

### MAP Agreement

APPLICATION NO. CONTRACT NO.

Meter Reading Contact Person :

Managed Account Program	1		Ph	ione: 800,892,8548   F	ax: 800.847.3087
		Sustomer. The words Owner, Les	sor, we, us and our refer to Mar	co Technologies LLC.	
CUSTOMER INFORMATION	<b>U</b>				
FULL LEGAL NAME OF CUSTOMER	atriat No. 700		STREET ADDRESS		
Independent School Dis	STATE		215 N 1St Ave E	FAX	
Duluth	MN	55802	218-336-8738	100	
BILLING NAME (IF DIFFERENT FROM			BILLING STREET ADDRESS		
CITY	STATE	ZIP	EMAIL		
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EQUIPMENT WITH CONSO	LIDATED MINIMUN	ns .			
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	Do you wish to enroll				
morco	Support Desk for equ		,	oort Desk Device Fee's	
Support Desk	herein? Yes OR	No Englied.		5 Devices : \$20   16+ Device ract will qualify for Marco Support Desk	1
FREQUENCY OF MINIMUM			you have elected to waive Marco Sup	port Desk coverage for equipment listed	
[""]			ETER READING FREQUENCY	(***)	
Please Check One: Monthly TERM AND PAYMENT SCH	· L	emi Annually Annually	Please Check One: Monthly	X Quarterly Semi Annu	ially   jAnnually
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Marco Technologies LLO OWNER	<u> </u>	SIGNATURE		T(F DA	NTE
PRIVACY AND INFORMATION	ON SECURITY	GIGNATURE		TLE DA	
You acknowledge that the equipment you have received in	nay be equipped with a hard drive that o	gay store personal and confidential information ('PCI') and you un	derstand the privacy and information security risks associated	with PC) that may be stored on your Equipment	l. Yau agree lo be responsible fo:
saleguarding dny PCI and you agree to indemnity and hol	KL Marco Technologies EEC harmless fro	om any loss, misappropriation or breach of the PCt that may be st	ored on your Equipment.		
Independent School District I		X			
CUSTOMER (as referenced above		SIGNATURE	ĮĮ.	TLE DA	J.E
CUSTOMER ACCEPTANCE By signing below, you certify to Owner that you have recei		anditions on this page and on second of this two-page Agreement			
Independent School District		Χ	•		
CUSTOMER (as referenced above		SIGNATURE	Ti	rce da	TE
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FEDERALTAX (D.#		PR	INTNAME		
ACCEPTANCE OF DELIVER You certify that all the Equipment listed above to		octed, and is fully operational and unconditionally accep	ed.		
Indonondant Cabaat District	1- 700	X			
Independent School District N CUSTOMER (as referenced above		SIGNATURE :	41.17	TLE DA	TE OF DELIVERY
and reversed above	-,	GIONALI OLIC	11)	L. DA	IL OF DELIVERY

