price	Extended Price	Qty	Unit Price	Extended Price
Axis P3225-LV MK II Indoor dome camera or equivilent indoor camera	586	\$388.95	\$227,924.70	586	\$380.18	\$222,785.48	586	\$379.40	\$222,328.40	586	\$518.51	\$303,846.86	This vendor was not considered as the		ered as they did
Axis P3225 - LVE MK II Outdoor dome camera or equivilent outdoor	337	\$469.56	\$158,241.72	337	\$458.99	\$154,679.63	337	\$448.80	\$151,245.60	337	\$623.56	\$210,139.72			
Axis wall bracket (T91E61)	433	\$26.76	\$11,587.08							100	\$80.55	\$8,055.00			
Axis pendant cap (interior) (T94K01D)	96	\$26.76	\$2,568.96												
Axis pendant cap (exterior) (T94T01D)	337	\$33.62	\$11,329.94							100	\$46.97	\$4,697.00			
Axis pole mount (T91B47)	3	\$51.46	\$154.38												
Salient IP Camera License (CPI)	1242	\$102.30	\$112,530.00												
IP Camera License CV 20/20/Enterprise				930	\$137.78	\$128,135.40				1240	\$127.40	\$157,976.00			
IP Camera License CV 20/20/Enterprise				312		icenses included									
IP Camera License: CompleteView ENT							1242	\$80.36	\$99,807.12						
Ditek Poe surge modules	68	\$54.00	\$3,672.00						1	-					
2 Yr. extended warranty for new axis camera	00	φε που	\$0.00	923		\$0.00	923		\$31,055.50	923		\$39,030.00			
Warranty										1	\$30,504.53	\$30,504.53			
Classroom patch work @ 25 locations	1	\$3,000.00	\$3,000.00	1	\$2,778.00	\$2,778.00				25	\$102.74	\$2,568.50			
Miscellaneous	1	\$39,862.00	\$39,862.00	Ė	\$2,770.00	Ψ2,776.00					Ψ10 2.	Ψ2,0 σσ.0 σ			
Material CAT 6 Cable	1	\$25,209.00	\$25,209.00												
Labor for CAT6 cable	1	\$50,128.00	\$50,128.00												
Axis Classroom certification (per person)	4	\$679.00	\$2,716.00												
Salient classroom certification	4	\$764.50	\$3,058.00												
Salient Training: Certification training. On site resulting in full certification to install and support CompleteView VMS - 2 days - CV 20/20							4	\$708.90	\$2,835.60						
Salient Training (4 District personnel)				1	\$1,400.00	\$1,400.00									
Axis Training (4 District personnel)				1	\$2,037.00	\$2,037.00									
Operator Training (16 hours)				1	\$1,840.00	\$1,840.00									
Admin server setup and programming	1	\$54,800.00	\$54,800.00												
Network Engineering design	1	\$2,500.00	\$2,500.00	1	\$8,562.00	\$8,562.00									
Installation and testing of equipment listed above	1	\$158,325.00	\$158,325.00	1	\$95,380.58	\$95,380.58		\$357,055.49 per Scope of Work	\$357,055.49		\$75,698.63	\$75,698.63			
Cabling installation per Scope of Work							1	\$143,750.00	\$143,750.00						
New cable run						-	<u> </u>	ψ175,750.00	Ψ173,730.00	50	\$390.41	\$19,520.50	-		
Customer Provided Configuration for vendor	1	\$0.00	\$0.00	1	\$41,620.68	\$41,620.68				30	ψ370.41	Ψ17,320.30			
installation	1	ψυ.υυ	Ψ0.00	1	ψ-1,020.00	ΨΤ1,020.00									
Network documentation	1	\$560.00	\$560.00	1	\$5,705.00	\$5,705.00									
Power Ultra: Dual Intel Xeon CPU; 48GB RAM; Server 2012 R2 Standard Emb 64 Bit; Warranty: 5 year Basic: Keyboard & Mouse included, OS Drive RAID 1; Video Storage RAID 6; Single hot spare; rev:005 (PU690T5B1)	9	\$26,276.80	\$236,491.20	9	\$23,853.47	\$214,681.23	9	\$24,658.50	\$221,926.50	9	\$32,723.26	\$294,509.34			

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Item Description	Qty	Unit Price	Extended Price	Qty	Unit Price	Extended Price	Qty	Unit Price	Extended Price	Qty	Unit Price	Extended Price	Qty	Unit Price	Extended Price
Category 6 Network drop Panduit (TFE-CAT6)				279	\$210.00	\$58,590.00									
Campus Completion Support (Per RFP)				1	\$0.00	\$0.00									
Misc. Mounting hardware				1	\$14,015.00	\$14,015.00									
Axis Network Video Fundamentals Training (Axis - NVF)							4	\$519.40	\$2,077.60						
Equipment Rental										1	\$6,164.38	\$6,164.38			
Project Manager										1	\$13,019.18	\$13,019.18			
Troubleshool & Re-Terminate 10%										70	\$68.50	\$4,795.00			
Exterier Camera Replacement										269	\$222.60	\$59,879.40			
Interier Camera Replacement										425	\$95.89	\$40,753.25			
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	ACI -	TOTAL	\$1,104,747.98	TFE -	· TOTAL	\$952,210.00	NETS	SYNC - TOTAL	\$1,232,081.81	CONV	ERGINT - TOTAL	\$1,271,157.29	-		
Individual pricing for single indoor camera with installation and standard CAT 6 drop for additions	1	\$951.25	(Later date addition)		\$663.43	(Later date addition)		\$923.40	(Later date addition)		Qty: 161 @ \$342.47 each Total: \$55,137.67	(Later date addition)			
Pricing for single outdoor camera with installation and standard CAT 6 drop for additions	1	\$1,226.34	(Later date addition)		\$830.79	(Later date addition)		\$1,089.80	(Later date addition)		Qty: 68 @ \$604.11 each Total: \$41,079.48	(Later date addition)			