- 1. AGREEMENT: For business purposes only, you agree to rent from us the goods, logetiller with all replacements, parts, repairs, additions, and accessions incorporated therein or attached therein or attache
- 2. RENT, TAXES AND FEES: You agree to pay the amounts payable under the terms of this Agreement (each, a "Payment") when due, plus any applicable sales, use and property taxes. If more than one Minimum Payment is issted on the first page or on the attached Schedule(s), you agree that you are obligated to pay the sum of the Minimum Payment. The Minimum Payment will be adjusted proportionalisty upward or downward: (1) by up to 10% to accommodate changes in the actual Equipment cost. (2) if his shipping charges or taxes differ from the estimate given to you; and (3) to comply with the lax laws of the state in which the Equipment is located. If we pay any taxes, insurance or other expenses that you own hereunder, you agree to reimburse us when we request and to pay us a processing fee for each expense or charge we pay on you reheld. We may charge you for any fiting fees required by the Uniform Commercial Code (UCC) or other laws, which fees vary state-to-otate. We will have the right to apply all sums, received from you, to any amounts due and owed to us under the terms of this Agreement. If for any reason your check its returned for nonpayment, you will pay us a bad check charge of \$30 or, if less, the maximum change allowed by law. You cannot pay off this Agreement or return the Equipment prior to the end of the term without our consent. It we consent, we may charge you, in addition to the other amounts owed, an early termination fee equal to 5% of the price of the Equipment. We may make a profit or any fees, estimated fax payments and other charges paid under this Agreement.
- 3. MAINTENANCE AND LOCATION OF EQUIPMENT; SECURITY INTEREST: We are the owner of the Equipment and have sole life to the Equipment (excluding Financed Items). We do not own any software that is included with the Financed Items and cannot transfer any interest in such software to you. We are not responsible for the software or the obligations of yeu or the licensor under any license agreement. At your expense, you agree to keep the Equipment: (1) in good repair, condition and working order, in compliance with applicable manufacturers' and regulatory standards; (2) the end clear of all tiens and colonis; and (3) only at your address shown on page and you agree not to move it unless we agree. As long as you have given us the millian repair in the present of the present in the Equipment (excluding Financed Items) and all related manuals and use and maintenance records to a focation we specify, at your expense, in retail re-patient condition, the working order and complete repair. You are solely responsible for removing any data that may reside in the Equipment (excluding Financed Items) and all related manuals and use and maintenance records to a focation we specify, at your expense, in retail re-patient condition, that we may are solely responsible for removing any data that may reside in the Equipment you return, including but not firmled to natid drives, disk drives or any other form of memory. You grant us a sociulty interest in the Equipment of secure all amounts you one us under any agreement with us, and you authorize us to the attentions to the sole attention to the expense in the Equipment of the e
- 4. COLLATERAL PROTECTION; INSURANCE; INDEMNITY; LOSS OR DAMAGE: You agree to keep the Equipment fully insured against risk of loss, with us as lender's loss payee, in an amount not less than the original cost until this Agreement is terminated. You also agree to obtain a general public liability insurance policy with such owerage and from such insurance carrier as shall be satisfactory to us and to include us as an additional insured on the policy. Your insurance policy(s) will provide for 10 days advance written notice to us of any modification or cancellation. You agree to provide us certificates or other evidence of insurance acceptable to us. If you tall to comply with this requirement within 50 days all let the stant of this Agreement, we have the option, but not fire obligation, to secure properly loss insurance on the Equipment on a carrier of our choosing in such forms and amounts as we deem reasonable to protect our arterests. If we secure insurance on the Equipment, even in insurance, in insurance proceeds received will be applied, at our option, to repair or replace the Equipment, or to pay us the remaining payments due or to become due under this Agreement, tipus our booked residuel, both discounted at 2% per annum. We are not responsible for, and you agree to hold us harmless and reimburs as us or and to elernd or our behalt against, any capenae, liability or injury observed by or in any way related to eldivery, installation, possession, ownership, use, condition, inspection, removal, return or storage of the Equipment. You are responsible for the risk of loss or for any destruction of or damage to the Equipment. No such issued due to destruct our offendament. You are responsible for the risk of loss or for any destruction of or damage to the Equipment will continue the Equipment will continue the Equipment will continue the Equipment of the standard senting and the expense of the Equipment of the majorated and will be admitted to eldivery. Installation, possession, ownership, use, condition, inspe
- 5. ASSIGNMENT: YOU HAVE NO RIGHT TO SELL, TRANSFER, ASSIGN OR SUBLEASE THE EQUIPMENT OR THIS AGREEMENT, without our prior written consent, Without our prior written consent, you shall not reorganize or merge with any other entity or transfer all or a substantial part of your coveraship intenses or assets. We may sell, assign, or transfer an intense or in gifts under this Agreement, in whole or in part, without notice. You depice that if we self, assign or transfer are intenses in this Agreement endor the Equipment hereunder, our assignment will have the same rights and benefits that we have now and with or have to perform any of our obligations. You agree that our assignment will not be subject to any claims, deferses, or clises that you may have against us. You shall cooperate with us in executing any documentation reasonably required by us or our assignment to effect a substantial terms of the parties herefor and their respective successors and assigns.
- 6. **OEFAULT AND REMEDIES:** You will be in default if: (a) you do not pay the Payment or other sum due to us or airly other person when due or if you fail to perform in accordance with the covenants, terms and conditions of this Agreement or any other agreement with us or any of affiliaties or any marketial agreement with us or any other remediate or any other person when due or if you fail to perform in accordance with the covenants, terms and conditions of this Agreement or any other agreement with us or any other agreement or any other agreeme
- 7. INSPECTIONS AND REPORTS: We will have the right, at any reasonable time, to inspect the Equipment and any documents relating to its use, maintenance and repair. You agree to provide updated annual and/or quarterly financial statements to us upon request.
- 8. FAXED OR SCANNED DOCUMENTS, MISC.: If requested, you agree to submit fine original duly-signed documents to us along with the lactaintile or scanned transmission of the documents. The original of this Agreement shall be that copy which bears your facsimile or original signature, and which bears our original signature. You waive the right to challenge in court fine authenicity or birding effect of any faxed or scenned copy or signature thereon. You agree to execute any further documents first we may request to carry out the intents and purposes of this Agreement. All notices shall be maked or delivered by facsimile transmission or overnight courier to the respective petities at the addresses shown on this Agreement or such other address as a party may provide in writing from time to time.
- 9. WARRANTY DISCLAIMERS: YOU AGREE THAT YOU HAVE SELECTED EACH ITEM OF EQUIPMENT BASED UPON YOUR OWN JUDGMENT AND YOU DISCLAIM ANY RELIANCE UPON ANY STATEMENTS OR REPRESENTATIONS MADE BY US. YOU ARE UNCONDITIONALLY OBLIGATED TO MAKE ALL PAYMENTS UNDER THIS AGREEMENT REGARDLESS OF ANY CLAIM OR COMPLAINT AGAINST ANY SUPPLIER, LICENSOR OR MANUFACTURER, AND ANY FALLURE OF A SERVICE PROVIDER TO PROVIDE SERVICES WILL NOT EXCUSE YOUR OBLIGATIONS TO US UNDER THIS AGREEMENT, YOU ARE NOT ENTITLED TO REDUCE OR SET-OFF AGAINST AMOUNTS DUE UNDER THIS AGREEMENT FOR ANY REASON. WE MAKE NO WARRANTIES, EXPRESS OR IMPLIED, OF, AND TAKE ABSOLUTELY NO RESPONSIBILITY FOR, MERCHANTABILITY, FITNESS FOR ANY PARTICULAR PURPOSE, CONDITION, QUALITY, ADEQUACY, TITLE, DATA ACCURACY, SYSTEM INTEGRATION, FUNCTION, DEFECTS, OR ANY OTHER ISSUE IN REGARD TO THE EQUIPMENT, ANY ASSOCIATED SOFTWARE AND ANY FINANCED ITEMS.
- 10. LAW, JURY WAIVER: <u>Agreements, promises, and commitments made by us, concerning loans and other credit extensions must be in writing, express consideration and be signed by us to be enforceable.</u> This Agreement may be modified only by written agreement and not by course of performance. This Agreement, will be governed by and construed in accordance with the law of the state of our principal place of business or, if we assign this Agreement, our assignee. You consent to jurisdiction and venue of any state or teadral court in the state in which we, or, if we assign this Agreement, our assignee, has its principal place of business and waive the defense of inconvenient forum. For any action arising out of or relating to this Agreement or the Equipment, YOU AND WE WAIVE ALL RIGHTS TO A TRIAL BY JURY.
- 11. MAINTENANCE AND SUPPLIES: The charges established by lins Agreement include payment for the use of the designated Equipment and accessories, and, if indicated by the selection of a Supplies Coverage Lever on the first page of this Agreement, maintenance (during normal business hours); inspection, adjustment, parts replacement, drums and clearing material required for the proper operation. Paper, stagles and MICR cartridges must be separately purchased by you. Imager network support on connected Equipment is not included and will be billable at the prevailing houtry rate, at your expense. Supplies for units may or may not be included in this Agreement. It necessary, the service and supply portion of this Agreement may be assigned. It included, the amount payable under this Agreement for supplies is based on the industry standard and the manufacturer estimated yield for black toner and developer exceeds the 20% per page coverage of 8% and for color moner and developer based on an average per page coverage of 20%. In the event that your black toner of the industry standard and/or your color ingree and developer exceeds the 20% per page coverage, we in our sole discretion reserve the right to increase the amount payable under this Agreement for supplies in order to adjust for any increased tone and developer usage in excess of the inclustry standard. We may charge you a monthly supply tright, let or their offset our costs of delivering supplies to you.
- 12. EXCESS CHARGES AND COST ADJUSTMENTS: You agree to compty with our balling procedures including, but not limited to, providing us with periodic meter readings on the Equipment. If we are unable to gather a meter reading from you using your preferred method of collection after 3 attempts, you will be assessed a \$3 fee per month per device to collect your reads. If you make more than the applicable allowed prints in any period, you agree to pay us an additional amount equal to the number of excess print made during such period, multiplied by the applicable Excess Print Charge. At the end of the first 12 months after commencement of this Agreement, and once each successive 12-month period thereafter, we may increase the Minimum Payment and the Excess Print Charge(s) by a maximum of 15% of the existing Minimum Payment or Excess Print Charge(s).
- 13. UPGRADE AND DOWNGRADE PROVISION: AFTER COMMENCEMENT OF THE AGREEMENT AND UPON YOUR WRITTEN REQUEST, AT OUR SOLE DISCRETION, WE MAY REVIEW YOUR PRINT VOLUME AND PROPOSE OPTIONS FOR UPGRAZING OR DOWNGRADING THE EQUIPMENT TO ACCOMMODATE YOUR BUSINESS NEEDS.
- 14. TRANSTION BILLING: In order to facilitate an orderly transition, including installation and training, and to provide a uniform billing cycle, the start date of this Agreement (the "Effective Date") will be a date after the certification of acceptance of the Equipment, as shown on the first invoice. The payment for this transition period will be based on Minimum Payment, prorated on a 30-day calendar month, and will be included on your first invoice.
- 15. SUPPLIES LEVEL COVERAGE INFORMATION: All Inclusive is defined as including all colors (cyan, magenta, yellow and black) of foners, developers, drums and drums kits. 8&W inclusive is defined as only including black doners, black drums and black drums kits. Cyan, magenta and yellow toners, developers, drums and drums kits are not included. No Supplies included is defined as not including any toners, developers, drums or drums kits.
- 16. MARCO SUPPORT DESK: The Managed Account Program agreement includes access to the Marco Support Desk, Monday-Friday from 8:00 am to 5:00 pm CST. Marco Support Desk is included for all Equipment listed on this Agreement and is also available for equipment not listed on this Agreement at Marco's prevailing published rates.

  Marco Support Desk includes the following:
- Changes to your network such as: replaced or upgraded workstations and/or servers, IP address changes etc. that require reconfiguring your imager(s) on your network for printing or scanning. This would also include a best attempt to reconfigure scan to email for changes made by your internet Service Provider.
- Reinstallation and configuration of Manufacturer Companion Software and drivers on additional or upgrazded workstations: Shappdask, PC Fax Drivers, EF1 Command Workstation, EF1 Remote scan and Marco installed meter monitoring software.
- New or upgraded end user software that results in priving issues requiring updating print drivers or configurations; Additional Iraining sessions for key operations and/or end users; Other printing or scenning software related issues as it applies to the imagen(s).



#### MAP Schedule A-1

APPLICATION NO. COM

CONTRACT NO.

UPPLIES COVER					
lease Check One:	x All Inclusive	B&W Inclusive	No Supplies Included	(If none is checked,	no supplies will be include
QUIPIVIENT WITH Make / Model / Accessories	I CONSOLIDATEL	MINIMUMS	Serial #	Starting Meter Color	Starting Meter B&W
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JSTOMER ACCE	PTANCE				

# STATE AND LOCAL GOVERNMENT ADDENDUM

AGREEMENT # 2138442

Addendum to Agreement # 2129112 deted	PARTICON MIDEDENIDENT	COLLOCI DICTOLOT	NO 700		
Addendum to Agreement # 2138442, dated	, between INDEPENDENT	- かいけいい コカカエドルコ	NU /09 :	as Customer	ann
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MARCO TECHNOLOGIES, LLC, as Lessor,					
VICTOUR LEGITATION OF THE STATE					

The parties wish to amend the above-referenced Agreement by adding the following language:

REPRESENTATIONS AND WARRANTIES OF CUSTOMER: You hereby represent and warrant to us that: (a) you have been duly authorized by the Constitution and laws of the applicable jurisdiction and by a resolution of your governing body to execute and deliver this Agreement and to carry out your obligations hereunder; (b) all legal requirements have been met, and procedures have been followed, including public bidding, in order to ensure the enforceability of this Agreement; (c) this Agreement is in compliance with all laws applicable to you, including any debt limitations or limitations on interest rates or finance charges; (d) the Equipment will be used by you only for essential governmental or proprietary functions of you consistent with the scope of your authority, will not be used in a trade or business of any person or entity, by the federal government or for any personal, family or household use, and your need for the Equipment is not expected to diminish during the term of this Agreement; (e) you have funds available to pay contracted Payments until the end of your current appropriation period, and you intend to request funds to make contracted Payments in each appropriation period, from now until the end of the term of this Agreement; and (f) your exact legal name is as set forth on page one of this Agreement.

NON-APPROPRIATION OR RENEWAL: If either sufficient funds are not appropriated to make contracted Payments or any other amounts due under this Agreement or (to the extent required by applicable law) this Agreement is not renewed, this Agreement shall terminate and you shall not be obligated to make contracted Payments under the Agreement beyond the then-current fiscal year for which funds have been appropriated. Upon such an event, you shall, no later than the end of the fiscal year for which contracted Payments have been appropriated, deliver possession of the Equipment to us. If you fail to deliver possession of the Equipment to us, the termination shall nevertheless be effective but you shall be responsible, to the extent permitted by law and legally available funds, for the payment of damages in an amount equal to the portion of contracted Payments thereafter coming due that is attributable to the number of days after the termination during which you fail to deliver possession and for any other loss suffered by us as a result of your failure to deliver possession as required. You shall notify us in writing within seven days after your failure to appropriate funds sufficient for the payment of the contracted Payments or (to the extent required by applicable law) this Agreement is not renewed, but failure to provide such notice shall not operate to extend the Agreement term or result in any liability to you.

**TITLE TO THE EQUIPMENT:** If the selected purchase option for this Agreement is \$1.00 or \$101.00, unless otherwise required by law, upon your acceptance of the Equipment, title to the Equipment shall be in your name, subject to our interest under this Agreement.

The parties wish to amend the above-referenced Agreement by restating the following language:

Any provision in the Agreement stating this Agreement supersedes any invoice and/or purchase order is hereby amended and restated as follows: "You agree that the terms and conditions of the Agreement and any supplement or schedule thereto and any related acceptance certificate constitutes the entire agreement regarding the financing or lease of the Equipment and supersedes any purchase order, invoice, request for proposal or other related document."

Any provision in the Agreement stating that the Agreement shall automatically renew unless the Equipment is purchased, returned or a notice requirement is satisfied is hereby amended and restated as follows: "This Agreement will renew for month-to-month terms unless you purchase or return the Equipment (according to the conditions herein) or send us written notice at least 30 days (before the end of any term) that you do not want it renewed."

10162 REV 01/14 Page 1 of 2

Any provision in the Agreement stating that we may assign this Agreement is hereby amended and restated as follows: "We may sell, assign, or transfer this Agreement without notice to or consent from you, and you waive any right you may have to such notice or consent."

Any provision in the Agreement stating that you grant us a security interest in the Equipment to secure all amounts owed to us under any agreement is hereby amended and restated as follows: "To the extent permitted by law, you grant us a security interest in the Equipment to secure all amounts you owe us under this Agreement, and you authorize us to file a UCC-1 financing statement or be named on the vehicle title to show our interest."

Any provision in the Agreement stating that you shall indemnify and hold us harmless is hereby amended and restated as follows: "You shall not be required to indemnify or hold us harmless against liabilities arising from the Agreement. However, as between you and us, and to the extent permitted by law and legally available funds, you shall bear the risk of loss for, shall pay directly, and shall defend against any and all claims, liabilities, proceedings, actions, expenses, damages or losses arising under or related to the Equipment, including, but not limited to, the possession, ownership, lease, use or operation thereof, except that you shall not bear the risk of loss of, nor pay for, any claims, liabilities, proceedings, actions, expenses, damages or losses that arise directly from events occurring after you have surrendered possession of the Equipment in accordance with the terms of the Agreement to us or that arise directly from our gross negligence or willful misconduct."

Any provision in the Agreement stating that a default by you under any agreement with our affiliates or other lenders shall be an event of default under the Agreement is hereby amended and restated as follows: "You will be in default if: (i) you do not pay any Payment or other sum due to us under the Agreement when due or if you fail to perform in accordance with the covenants, terms and conditions of this Agreement, (ii) you make or have made any false statement or misrepresentation to us, (iii) you dissolve, terminate your existence or file bankruptcy, or (iv) there has been a material adverse change in your financial, business or operating condition."

Any provision in the Agreement stating that you shall pay our attorneys' fees is hereby amended and restated as follows: "In the event of any dispute or enforcement of rights under this Agreement or any related agreement, you agree to pay, to the extent permitted by law and to the extent of legally available funds, our reasonable attorneys' fees (including any incurred before or at trial, on appeal or in any other proceeding), actual court costs and any other collection costs, including any collection agency fee."

Any provision in the Agreement requiring you to pay amounts due under the Agreement upon the occurrence of a default, failure to appropriate funds or failure to renew the Agreement is hereby amended to limit such requirement to the extent permitted by law and legally available funds.

Any provision in the Agreement stating that the Agreement is governed by a particular state's laws and you consent to such jurisdiction and venue is hereby amended and restated as follows: "This Agreement will be governed by and construed in accordance with the laws of the state where you are located. You consent to jurisdiction and venue of any state or federal court in such state and waive the defense of inconvenient forum."

By signing this Addendum, Customer acknowledges the above changes to the Agreement and authorizes Lessor to make such changes. In all other respects, the terms and conditions of the Agreement remain in full force and effect and remain binding on Customer.

MARCO TECHNOLOGIES, LLC		INDEPENDENT SCHOOL DIS	INDEPENDENT SCHOOL DISTRICT NO. 709		
Lessor		Customer			
		X			
Signature		Signature			
Title	Date	Title	Date		

# TERMS AND CONDITIONS ADDENDUM

**AGREEMENT #** 2138442

Addendum to Agreement # 2138442, between **INDEPENDENT SCHOOL DISTRICT NO. 709**, as Customer and Marco, Inc., as Owner. The words you and your refer to Customer. The words we, us and our refer to Owner.

The parties wish to amend the above-referenced Agreement as follows:

Paragraph 11. MAINTENANCE AND SUPPLIES:

Sentence 2 has been modified to read as follows:

"Paper and MICR cartridges must be separately purchased by you."

Sentences 6 and 7 have been removed in their entirety:

"If included, the amount payable under this Agreement for supplies is based on the industry standard and the manufacturer estimated yield for black toner and developer based on an average per page coverage of 6% and for color toner and developer based on an average per page coverage of 20%. In the event that your black toner and developer exceeds the 6% per page coverage standard and/or your color toner and developer exceeds the 20% per page coverage, we in our sole discretion reserve the right to increase the amount payable under this Agreement for supplies in order to adjust for any increased toner and developer usage in excess of the industry standard."

The last sentence has been removed in its entirety:

"We may charge you a monthly supply freight fee to help offset our costs of delivering supplies to you."

#### Paragraph 12. EXCESS CHARGES AND COST ADJUSTMENTS:

The last sentence has been removed in its entirety:

"At the end of the first 12 months after commencement of this Agreement, and once each successive 12-month period thereafter, we may increase the Minimum Payment and the Excess Print Charge(s) by a maximum of 15% of the existing Minimum Payment or Excess Print Charge(s)."

By signing this Addendum, Customer acknowledges the above changes to the Agreement and authorizes Owner to make such changes. In the event of any conflict between this Addendum and the Agreement, this Addendum shall prevail. In all other respects, the terms and conditions of the Agreement remain in full force and effect and remain binding on Customer.

Marco, Inc.		INDEPENDENT SCHOOL DISTRICT NO. 709		
Owner		Customer		
		X		
Signature		Signature		
Title	Date	Title	Date	